

**DIRECT PREMIUMS OF ILLINOIS LICENSED
LIFE ACCIDENT AND HEALTH COMPANIES**

In Illinois, by insurance category - Year 2003

ORDINARY LIFE BUSINESS	1
CREDIT LIFE BUSINESS	13
GROUP LIFE BUSINESS	15
INDUSTRIAL LIFE BUSINESS	22
TOTAL LIFE BUSINESS	23
ORDINARY ANNUITIES BUSINESS	36
GROUP ANNUITIES BUSINESS	45
TOTAL ANNUITIES BUSINESS	48
DEPOSIT TYPE CONTRACT FUNDS BUSINESS	57
GROUP DEPOSIT TYPE CONTRACT FUNDS BUSINESS ..	61
TOTAL DEPOSIT TYPE CONTRACT FUNDS BUSINESS ...	63
ORDINARY OTHER CONSIDERATIONS BUSINESS	67
GROUP OTHER CONSIDERATIONS BUSINESS	68
TOTAL OTHER CONSIDERATIONS BUSINESS	69
GROUP A&H BUSINESS LIFE	71
FEDERAL EMPLOYEES HEALTH	80

CREDIT A&H BUSINESS LIFE	81
COLL.-RENEWABLE BUSINESS LIFE	83
NON-CANC. A&H BUSINESS LIFE	85
GUAR. REN. A&H BUSINESS LIFE	90
NON-REN. FOR STATED REASONS ONLY A&H BUSINESS LIFE	97
OTHER ACCIDENT ONLY BUSINESS	100
ALL OTHER A&H BUSINESS LIFE	102
TOTAL OTHER INDIVIDUAL CERT. LIFE	106
TOTAL A&H BUS. LIFE	115
TOTAL	128

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS ORDINARY LIFE BUSINESS PAGE 30 LINE 1 COL 1

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
5 STAR LIFE INSURANCE COMPANY	77879	21	30,954	0.00
AAA LIFE INSURANCE COMPANY	71854	21	989,662	0.02
ACACIA LIFE INSURANCE COMPANY	60038	21	2,869,458	0.07
ACACIA NATIONAL LIFE INSURANCE COMPANY	85685	21	100,290	0.00
ACADEMY LIFE INSURANCE COMPANY	60046	21	486,327	0.01
AETNA LIFE INSURANCE COMPANY	60054	21	2,769,394	0.06
AGL LIFE ASSURANCE COMPANY	60232	21	986	0.00
AIG ANNUITY INSURANCE COMPANY	70432	21	58,007	0.00
AIG LIFE INSURANCE COMPANY	66842	21	4,139,353	0.09
AIG SUNAMERICA LIFE ASSURANCE COMPANY	60941	21	2,523,046	0.06
ALLIANZ LIFE INSURANCE COMPANY NY	64190	21	6,640	0.00
ALLIANZ LIFE INSURANCE COMPANY OF N A	90611	21	5,765,451	0.13
ALLMERICA FINANCIAL LIFE INS & ANN CO	84824	21	8,216,857	0.19
ALLSTATE LIFE INSURANCE COMPANY	60186	11	50,364,173	1.15
ALLSTATE LIFE INSURANCE COMPANY OF NY	70874	21	147,747	0.00
ALTA HEALTH & LIFE INSURANCE COMPANY	67369	21	23,955	0.00
AMALGAMATED LIFE & HEALTH INSURANCE CO	60208	11	5,841	0.00
AMERICAN AMICABLE LIFE INS CO OF TX	68594	21	2,577,576	0.06
AMERICAN BANKERS LIFE ASSURANCE CO OF FL	60275	21	262,249	0.01
AMERICAN CAPITOL INSURANCE COMPANY	60291	21	86,798	0.00
AMERICAN COMMUNITY MUTUAL INSURANCE CO	60305	22	291,987	0.01
AMERICAN ENTERPRISE LIFE INSURANCE CO	94234	21	3,250	0.00
AMERICAN EQUITY INVESTMENT LIFE INS CO	92738	21	11,324	0.00
AMERICAN FAMILY LIFE ASSR CO OF COLUMBUS	60380	21	2,593,613	0.06
AMERICAN FAMILY LIFE INSURANCE COMPANY	60399	21	35,295,734	0.81
AMERICAN FIDELITY ASSURANCE COMPANY	60410	21	1,055,037	0.02
AMERICAN FIDELITY LIFE INSURANCE COMPANY	60429	21	459,535	0.01
AMERICAN FOUNDERS LIFE INSURANCE COMPANY	60445	21	29,900	0.00
AMERICAN GENERAL LIFE & ACCIDENT INS CO	66672	21	13,681,578	0.31
AMERICAN GENERAL LIFE INSURANCE COMPANY	60488	21	88,028,638	2.02
AMERICAN HEALTH & LIFE INSURANCE COMPANY	60518	21	37,991	0.00
AMERICAN HERITAGE LIFE INSURANCE COMPANY	60534	21	1,077,655	0.02
AMERICAN HOME LIFE INSURANCE COMPANY	60542	21	163,197	0.00
AMERICAN INCOME LIFE INSURANCE COMPANY	60577	21	16,700,452	0.38
AMERICAN INTERNATIONAL LIFE ASSR CO NY	60607	21	126,278	0.00
AMERICAN INVESTORS LIFE INSURANCE CO INC	60631	21	36,701	0.00
AMERICAN LIFE & HEALTH INSURANCE COMPANY	60674	21	12,203	0.00

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Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS ORDINARY LIFE BUSINESS PAGE 30 LINE 1 COL 1

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
AMERICAN LIFE INSURANCE COMPANY	84158	14	103,174	0.00
AMERICAN LIFE INSURANCE COMPANY OF NY	60704	21	80,075	0.00
AMERICAN MEMORIAL LIFE INSURANCE COMPANY	67989	21	384,794	0.01
AMERICAN NATIONAL INSURANCE COMPANY	60739	21	85,399,845	1.95
AMERICAN NATIONAL LIFE INSURANCE CO TX	71773	21	104,484	0.00
AMERICAN PARTNERS LIFE INSURANCE COMPANY	93653	21	495	0.00
AMERICAN PROGRESSIVE LIFE & HEALTH OF NY	80624	21	1,329	0.00
AMERICAN PUBLIC LIFE INSURANCE COMPANY	60801	21	1,670	0.00
AMERICAN REPUBLIC INSURANCE COMPANY	60836	21	1,633,190	0.04
AMERICAN SKANDIA LIFE ASSURANCE CORP	86630	21	276,671	0.01
AMERICAN STATES LIFE INSURANCE COMPANY	60879	21	4,489,193	0.10
AMERICAN UNDERWRITERS LIFE INSURANCE CO	92649	21	14,355	0.00
AMERICAN UNITED LIFE INSURANCE COMPANY	60895	21	7,152,823	0.16
AMERICO FINANCIAL LIFE & ANNUITY INS CO	61999	21	2,766,875	0.06
AMERICOM LIFE & ANNUITY INSURANCE CO	94471	21	58,006	0.00
AMERITAS LIFE INSURANCE CORP	61301	21	3,069,475	0.07
AMERITAS VARIABLE LIFE INSURANCE COMPANY	97977	21	2,384,855	0.05
AMERUS LIFE INSURANCE COMPANY	61689	21	24,227,384	0.55
AMICA LIFE INSURANCE COMPANY	72222	21	865,781	0.02
ANNUITY & LIFE REASSURANCE AMERICA INC	62421	21	434,753	0.01
ANTHEM LIFE INSURANCE COMPANY	61069	21	46,189	0.00
ASSURITY LIFE INSURANCE COMPANY	71439	21	1,591,239	0.04
ATLANTA LIFE INSURANCE COMPANY	61093	21	2,110,510	0.05
AURORA NATIONAL LIFE ASSURANCE COMPANY	61182	21	4,438,516	0.10
AUTO CLUB LIFE INSURANCE COMPANY	84522	21	41,399	0.00
AUTO OWNERS LIFE INSURANCE COMPANY	61190	21	2,352,072	0.05
AVIVA LIFE INSURANCE COMPANY	62898	21	856,944	0.02
BALBOA LIFE INSURANCE COMPANY	68160	21	25,072	0.00
BALTIMORE LIFE INSURANCE COMPANY THE	61212	21	287,247	0.01
BANKERS FIDELITY LIFE INSURANCE COMPANY	61239	21	747,413	0.02
BANKERS LIFE & CASUALTY COMPANY	61263	11	8,776,606	0.20
BANKERS LIFE INSURANCE COMPANY OF IL	65415	11	15,784	0.00
BANKERS LIFE INSURANCE COMPANY OF NY	63932	21	252,708	0.01
BANKERS NATIONAL LIFE INSURANCE COMPANY	71900	21	1,196,111	0.03
BANNER LIFE INSURANCE COMPANY	94250	21	13,801,162	0.32
BCS LIFE INSURANCE COMPANY	80985	11	2,793	0.00
BENEFICIAL LIFE INSURANCE COMPANY	61395	21	188,347	0.00

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Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS ORDINARY LIFE BUSINESS PAGE 30 LINE 1 COL 1

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
BERKSHIRE LIFE INSURANCE COMPANY OF AM	71714	21	88,123	0.00
BOSTON MUTUAL LIFE INSURANCE COMPANY	61476	22	2,623,961	0.06
BROKERS NATIONAL LIFE ASSURANCE COMPANY	74900	21	1,696	0.00
BUSINESS MENS ASSURANCE COMPANY OF AM	61492	21	1,816,986	0.04
C M LIFE INSURANCE COMPANY	93432	21	36,705,632	0.84
CANADA LIFE ASSURANCE COMPANY THE	80659	31	6,627,536	0.15
CANADA LIFE INSURANCE COMPANY OF AMERICA	81060	21	101,991	0.00
CELTIC INSURANCE COMPANY	80799	11	22,211	0.00
CENTRAL NATIONAL LIFE INS CO OF OMAHA	61700	21	1,554	0.00
CENTRAL RESERVE LIFE INSURANCE COMPANY	61727	21	842	0.00
CENTRAL SECURITY LIFE INSURANCE COMPANY	61735	21	135,381	0.00
CENTRAL STATES HEALTH & LIFE CO OF OMAHA	61751	22	119,471	0.00
CENTRAL UNITED LIFE INSURANCE COMPANY	61883	21	204,896	0.00
CHASE LIFE & ANNUITY COMPANY	67164	21	1,212	0.00
CHESAPEAKE LIFE INSURANCE COMPANY THE	61832	21	32,138	0.00
CHRISTIAN FIDELITY LIFE INSURANCE CO	61859	21	236	0.00
CINCINNATI LIFE INSURANCE COMPANY THE	76236	21	11,161,336	0.26
CITICORP LIFE INSURANCE COMPANY	80322	21	29,730	0.00
CITIZENS USA LIFE INSURANCE COMPANY	61670	11	63,489	0.00
COLONIAL LIFE & ACCIDENT INSURANCE CO	62049	21	1,667,919	0.04
COLONIAL PENN LIFE INSURANCE COMPANY	62065	21	1,121,920	0.03
COLORADO BANKERS LIFE INSURANCE COMPANY	84786	21	1,988,425	0.05
COLUMBIA UNIVERSAL LIFE INSURANCE CO	77720	21	240,828	0.01
COLUMBIAN LIFE INSURANCE COMPANY	76023	11	1,667,173	0.04
COLUMBIAN MUTUAL LIFE INSURANCE COMPANY	62103	22	103,714	0.00
COLUMBUS LIFE INSURANCE COMPANY THE	99937	21	3,375,108	0.08
COMBINED INSURANCE COMPANY OF AMERICA	62146	11	5,169,858	0.12
COMBINED LIFE INSURANCE COMPANY OF NY	78697	21	6,924	0.00
COMPANION LIFE INSURANCE COMPANY	77828	21	77	0.00
COMPBENEFITS INSURANCE COMPANY	60984	21	7,865	0.00
CONNECTICUT GENERAL LIFE INSURANCE CO	62308	21	36,170,593	0.83
CONSECO HEALTH INSURANCE COMPANY	78174	21	235,543	0.01
CONSECO INSURANCE COMPANY	60682	11	581,740	0.01
CONSECO LIFE INSURANCE COMPANY	65900	21	10,633,425	0.24
CONSECO SENIOR HEALTH INSURANCE COMPANY	76325	21	335,284	0.01
CONSTITUTION LIFE INSURANCE COMPANY	62359	21	335,099	0.01
CONTINENTAL ASSURANCE COMPANY	62413	11	2,216,033	0.05

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Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS ORDINARY LIFE BUSINESS PAGE 30 LINE 1 COL 1

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
CONTINENTAL GENERAL INSURANCE COMPANY	71404	21	566,367	0.01
CONTINENTAL LIFE INS CO OF BRENTWOOD TN	68500	21	86,836	0.00
COUNTRY INVESTORS LIFE ASSURANCE COMPANY	94218	11	21,097,484	0.48
COUNTRY LIFE INSURANCE COMPANY	62553	11	173,477,500	3.97
CROWN LIFE INSURANCE COMPANY	80675	31	1,440,679	0.03
CUNA MUTUAL INSURANCE SOCIETY	62626	22	554,807	0.01
CUNA MUTUAL LIFE INSURANCE COMPANY	65749	22	6,036,364	0.14
DELAWARE AMERICAN LIFE INSURANCE COMPANY	62634	21	111,210	0.00
DIXIE NATIONAL LIFE INSURANCE COMPANY	66214	21	44,586	0.00
EMC NATIONAL LIFE COMPANY	62928	21	2,223,042	0.05
EMPIRE GENERAL LIFE ASSURANCE CORP	94285	21	12,649,082	0.29
EMPLOYEES LIFE COMPANY MUTUAL	84174	12	377,608	0.01
EQUITABLE LIFE & CASUALTY INSURANCE CO	62952	21	35,218	0.00
EQUITABLE LIFE ASSURANCE SOCIETY OF U S	62944	21	96,394,727	2.21
EQUITABLE OF COLORADO INC THE	62880	21	3,797,133	0.09
EQUITRUST LIFE INSURANCE COMPANY	62510	21	1,401,243	0.03
ERIE FAMILY LIFE INSURANCE COMPANY	70769	21	1,328,508	0.03
FAMILY LIFE INSURANCE COMPANY	63053	21	998,440	0.02
FAMILY SERVICE LIFE INSURANCE COMPANY	74004	21	20,251	0.00
FARMERS & TRADERS LIFE INSURANCE COMPANY	63193	22	1,706,570	0.04
FARMERS NEW WORLD LIFE INSURANCE COMPANY	63177	21	27,676,121	0.63
FEDERAL HOME LIFE INSURANCE COMPANY	67695	21	776,781	0.02
FEDERAL KEMPER LIFE ASSURANCE COMPANY	63207	11	25,501,338	0.58
FEDERAL LIFE INSURANCE COMPANY MUTUAL	63223	12	4,874,890	0.11
FEDERATED LIFE INSURANCE COMPANY	63258	21	3,415,510	0.08
FIDELITY & GUARANTY LIFE INSURANCE CO	63274	21	9,571,748	0.22
FIDELITY INVESTMENTS LIFE INSURANCE CO	93696	21	576,594	0.01
FIDELITY LIFE ASSOCIATION MUTUAL LEG RES	63290	12	3,960,332	0.09
FIDELITY SECURITY LIFE INSURANCE COMPANY	71870	21	149,255	0.00
FINANCIAL ASSURANCE LIFE INSURANCE CO	78093	21	1,993	0.00
FIRST ALLMERICA FINANCIAL LIFE INS CO	69140	21	1,426,956	0.03
FIRST COLONY LIFE INSURANCE COMPANY	63401	21	42,835,760	0.98
FIRST HEALTH LIFE & HEALTH INS CO	90328	21	12,791	0.00
FIRST INVESTORS LIFE INSURANCE COMPANY	63495	21	3,244,430	0.07
FIRST LIFE AMERICA CORPORATION	60227	21	124,627	0.00
FIRST PENN PACIFIC LIFE INSURANCE CO	67652	21	14,701,629	0.34
FORETHOUGHT LIFE INSURANCE COMPANY	91642	21	112,224	0.00

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Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS ORDINARY LIFE BUSINESS PAGE 30 LINE 1 COL 1

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
FORT DEARBORN LIFE INSURANCE COMPANY	71129	11	3,501,143	0.08
FORTIS BENEFITS INSURANCE COMPANY	70408	21	9,153,980	0.21
FORTIS INSURANCE COMPANY	69477	21	4,906,624	0.11
FUNERAL DIRECTORS LIFE INSURANCE COMPANY	99775	21	724,319	0.02
GARDEN STATE LIFE INSURANCE COMPANY	63657	21	1,262,458	0.03
GE LIFE & ANNUITY ASSURANCE COMPANY	65536	21	5,472,198	0.13
GENERAL AMERICAN LIFE INSURANCE COMPANY	63665	21	38,002,947	0.87
GENERAL ELECTRIC CAPITAL ASSURANCE CO	70025	21	2,923,512	0.07
GERBER LIFE INSURANCE COMPANY	70939	21	6,917,655	0.16
GLENBROOK LIFE & ANNUITY COMPANY	70092	21	11,536,232	0.26
GLOBE LIFE & ACCIDENT INSURANCE COMPANY	91472	21	13,386,921	0.31
GOLDEN RULE INSURANCE COMPANY	62286	11	10,408,495	0.24
GOLDEN STATE MUTUAL LIFE INSURANCE CO	63924	22	1,110,164	0.03
GOVERNMENT PERSONNEL MUTUAL LIFE INS CO	63967	22	365,628	0.01
GRANGE LIFE INSURANCE COMPANY	71218	21	475,042	0.01
GREAT AMERICAN LIFE INSURANCE COMPANY	63312	21	3,207,091	0.07
GREAT SOUTHERN LIFE INSURANCE COMPANY	90212	21	2,782,974	0.06
GREAT WEST LIFE & ANNUITY INSURANCE CO	68322	21	11,621,515	0.27
GREAT WEST LIFE ASSURANCE COMPANY THE	80705	31	1,663,483	0.04
GREAT WESTERN INSURANCE COMPANY	71480	21	53,115	0.00
GUARANTEE TRUST LIFE INSURANCE COMPANY	64211	12	3,302,381	0.08
GUARANTY INCOME LIFE INSURANCE COMPANY	64238	21	198,670	0.00
GUARDIAN INSURANCE & ANNUITY COMPANY INC	78778	21	2,489,503	0.06
GUARDIAN LIFE INSURANCE COMPANY OF AM	64246	22	51,053,785	1.17
HARLEYSVILLE LIFE INSURANCE COMPANY	64327	21	79,710	0.00
HARTFORD LIFE & ACCIDENT INSURANCE CO	70815	21	2,061,539	0.05
HARTFORD LIFE & ANNUITY INSURANCE CO	71153	21	39,182,952	0.90
HARTFORD LIFE INSURANCE COMPANY	88072	21	6,938,602	0.16
HCC LIFE INSURANCE COMPANY	92711	21	4,497	0.00
HIGHMARK LIFE INSURANCE COMPANY	93440	21	1,282	0.00
HOME OWNERS LIFE INSURANCE COMPANY	64467	11	2,567	0.00
HOMESTEADERS LIFE COMPANY	64505	22	60,222	0.00
HORACE MANN LIFE INSURANCE COMPANY	64513	11	5,268,907	0.12
HUMANA INSURANCE COMPANY	73288	21	17,211	0.00
HUMANADENTAL INSURANCE COMPANY	70580	21	383,151	0.01
IDEALIFE INSURANCE COMPANY	97764	21	148,383	0.00
IDS LIFE INSURANCE COMPANY	65005	21	31,312,401	0.72

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Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS ORDINARY LIFE BUSINESS PAGE 30 LINE 1 COL 1

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
ILLINOIS MUTUAL LIFE INSURANCE COMPANY	64580	12	4,818,853	0.11
INDIANAPOLIS LIFE INSURANCE COMPANY	64645	21	12,599,012	0.29
INDIVIDUAL ASSURANCE COMPANY LIFE HTH AC	81779	21	326,801	0.01
INDUSTRIAL ALLIANCE PACIFIC LIFE INS CO	84514	31	13,680	0.00
ING LIFE INSURANCE & ANNUITY COMPANY	86509	21	10,053,513	0.23
INTEGRITY LIFE INSURANCE COMPANY	74780	21	67,437	0.00
INTERSTATE BANKERS LIFE INSURANCE CO	84220	14	73	0.00
INTRAMERICA LIFE INSURANCE COMPANY	64831	21	3,024	0.00
INVESTORS GUARANTY LIFE INSURANCE CO	64890	21	786	0.00
INVESTORS HERITAGE LIFE INSURANCE CO	64904	21	120,598	0.00
INVESTORS LIFE INSURANCE COMPANY OF N A	63487	21	1,729,266	0.04
INVESTORS PARTNER LIFE INSURANCE COMPANY	93610	21	79,503	0.00
JACKSON NATIONAL LIFE INSURANCE COMPANY	65056	21	42,797,490	0.98
JEFFERSON NATIONAL LIFE INSURANCE CO	64017	21	440,468	0.01
JEFFERSON PILOT FINANCIAL INSURANCE CO	70254	21	21,348,295	0.49
JEFFERSON PILOT LIFE INSURANCE COMPANY	67865	21	30,860,225	0.71
JEFFERSON PILOT LIFEAMERICA INSURANCE CO	62057	21	31,113	0.00
JOHN ALDEN LIFE INSURANCE COMPANY	65080	21	475,447	0.01
JOHN HANCOCK LIFE INSURANCE COMPANY	65099	21	26,830,467	0.61
JOHN HANCOCK VARIABLE LIFE INSURANCE CO	90204	21	48,798,489	1.12
KANAWHA INSURANCE COMPANY	65110	21	6,038	0.00
KANSAS CITY LIFE INSURANCE COMPANY	65129	21	2,752,688	0.06
KEMPER INVESTORS LIFE INSURANCE COMPANY	90557	11	386,926	0.01
KEYSTONE STATE LIFE INSURANCE COMPANY	90344	21	6,750	0.00
LAFAYETTE LIFE INSURANCE COMPANY THE	65242	21	13,512,261	0.31
LIBERTY BANKERS LIFE INSURANCE COMPANY	68543	21	86,421	0.00
LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	65315	21	7,349,545	0.17
LIBERTY LIFE INSURANCE COMPANY	65323	21	539,248	0.01
LIBERTY NATIONAL LIFE INSURANCE COMPANY	65331	21	2,885,266	0.07
LIFE & HEALTH INSURANCE COMPANY OF AM	77887	21	864,161	0.02
LIFE ASSURANCE COMPANY OF AMERICA	75027	11	442,792	0.01
LIFE INSURANCE COMPANY OF GEORGIA	65471	21	117,509	0.00
LIFE INSURANCE COMPANY OF NORTH AMERICA	65498	21	251,061	0.01
LIFE INSURANCE COMPANY OF THE SOUTHWEST	65528	21	2,131,177	0.05
LIFE INVESTORS INSURANCE COMPANY OF AM	64130	21	5,836,150	0.13
LINCOLN BENEFIT LIFE COMPANY	65595	21	30,519,328	0.70
LINCOLN DIRECT LIFE INSURANCE CO	65668	21	1,523,872	0.03

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Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS ORDINARY LIFE BUSINESS PAGE 30 LINE 1 COL 1

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
LINCOLN HERITAGE LIFE INSURANCE COMPANY	65927	11	4,380,317	0.10
LINCOLN MEMORIAL LIFE INSURANCE COMPANY	69833	21	8,133,826	0.19
LINCOLN NATIONAL LIFE INSURANCE COMPANY	65676	21	91,666,813	2.10
LOYAL AMERICAN LIFE INSURANCE COMPANY	65722	21	252,939	0.01
MADISON NATIONAL LIFE INSURANCE COMPANY	65781	21	358,887	0.01
MANHATTAN LIFE INSURANCE COMPANY THE	65870	21	622,640	0.01
MANHATTAN NATIONAL LIFE INSURANCE CO	67083	11	1,654,973	0.04
MANUFACTURERS LIFE INSURANCE COMPANY USA	65838	21	59,458,701	1.36
MASSACHUSETTS MUTUAL LIFE INSURANCE CO	65935	22	92,516,018	2.12
MEDICAL LIFE INSURANCE COMPANY	86991	21	6,402	0.00
MEDICO LIFE INSURANCE COMPANY	71471	21	144,045	0.00
MEGA LIFE AND HEALTH INSURANCE COMPANY	97055	21	585,638	0.01
MEMBERS LIFE INSURANCE COMPANY	86126	21	5,601	0.00
MERIT LIFE INSURANCE CO	65951	21	6,720,295	0.15
MERRILL LYNCH LIFE INSURANCE COMPANY	79022	21	1,582,848	0.04
METLIFE INVESTORS INSURANCE COMPANY	93513	21	669,352	0.02
METLIFE INVESTORS USA INSURANCE COMPANY	61050	21	387,683	0.01
METROPOLITAN INSURANCE & ANNUITY COMPAN	86428	21	16,064,666	0.37
METROPOLITAN LIFE INSURANCE COMPANY	65978	21	186,210,005	4.26
METROPOLITAN TOWER LIFE INSURANCE CO	97136	21	613,558	0.01
MIC LIFE INSURANCE CORPORATION	85561	21	3,109	0.00
MID WEST NATIONAL LIFE INS CO OF TN	66087	21	660,073	0.02
MIDLAND NATIONAL LIFE INSURANCE COMPANY	66044	21	10,272,540	0.24
MIDWEST SECURITY LIFE INSURANCE COMPANY	79480	21	1,440	0.00
MIDWESTERN UNITED LIFE INSURANCE COMPANY	66109	21	181,745	0.00
MINNESOTA LIFE INSURANCE COMPANY	66168	21	36,471,509	0.83
MISSION LIFE INSURANCE COMPANY OF AM	93726	21	83,572	0.00
MML BAY STATE LIFE INSURANCE COMPANY	70416	21	3,621,836	0.08
MONARCH LIFE INSURANCE COMPANY	66265	21	133,962	0.00
MONITOR LIFE INSURANCE COMPANY OF NY	81442	21	18,656	0.00
MONUMENTAL LIFE INSURANCE COMPANY	66281	21	37,705,646	0.86
MONY LIFE INSURANCE COMPANY	66370	21	30,429,730	0.70
MONY LIFE INSURANCE COMPANY OF AMERICA	78077	21	46,786,977	1.07
MOTORISTS LIFE INSURANCE COMPANY	66311	21	52,845	0.00
MTL INSURANCE COMPANY	66427	11	12,342,277	0.28
MUNICIPAL INSURANCE COMPANY OF AMERICA	70793	11	43,042	0.00
MUTUAL OF AMERICA LIFE INSURANCE COMPANY	88668	22	67,554	0.00

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Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS ORDINARY LIFE BUSINESS PAGE 30 LINE 1 COL 1

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
MUTUAL OF DETROIT INSURANCE COMPANY	62669	22	167	0.00
MUTUAL SERVICE LIFE INSURANCE COMPANY	66419	22	42,122	0.00
NATIONAL BENEFIT LIFE INSURANCE COMPANY	61409	21	1,401,819	0.03
NATIONAL FARMERS UNION LIFE INSURANCE CO	66540	21	599,041	0.01
NATIONAL GUARDIAN LIFE INSURANCE COMPANY	66583	22	2,823,237	0.06
NATIONAL LIFE INSURANCE COMPANY	66680	21	11,238,645	0.26
NATIONAL STATES INSURANCE COMPANY	60593	21	862,938	0.02
NATIONAL TEACHERS ASSOCIATES LIFE INS CO	87963	21	27,787	0.00
NATIONAL WESTERN LIFE INSURANCE COMPANY	66850	21	843,075	0.02
NATIONWIDE LIFE & ANNUITY COMPANY OF AM	70750	21	87,287	0.00
NATIONWIDE LIFE AND ANNUITY INSURANCE CO	92657	21	375,725	0.01
NATIONWIDE LIFE INSURANCE COMPANY	66869	21	33,729,780	0.77
NATIONWIDE LIFE INSURANCE COMPANY OF AM	68225	21	13,058,508	0.30
NEW ENGLAND LIFE INSURANCE COMPANY	91626	21	25,045,552	0.57
NEW ERA LIFE INSURANCE CO OF THE MIDWEST	69698	21	8,568	0.00
NEW YORK LIFE INSURANCE & ANNUITY CORP	91596	21	91,425,065	2.09
NEW YORK LIFE INSURANCE COMPANY	66915	22	104,101,853	2.38
NGL AMERICAN LIFE INSURANCE COMPANY	97241	21	820,920	0.02
NORTH AMERICAN COMPANY FOR L & H INS	66974	11	25,522,762	0.58
NORTH AMERICAN INSURANCE COMPANY	68349	21	4,163	0.00
NORTH CAROLINA MUTUAL LIFE INSURANCE CO	67032	22	913,378	0.02
NORTHWESTERN MUTUAL LIFE INSURANCE CO	67091	22	476,787,446	10.91
NYLIFE INSURANCE COMPANY OF ARIZONA	81353	21	1,722,495	0.04
OCCIDENTAL LIFE INSURANCE COMPANY OF NC	67148	21	388,691	0.01
OHIO NATIONAL LIFE ASSURANCE CORPORATION	89206	21	10,917,913	0.25
OHIO NATIONAL LIFE INSURANCE COMPANY THE	67172	21	8,824,173	0.20
OHIO STATE LIFE INSURANCE COMPANY THE	67180	21	979,904	0.02
OLD AMERICAN INSURANCE COMPANY	67199	21	4,164,848	0.10
OLD RELIANCE INSURANCE COMPANY	67253	21	4,843	0.00
OLD REPUBLIC LIFE INSURANCE COMPANY	67261	11	1,778,945	0.04
ONENATION INSURANCE COMPANY	85286	21	1,042	0.00
OXFORD LIFE INSURANCE COMPANY	76112	21	190,635	0.00
OZARK NATIONAL LIFE INSURANCE COMPANY	67393	21	4,942,597	0.11
PACIFIC LIFE & ANNUITY COMPANY	97268	21	4,465	0.00
PACIFIC LIFE INSURANCE COMPANY	67466	21	148,182,644	3.39
PAN AMERICAN ASSURANCE COMPANY	93459	21	4,297,334	0.10
PAN AMERICAN LIFE INSURANCE COMPANY	67539	22	400,427	0.01

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS ORDINARY LIFE BUSINESS PAGE 30 LINE 1 COL 1

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
PARAGON LIFE INSURANCE COMPANY	93564	21	100,731	0.00
PARK AVENUE LIFE INSURANCE COMPANY	60003	21	78,258	0.00
PAUL REVERE LIFE INSURANCE COMPANY THE	67598	21	164,935	0.00
PAUL REVERE VARIABLE ANNUITY INS CO THE	67601	21	52,750	0.00
PEKIN LIFE INSURANCE COMPANY	67628	11	22,035,369	0.50
PENN INSURANCE & ANNUITY COMPANY THE	93262	21	714,431	0.02
PENN MUTUAL LIFE INSURANCE COMPANY THE	67644	22	12,096,711	0.28
PENN TREATY NETWORK AMERICA INS CO	63282	21	59,866	0.00
PENNSYLVANIA LIFE INSURANCE COMPANY	67660	21	756,170	0.02
PEOPLES BENEFIT LIFE INSURANCE COMPANY	66605	21	2,122,142	0.05
PHARMACISTS LIFE INSURANCE COMPANY THE	90247	21	90,129	0.00
PHILADELPHIA AMERICAN LIFE INSURANCE CO	67784	21	10,005	0.00
PHILADELPHIA UNITED LIFE INSURANCE CO	67792	21	1,420	0.00
PHL VARIABLE INSURANCE COMPANY	93548	21	7,883,336	0.18
PHOENIX LIFE & ANNUITY COMPANY	93734	21	4,333,778	0.10
PHOENIX LIFE INSURANCE COMPANY	67814	21	41,908,522	0.96
PHOENIX NATIONAL INSURANCE COMPANY	69647	21	25,897	0.00
PHYSICIANS LIFE INSURANCE COMPANY	72125	21	9,854,775	0.23
PIONEER AMERICAN INSURANCE COMPANY	67873	21	111,736	0.00
PIONEER MUTUAL LIFE INSURANCE COMPANY	67911	21	337,965	0.01
PIONEER SECURITY LIFE INSURANCE COMPANY	67946	21	42,017	0.00
PRESIDENTIAL LIFE INSURANCE COMPANY	68039	21	878,763	0.02
PRIMERICA LIFE INSURANCE COMPANY	65919	21	57,273,442	1.31
PRINCIPAL LIFE INSURANCE COMPANY	61271	21	34,898,512	0.80
PROFESSIONAL INSURANCE COMPANY	68047	21	6,912	0.00
PROFESSIONAL LIFE & CASUALTY COMPANY	68063	11	150,837	0.00
PROTECTIVE LIFE & ANNUITY INSURANCE CO	88536	21	2,199	0.00
PROTECTIVE LIFE INSURANCE COMPANY	68136	21	17,476,354	0.40
PROVIDENT LIFE & ACCIDENT INSURANCE CO	68195	21	6,232,189	0.14
PROVIDENT LIFE & CASUALTY INSURANCE CO	68209	21	3,342	0.00
PRUCO LIFE INSURANCE COMPANY	79227	21	64,677,902	1.48
PRUDENTIAL INSURANCE COMPANY OF AMERICA	68241	21	168,856,688	3.87
PYRAMID LIFE INSURANCE COMPANY THE	68284	21	140,525	0.00
REASSURE AMERICA LIFE INSURANCE COMPANY	65765	11	18,510,422	0.42
RELIABLE LIFE INSURANCE COMPANY THE	68357	21	918,722	0.02
RELIANCE STANDARD LIFE INSURANCE COMPANY	68381	11	339,204	0.01
RELIASTAR LIFE INSURANCE COMPANY	67105	21	32,435,985	0.74

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS ORDINARY LIFE BUSINESS PAGE 30 LINE 1 COL 1

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
RELIASTAR LIFE INSURANCE COMPANY OF NY	61360	21	3,110,104	0.07
RESERVE NATIONAL INSURANCE COMPANY	68462	21	14,028	0.00
S USA LIFE INSURANCE COMPANY INC	60183	21	8,096	0.00
SAFECO LIFE INSURANCE COMPANY	68608	21	5,693,774	0.13
SAFECO NATIONAL LIFE INSURANCE COMPANY	90581	21	24,845	0.00
SBLI USA MUTUAL LIFE INS CO INC	60176	22	131,140	0.00
SCOR LIFE INSURANCE COMPANY	68446	21	26,266	0.00
SEARS LIFE INSURANCE COMPANY	69914	21	107	0.00
SECURIAN LIFE INSURANCE COMPANY	93742	21	6,070	0.00
SECURITY BENEFIT LIFE INSURANCE COMPANY	68675	21	862,427	0.02
SECURITY FINANCIAL LIFE INSURANCE CO	68764	21	348,874	0.01
SECURITY LIFE INSURANCE COMPANY OF AM	68721	21	65,562	0.00
SECURITY LIFE OF DENVER INSURANCE CO	68713	21	31,232,037	0.71
SECURITY MUTUAL LIFE INSURANCE CO OF NY	68772	22	1,976,678	0.05
SECURITY NATIONAL LIFE INSURANCE COMPANY	69485	21	21,883	0.00
SENTRY LIFE INSURANCE COMPANY	68810	21	3,521,653	0.08
SERVUS LIFE INSURANCE COMPANY	80586	21	1,525	0.00
SETTLERS LIFE INSURANCE COMPANY	64220	21	2,508	0.00
SHELTER LIFE INSURANCE COMPANY	65757	21	2,067,703	0.05
SHENANDOAH LIFE INSURANCE COMPANY	68845	22	2,306,094	0.05
SOUTHERN SECURITY LIFE INSURANCE COMPANY	73377	21	42,109	0.00
SOUTHLAND LIFE INSURANCE COMPANY	68950	21	8,085,723	0.19
SOUTHWESTERN LIFE INSURANCE COMPANY	91391	21	1,531,439	0.04
STANDARD INSURANCE COMPANY	69019	21	732,605	0.02
STANDARD LIFE & ACCIDENT INSURANCE CO	86355	21	697,970	0.02
STANDARD LIFE INSURANCE COMPANY OF IN	69051	21	159,209	0.00
STANDARD SECURITY LIFE INSURANCE CO NY	69078	21	335	0.00
STATE FARM LIFE & ACCIDENT ASSURANCE CO	69094	11	692,503	0.02
STATE FARM LIFE INSURANCE COMPANY	69108	11	165,032,535	3.78
STATE LIFE INSURANCE COMPANY THE	69116	22	2,342,208	0.05
STATE MUTUAL INSURANCE COMPANY	69132	22	270,702	0.01
STERLING INVESTORS LIFE INSURANCE CO	89184	21	4,416	0.00
STERLING LIFE INSURANCE COMPANY	77399	11	1,083	0.00
STONEBRIDGE LIFE INSURANCE COMPANY	65021	21	1,824,069	0.04
SUN LIFE ASSURANCE COMPANY OF CANADA	80802	31	45,472,457	1.04
SUN LIFE ASSURANCE COMPANY OF CANADA US	79065	21	10,286,768	0.24
SUNAMERICA LIFE INSURANCE COMPANY	69256	21	204,436	0.00

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS ORDINARY LIFE BUSINESS PAGE 30 LINE 1 COL 1

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
SUNSET LIFE INSURANCE COMPANY OF AMERICA	69272	21	92,556	0.00
SURETY LIFE INSURANCE COMPANY	69310	21	3,813,659	0.09
TEACHERS INSURANCE & ANNUITY ASSN OF AM	69345	21	13,776,261	0.32
TEXAS LIFE INSURANCE COMPANY	69396	21	1,022,205	0.02
THRIVENT LIFE INSURANCE COMPANY	97721	21	517,528	0.01
TIAA-CREF LIFE INSURANCE COMPANY	60142	21	1,164,277	0.03
TRANS WORLD ASSURANCE COMPANY	69566	21	385,266	0.01
TRANSAMERICA ASSURANCE COMPANY	80829	21	774,694	0.02
TRANSAMERICA FINANCIAL LIFE INSURANCE CO	70688	21	75,210	0.00
TRANSAMERICA LIFE INSURANCE & ANNUITY CO	69507	21	42,017	0.00
TRANSAMERICA LIFE INSURANCE COMPANY	86231	21	15,066,160	0.34
TRANSAMERICA OCCIDENTAL LIFE INS CO	67121	21	82,565,752	1.89
TRAVELERS INSURANCE COMPANY THE	87726	21	26,601,777	0.61
TRAVELERS LIFE & ANNUITY COMPANY THE	80950	21	36,049,486	0.83
TRUSTMARK INSURANCE COMPANY	61425	11	3,178,690	0.07
U S FINANCIAL LIFE INSURANCE COMPANY	84530	21	8,437,358	0.19
ULLICO LIFE INSURANCE COMPANY	86371	21	513,176	0.01
UNICARE HEALTH INSURANCE CO OF THE MW	70700	11	97,978	0.00
UNICARE LIFE & HEALTH INSURANCE COMPANY	80314	21	25,736	0.00
UNIFIED LIFE INSURANCE COMPANY	11121	21	40,147	0.00
UNION BANKERS INSURANCE COMPANY	69701	21	95,250	0.00
UNION CENTRAL LIFE INSURANCE COMPANY THE	80837	22	3,447,859	0.08
UNION FIDELITY LIFE INSURANCE COMPANY	62596	11	1,034,364	0.02
UNION LABOR LIFE INSURANCE COMPANY THE	69744	21	51,777	0.00
UNION SECURITY LIFE INSURANCE COMPANY	98884	21	2,877	0.00
UNION STANDARD OF AMERICA LIFE INS CO	81124	21	450	0.00
UNITED AMERICAN INSURANCE COMPANY	92916	21	1,572,109	0.04
UNITED FAMILY LIFE INSURANCE COMPANY	91693	21	19,450	0.00
UNITED FIDELITY LIFE INSURANCE COMPANY	87645	21	475,695	0.01
UNITED HERITAGE LIFE INSURANCE COMPANY	63983	21	19,067	0.00
UNITED HOME LIFE INSURANCE COMPANY	69922	21	287,555	0.01
UNITED INSURANCE COMPANY OF AMERICA	69930	11	16,131,186	0.37
UNITED INVESTORS LIFE INSURANCE COMPANY	94099	21	6,043,824	0.14
UNITED LIFE INSURANCE COMPANY	69973	21	1,686,363	0.04
UNITED NATIONAL LIFE INSURANCE CO OF AM	92703	11	316,204	0.01
UNITED OF OMAHA LIFE INSURANCE COMPANY	69868	21	25,236,209	0.58
UNITED SECURITY LIFE INSURANCE CO OF IL	81108	11	1,482,194	0.03

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS ORDINARY LIFE BUSINESS PAGE 30 LINE 1 COL 1

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
UNITED STATES LIFE INSURANCE CO OF NY	70106	21	1,409,036	0.03
UNITED TEACHER ASSOCIATES INSURANCE CO	63479	21	61,029	0.00
UNITED WISCONSIN LIFE INSURANCE COMPANY	97179	21	15,291	0.00
UNITED WORLD LIFE INSURANCE COMPANY	72850	21	326,270	0.01
UNITY FINANCIAL LIFE INSURANCE COMPANY	63819	21	73,625	0.00
UNITY MUTUAL LIFE INSURANCE COMPANY	70114	22	58,208	0.00
UNIVERSAL GUARANTY LIFE INSURANCE CO	70130	21	3,218,624	0.07
UNIVERSAL UNDERWRITERS LIFE INSURANCE CO	70173	21	1,211,441	0.03
UNUM LIFE INSURANCE COMPANY OF AMERICA	62235	21	482,867	0.01
USA LIFE ONE INSURANCE COMPANY OF IN	70955	22	130,810	0.00
USAA LIFE INSURANCE COMPANY	69663	21	11,489,795	0.26
UTICA NATIONAL LIFE INSURANCE COMPANY	63738	21	5,706	0.00
VALLEY FORGE LIFE INSURANCE COMPANY	70211	21	45,677,492	1.05
VETERANS LIFE INSURANCE COMPANY	81027	11	2,508,372	0.06
WASHINGTON NATIONAL INSURANCE COMPANY	70319	11	2,203,371	0.05
WEST COAST LIFE INSURANCE COMPANY	70335	21	18,294,938	0.42
WESTERN & SOUTHERN LIFE INSURANCE CO	70483	21	20,774,973	0.48
WESTERN RESERVE LIFE ASSURANCE CO OF OH	91413	21	24,007,521	0.55
WESTERN SOUTHERN LIFE ASSURANCE COMPANY	92622	21	10,080,201	0.23
WORLD INSURANCE COMPANY	70629	21	132,251	0.00
ZALE LIFE INSURANCE COMPANY	71323	21	694	0.00
ZURICH LIFE INSURANCE COMPANY OF AMERICA	70661	11	9,693,588	0.22

TOTAL PREMIUMS WRITTEN THIS LINE: 4,368,518,616

TOTAL NUMBER OF COMPANIES THIS LINE: 429

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS CREDIT LIFE BUSINESS PAGE 30 LINE 1 COL 2

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
ACCELERATION LIFE INSURANCE COMPANY	71099	21	-19	0.00
ALLSTATE LIFE INSURANCE COMPANY	60186	11	59,390	0.13
AMERICAN BANKERS LIFE ASSURANCE CO OF FL	60275	21	2,720,312	5.90
AMERICAN GENERAL ASSURANCE COMPANY	68373	11	2,037,099	4.42
AMERICAN HEALTH & LIFE INSURANCE COMPANY	60518	21	27,396	0.06
AMERICAN HERITAGE LIFE INSURANCE COMPANY	60534	21	359,338	0.78
AMERICAN MODERN LIFE INSURANCE COMPANY	65811	21	452,759	0.98
AMERICAN NATIONAL INSURANCE COMPANY	60739	21	-971,360	-2.11
AMERICAN SPECIALTY HEALTH INSURANCE CO	84697	11	-120,263	-0.26
AMERICAN UNITED LIFE INSURANCE COMPANY	60895	21	523,034	1.13
BALBOA LIFE INSURANCE COMPANY	68160	21	124,035	0.27
BALTIMORE LIFE INSURANCE COMPANY THE	61212	21	639,035	1.39
CENTRAL NATIONAL LIFE INS CO OF OMAHA	61700	21	26,606	0.06
CENTRAL STATES HEALTH & LIFE CO OF OMAHA	61751	22	1,772,314	3.84
CENTURION LIFE INSURANCE COMPANY	62383	21	-4,286	-0.01
CITICORP LIFE INSURANCE COMPANY	80322	21	92,743	0.20
CUNA MUTUAL INSURANCE SOCIETY	62626	22	9,238,717	20.03
ENTERPRISE LIFE INSURANCE COMPANY	89087	21	74,503	0.16
FEDERAL HOME LIFE INSURANCE COMPANY	67695	21	-157	0.00
FINANCIAL AMERICAN LIFE INSURANCE CO	71455	21	279,159	0.61
FORETHOUGHT LIFE ASSURANCE COMPANY	79677	21	-1	0.00
GUARANTEE TRUST LIFE INSURANCE COMPANY	64211	12	2,517,565	5.46
HOUSEHOLD LIFE INSURANCE COMPANY	93777	21	1,503,301	3.26
INDIVIDUAL ASSURANCE COMPANY LIFE HTH AC	81779	21	1,071,285	2.32
INTERSTATE BANKERS LIFE INSURANCE CO	84220	14	-92	0.00
INVESTORS HERITAGE LIFE INSURANCE CO	64904	21	192,637	0.42
JEFFERSON PILOT FINANCIAL INSURANCE CO	70254	21	-368	0.00
JMIC LIFE INSURANCE COMPANY	89958	21	742,491	1.61
LIFE INVESTORS INSURANCE COMPANY OF AM	64130	21	1,124,085	2.44
LINCOLN BENEFIT LIFE COMPANY	65595	21	-1,513	0.00
MADISON NATIONAL LIFE INSURANCE COMPANY	65781	21	246,131	0.53
MAGNA INSURANCE COMPANY	61018	21	35,268	0.08
MEGA LIFE AND HEALTH INSURANCE COMPANY	97055	21	-1,096	0.00
MERIT LIFE INSURANCE CO	65951	21	2,333,008	5.06
MID WEST NATIONAL LIFE INS CO OF TN	66087	21	-5	0.00
MINNESOTA LIFE INSURANCE COMPANY	66168	21	2,122,250	4.60
NORTH AMERICAN INSURANCE COMPANY	68349	21	14,753	0.03

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS CREDIT LIFE BUSINESS PAGE 30 LINE 1 COL 2

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
OLD REPUBLIC LIFE INSURANCE COMPANY	67261	11	592,725	1.29
OLD UNITED LIFE INSURANCE COMPANY	76007	21	66,524	0.14
OXFORD LIFE INSURANCE COMPANY	76112	21	175,868	0.38
PEKIN LIFE INSURANCE COMPANY	67628	11	2,610,463	5.66
PROTECTIVE LIFE INSURANCE COMPANY	68136	21	2,924,941	6.34
PRUDENTIAL INSURANCE COMPANY OF AMERICA	68241	21	-22,928	-0.05
RELIANCE LIFE INSURANCE COMPANY	72613	21	-8,743	-0.02
RESOURCE LIFE INSURANCE COMPANY	61506	11	2,421,551	5.25
SHELTER LIFE INSURANCE COMPANY	65757	21	2,495	0.01
STATE FARM LIFE & ACCIDENT ASSURANCE CO	69094	11	38,497	0.08
STATE FARM LIFE INSURANCE COMPANY	69108	11	3,333,528	7.23
STONEBRIDGE LIFE INSURANCE COMPANY	65021	21	570,243	1.24
UNION FIDELITY LIFE INSURANCE COMPANY	62596	11	-640,668	-1.39
UNION SECURITY LIFE INSURANCE COMPANY	98884	21	2,593,145	5.62
UNITED LIFE INSURANCE COMPANY	69973	21	1,140,991	2.47
UNITED STATES LIFE INSURANCE CO OF NY	70106	21	62,155	0.13
UNIVERSAL UNDERWRITERS LIFE INSURANCE CO	70173	21	1,101,665	2.39
USAA LIFE INSURANCE COMPANY	69663	21	397	0.00
XL LIFE INSURANCE & ANNUITY COMPANY	88080	11	-72,222	-0.16

TOTAL PREMIUMS WRITTEN THIS LINE: 46,120,681

TOTAL NUMBER OF COMPANIES THIS LINE: 56

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS GROUP LIFE BUSINESS PAGE 30 LINE 1 COL 3

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
5 STAR LIFE INSURANCE COMPANY	77879	21	1,741,901	0.13
AAA LIFE INSURANCE COMPANY	71854	21	972,323	0.07
ACADEMY LIFE INSURANCE COMPANY	60046	21	115,658	0.01
ADVANCE INSURANCE COMPANY	83445	21	10,798	0.00
AETNA LIFE INSURANCE COMPANY	60054	21	56,022,736	4.21
AIG LIFE INSURANCE COMPANY	66842	21	1,512,298	0.11
ALLIANZ LIFE INSURANCE COMPANY NY	64190	21	4,917	0.00
ALLIANZ LIFE INSURANCE COMPANY OF N A	90611	21	313,126	0.02
ALLMERICA FINANCIAL LIFE INS & ANN CO	84824	21	26,240	0.00
ALLSTATE LIFE INSURANCE COMPANY	60186	11	8,532,404	0.64
ALTA HEALTH & LIFE INSURANCE COMPANY	67369	21	219,491	0.02
AMALGAMATED LIFE & HEALTH INSURANCE CO	60208	11	6,774	0.00
AMERICAN AMICABLE LIFE INS CO OF TX	68594	21	67,773	0.01
AMERICAN BANKERS LIFE ASSURANCE CO OF FL	60275	21	583,366	0.04
AMERICAN COMMUNITY MUTUAL INSURANCE CO	60305	22	544,788	0.04
AMERICAN EQUITY INVESTMENT LIFE INS CO	92738	21	18,870	0.00
AMERICAN FAMILY LIFE ASSR CO OF COLUMBUS	60380	21	82,152	0.01
AMERICAN FIDELITY ASSURANCE COMPANY	60410	21	47,978	0.00
AMERICAN FOUNDERS LIFE INSURANCE COMPANY	60445	21	443	0.00
AMERICAN GENERAL ASSURANCE COMPANY	68373	11	445,278	0.03
AMERICAN GENERAL LIFE INSURANCE COMPANY	60488	21	6,663,298	0.50
AMERICAN HERITAGE LIFE INSURANCE COMPANY	60534	21	30,060	0.00
AMERICAN INCOME LIFE INSURANCE COMPANY	60577	21	32,098	0.00
AMERICAN INTERNATIONAL LIFE ASSR CO NY	60607	21	2,850,665	0.21
AMERICAN MEMORIAL LIFE INSURANCE COMPANY	67989	21	11,632,682	0.87
AMERICAN NATIONAL INSURANCE COMPANY	60739	21	2,282,548	0.17
AMERICAN NATIONAL LIFE INSURANCE CO TX	71773	21	4,502	0.00
AMERICAN REPUBLIC INSURANCE COMPANY	60836	21	9,309	0.00
AMERICAN UNITED LIFE INSURANCE COMPANY	60895	21	3,313,362	0.25
AMERICO FINANCIAL LIFE & ANNUITY INS CO	61999	21	50,567	0.00
AMICA LIFE INSURANCE COMPANY	72222	21	33,436	0.00
ANTHEM LIFE INSURANCE COMPANY	61069	21	511,447	0.04
ASSURITY LIFE INSURANCE COMPANY	71439	21	41	0.00
AURORA NATIONAL LIFE ASSURANCE COMPANY	61182	21	225,341	0.02
AUTO CLUB LIFE INSURANCE COMPANY	84522	21	7,053	0.00
AUTO OWNERS LIFE INSURANCE COMPANY	61190	21	13,844	0.00
AVIVA LIFE INSURANCE COMPANY	62898	21	-57,882	0.00

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS GROUP LIFE BUSINESS PAGE 30 LINE 1 COL 3

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
BALBOA LIFE INSURANCE COMPANY	68160	21	13,976	0.00
BALTIMORE LIFE INSURANCE COMPANY THE	61212	21	2,036,762	0.15
BANKERS LIFE & CASUALTY COMPANY	61263	11	9,603,168	0.72
BANKERS LIFE INSURANCE COMPANY OF NY	63932	21	31,868	0.00
BANKERS NATIONAL LIFE INSURANCE COMPANY	71900	21	6,688	0.00
BCS LIFE INSURANCE COMPANY	80985	11	2,017,625	0.15
BENEFICIAL LIFE INSURANCE COMPANY	61395	21	3,275	0.00
BEST LIFE & HEALTH INSURANCE COMPANY	90638	21	50,446	0.00
BOSTON MUTUAL LIFE INSURANCE COMPANY	61476	22	378,321	0.03
C M LIFE INSURANCE COMPANY	93432	21	510,999	0.04
CANADA LIFE ASSURANCE COMPANY THE	80659	31	7,734,520	0.58
CELTIC INSURANCE COMPANY	80799	11	10,312	0.00
CENTRAL BENEFITS NATIONAL LIFE INS CO	63541	21	8,016	0.00
CENTRAL RESERVE LIFE INSURANCE COMPANY	61727	21	63,084	0.00
CENTRAL STATES HEALTH & LIFE CO OF OMAHA	61751	22	30,400	0.00
CENTRAL UNITED LIFE INSURANCE COMPANY	61883	21	5,199	0.00
CITICORP LIFE INSURANCE COMPANY	80322	21	5,812	0.00
COLONIAL LIFE & ACCIDENT INSURANCE CO	62049	21	244,017	0.02
COLONIAL PENN LIFE INSURANCE COMPANY	62065	21	5,837,144	0.44
COLUMBIA UNIVERSAL LIFE INSURANCE CO	77720	21	1	0.00
COLUMBIAN LIFE INSURANCE COMPANY	76023	11	334,718	0.03
COMBINED INSURANCE COMPANY OF AMERICA	62146	11	1,859,931	0.14
COMPANION LIFE INSURANCE COMPANY	77828	21	974,959	0.07
CONNECTICUT GENERAL LIFE INSURANCE CO	62308	21	26,412,567	1.98
CONSECO INSURANCE COMPANY	60682	11	15,753	0.00
CONSECO LIFE INSURANCE COMPANY	65900	21	58,342	0.00
CONSECO SENIOR HEALTH INSURANCE COMPANY	76325	21	291	0.00
CONTINENTAL AMERICAN INSURANCE COMPANY	71730	21	1,351	0.00
CONTINENTAL ASSURANCE COMPANY	62413	11	14,339,454	1.08
CONTINENTAL GENERAL INSURANCE COMPANY	71404	21	4,873	0.00
COUNTRY LIFE INSURANCE COMPANY	62553	11	3,362,063	0.25
CROWN LIFE INSURANCE COMPANY	80675	31	557	0.00
CUNA MUTUAL INSURANCE SOCIETY	62626	22	9,696,619	0.73
DELAWARE AMERICAN LIFE INSURANCE COMPANY	62634	21	4,770	0.00
EMC NATIONAL LIFE COMPANY	62928	21	32,739	0.00
EMPLOYEES LIFE COMPANY MUTUAL	84174	12	207,659	0.02
EPIC LIFE INSURANCE COMPANY THE	64149	21	33,134	0.00

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS GROUP LIFE BUSINESS PAGE 30 LINE 1 COL 3

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
ERIE FAMILY LIFE INSURANCE COMPANY	70769	21	39,960	0.00
FAMILY LIFE INSURANCE COMPANY	63053	21	191	0.00
FEDERAL LIFE INSURANCE COMPANY MUTUAL	63223	12	175,522	0.01
FEDERATED LIFE INSURANCE COMPANY	63258	21	299,552	0.02
FIDELITY SECURITY LIFE INSURANCE COMPANY	71870	21	3,358,123	0.25
FIRST COLONY LIFE INSURANCE COMPANY	63401	21	99,557	0.01
FIRST PENN PACIFIC LIFE INSURANCE CO	67652	21	90,596	0.01
FIRST REHABILITATION LIFE INS CO OF AM	81434	21	10,752	0.00
FORETHOUGHT LIFE INSURANCE COMPANY	91642	21	19,167,633	1.44
FORT DEARBORN LIFE INSURANCE COMPANY	71129	11	42,135,270	3.17
FORTIS BENEFITS INSURANCE COMPANY	70408	21	15,129,789	1.14
FORTIS INSURANCE COMPANY	69477	21	748,379	0.06
GE GROUP LIFE ASSURANCE COMPANY	80926	21	7,858,175	0.59
GENERAL AMERICAN LIFE INSURANCE COMPANY	63665	21	115,212	0.01
GENERAL ELECTRIC CAPITAL ASSURANCE CO	70025	21	5,101	0.00
GENERAL FIDELITY LIFE INSURANCE COMPANY	93521	21	-1,601	0.00
GERBER LIFE INSURANCE COMPANY	70939	21	596,531	0.04
GLENBROOK LIFE & ANNUITY COMPANY	70092	21	600,977	0.05
GLOBE LIFE & ACCIDENT INSURANCE COMPANY	91472	21	6,948,388	0.52
GOLDEN RULE INSURANCE COMPANY	62286	11	497,441	0.04
GOLDEN STATE MUTUAL LIFE INSURANCE CO	63924	22	330	0.00
GOVERNMENT PERSONNEL MUTUAL LIFE INS CO	63967	22	501,946	0.04
GREAT AMERICAN LIFE INSURANCE COMPANY	63312	21	1,669	0.00
GREAT SOUTHERN LIFE INSURANCE COMPANY	90212	21	2,090	0.00
GREAT WEST LIFE & ANNUITY INSURANCE CO	68322	21	13,150,969	0.99
GREAT WEST LIFE ASSURANCE COMPANY THE	80705	31	130,177	0.01
GREAT WESTERN INSURANCE COMPANY	71480	21	1,620,473	0.12
GUARANTEE TRUST LIFE INSURANCE COMPANY	64211	12	104,336	0.01
GUARDIAN LIFE INSURANCE COMPANY OF AM	64246	22	12,227,685	0.92
HARLEYSVILLE LIFE INSURANCE COMPANY	64327	21	86,039	0.01
HARTFORD LIFE & ACCIDENT INSURANCE CO	70815	21	23,800,538	1.79
HARTFORD LIFE & ANNUITY INSURANCE CO	71153	21	1,563,830	0.12
HARTFORD LIFE GROUP INSURANCE COMPANY	74268	11	14,598,834	1.10
HARTFORD LIFE INSURANCE COMPANY	88072	21	4,737,473	0.36
HCC LIFE INSURANCE COMPANY	92711	21	53,128	0.00
HIGHMARK LIFE INSURANCE COMPANY	93440	21	659,398	0.05
HOMESTEADERS LIFE COMPANY	64505	22	16,754,436	1.26

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS GROUP LIFE BUSINESS PAGE 30 LINE 1 COL 3

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
HORACE MANN LIFE INSURANCE COMPANY	64513	11	1,833,966	0.14
HOUSEHOLD LIFE INSURANCE COMPANY	93777	21	437,341	0.03
HUMANA INSURANCE COMPANY	73288	21	10,402,912	0.78
IDS LIFE INSURANCE COMPANY	65005	21	25,211	0.00
ILLINOIS MUTUAL LIFE INSURANCE COMPANY	64580	12	828	0.00
INDIANAPOLIS LIFE INSURANCE COMPANY	64645	21	1,102,486	0.08
INDIVIDUAL ASSURANCE COMPANY LIFE HTH AC	81779	21	542,916	0.04
ING LIFE INSURANCE & ANNUITY COMPANY	86509	21	103,850	0.01
INVESTORS HERITAGE LIFE INSURANCE CO	64904	21	217,905	0.02
JACKSON NATIONAL LIFE INSURANCE COMPANY	65056	21	755	0.00
JEFFERSON NATIONAL LIFE INSURANCE CO	64017	21	23,618	0.00
JEFFERSON PILOT FINANCIAL INSURANCE CO	70254	21	17,054,241	1.28
JOHN ALDEN LIFE INSURANCE COMPANY	65080	21	1,546,613	0.12
JOHN HANCOCK LIFE INSURANCE COMPANY	65099	21	4,881,584	0.37
KANSAS CITY LIFE INSURANCE COMPANY	65129	21	114,912	0.01
KEMPER INVESTORS LIFE INSURANCE COMPANY	90557	11	1,879,562	0.14
LAFAYETTE LIFE INSURANCE COMPANY THE	65242	21	2,449,922	0.18
LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	65315	21	4,493,962	0.34
LIBERTY LIFE INSURANCE COMPANY	65323	21	633,179	0.05
LIBERTY NATIONAL LIFE INSURANCE COMPANY	65331	21	381	0.00
LIFE & HEALTH INSURANCE COMPANY OF AM	77887	21	5,018	0.00
LIFE INSURANCE COMPANY OF NORTH AMERICA	65498	21	61,508,873	4.62
LIFE INSURANCE COMPANY OF THE SOUTHWEST	65528	21	423	0.00
LIFE INVESTORS INSURANCE COMPANY OF AM	64130	21	3,104,735	0.23
LINCOLN BENEFIT LIFE COMPANY	65595	21	8,995	0.00
LINCOLN HERITAGE LIFE INSURANCE COMPANY	65927	11	3,618	0.00
LINCOLN NATIONAL LIFE INSURANCE COMPANY	65676	21	-1,238	0.00
LOYAL AMERICAN LIFE INSURANCE COMPANY	65722	21	5,470	0.00
MADISON NATIONAL LIFE INSURANCE COMPANY	65781	21	573,192	0.04
MAGNA INSURANCE COMPANY	61018	21	32,536	0.00
MASSACHUSETTS MUTUAL LIFE INSURANCE CO	65935	22	73,278,048	5.50
MAYFLOWER NATIONAL LIFE INSURANCE CO	87750	21	1,625,053	0.12
MEDICAL LIFE INSURANCE COMPANY	86991	21	26,700	0.00
MEDICAL SAVINGS INSURANCE COMPANY	74217	21	17,424	0.00
MEGA LIFE AND HEALTH INSURANCE COMPANY	97055	21	111,676	0.01
MEMBERS LIFE INSURANCE COMPANY	86126	21	11,445	0.00
METROPOLITAN LIFE INSURANCE COMPANY	65978	21	253,909,480	19.07

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS GROUP LIFE BUSINESS PAGE 30 LINE 1 COL 3

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
MID WEST NATIONAL LIFE INS CO OF TN	66087	21	70,187	0.01
MIDLAND NATIONAL LIFE INSURANCE COMPANY	66044	21	229	0.00
MIDWEST SECURITY LIFE INSURANCE COMPANY	79480	21	631,007	0.05
MINNESOTA LIFE INSURANCE COMPANY	66168	21	81,281,160	6.11
MMA INSURANCE COMPANY	74209	21	9,091	0.00
MONITOR LIFE INSURANCE COMPANY OF NY	81442	21	2,926	0.00
MONUMENTAL LIFE INSURANCE COMPANY	66281	21	2,634,374	0.20
MONY LIFE INSURANCE COMPANY	66370	21	24,819	0.00
MONY LIFE INSURANCE COMPANY OF AMERICA	78077	21	1,143,077	0.09
MUNICIPAL INSURANCE COMPANY OF AMERICA	70793	11	1,375	0.00
MUTUAL OF AMERICA LIFE INSURANCE COMPANY	88668	22	290,245	0.02
MUTUAL SERVICE LIFE INSURANCE COMPANY	66419	22	434	0.00
NATIONAL BENEFIT LIFE INSURANCE COMPANY	61409	21	224,789	0.02
NATIONAL GUARDIAN LIFE INSURANCE COMPANY	66583	22	1,391,111	0.10
NATIONAL HEALTH INSURANCE COMPANY	82538	21	10,306	0.00
NATIONWIDE LIFE INSURANCE COMPANY	66869	21	16,008,051	1.20
NATIONWIDE LIFE INSURANCE COMPANY OF AM	68225	21	372,287	0.03
NEW ENGLAND LIFE INSURANCE COMPANY	91626	21	311,421	0.02
NEW YORK LIFE INSURANCE COMPANY	66915	22	22,985,234	1.73
NIPPON LIFE INSURANCE COMPANY OF AMERICA	81264	21	556,235	0.04
NORTH AMERICAN COMPANY FOR L & H INS	66974	11	848,528	0.06
NORTH CAROLINA MUTUAL LIFE INSURANCE CO	67032	22	3,530,213	0.27
OLD RELIANCE INSURANCE COMPANY	67253	21	6,103	0.00
ONENATION INSURANCE COMPANY	85286	21	9,252	0.00
OXFORD LIFE INSURANCE COMPANY	76112	21	45,287	0.00
PACIFIC LIFE & ANNUITY COMPANY	97268	21	556,733	0.04
PAN AMERICAN LIFE INSURANCE COMPANY	67539	22	48,975	0.00
PARAGON LIFE INSURANCE COMPANY	93564	21	7,148,383	0.54
PARK AVENUE LIFE INSURANCE COMPANY	60003	21	13,409	0.00
PAUL REVERE LIFE INSURANCE COMPANY THE	67598	21	441,285	0.03
PEKIN LIFE INSURANCE COMPANY	67628	11	5,157,069	0.39
PENN INSURANCE & ANNUITY COMPANY THE	93262	21	4,123	0.00
PENN MUTUAL LIFE INSURANCE COMPANY THE	67644	22	840,178	0.06
PEOPLES BENEFIT LIFE INSURANCE COMPANY	66605	21	2,933,994	0.22
PHILADELPHIA AMERICAN LIFE INSURANCE CO	67784	21	2,726	0.00
PHOENIX LIFE INSURANCE COMPANY	67814	21	23,562	0.00
PIONEER AMERICAN INSURANCE COMPANY	67873	21	2,712	0.00

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS GROUP LIFE BUSINESS PAGE 30 LINE 1 COL 3

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
PIONEER SECURITY LIFE INSURANCE COMPANY	67946	21	1,866	0.00
PRINCIPAL LIFE INSURANCE COMPANY	61271	21	12,705,834	0.95
PROTECTIVE LIFE INSURANCE COMPANY	68136	21	30,917	0.00
PROVIDENT AMERICAN LIFE & HEALTH INS CO	67903	21	23,506	0.00
PROVIDENT LIFE & ACCIDENT INSURANCE CO	68195	21	4,323,122	0.32
PROVIDENT LIFE & CASUALTY INSURANCE CO	68209	21	81,204	0.01
PRUDENTIAL INSURANCE COMPANY OF AMERICA	68241	21	79,595,058	5.98
REASSURE AMERICA LIFE INSURANCE COMPANY	65765	11	650,782	0.05
RELIANCE STANDARD LIFE INSURANCE COMPANY	68381	11	11,637,484	0.87
RELIASTAR LIFE INSURANCE COMPANY	67105	21	16,700,220	1.25
RELIASTAR LIFE INSURANCE COMPANY OF NY	61360	21	235,976	0.02
S USA LIFE INSURANCE COMPANY INC	60183	21	4,669	0.00
SAFECO LIFE INSURANCE COMPANY	68608	21	1,634,695	0.12
SEARS LIFE INSURANCE COMPANY	69914	21	1,856,972	0.14
SECURIAN LIFE INSURANCE COMPANY	93742	21	23,543	0.00
SECURITY FINANCIAL LIFE INSURANCE CO	68764	21	324,207	0.02
SECURITY LIFE INSURANCE COMPANY OF AM	68721	21	10,906	0.00
SECURITY LIFE OF DENVER INSURANCE CO	68713	21	26,010	0.00
SECURITY MUTUAL LIFE INSURANCE CO OF NY	68772	22	13,838	0.00
SENTRY LIFE INSURANCE COMPANY	68810	21	242,994	0.02
SETTLERS LIFE INSURANCE COMPANY	64220	21	7,916	0.00
SHELTER LIFE INSURANCE COMPANY	65757	21	47,456	0.00
SHENANDOAH LIFE INSURANCE COMPANY	68845	22	75,709	0.01
STANDARD INSURANCE COMPANY	69019	21	9,805,095	0.74
STANDARD SECURITY LIFE INSURANCE CO NY	69078	21	72,135	0.01
STATE FARM LIFE INSURANCE COMPANY	69108	11	21,910,933	1.65
STONEBRIDGE LIFE INSURANCE COMPANY	65021	21	8,659,673	0.65
SUN LIFE ASSURANCE COMPANY OF CANADA	80802	31	9,187,230	0.69
SUN LIFE ASSURANCE COMPANY OF CANADA US	79065	21	26,129,630	1.96
SWISS RE LIFE & HEALTH AMERICA INC	82627	21	11,865	0.00
TEACHERS INSURANCE & ANNUITY ASSN OF AM	69345	21	4,667,776	0.35
TRANSAMERICA ASSURANCE COMPANY	80829	21	5,066,759	0.38
TRANSAMERICA FINANCIAL LIFE INSURANCE CO	70688	21	4,274	0.00
TRANSAMERICA LIFE INSURANCE & ANNUITY CO	69507	21	2,026	0.00
TRANSAMERICA LIFE INSURANCE COMPANY	86231	21	232,941	0.02
TRANSAMERICA OCCIDENTAL LIFE INS CO	67121	21	76,602	0.01
TRUSTMARK INSURANCE COMPANY	61425	11	29,381,417	2.21

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS GROUP LIFE BUSINESS PAGE 30 LINE 1 COL 3

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
UNICARE HEALTH INSURANCE CO OF THE MW	70700	11	1,435,687	0.11
UNICARE LIFE & HEALTH INSURANCE COMPANY	80314	21	8,325,476	0.63
UNION CENTRAL LIFE INSURANCE COMPANY THE	80837	22	1,437,575	0.11
UNION FIDELITY LIFE INSURANCE COMPANY	62596	11	3,176,348	0.24
UNION LABOR LIFE INSURANCE COMPANY THE	69744	21	6,057,269	0.46
UNION SECURITY LIFE INSURANCE COMPANY	98884	21	-17,919	0.00
UNITED FAMILY LIFE INSURANCE COMPANY	91693	21	92,674	0.01
UNITED HEALTHCARE INSURANCE COMPANY	79413	21	3,822,785	0.29
UNITED INSURANCE COMPANY OF AMERICA	69930	11	209	0.00
UNITED INVESTORS LIFE INSURANCE COMPANY	94099	21	841,024	0.06
UNITED LIFE INSURANCE COMPANY	69973	21	3,028	0.00
UNITED OF OMAHA LIFE INSURANCE COMPANY	69868	21	12,112,036	0.91
UNITED SECURITY LIFE INSURANCE CO OF IL	81108	11	47,438	0.00
UNITED STATES LIFE INSURANCE CO OF NY	70106	21	6,263,981	0.47
UNITED WISCONSIN LIFE INSURANCE COMPANY	97179	21	2,353,271	0.18
UNITY FINANCIAL LIFE INSURANCE COMPANY	63819	21	166,018	0.01
UNIVERSAL GUARANTY LIFE INSURANCE CO	70130	21	6,758	0.00
UNUM LIFE INSURANCE COMPANY OF AMERICA	62235	21	73,980,100	5.56
VALLEY FORGE LIFE INSURANCE COMPANY	70211	21	-308,394	-0.02
VETERANS LIFE INSURANCE COMPANY	81027	11	1,711,436	0.13
WASHINGTON NATIONAL INSURANCE COMPANY	70319	11	62,221	0.00
WEST COAST LIFE INSURANCE COMPANY	70335	21	340	0.00

TOTAL PREMIUMS WRITTEN THIS LINE: 1,331,233,080

TOTAL NUMBER OF COMPANIES THIS LINE: 244

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS INDUSTRIAL LIFE BUSINESS PAGE 30 LINE 1 COL 4

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
AMERICAN CAPITOL INSURANCE COMPANY	60291	21	6,230	0.39
AMERICAN GENERAL LIFE & ACCIDENT INS CO	66672	21	74,504	4.70
AMERICAN HEALTH & LIFE INSURANCE COMPANY	60518	21	65	0.00
AMERICAN LIFE INSURANCE COMPANY	84158	14	3,153	0.20
AMERICAN NATIONAL INSURANCE COMPANY	60739	21	6,927	0.44
ATLANTA LIFE INSURANCE COMPANY	61093	21	313,764	19.79
BALTIMORE LIFE INSURANCE COMPANY THE	61212	21	-30	0.00
BOSTON MUTUAL LIFE INSURANCE COMPANY	61476	22	23	0.00
CINCINNATI LIFE INSURANCE COMPANY THE	76236	21	468	0.03
COLUMBIAN MUTUAL LIFE INSURANCE COMPANY	62103	22	30	0.00
FORTIS BENEFITS INSURANCE COMPANY	70408	21	1,926	0.12
GE LIFE & ANNUITY ASSURANCE COMPANY	65536	21	3,571	0.23
GOLDEN STATE MUTUAL LIFE INSURANCE CO	63924	22	7,584	0.48
LIBERTY LIFE INSURANCE COMPANY	65323	21	1,447	0.09
LIBERTY NATIONAL LIFE INSURANCE COMPANY	65331	21	896	0.06
LIFE & HEALTH INSURANCE COMPANY OF AM	77887	21	366,629	23.12
METROPOLITAN LIFE INSURANCE COMPANY	65978	21	-119	-0.01
MONUMENTAL LIFE INSURANCE COMPANY	66281	21	371,454	23.43
MUTUAL OF DETROIT INSURANCE COMPANY	62669	22	378	0.02
NORTH CAROLINA MUTUAL LIFE INSURANCE CO	67032	22	97,477	6.15
REASSURE AMERICA LIFE INSURANCE COMPANY	65765	11	888	0.06
RELIABLE LIFE INSURANCE COMPANY THE	68357	21	5,353	0.34
UNITED INSURANCE COMPANY OF AMERICA	69930	11	282,210	17.80
UNITY MUTUAL LIFE INSURANCE COMPANY	70114	22	770	0.05
UNIVERSAL GUARANTY LIFE INSURANCE CO	70130	21	24,098	1.52
WESTERN & SOUTHERN LIFE INSURANCE CO	70483	21	15,782	1.00

TOTAL PREMIUMS WRITTEN THIS LINE: 1,585,478

TOTAL NUMBER OF COMPANIES THIS LINE: 26

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS TOTAL LIFE BUSINESS PAGE 30 LINE 1 COL 5

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
5 STAR LIFE INSURANCE COMPANY	77879	21	1,772,855	0.03
AAA LIFE INSURANCE COMPANY	71854	21	1,961,985	0.03
ACACIA LIFE INSURANCE COMPANY	60038	21	2,869,458	0.05
ACACIA NATIONAL LIFE INSURANCE COMPANY	85685	21	100,290	0.00
ACADEMY LIFE INSURANCE COMPANY	60046	21	601,985	0.01
ACCELERATION LIFE INSURANCE COMPANY	71099	21	-19	0.00
ADVANCE INSURANCE COMPANY	83445	21	10,798	0.00
AETNA LIFE INSURANCE COMPANY	60054	21	58,792,130	1.02
AGL LIFE ASSURANCE COMPANY	60232	21	986	0.00
AIG ANNUITY INSURANCE COMPANY	70432	21	58,007	0.00
AIG LIFE INSURANCE COMPANY	66842	21	5,651,651	0.10
AIG SUNAMERICA LIFE ASSURANCE COMPANY	60941	21	2,523,046	0.04
ALLIANZ LIFE INSURANCE COMPANY NY	64190	21	11,557	0.00
ALLIANZ LIFE INSURANCE COMPANY OF N A	90611	21	6,078,577	0.11
ALLMERICA FINANCIAL LIFE INS & ANN CO	84824	21	8,243,097	0.14
ALLSTATE LIFE INSURANCE COMPANY	60186	11	58,955,967	1.03
ALLSTATE LIFE INSURANCE COMPANY OF NY	70874	21	147,747	0.00
ALTA HEALTH & LIFE INSURANCE COMPANY	67369	21	243,446	0.00
AMALGAMATED LIFE & HEALTH INSURANCE CO	60208	11	12,615	0.00
AMERICAN AMICABLE LIFE INS CO OF TX	68594	21	2,645,349	0.05
AMERICAN BANKERS LIFE ASSURANCE CO OF FL	60275	21	3,565,927	0.06
AMERICAN CAPITOL INSURANCE COMPANY	60291	21	93,028	0.00
AMERICAN COMMUNITY MUTUAL INSURANCE CO	60305	22	836,775	0.01
AMERICAN ENTERPRISE LIFE INSURANCE CO	94234	21	3,250	0.00
AMERICAN EQUITY INVESTMENT LIFE INS CO	92738	21	30,194	0.00
AMERICAN FAMILY LIFE ASSR CO OF COLUMBUS	60380	21	2,675,765	0.05
AMERICAN FAMILY LIFE INSURANCE COMPANY	60399	21	35,295,734	0.61
AMERICAN FIDELITY ASSURANCE COMPANY	60410	21	1,103,015	0.02
AMERICAN FIDELITY LIFE INSURANCE COMPANY	60429	21	459,535	0.01
AMERICAN FOUNDERS LIFE INSURANCE COMPANY	60445	21	30,343	0.00
AMERICAN GENERAL ASSURANCE COMPANY	68373	11	2,482,377	0.04
AMERICAN GENERAL LIFE & ACCIDENT INS CO	66672	21	13,756,082	0.24
AMERICAN GENERAL LIFE INSURANCE COMPANY	60488	21	94,691,936	1.65
AMERICAN HEALTH & LIFE INSURANCE COMPANY	60518	21	65,452	0.00
AMERICAN HERITAGE LIFE INSURANCE COMPANY	60534	21	1,467,053	0.03
AMERICAN HOME LIFE INSURANCE COMPANY	60542	21	163,197	0.00
AMERICAN INCOME LIFE INSURANCE COMPANY	60577	21	16,732,550	0.29

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS TOTAL LIFE BUSINESS PAGE 30 LINE 1 COL 5

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
AMERICAN INTERNATIONAL LIFE ASSR CO NY	60607	21	2,976,943	0.05
AMERICAN INVESTORS LIFE INSURANCE CO INC	60631	21	36,701	0.00
AMERICAN LIFE & HEALTH INSURANCE COMPANY	60674	21	12,203	0.00
AMERICAN LIFE INSURANCE COMPANY	84158	14	106,327	0.00
AMERICAN LIFE INSURANCE COMPANY OF NY	60704	21	80,075	0.00
AMERICAN MEMORIAL LIFE INSURANCE COMPANY	67989	21	12,017,476	0.21
AMERICAN MODERN LIFE INSURANCE COMPANY	65811	21	452,759	0.01
AMERICAN NATIONAL INSURANCE COMPANY	60739	21	86,717,960	1.51
AMERICAN NATIONAL LIFE INSURANCE CO TX	71773	21	108,986	0.00
AMERICAN PARTNERS LIFE INSURANCE COMPANY	93653	21	495	0.00
AMERICAN PROGRESSIVE LIFE & HEALTH OF NY	80624	21	1,329	0.00
AMERICAN PUBLIC LIFE INSURANCE COMPANY	60801	21	1,670	0.00
AMERICAN REPUBLIC INSURANCE COMPANY	60836	21	1,642,499	0.03
AMERICAN SKANDIA LIFE ASSURANCE CORP	86630	21	276,671	0.00
AMERICAN SPECIALTY HEALTH INSURANCE CO	84697	11	-120,263	0.00
AMERICAN STATES LIFE INSURANCE COMPANY	60879	21	4,489,193	0.08
AMERICAN UNDERWRITERS LIFE INSURANCE CO	92649	21	14,355	0.00
AMERICAN UNITED LIFE INSURANCE COMPANY	60895	21	10,989,219	0.19
AMERICO FINANCIAL LIFE & ANNUITY INS CO	61999	21	2,817,442	0.05
AMERICOM LIFE & ANNUITY INSURANCE CO	94471	21	58,006	0.00
AMERITAS LIFE INSURANCE CORP	61301	21	3,069,475	0.05
AMERITAS VARIABLE LIFE INSURANCE COMPANY	97977	21	2,384,855	0.04
AMERUS LIFE INSURANCE COMPANY	61689	21	24,227,384	0.42
AMICA LIFE INSURANCE COMPANY	72222	21	899,217	0.02
ANNUITY & LIFE REASSURANCE AMERICA INC	62421	21	434,753	0.01
ANTHEM LIFE INSURANCE COMPANY	61069	21	557,636	0.01
ASSURITY LIFE INSURANCE COMPANY	71439	21	1,591,280	0.03
ATLANTA LIFE INSURANCE COMPANY	61093	21	2,424,274	0.04
AURORA NATIONAL LIFE ASSURANCE COMPANY	61182	21	4,663,857	0.08
AUTO CLUB LIFE INSURANCE COMPANY	84522	21	48,452	0.00
AUTO OWNERS LIFE INSURANCE COMPANY	61190	21	2,365,916	0.04
AVIVA LIFE INSURANCE COMPANY	62898	21	799,062	0.01
BALBOA LIFE INSURANCE COMPANY	68160	21	163,083	0.00
BALTIMORE LIFE INSURANCE COMPANY THE	61212	21	2,963,014	0.05
BANKERS FIDELITY LIFE INSURANCE COMPANY	61239	21	747,413	0.01
BANKERS LIFE & CASUALTY COMPANY	61263	11	18,379,774	0.32
BANKERS LIFE INSURANCE COMPANY OF IL	65415	11	15,784	0.00

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS TOTAL LIFE BUSINESS PAGE 30 LINE 1 COL 5

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
BANKERS LIFE INSURANCE COMPANY OF NY	63932	21	284,576	0.00
BANKERS NATIONAL LIFE INSURANCE COMPANY	71900	21	1,202,799	0.02
BANNER LIFE INSURANCE COMPANY	94250	21	13,801,162	0.24
BCS LIFE INSURANCE COMPANY	80985	11	2,020,418	0.04
BENEFICIAL LIFE INSURANCE COMPANY	61395	21	191,622	0.00
BERKSHIRE LIFE INSURANCE COMPANY OF AM	71714	21	88,123	0.00
BEST LIFE & HEALTH INSURANCE COMPANY	90638	21	50,446	0.00
BOSTON MUTUAL LIFE INSURANCE COMPANY	61476	22	3,002,305	0.05
BROKERS NATIONAL LIFE ASSURANCE COMPANY	74900	21	1,696	0.00
BUSINESS MENS ASSURANCE COMPANY OF AM	61492	21	1,816,986	0.03
C M LIFE INSURANCE COMPANY	93432	21	37,216,632	0.65
CANADA LIFE ASSURANCE COMPANY THE	80659	31	14,362,056	0.25
CANADA LIFE INSURANCE COMPANY OF AMERICA	81060	21	101,991	0.00
CELTIC INSURANCE COMPANY	80799	11	32,523	0.00
CENTRAL BENEFITS NATIONAL LIFE INS CO	63541	21	8,016	0.00
CENTRAL NATIONAL LIFE INS CO OF OMAHA	61700	21	28,160	0.00
CENTRAL RESERVE LIFE INSURANCE COMPANY	61727	21	63,926	0.00
CENTRAL SECURITY LIFE INSURANCE COMPANY	61735	21	135,381	0.00
CENTRAL STATES HEALTH & LIFE CO OF OMAHA	61751	22	1,922,185	0.03
CENTRAL UNITED LIFE INSURANCE COMPANY	61883	21	210,095	0.00
CENTURION LIFE INSURANCE COMPANY	62383	21	-4,286	0.00
CHASE LIFE & ANNUITY COMPANY	67164	21	1,212	0.00
CHESAPEAKE LIFE INSURANCE COMPANY THE	61832	21	32,138	0.00
CHRISTIAN FIDELITY LIFE INSURANCE CO	61859	21	236	0.00
CINCINNATI LIFE INSURANCE COMPANY THE	76236	21	11,161,803	0.19
CITICORP LIFE INSURANCE COMPANY	80322	21	128,285	0.00
CITIZENS USA LIFE INSURANCE COMPANY	61670	11	63,489	0.00
COLONIAL LIFE & ACCIDENT INSURANCE CO	62049	21	1,911,936	0.03
COLONIAL PENN LIFE INSURANCE COMPANY	62065	21	6,959,064	0.12
COLORADO BANKERS LIFE INSURANCE COMPANY	84786	21	1,988,425	0.03
COLUMBIA UNIVERSAL LIFE INSURANCE CO	77720	21	240,829	0.00
COLUMBIAN LIFE INSURANCE COMPANY	76023	11	2,001,891	0.03
COLUMBIAN MUTUAL LIFE INSURANCE COMPANY	62103	22	103,745	0.00
COLUMBUS LIFE INSURANCE COMPANY THE	99937	21	3,375,108	0.06
COMBINED INSURANCE COMPANY OF AMERICA	62146	11	7,029,789	0.12
COMBINED LIFE INSURANCE COMPANY OF NY	78697	21	6,924	0.00
COMPANION LIFE INSURANCE COMPANY	77828	21	975,036	0.02

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS TOTAL LIFE BUSINESS PAGE 30 LINE 1 COL 5

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
COMPBENEFITS INSURANCE COMPANY	60984	21	7,865	0.00
CONNECTICUT GENERAL LIFE INSURANCE CO	62308	21	62,583,160	1.09
CONSECO HEALTH INSURANCE COMPANY	78174	21	235,543	0.00
CONSECO INSURANCE COMPANY	60682	11	597,493	0.01
CONSECO LIFE INSURANCE COMPANY	65900	21	10,691,768	0.19
CONSECO SENIOR HEALTH INSURANCE COMPANY	76325	21	335,575	0.01
CONSTITUTION LIFE INSURANCE COMPANY	62359	21	335,099	0.01
CONTINENTAL AMERICAN INSURANCE COMPANY	71730	21	1,351	0.00
CONTINENTAL ASSURANCE COMPANY	62413	11	16,555,487	0.29
CONTINENTAL GENERAL INSURANCE COMPANY	71404	21	571,241	0.01
CONTINENTAL LIFE INS CO OF BRENTWOOD TN	68500	21	86,836	0.00
COUNTRY INVESTORS LIFE ASSURANCE COMPANY	94218	11	21,097,484	0.37
COUNTRY LIFE INSURANCE COMPANY	62553	11	176,839,563	3.08
CROWN LIFE INSURANCE COMPANY	80675	31	1,441,236	0.03
CUNA MUTUAL INSURANCE SOCIETY	62626	22	19,490,143	0.34
CUNA MUTUAL LIFE INSURANCE COMPANY	65749	22	6,036,364	0.11
DELAWARE AMERICAN LIFE INSURANCE COMPANY	62634	21	115,980	0.00
DIXIE NATIONAL LIFE INSURANCE COMPANY	66214	21	44,586	0.00
EMC NATIONAL LIFE COMPANY	62928	21	2,255,781	0.04
EMPIRE GENERAL LIFE ASSURANCE CORP	94285	21	12,649,082	0.22
EMPLOYEES LIFE COMPANY MUTUAL	84174	12	585,267	0.01
ENTERPRISE LIFE INSURANCE COMPANY	89087	21	74,503	0.00
EPIC LIFE INSURANCE COMPANY THE	64149	21	33,134	0.00
EQUITABLE LIFE & CASUALTY INSURANCE CO	62952	21	35,218	0.00
EQUITABLE LIFE ASSURANCE SOCIETY OF U S	62944	21	96,394,727	1.68
EQUITABLE OF COLORADO INC THE	62880	21	3,797,133	0.07
EQUITRUST LIFE INSURANCE COMPANY	62510	21	1,401,243	0.02
ERIE FAMILY LIFE INSURANCE COMPANY	70769	21	1,368,469	0.02
FAMILY LIFE INSURANCE COMPANY	63053	21	998,631	0.02
FAMILY SERVICE LIFE INSURANCE COMPANY	74004	21	20,251	0.00
FARMERS & TRADERS LIFE INSURANCE COMPANY	63193	22	1,706,570	0.03
FARMERS NEW WORLD LIFE INSURANCE COMPANY	63177	21	27,676,121	0.48
FEDERAL HOME LIFE INSURANCE COMPANY	67695	21	776,624	0.01
FEDERAL KEMPER LIFE ASSURANCE COMPANY	63207	11	25,501,338	0.44
FEDERAL LIFE INSURANCE COMPANY MUTUAL	63223	12	5,050,413	0.09
FEDERATED LIFE INSURANCE COMPANY	63258	21	3,715,062	0.06
FIDELITY & GUARANTY LIFE INSURANCE CO	63274	21	9,571,748	0.17

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Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS TOTAL LIFE BUSINESS PAGE 30 LINE 1 COL 5

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
FIDELITY INVESTMENTS LIFE INSURANCE CO	93696	21	576,594	0.01
FIDELITY LIFE ASSOCIATION MUTUAL LEG RES	63290	12	3,960,332	0.07
FIDELITY SECURITY LIFE INSURANCE COMPANY	71870	21	3,507,378	0.06
FINANCIAL AMERICAN LIFE INSURANCE CO	71455	21	279,159	0.00
FINANCIAL ASSURANCE LIFE INSURANCE CO	78093	21	1,993	0.00
FIRST ALLMERICA FINANCIAL LIFE INS CO	69140	21	1,426,956	0.02
FIRST COLONY LIFE INSURANCE COMPANY	63401	21	42,935,317	0.75
FIRST HEALTH LIFE & HEALTH INS CO	90328	21	12,791	0.00
FIRST INVESTORS LIFE INSURANCE COMPANY	63495	21	3,244,430	0.06
FIRST LIFE AMERICA CORPORATION	60227	21	124,627	0.00
FIRST PENN PACIFIC LIFE INSURANCE CO	67652	21	14,792,225	0.26
FIRST REHABILITATION LIFE INS CO OF AM	81434	21	10,752	0.00
FORETHOUGHT LIFE ASSURANCE COMPANY	79677	21	-1	0.00
FORETHOUGHT LIFE INSURANCE COMPANY	91642	21	19,279,857	0.34
FORT DEARBORN LIFE INSURANCE COMPANY	71129	11	45,636,413	0.79
FORTIS BENEFITS INSURANCE COMPANY	70408	21	24,285,694	0.42
FORTIS INSURANCE COMPANY	69477	21	5,655,003	0.10
FUNERAL DIRECTORS LIFE INSURANCE COMPANY	99775	21	724,319	0.01
GARDEN STATE LIFE INSURANCE COMPANY	63657	21	1,262,458	0.02
GE GROUP LIFE ASSURANCE COMPANY	80926	21	7,858,175	0.14
GE LIFE & ANNUITY ASSURANCE COMPANY	65536	21	5,475,769	0.10
GENERAL AMERICAN LIFE INSURANCE COMPANY	63665	21	38,118,158	0.66
GENERAL ELECTRIC CAPITAL ASSURANCE CO	70025	21	2,928,613	0.05
GENERAL FIDELITY LIFE INSURANCE COMPANY	93521	21	-1,601	0.00
GERBER LIFE INSURANCE COMPANY	70939	21	7,514,186	0.13
GLENBROOK LIFE & ANNUITY COMPANY	70092	21	12,137,209	0.21
GLOBE LIFE & ACCIDENT INSURANCE COMPANY	91472	21	20,335,309	0.35
GOLDEN RULE INSURANCE COMPANY	62286	11	10,905,936	0.19
GOLDEN STATE MUTUAL LIFE INSURANCE CO	63924	22	1,118,078	0.02
GOVERNMENT PERSONNEL MUTUAL LIFE INS CO	63967	22	867,574	0.02
GRANGE LIFE INSURANCE COMPANY	71218	21	475,042	0.01
GREAT AMERICAN LIFE INSURANCE COMPANY	63312	21	3,208,760	0.06
GREAT SOUTHERN LIFE INSURANCE COMPANY	90212	21	2,785,064	0.05
GREAT WEST LIFE & ANNUITY INSURANCE CO	68322	21	24,772,484	0.43
GREAT WEST LIFE ASSURANCE COMPANY THE	80705	31	1,793,660	0.03
GREAT WESTERN INSURANCE COMPANY	71480	21	1,673,588	0.03
GUARANTEE TRUST LIFE INSURANCE COMPANY	64211	12	5,924,282	0.10

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS TOTAL LIFE BUSINESS PAGE 30 LINE 1 COL 5

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
GUARANTY INCOME LIFE INSURANCE COMPANY	64238	21	198,670	0.00
GUARDIAN INSURANCE & ANNUITY COMPANY INC	78778	21	2,489,503	0.04
GUARDIAN LIFE INSURANCE COMPANY OF AM	64246	22	63,281,470	1.10
HARLEYSVILLE LIFE INSURANCE COMPANY	64327	21	165,749	0.00
HARTFORD LIFE & ACCIDENT INSURANCE CO	70815	21	25,862,077	0.45
HARTFORD LIFE & ANNUITY INSURANCE CO	71153	21	40,746,782	0.71
HARTFORD LIFE GROUP INSURANCE COMPANY	74268	11	14,598,834	0.25
HARTFORD LIFE INSURANCE COMPANY	88072	21	11,676,075	0.20
HCC LIFE INSURANCE COMPANY	92711	21	57,625	0.00
HIGHMARK LIFE INSURANCE COMPANY	93440	21	660,680	0.01
HOME OWNERS LIFE INSURANCE COMPANY	64467	11	2,567	0.00
HOMESTEADERS LIFE COMPANY	64505	22	16,814,659	0.29
HORACE MANN LIFE INSURANCE COMPANY	64513	11	7,102,873	0.12
HOUSEHOLD LIFE INSURANCE COMPANY	93777	21	1,940,642	0.03
HUMANA INSURANCE COMPANY	73288	21	10,420,124	0.18
HUMANADENTAL INSURANCE COMPANY	70580	21	383,151	0.01
IDEALIFE INSURANCE COMPANY	97764	21	148,383	0.00
IDS LIFE INSURANCE COMPANY	65005	21	31,337,613	0.55
ILLINOIS MUTUAL LIFE INSURANCE COMPANY	64580	12	4,819,681	0.08
INDIANAPOLIS LIFE INSURANCE COMPANY	64645	21	13,701,498	0.24
INDIVIDUAL ASSURANCE COMPANY LIFE HTH AC	81779	21	1,941,002	0.03
INDUSTRIAL ALLIANCE PACIFIC LIFE INS CO	84514	31	13,680	0.00
ING LIFE INSURANCE & ANNUITY COMPANY	86509	21	10,157,363	0.18
INTEGRITY LIFE INSURANCE COMPANY	74780	21	67,437	0.00
INTERSTATE BANKERS LIFE INSURANCE CO	84220	14	-19	0.00
INTRAMERICA LIFE INSURANCE COMPANY	64831	21	3,024	0.00
INVESTORS GUARANTY LIFE INSURANCE CO	64890	21	786	0.00
INVESTORS HERITAGE LIFE INSURANCE CO	64904	21	531,140	0.01
INVESTORS LIFE INSURANCE COMPANY OF N A	63487	21	1,729,266	0.03
INVESTORS PARTNER LIFE INSURANCE COMPANY	93610	21	79,503	0.00
JACKSON NATIONAL LIFE INSURANCE COMPANY	65056	21	42,798,245	0.74
JEFFERSON NATIONAL LIFE INSURANCE CO	64017	21	464,086	0.01
JEFFERSON PILOT FINANCIAL INSURANCE CO	70254	21	38,402,167	0.67
JEFFERSON PILOT LIFE INSURANCE COMPANY	67865	21	30,860,225	0.54
JEFFERSON PILOT LIFEAMERICA INSURANCE CO	62057	21	31,113	0.00
JMIC LIFE INSURANCE COMPANY	89958	21	742,491	0.01
JOHN ALDEN LIFE INSURANCE COMPANY	65080	21	2,022,060	0.04

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Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS TOTAL LIFE BUSINESS PAGE 30 LINE 1 COL 5

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
JOHN HANCOCK LIFE INSURANCE COMPANY	65099	21	31,712,051	0.55
JOHN HANCOCK VARIABLE LIFE INSURANCE CO	90204	21	48,798,489	0.85
KANAWHA INSURANCE COMPANY	65110	21	6,038	0.00
KANSAS CITY LIFE INSURANCE COMPANY	65129	21	2,867,600	0.05
KEMPER INVESTORS LIFE INSURANCE COMPANY	90557	11	2,266,488	0.04
KEYSTONE STATE LIFE INSURANCE COMPANY	90344	21	6,750	0.00
LAFAYETTE LIFE INSURANCE COMPANY THE	65242	21	15,962,183	0.28
LIBERTY BANKERS LIFE INSURANCE COMPANY	68543	21	86,421	0.00
LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	65315	21	11,843,507	0.21
LIBERTY LIFE INSURANCE COMPANY	65323	21	1,173,874	0.02
LIBERTY NATIONAL LIFE INSURANCE COMPANY	65331	21	2,886,543	0.05
LIFE & HEALTH INSURANCE COMPANY OF AM	77887	21	1,235,808	0.02
LIFE ASSURANCE COMPANY OF AMERICA	75027	11	442,792	0.01
LIFE INSURANCE COMPANY OF GEORGIA	65471	21	117,509	0.00
LIFE INSURANCE COMPANY OF NORTH AMERICA	65498	21	61,759,934	1.07
LIFE INSURANCE COMPANY OF THE SOUTHWEST	65528	21	2,131,600	0.04
LIFE INVESTORS INSURANCE COMPANY OF AM	64130	21	10,064,970	0.18
LINCOLN BENEFIT LIFE COMPANY	65595	21	30,526,811	0.53
LINCOLN DIRECT LIFE INSURANCE CO	65668	21	1,523,872	0.03
LINCOLN HERITAGE LIFE INSURANCE COMPANY	65927	11	4,383,935	0.08
LINCOLN MEMORIAL LIFE INSURANCE COMPANY	69833	21	8,133,826	0.14
LINCOLN NATIONAL LIFE INSURANCE COMPANY	65676	21	91,665,575	1.59
LOYAL AMERICAN LIFE INSURANCE COMPANY	65722	21	258,409	0.00
MADISON NATIONAL LIFE INSURANCE COMPANY	65781	21	1,178,210	0.02
MAGNA INSURANCE COMPANY	61018	21	67,804	0.00
MANHATTAN LIFE INSURANCE COMPANY THE	65870	21	622,640	0.01
MANHATTAN NATIONAL LIFE INSURANCE CO	67083	11	1,654,973	0.03
MANUFACTURERS LIFE INSURANCE COMPANY USA	65838	21	59,458,701	1.03
MASSACHUSETTS MUTUAL LIFE INSURANCE CO	65935	22	165,794,066	2.88
MAYFLOWER NATIONAL LIFE INSURANCE CO	87750	21	1,625,053	0.03
MEDICAL LIFE INSURANCE COMPANY	86991	21	33,102	0.00
MEDICAL SAVINGS INSURANCE COMPANY	74217	21	17,424	0.00
MEDICO LIFE INSURANCE COMPANY	71471	21	144,045	0.00
MEGA LIFE AND HEALTH INSURANCE COMPANY	97055	21	696,218	0.01
MEMBERS LIFE INSURANCE COMPANY	86126	21	17,046	0.00
MERIT LIFE INSURANCE CO	65951	21	9,053,303	0.16
MERRILL LYNCH LIFE INSURANCE COMPANY	79022	21	1,582,848	0.03

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Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS TOTAL LIFE BUSINESS PAGE 30 LINE 1 COL 5

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
METLIFE INVESTORS INSURANCE COMPANY	93513	21	669,352	0.01
METLIFE INVESTORS USA INSURANCE COMPANY	61050	21	387,683	0.01
METROPOLITAN INSURANCE & ANNUITY COMPAN	86428	21	16,064,666	0.28
METROPOLITAN LIFE INSURANCE COMPANY	65978	21	440,119,366	7.66
METROPOLITAN TOWER LIFE INSURANCE CO	97136	21	613,558	0.01
MIC LIFE INSURANCE CORPORATION	85561	21	3,109	0.00
MID WEST NATIONAL LIFE INS CO OF TN	66087	21	730,255	0.01
MIDLAND NATIONAL LIFE INSURANCE COMPANY	66044	21	10,272,769	0.18
MIDWEST SECURITY LIFE INSURANCE COMPANY	79480	21	632,447	0.01
MIDWESTERN UNITED LIFE INSURANCE COMPANY	66109	21	181,745	0.00
MINNESOTA LIFE INSURANCE COMPANY	66168	21	119,874,919	2.09
MISSION LIFE INSURANCE COMPANY OF AM	93726	21	83,572	0.00
MMA INSURANCE COMPANY	74209	21	9,091	0.00
MML BAY STATE LIFE INSURANCE COMPANY	70416	21	3,621,836	0.06
MONARCH LIFE INSURANCE COMPANY	66265	21	133,962	0.00
MONITOR LIFE INSURANCE COMPANY OF NY	81442	21	21,582	0.00
MONUMENTAL LIFE INSURANCE COMPANY	66281	21	40,711,474	0.71
MONY LIFE INSURANCE COMPANY	66370	21	30,454,549	0.53
MONY LIFE INSURANCE COMPANY OF AMERICA	78077	21	47,930,054	0.83
MOTORISTS LIFE INSURANCE COMPANY	66311	21	52,845	0.00
MTL INSURANCE COMPANY	66427	11	12,342,277	0.21
MUNICIPAL INSURANCE COMPANY OF AMERICA	70793	11	44,417	0.00
MUTUAL OF AMERICA LIFE INSURANCE COMPANY	88668	22	357,799	0.01
MUTUAL OF DETROIT INSURANCE COMPANY	62669	22	545	0.00
MUTUAL SERVICE LIFE INSURANCE COMPANY	66419	22	42,555	0.00
NATIONAL BENEFIT LIFE INSURANCE COMPANY	61409	21	1,626,607	0.03
NATIONAL FARMERS UNION LIFE INSURANCE CO	66540	21	599,041	0.01
NATIONAL GUARDIAN LIFE INSURANCE COMPANY	66583	22	4,214,348	0.07
NATIONAL HEALTH INSURANCE COMPANY	82538	21	10,306	0.00
NATIONAL LIFE INSURANCE COMPANY	66680	21	11,238,645	0.20
NATIONAL STATES INSURANCE COMPANY	60593	21	862,938	0.02
NATIONAL TEACHERS ASSOCIATES LIFE INS CO	87963	21	27,787	0.00
NATIONAL WESTERN LIFE INSURANCE COMPANY	66850	21	843,075	0.01
NATIONWIDE LIFE & ANNUITY COMPANY OF AM	70750	21	87,287	0.00
NATIONWIDE LIFE AND ANNUITY INSURANCE CO	92657	21	375,725	0.01
NATIONWIDE LIFE INSURANCE COMPANY	66869	21	49,737,831	0.87
NATIONWIDE LIFE INSURANCE COMPANY OF AM	68225	21	13,430,795	0.23

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS TOTAL LIFE BUSINESS PAGE 30 LINE 1 COL 5

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
NEW ENGLAND LIFE INSURANCE COMPANY	91626	21	25,356,973	0.44
NEW ERA LIFE INSURANCE CO OF THE MIDWEST	69698	21	8,568	0.00
NEW YORK LIFE INSURANCE & ANNUITY CORP	91596	21	91,425,065	1.59
NEW YORK LIFE INSURANCE COMPANY	66915	22	127,087,087	2.21
NGL AMERICAN LIFE INSURANCE COMPANY	97241	21	820,920	0.01
NIPPON LIFE INSURANCE COMPANY OF AMERICA	81264	21	556,235	0.01
NORTH AMERICAN COMPANY FOR L & H INS	66974	11	26,371,289	0.46
NORTH AMERICAN INSURANCE COMPANY	68349	21	18,916	0.00
NORTH CAROLINA MUTUAL LIFE INSURANCE CO	67032	22	4,541,068	0.08
NORTHWESTERN MUTUAL LIFE INSURANCE CO	67091	22	476,787,446	8.30
NYLIFE INSURANCE COMPANY OF ARIZONA	81353	21	1,722,495	0.03
OCCIDENTAL LIFE INSURANCE COMPANY OF NC	67148	21	388,691	0.01
OHIO NATIONAL LIFE ASSURANCE CORPORATION	89206	21	10,917,913	0.19
OHIO NATIONAL LIFE INSURANCE COMPANY THE	67172	21	8,824,173	0.15
OHIO STATE LIFE INSURANCE COMPANY THE	67180	21	979,904	0.02
OLD AMERICAN INSURANCE COMPANY	67199	21	4,164,848	0.07
OLD RELIANCE INSURANCE COMPANY	67253	21	10,946	0.00
OLD REPUBLIC LIFE INSURANCE COMPANY	67261	11	2,371,670	0.04
OLD UNITED LIFE INSURANCE COMPANY	76007	21	66,524	0.00
ONENATION INSURANCE COMPANY	85286	21	10,294	0.00
OXFORD LIFE INSURANCE COMPANY	76112	21	411,790	0.01
OZARK NATIONAL LIFE INSURANCE COMPANY	67393	21	4,942,597	0.09
PACIFIC LIFE & ANNUITY COMPANY	97268	21	561,198	0.01
PACIFIC LIFE INSURANCE COMPANY	67466	21	148,182,644	2.58
PAN AMERICAN ASSURANCE COMPANY	93459	21	4,297,334	0.07
PAN AMERICAN LIFE INSURANCE COMPANY	67539	22	449,402	0.01
PARAGON LIFE INSURANCE COMPANY	93564	21	7,249,114	0.13
PARK AVENUE LIFE INSURANCE COMPANY	60003	21	91,667	0.00
PAUL REVERE LIFE INSURANCE COMPANY THE	67598	21	606,220	0.01
PAUL REVERE VARIABLE ANNUITY INS CO THE	67601	21	52,750	0.00
PEKIN LIFE INSURANCE COMPANY	67628	11	29,802,901	0.52
PENN INSURANCE & ANNUITY COMPANY THE	93262	21	718,554	0.01
PENN MUTUAL LIFE INSURANCE COMPANY THE	67644	22	12,936,889	0.23
PENN TREATY NETWORK AMERICA INS CO	63282	21	59,866	0.00
PENNSYLVANIA LIFE INSURANCE COMPANY	67660	21	756,170	0.01
PEOPLES BENEFIT LIFE INSURANCE COMPANY	66605	21	5,056,135	0.09
PHARMACISTS LIFE INSURANCE COMPANY THE	90247	21	90,129	0.00

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Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS TOTAL LIFE BUSINESS PAGE 30 LINE 1 COL 5

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
PHILADELPHIA AMERICAN LIFE INSURANCE CO	67784	21	12,731	0.00
PHILADELPHIA UNITED LIFE INSURANCE CO	67792	21	1,420	0.00
PHL VARIABLE INSURANCE COMPANY	93548	21	7,883,336	0.14
PHOENIX LIFE & ANNUITY COMPANY	93734	21	4,333,778	0.08
PHOENIX LIFE INSURANCE COMPANY	67814	21	41,932,084	0.73
PHOENIX NATIONAL INSURANCE COMPANY	69647	21	25,897	0.00
PHYSICIANS LIFE INSURANCE COMPANY	72125	21	9,854,775	0.17
PIONEER AMERICAN INSURANCE COMPANY	67873	21	114,448	0.00
PIONEER MUTUAL LIFE INSURANCE COMPANY	67911	21	337,965	0.01
PIONEER SECURITY LIFE INSURANCE COMPANY	67946	21	43,883	0.00
PRESIDENTIAL LIFE INSURANCE COMPANY	68039	21	878,763	0.02
PRIMERICA LIFE INSURANCE COMPANY	65919	21	57,273,442	1.00
PRINCIPAL LIFE INSURANCE COMPANY	61271	21	47,604,346	0.83
PROFESSIONAL INSURANCE COMPANY	68047	21	6,912	0.00
PROFESSIONAL LIFE & CASUALTY COMPANY	68063	11	150,837	0.00
PROTECTIVE LIFE & ANNUITY INSURANCE CO	88536	21	2,199	0.00
PROTECTIVE LIFE INSURANCE COMPANY	68136	21	20,432,212	0.36
PROVIDENT AMERICAN LIFE & HEALTH INS CO	67903	21	23,506	0.00
PROVIDENT LIFE & ACCIDENT INSURANCE CO	68195	21	10,555,311	0.18
PROVIDENT LIFE & CASUALTY INSURANCE CO	68209	21	84,545	0.00
PRUCO LIFE INSURANCE COMPANY	79227	21	64,677,902	1.13
PRUDENTIAL INSURANCE COMPANY OF AMERICA	68241	21	248,428,818	4.32
PYRAMID LIFE INSURANCE COMPANY THE	68284	21	140,525	0.00
REASSURE AMERICA LIFE INSURANCE COMPANY	65765	11	19,162,092	0.33
RELIABLE LIFE INSURANCE COMPANY THE	68357	21	924,075	0.02
RELIANCE LIFE INSURANCE COMPANY	72613	21	-8,743	0.00
RELIANCE STANDARD LIFE INSURANCE COMPANY	68381	11	11,976,688	0.21
RELIASTAR LIFE INSURANCE COMPANY	67105	21	49,136,206	0.85
RELIASTAR LIFE INSURANCE COMPANY OF NY	61360	21	3,346,080	0.06
RESERVE NATIONAL INSURANCE COMPANY	68462	21	14,028	0.00
RESOURCE LIFE INSURANCE COMPANY	61506	11	2,421,551	0.04
S USA LIFE INSURANCE COMPANY INC	60183	21	12,765	0.00
SAFECO LIFE INSURANCE COMPANY	68608	21	7,328,469	0.13
SAFECO NATIONAL LIFE INSURANCE COMPANY	90581	21	24,845	0.00
SBLI USA MUTUAL LIFE INS CO INC	60176	22	131,140	0.00
SCOR LIFE INSURANCE COMPANY	68446	21	26,266	0.00
SEARS LIFE INSURANCE COMPANY	69914	21	1,857,079	0.03

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Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS TOTAL LIFE BUSINESS PAGE 30 LINE 1 COL 5

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
SECURIAN LIFE INSURANCE COMPANY	93742	21	29,613	0.00
SECURITY BENEFIT LIFE INSURANCE COMPANY	68675	21	862,427	0.02
SECURITY FINANCIAL LIFE INSURANCE CO	68764	21	673,081	0.01
SECURITY LIFE INSURANCE COMPANY OF AM	68721	21	76,468	0.00
SECURITY LIFE OF DENVER INSURANCE CO	68713	21	31,258,047	0.54
SECURITY MUTUAL LIFE INSURANCE CO OF NY	68772	22	1,990,516	0.03
SECURITY NATIONAL LIFE INSURANCE COMPANY	69485	21	21,883	0.00
SENTRY LIFE INSURANCE COMPANY	68810	21	3,764,647	0.07
SERVUS LIFE INSURANCE COMPANY	80586	21	1,525	0.00
SETTLERS LIFE INSURANCE COMPANY	64220	21	10,424	0.00
SHELTER LIFE INSURANCE COMPANY	65757	21	2,117,654	0.04
SHENANDOAH LIFE INSURANCE COMPANY	68845	22	2,381,803	0.04
SOUTHERN SECURITY LIFE INSURANCE COMPANY	73377	21	42,109	0.00
SOUTHLAND LIFE INSURANCE COMPANY	68950	21	8,085,723	0.14
SOUTHWESTERN LIFE INSURANCE COMPANY	91391	21	1,531,439	0.03
STANDARD INSURANCE COMPANY	69019	21	10,537,700	0.18
STANDARD LIFE & ACCIDENT INSURANCE CO	86355	21	697,970	0.01
STANDARD LIFE INSURANCE COMPANY OF IN	69051	21	159,209	0.00
STANDARD SECURITY LIFE INSURANCE CO NY	69078	21	72,470	0.00
STATE FARM LIFE & ACCIDENT ASSURANCE CO	69094	11	731,001	0.01
STATE FARM LIFE INSURANCE COMPANY	69108	11	190,276,996	3.31
STATE LIFE INSURANCE COMPANY THE	69116	22	2,342,208	0.04
STATE MUTUAL INSURANCE COMPANY	69132	22	270,702	0.00
STERLING INVESTORS LIFE INSURANCE CO	89184	21	4,416	0.00
STERLING LIFE INSURANCE COMPANY	77399	11	1,083	0.00
STONEBRIDGE LIFE INSURANCE COMPANY	65021	21	11,053,985	0.19
SUN LIFE ASSURANCE COMPANY OF CANADA	80802	31	54,659,687	0.95
SUN LIFE ASSURANCE COMPANY OF CANADA US	79065	21	36,416,398	0.63
SUNAMERICA LIFE INSURANCE COMPANY	69256	21	204,436	0.00
SUNSET LIFE INSURANCE COMPANY OF AMERICA	69272	21	92,556	0.00
SURETY LIFE INSURANCE COMPANY	69310	21	3,813,659	0.07
SWISS RE LIFE & HEALTH AMERICA INC	82627	21	11,865	0.00
TEACHERS INSURANCE & ANNUITY ASSN OF AM	69345	21	18,444,037	0.32
TEXAS LIFE INSURANCE COMPANY	69396	21	1,022,205	0.02
THRIVENT LIFE INSURANCE COMPANY	97721	21	517,528	0.01
TIAA-CREF LIFE INSURANCE COMPANY	60142	21	1,164,277	0.02
TRANS WORLD ASSURANCE COMPANY	69566	21	385,266	0.01

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS TOTAL LIFE BUSINESS PAGE 30 LINE 1 COL 5

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
TRANSAMERICA ASSURANCE COMPANY	80829	21	5,841,453	0.10
TRANSAMERICA FINANCIAL LIFE INSURANCE CO	70688	21	79,485	0.00
TRANSAMERICA LIFE INSURANCE & ANNUITY CO	69507	21	44,043	0.00
TRANSAMERICA LIFE INSURANCE COMPANY	86231	21	15,299,101	0.27
TRANSAMERICA OCCIDENTAL LIFE INS CO	67121	21	82,642,354	1.44
TRAVELERS INSURANCE COMPANY THE	87726	21	26,601,777	0.46
TRAVELERS LIFE & ANNUITY COMPANY THE	80950	21	36,049,486	0.63
TRUSTMARK INSURANCE COMPANY	61425	11	32,560,107	0.57
U S FINANCIAL LIFE INSURANCE COMPANY	84530	21	8,437,358	0.15
ULLICO LIFE INSURANCE COMPANY	86371	21	513,176	0.01
UNICARE HEALTH INSURANCE CO OF THE MW	70700	11	1,533,665	0.03
UNICARE LIFE & HEALTH INSURANCE COMPANY	80314	21	8,351,212	0.15
UNIFIED LIFE INSURANCE COMPANY	11121	21	40,147	0.00
UNION BANKERS INSURANCE COMPANY	69701	21	95,250	0.00
UNION CENTRAL LIFE INSURANCE COMPANY THE	80837	22	4,885,434	0.09
UNION FIDELITY LIFE INSURANCE COMPANY	62596	11	3,570,044	0.06
UNION LABOR LIFE INSURANCE COMPANY THE	69744	21	6,109,046	0.11
UNION SECURITY LIFE INSURANCE COMPANY	98884	21	2,578,103	0.04
UNION STANDARD OF AMERICA LIFE INS CO	81124	21	450	0.00
UNITED AMERICAN INSURANCE COMPANY	92916	21	1,572,109	0.03
UNITED FAMILY LIFE INSURANCE COMPANY	91693	21	112,124	0.00
UNITED FIDELITY LIFE INSURANCE COMPANY	87645	21	475,695	0.01
UNITED HEALTHCARE INSURANCE COMPANY	79413	21	3,822,785	0.07
UNITED HERITAGE LIFE INSURANCE COMPANY	63983	21	19,067	0.00
UNITED HOME LIFE INSURANCE COMPANY	69922	21	287,555	0.01
UNITED INSURANCE COMPANY OF AMERICA	69930	11	16,413,605	0.29
UNITED INVESTORS LIFE INSURANCE COMPANY	94099	21	6,884,848	0.12
UNITED LIFE INSURANCE COMPANY	69973	21	2,830,382	0.05
UNITED NATIONAL LIFE INSURANCE CO OF AM	92703	11	316,204	0.01
UNITED OF OMAHA LIFE INSURANCE COMPANY	69868	21	37,348,245	0.65
UNITED SECURITY LIFE INSURANCE CO OF IL	81108	11	1,529,632	0.03
UNITED STATES LIFE INSURANCE CO OF NY	70106	21	7,735,172	0.13
UNITED TEACHER ASSOCIATES INSURANCE CO	63479	21	61,029	0.00
UNITED WISCONSIN LIFE INSURANCE COMPANY	97179	21	2,368,562	0.04
UNITED WORLD LIFE INSURANCE COMPANY	72850	21	326,270	0.01
UNITY FINANCIAL LIFE INSURANCE COMPANY	63819	21	239,643	0.00
UNITY MUTUAL LIFE INSURANCE COMPANY	70114	22	58,978	0.00

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS TOTAL LIFE BUSINESS PAGE 30 LINE 1 COL 5

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
UNIVERSAL GUARANTY LIFE INSURANCE CO	70130	21	3,249,480	0.06
UNIVERSAL UNDERWRITERS LIFE INSURANCE CO	70173	21	2,313,106	0.04
UNUM LIFE INSURANCE COMPANY OF AMERICA	62235	21	74,462,968	1.30
USA LIFE ONE INSURANCE COMPANY OF IN	70955	22	130,810	0.00
USAA LIFE INSURANCE COMPANY	69663	21	11,490,192	0.20
UTICA NATIONAL LIFE INSURANCE COMPANY	63738	21	5,706	0.00
VALLEY FORGE LIFE INSURANCE COMPANY	70211	21	45,369,098	0.79
VETERANS LIFE INSURANCE COMPANY	81027	11	4,219,808	0.07
WASHINGTON NATIONAL INSURANCE COMPANY	70319	11	2,265,592	0.04
WEST COAST LIFE INSURANCE COMPANY	70335	21	18,295,278	0.32
WESTERN & SOUTHERN LIFE INSURANCE CO	70483	21	20,790,755	0.36
WESTERN RESERVE LIFE ASSURANCE CO OF OH	91413	21	24,007,521	0.42
WESTERN SOUTHERN LIFE ASSURANCE COMPANY	92622	21	10,080,201	0.18
WORLD INSURANCE COMPANY	70629	21	132,251	0.00
XL LIFE INSURANCE & ANNUITY COMPANY	88080	11	-72,222	0.00
ZALE LIFE INSURANCE COMPANY	71323	21	694	0.00
ZURICH LIFE INSURANCE COMPANY OF AMERICA	70661	11	9,693,588	0.17

TOTAL PREMIUMS WRITTEN THIS LINE: 5,747,457,860

TOTAL NUMBER OF COMPANIES THIS LINE: 461

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS ORDINARY ANNUITIES BUSINESS PAGE 30 LINE 2 COL 1

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
AAA LIFE INSURANCE COMPANY	71854	21	1,863,832	0.03
ACACIA LIFE INSURANCE COMPANY	60038	21	431,038	0.01
ACACIA NATIONAL LIFE INSURANCE COMPANY	85685	21	848,578	0.01
AGL LIFE ASSURANCE COMPANY	60232	21	770,633	0.01
AIG ANNUITY INSURANCE COMPANY	70432	21	374,787,954	6.45
AIG LIFE INSURANCE COMPANY	66842	21	1,996,951	0.03
AIG SUNAMERICA LIFE ASSURANCE COMPANY	60941	21	73,796,976	1.27
ALLIANZ LIFE INSURANCE COMPANY OF N A	90611	21	426,831,115	7.34
ALLMERICA FINANCIAL LIFE INS & ANN CO	84824	21	10,911,026	0.19
ALLSTATE LIFE INSURANCE COMPANY	60186	11	24,341,856	0.42
ALLSTATE LIFE INSURANCE COMPANY OF NY	70874	21	2,000	0.00
AMERICAN AMICABLE LIFE INS CO OF TX	68594	21	20,425	0.00
AMERICAN BANKERS LIFE ASSURANCE CO OF FL	60275	21	8,796	0.00
AMERICAN COMMUNITY MUTUAL INSURANCE CO	60305	22	2,000	0.00
AMERICAN ENTERPRISE LIFE INSURANCE CO	94234	21	33,363,813	0.57
AMERICAN EQUITY INVESTMENT LIFE INS CO	92738	21	125,416,485	2.16
AMERICAN FAMILY LIFE INSURANCE COMPANY	60399	21	4,957,011	0.09
AMERICAN FIDELITY ASSURANCE COMPANY	60410	21	89,308	0.00
AMERICAN FIDELITY LIFE INSURANCE COMPANY	60429	21	4,538	0.00
AMERICAN FOUNDERS LIFE INSURANCE COMPANY	60445	21	1,788,725	0.03
AMERICAN GENERAL LIFE & ACCIDENT INS CO	66672	21	1,071,820	0.02
AMERICAN GENERAL LIFE INSURANCE COMPANY	60488	21	14,745,086	0.25
AMERICAN HERITAGE LIFE INSURANCE COMPANY	60534	21	5,150	0.00
AMERICAN HOME LIFE INSURANCE COMPANY	60542	21	171,023	0.00
AMERICAN INCOME LIFE INSURANCE COMPANY	60577	21	441	0.00
AMERICAN INTERNATIONAL LIFE ASSR CO NY	60607	21	200	0.00
AMERICAN INVESTORS LIFE INSURANCE CO INC	60631	21	33,709,126	0.58
AMERICAN LIFE INSURANCE COMPANY OF NY	60704	21	100,000	0.00
AMERICAN MEMORIAL LIFE INSURANCE COMPANY	67989	21	37,885	0.00
AMERICAN NATIONAL INSURANCE COMPANY	60739	21	44,021,422	0.76
AMERICAN PARTNERS LIFE INSURANCE COMPANY	93653	21	136,926	0.00
AMERICAN SKANDIA LIFE ASSURANCE CORP	86630	21	7,212,015	0.12
AMERICAN STATES LIFE INSURANCE COMPANY	60879	21	218,545	0.00
AMERICAN UNDERWRITERS LIFE INSURANCE CO	92649	21	240	0.00
AMERICAN UNITED LIFE INSURANCE COMPANY	60895	21	29,647,927	0.51
AMERICO FINANCIAL LIFE & ANNUITY INS CO	61999	21	4,165,777	0.07
AMERICOM LIFE & ANNUITY INSURANCE CO	94471	21	6,741,527	0.12

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS ORDINARY ANNUITIES BUSINESS PAGE 30 LINE 2 COL 1

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
AMERITAS LIFE INSURANCE CORP	61301	21	823,894	0.01
AMERITAS VARIABLE LIFE INSURANCE COMPANY	97977	21	6,852,020	0.12
AMERUS LIFE INSURANCE COMPANY	61689	21	523,415	0.01
AMICA LIFE INSURANCE COMPANY	72222	21	513,842	0.01
ANNUITY & LIFE REASSURANCE AMERICA INC	62421	21	41,762	0.00
ANNUITY INVESTORS LIFE INSURANCE COMPANY	93661	21	2,280,899	0.04
ASSURITY LIFE INSURANCE COMPANY	71439	21	498,993	0.01
AUTO CLUB LIFE INSURANCE COMPANY	84522	21	5,900	0.00
AUTO OWNERS LIFE INSURANCE COMPANY	61190	21	2,496,230	0.04
AVIVA LIFE INSURANCE COMPANY	62898	21	6,172,837	0.11
BALTIMORE LIFE INSURANCE COMPANY THE	61212	21	280	0.00
BANKERS FIDELITY LIFE INSURANCE COMPANY	61239	21	4,277	0.00
BANKERS LIFE & CASUALTY COMPANY	61263	11	19,743,345	0.34
BANKERS NATIONAL LIFE INSURANCE COMPANY	71900	21	2,769	0.00
BANNER LIFE INSURANCE COMPANY	94250	21	14,285	0.00
BENEFICIAL LIFE INSURANCE COMPANY	61395	21	338,262	0.01
BUSINESS MENS ASSURANCE COMPANY OF AM	61492	21	6,813,141	0.12
C M LIFE INSURANCE COMPANY	93432	21	38,546,520	0.66
CANADA LIFE ASSURANCE COMPANY THE	80659	31	2,475	0.00
CANADA LIFE INSURANCE COMPANY OF AMERICA	81060	21	30,893,946	0.53
CENTRAL SECURITY LIFE INSURANCE COMPANY	61735	21	3,679	0.00
CENTRAL UNITED LIFE INSURANCE COMPANY	61883	21	7,675	0.00
CHARTER NATIONAL LIFE INSURANCE COMPANY	61808	11	29,550	0.00
CHASE LIFE & ANNUITY COMPANY	67164	21	600	0.00
CHESAPEAKE LIFE INSURANCE COMPANY THE	61832	21	1,417	0.00
CINCINNATI LIFE INSURANCE COMPANY THE	76236	21	6,008,855	0.10
CITICORP LIFE INSURANCE COMPANY	80322	21	54,251	0.00
CITIZENS USA LIFE INSURANCE COMPANY	61670	11	2,390	0.00
COLORADO BANKERS LIFE INSURANCE COMPANY	84786	21	1,139,042	0.02
COLUMBIA UNIVERSAL LIFE INSURANCE CO	77720	21	73,786	0.00
COLUMBIAN LIFE INSURANCE COMPANY	76023	11	1,850	0.00
COLUMBUS LIFE INSURANCE COMPANY THE	99937	21	415,810	0.01
COMBINED INSURANCE COMPANY OF AMERICA	62146	11	3,708	0.00
CONNECTICUT GENERAL LIFE INSURANCE CO	62308	21	114,598	0.00
CONSECO INSURANCE COMPANY	60682	11	2,835,112	0.05
CONSECO LIFE INSURANCE COMPANY	65900	21	24,897	0.00
CONSTITUTION LIFE INSURANCE COMPANY	62359	21	128,547	0.00

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS ORDINARY ANNUITIES BUSINESS PAGE 30 LINE 2 COL 1

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
CONTINENTAL ASSURANCE COMPANY	62413	11	109,205,094	1.88
CONTINENTAL GENERAL INSURANCE COMPANY	71404	21	425,075	0.01
COUNTRY INVESTORS LIFE ASSURANCE COMPANY	94218	11	66,178,997	1.14
COUNTRY LIFE INSURANCE COMPANY	62553	11	1,303,368	0.02
CROWN LIFE INSURANCE COMPANY	80675	31	47,715	0.00
CUNA MUTUAL INSURANCE SOCIETY	62626	22	482,693	0.01
CUNA MUTUAL LIFE INSURANCE COMPANY	65749	22	23,956,450	0.41
DIXIE NATIONAL LIFE INSURANCE COMPANY	66214	21	1,719	0.00
EMC NATIONAL LIFE COMPANY	62928	21	12,864,725	0.22
EMPLOYEES LIFE COMPANY MUTUAL	84174	12	2,976,133	0.05
EQUITABLE LIFE ASSURANCE SOCIETY OF U S	62944	21	44,849,280	0.77
EQUITRUST LIFE INSURANCE COMPANY	62510	21	3,687,884	0.06
ERIE FAMILY LIFE INSURANCE COMPANY	70769	21	1,606,083	0.03
FAMILY LIFE INSURANCE COMPANY	63053	21	9,255	0.00
FARMERS & TRADERS LIFE INSURANCE COMPANY	63193	22	13,264	0.00
FARMERS NEW WORLD LIFE INSURANCE COMPANY	63177	21	16,659,257	0.29
FEDERAL HOME LIFE INSURANCE COMPANY	67695	21	14,692	0.00
FEDERAL KEMPER LIFE ASSURANCE COMPANY	63207	11	951,009	0.02
FEDERAL LIFE INSURANCE COMPANY MUTUAL	63223	12	2,931,555	0.05
FEDERATED LIFE INSURANCE COMPANY	63258	21	540,754	0.01
FIDELITY & GUARANTY LIFE INSURANCE CO	63274	21	83,503,273	1.44
FIDELITY INVESTMENTS LIFE INSURANCE CO	93696	21	71,508,288	1.23
FIDELITY LIFE ASSOCIATION MUTUAL LEG RES	63290	12	900	0.00
FIDELITY SECURITY LIFE INSURANCE COMPANY	71870	21	183,501	0.00
FINANCIAL BENEFIT LIFE INSURANCE COMPANY	98213	21	449,653	0.01
FIRST ALLMERICA FINANCIAL LIFE INS CO	69140	21	2,841	0.00
FIRST COLONY LIFE INSURANCE COMPANY	63401	21	9,368,964	0.16
FIRST INVESTORS LIFE INSURANCE COMPANY	63495	21	1,057,931	0.02
FIRST PENN PACIFIC LIFE INSURANCE CO	67652	21	19,326	0.00
FORT DEARBORN LIFE INSURANCE COMPANY	71129	11	77,503,362	1.33
FORTIS BENEFITS INSURANCE COMPANY	70408	21	3,483,437	0.06
FORTIS INSURANCE COMPANY	69477	21	77,773	0.00
FUNERAL DIRECTORS LIFE INSURANCE COMPANY	99775	21	313,406	0.01
GE CAPITAL LIFE ASSURANCE COMPANY OF NY	72990	2Z	20,000	0.00
GE LIFE & ANNUITY ASSURANCE COMPANY	65536	21	123,146,353	2.12
GENERAL AMERICAN LIFE INSURANCE COMPANY	63665	21	344,307	0.01
GENERAL ELECTRIC CAPITAL ASSURANCE CO	70025	21	83,408,282	1.43

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS ORDINARY ANNUITIES BUSINESS PAGE 30 LINE 2 COL 1

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
GLENBROOK LIFE & ANNUITY COMPANY	70092	21	2,541,130	0.04
GOLDEN RULE INSURANCE COMPANY	62286	11	10,939,106	0.19
GOLDEN STATE MUTUAL LIFE INSURANCE CO	63924	22	187,860	0.00
GOVERNMENT PERSONNEL MUTUAL LIFE INS CO	63967	22	1,527	0.00
GRANGE LIFE INSURANCE COMPANY	71218	21	439,259	0.01
GREAT AMERICAN LIFE INSURANCE COMPANY	63312	21	9,194,905	0.16
GREAT SOUTHERN LIFE INSURANCE COMPANY	90212	21	49,296	0.00
GREAT WEST LIFE & ANNUITY INSURANCE CO	68322	21	4,214,696	0.07
GUARANTEE TRUST LIFE INSURANCE COMPANY	64211	12	21,199	0.00
GUARANTY INCOME LIFE INSURANCE COMPANY	64238	21	3,491,008	0.06
GUARDIAN INSURANCE & ANNUITY COMPANY INC	78778	21	22,300,695	0.38
GUARDIAN LIFE INSURANCE COMPANY OF AM	64246	22	928,737	0.02
HARLEYSVILLE LIFE INSURANCE COMPANY	64327	21	308,167	0.01
HARTFORD LIFE & ACCIDENT INSURANCE CO	70815	21	250	0.00
HARTFORD LIFE & ANNUITY INSURANCE CO	71153	21	1,207,932	0.02
HARTFORD LIFE INSURANCE COMPANY	88072	21	4,335,623	0.07
HOMESTEADERS LIFE COMPANY	64505	22	203,096	0.00
HORACE MANN LIFE INSURANCE COMPANY	64513	11	14,768,663	0.25
HUMANADENTAL INSURANCE COMPANY	70580	21	162,427	0.00
IDEALIFE INSURANCE COMPANY	97764	21	200	0.00
IDS LIFE INSURANCE COMPANY	65005	21	155,094,562	2.67
ILLINOIS MUTUAL LIFE INSURANCE COMPANY	64580	12	9,941,860	0.17
INDIANAPOLIS LIFE INSURANCE COMPANY	64645	21	148,624	0.00
INDIVIDUAL ASSURANCE COMPANY LIFE HTH AC	81779	21	4,258	0.00
ING LIFE INSURANCE & ANNUITY COMPANY	86509	21	9,529,326	0.16
ING USA ANNUITY AND LIFE INSURANCE CO	80942	21	987,111	0.02
INTEGRITY LIFE INSURANCE COMPANY	74780	21	21,570,740	0.37
INVESTORS HERITAGE LIFE INSURANCE CO	64904	21	180,642	0.00
INVESTORS INSURANCE CORPORATION	64939	21	17,829,729	0.31
INVESTORS LIFE INSURANCE COMPANY OF N A	63487	21	238,914	0.00
JACKSON NATIONAL LIFE INSURANCE COMPANY	65056	21	269,313,642	4.63
JEFFERSON NATIONAL LIFE INSURANCE CO	64017	21	13,800,030	0.24
JEFFERSON PILOT FINANCIAL INSURANCE CO	70254	21	299,995	0.01
JEFFERSON PILOT LIFE INSURANCE COMPANY	67865	21	20,885,955	0.36
JEFFERSON PILOT LIFEAMERICA INSURANCE CO	62057	21	2,336,235	0.04
JOHN ALDEN LIFE INSURANCE COMPANY	65080	21	146,800	0.00
JOHN HANCOCK LIFE INSURANCE COMPANY	65099	21	10,335,242	0.18

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS ORDINARY ANNUITIES BUSINESS PAGE 30 LINE 2 COL 1

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
KANSAS CITY LIFE INSURANCE COMPANY	65129	21	901,609	0.02
KEMPER INVESTORS LIFE INSURANCE COMPANY	90557	11	53,818,851	0.93
LAFAYETTE LIFE INSURANCE COMPANY THE	65242	21	3,854,833	0.07
LIBERTY BANKERS LIFE INSURANCE COMPANY	68543	21	1,692,527	0.03
LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	65315	21	1,033,066	0.02
LIBERTY LIFE INSURANCE COMPANY	65323	21	20	0.00
LIFE & HEALTH INSURANCE COMPANY OF AM	77887	21	451	0.00
LIFE ASSURANCE COMPANY OF AMERICA	75027	11	83,376	0.00
LIFE INSURANCE COMPANY OF GEORGIA	65471	21	52	0.00
LIFE INSURANCE COMPANY OF THE SOUTHWEST	65528	21	4,471,135	0.08
LIFE INVESTORS INSURANCE COMPANY OF AM	64130	21	7,464,606	0.13
LINCOLN BENEFIT LIFE COMPANY	65595	21	104,765,245	1.80
LINCOLN DIRECT LIFE INSURANCE CO	65668	21	20,771	0.00
LINCOLN HERITAGE LIFE INSURANCE COMPANY	65927	11	238,044	0.00
LINCOLN MEMORIAL LIFE INSURANCE COMPANY	69833	21	263,202	0.00
LINCOLN NATIONAL LIFE INSURANCE COMPANY	65676	21	248,164,321	4.27
LOYAL AMERICAN LIFE INSURANCE COMPANY	65722	21	3,857,417	0.07
MADISON NATIONAL LIFE INSURANCE COMPANY	65781	21	290,399	0.00
MANHATTAN NATIONAL LIFE INSURANCE CO	67083	11	50,040	0.00
MANUFACTURERS LIFE INSURANCE COMPANY USA	65838	21	138,959,664	2.39
MASSACHUSETTS MUTUAL LIFE INSURANCE CO	65935	22	25,696,949	0.44
MAYFLOWER NATIONAL LIFE INSURANCE CO	87750	21	700,399	0.01
MEGA LIFE AND HEALTH INSURANCE COMPANY	97055	21	31,081	0.00
MERRILL LYNCH LIFE INSURANCE COMPANY	79022	21	48,847,410	0.84
METLIFE INVESTORS INSURANCE COMPANY	93513	21	109,022,490	1.88
METLIFE INVESTORS USA INSURANCE COMPANY	61050	21	200,902,332	3.46
METROPOLITAN INSURANCE & ANNUITY COMPAN	86428	21	29,248	0.00
METROPOLITAN LIFE INSURANCE COMPANY	65978	21	181,575,891	3.12
MID SOUTH INSURANCE COMPANY	79987	21	494	0.00
MID WEST NATIONAL LIFE INS CO OF TN	66087	21	291,443	0.01
MIDLAND NATIONAL LIFE INSURANCE COMPANY	66044	21	1,948,344	0.03
MIDWEST SECURITY LIFE INSURANCE COMPANY	79480	21	356,127	0.01
MIDWESTERN UNITED LIFE INSURANCE COMPANY	66109	21	5,502	0.00
MINNESOTA LIFE INSURANCE COMPANY	66168	21	12,400,610	0.21
MML BAY STATE LIFE INSURANCE COMPANY	70416	21	44,865	0.00
MONUMENTAL LIFE INSURANCE COMPANY	66281	21	22,318,635	0.38
MONY LIFE INSURANCE COMPANY	66370	21	-5,914	0.00

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS ORDINARY ANNUITIES BUSINESS PAGE 30 LINE 2 COL 1

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
MONY LIFE INSURANCE COMPANY OF AMERICA	78077	21	42,032,586	0.72
MOTORISTS LIFE INSURANCE COMPANY	66311	21	600	0.00
MTL INSURANCE COMPANY	66427	11	6,507,442	0.11
MUNICIPAL INSURANCE COMPANY OF AMERICA	70793	11	12,887	0.00
MUTUAL OF AMERICA LIFE INSURANCE COMPANY	88668	22	860	0.00
MUTUAL SERVICE LIFE INSURANCE COMPANY	66419	22	1,065	0.00
NATIONAL FARMERS UNION LIFE INSURANCE CO	66540	21	125	0.00
NATIONAL GUARDIAN LIFE INSURANCE COMPANY	66583	22	3,507,845	0.06
NATIONAL HEALTH INSURANCE COMPANY	82538	21	191,119	0.00
NATIONAL LIFE INSURANCE COMPANY	66680	21	2,537,721	0.04
NATIONAL WESTERN LIFE INSURANCE COMPANY	66850	21	6,672,153	0.11
NATIONWIDE LIFE & ANNUITY COMPANY OF AM	70750	21	242,157	0.00
NATIONWIDE LIFE AND ANNUITY INSURANCE CO	92657	21	165,311	0.00
NATIONWIDE LIFE INSURANCE COMPANY	66869	21	8,842,708	0.15
NATIONWIDE LIFE INSURANCE COMPANY OF AM	68225	21	94,947	0.00
NEW ENGLAND LIFE INSURANCE COMPANY	91626	21	38,032,154	0.65
NEW ERA LIFE INSURANCE CO OF THE MIDWEST	69698	21	240	0.00
NEW YORK LIFE INSURANCE & ANNUITY CORP	91596	21	139,469,192	2.40
NEW YORK LIFE INSURANCE COMPANY	66915	22	2,827,472	0.05
NORTH AMERICAN COMPANY FOR L & H INS	66974	11	29,992,707	0.52
NORTH CAROLINA MUTUAL LIFE INSURANCE CO	67032	22	18,880	0.00
NORTHWESTERN MUTUAL LIFE INSURANCE CO	67091	22	58,212,589	1.00
OCCIDENTAL LIFE INSURANCE COMPANY OF NC	67148	21	3,717	0.00
OHIO NATIONAL LIFE ASSURANCE CORPORATION	89206	21	1,206,207	0.02
OHIO NATIONAL LIFE INSURANCE COMPANY THE	67172	21	75,785,195	1.30
OHIO STATE LIFE INSURANCE COMPANY THE	67180	21	675	0.00
OXFORD LIFE INSURANCE COMPANY	76112	21	171,854	0.00
OZARK NATIONAL LIFE INSURANCE COMPANY	67393	21	1,398	0.00
PACIFIC LIFE & ANNUITY COMPANY	97268	21	150,000	0.00
PACIFIC LIFE INSURANCE COMPANY	67466	21	892,576	0.02
PAN AMERICAN LIFE INSURANCE COMPANY	67539	22	415,015	0.01
PEKIN LIFE INSURANCE COMPANY	67628	11	36,768,107	0.63
PENN INSURANCE & ANNUITY COMPANY THE	93262	21	434,077	0.01
PENN MUTUAL LIFE INSURANCE COMPANY THE	67644	22	764,107	0.01
PENNSYLVANIA LIFE INSURANCE COMPANY	67660	21	2,043,876	0.04
PEOPLES BENEFIT LIFE INSURANCE COMPANY	66605	21	27,626,451	0.48
PHARMACISTS LIFE INSURANCE COMPANY THE	90247	21	4,317	0.00

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS ORDINARY ANNUITIES BUSINESS PAGE 30 LINE 2 COL 1

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
PHL VARIABLE INSURANCE COMPANY	93548	21	31,132,571	0.54
PHOENIX LIFE INSURANCE COMPANY	67814	21	1,158,465	0.02
PHYSICIANS LIFE INSURANCE COMPANY	72125	21	8,424,569	0.14
PIONEER AMERICAN INSURANCE COMPANY	67873	21	3,758	0.00
PIONEER MUTUAL LIFE INSURANCE COMPANY	67911	21	17,404	0.00
PRESIDENTIAL LIFE INSURANCE COMPANY	68039	21	5,081,228	0.09
PRIMERICA LIFE INSURANCE COMPANY	65919	21	106,410	0.00
PRINCIPAL LIFE INSURANCE COMPANY	61271	21	39,473,674	0.68
PROFESSIONAL LIFE & CASUALTY COMPANY	68063	11	3,531,472	0.06
PROTECTIVE LIFE INSURANCE COMPANY	68136	21	28,323,551	0.49
PRUCO LIFE INSURANCE COMPANY	79227	21	106,768,226	1.84
PRUDENTIAL INSURANCE COMPANY OF AMERICA	68241	21	10,250,603	0.18
PYRAMID LIFE INSURANCE COMPANY THE	68284	21	90,000	0.00
REASSURE AMERICA LIFE INSURANCE COMPANY	65765	11	1,064,395	0.02
RELIANCE STANDARD LIFE INSURANCE COMPANY	68381	11	2,135,884	0.04
RELIASTAR LIFE INSURANCE COMPANY	67105	21	23,167,640	0.40
RELIASTAR LIFE INSURANCE COMPANY OF NY	61360	21	9,450	0.00
SAFECO LIFE INSURANCE COMPANY	68608	21	21,400,178	0.37
SECURIAN LIFE INSURANCE COMPANY	93742	21	5,041	0.00
SECURITY BENEFIT LIFE INSURANCE COMPANY	68675	21	34,387,908	0.59
SECURITY FINANCIAL LIFE INSURANCE CO	68764	21	79,466	0.00
SECURITY LIFE INSURANCE COMPANY OF AM	68721	21	627	0.00
SECURITY LIFE OF DENVER INSURANCE CO	68713	21	218	0.00
SECURITY MUTUAL LIFE INSURANCE CO OF NY	68772	22	614,357	0.01
SECURITY NATIONAL LIFE INSURANCE COMPANY	69485	21	49,439	0.00
SENTRY LIFE INSURANCE COMPANY	68810	21	743,796	0.01
SHELTER LIFE INSURANCE COMPANY	65757	21	340,657	0.01
SHENANDOAH LIFE INSURANCE COMPANY	68845	22	2,823,887	0.05
SOUTHERN SECURITY LIFE INSURANCE COMPANY	73377	21	1,857	0.00
SOUTHLAND LIFE INSURANCE COMPANY	68950	21	2,000	0.00
STANDARD INSURANCE COMPANY	69019	21	2,454,008	0.04
STANDARD LIFE & ACCIDENT INSURANCE CO	86355	21	394,932	0.01
STANDARD LIFE INSURANCE COMPANY OF IN	69051	21	5,286,118	0.09
STATE FARM LIFE & ACCIDENT ASSURANCE CO	69094	11	70,872	0.00
STATE FARM LIFE INSURANCE COMPANY	69108	11	38,095,709	0.66
STATE LIFE INSURANCE COMPANY THE	69116	22	319,842	0.01
STATE MUTUAL INSURANCE COMPANY	69132	22	4,726	0.00

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS ORDINARY ANNUITIES BUSINESS PAGE 30 LINE 2 COL 1

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
SUN LIFE ASSURANCE COMPANY OF CANADA	80802	31	543	0.00
SUN LIFE ASSURANCE COMPANY OF CANADA US	79065	21	55,129,098	0.95
SUNAMERICA LIFE INSURANCE COMPANY	69256	21	899,114	0.02
SURETY LIFE INSURANCE COMPANY	69310	21	20,220	0.00
TEACHERS INSURANCE & ANNUITY ASSN OF AM	69345	21	220,358,600	3.79
THRIVENT LIFE INSURANCE COMPANY	97721	21	6,519,236	0.11
TIAA-CREF LIFE INSURANCE COMPANY	60142	21	32,674,012	0.56
TOWN & COUNTRY LIFE INSURANCE COMPANY	77674	21	2,310	0.00
TRANS WORLD ASSURANCE COMPANY	69566	21	6,566	0.00
TRANSAMERICA FINANCIAL LIFE INSURANCE CO	70688	21	7,000	0.00
TRANSAMERICA LIFE INSURANCE & ANNUITY CO	69507	21	11,393,720	0.20
TRANSAMERICA LIFE INSURANCE COMPANY	86231	21	283,848,676	4.88
TRANSAMERICA OCCIDENTAL LIFE INS CO	67121	21	2,702,878	0.05
TRAVELERS INSURANCE COMPANY THE	87726	21	29,614,887	0.51
TRAVELERS LIFE & ANNUITY COMPANY THE	80950	21	157,482,887	2.71
TRUSTMARK INSURANCE COMPANY	61425	11	934,657	0.02
U S FINANCIAL LIFE INSURANCE COMPANY	84530	21	3,000	0.00
UNIFIED LIFE INSURANCE COMPANY	11121	21	146	0.00
UNION BANKERS INSURANCE COMPANY	69701	21	3,579	0.00
UNION CENTRAL LIFE INSURANCE COMPANY THE	80837	22	1,428,281	0.02
UNION FIDELITY LIFE INSURANCE COMPANY	62596	11	7,345	0.00
UNION LABOR LIFE INSURANCE COMPANY THE	69744	21	315	0.00
UNITED AMERICAN INSURANCE COMPANY	92916	21	524,317	0.01
UNITED FAMILY LIFE INSURANCE COMPANY	91693	21	1,200	0.00
UNITED FIDELITY LIFE INSURANCE COMPANY	87645	21	11,594	0.00
UNITED INSURANCE COMPANY OF AMERICA	69930	11	250	0.00
UNITED INVESTORS LIFE INSURANCE COMPANY	94099	21	466,206	0.01
UNITED LIFE INSURANCE COMPANY	69973	21	4,658,686	0.08
UNITED NATIONAL LIFE INSURANCE CO OF AM	92703	11	3,919	0.00
UNITED OF OMAHA LIFE INSURANCE COMPANY	69868	21	5,448,854	0.09
UNITED STATES LIFE INSURANCE CO OF NY	70106	21	4,018	0.00
UNITED TEACHER ASSOCIATES INSURANCE CO	63479	21	167,465	0.00
UNITY MUTUAL LIFE INSURANCE COMPANY	70114	22	3,110	0.00
UNIVERSAL GUARANTY LIFE INSURANCE CO	70130	21	213,536	0.00
UNUM LIFE INSURANCE COMPANY OF AMERICA	62235	21	211	0.00
USA LIFE ONE INSURANCE COMPANY OF IN	70955	22	5,878	0.00
USAA LIFE INSURANCE COMPANY	69663	21	8,240,609	0.14

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS ORDINARY ANNUITIES BUSINESS PAGE 30 LINE 2 COL 1

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
UTICA NATIONAL LIFE INSURANCE COMPANY	63738	21	3,500	0.00
VALLEY FORGE LIFE INSURANCE COMPANY	70211	21	4,402,629	0.08
VARIABLE ANNUITY LIFE INSURANCE COMPANY	70238	21	88,250,297	1.52
WASHINGTON NATIONAL INSURANCE COMPANY	70319	11	213,801	0.00
WEST COAST LIFE INSURANCE COMPANY	70335	21	915	0.00
WESTERN & SOUTHERN LIFE INSURANCE CO	70483	21	8,297	0.00
WESTERN RESERVE LIFE ASSURANCE CO OF OH	91413	21	104,502,350	1.80
WESTERN SOUTHERN LIFE ASSURANCE COMPANY	92622	21	62,435,686	1.07
WORLD INSURANCE COMPANY	70629	21	33,576	0.00
ZURICH LIFE INSURANCE COMPANY OF AMERICA	70661	11	20,964	0.00

TOTAL PREMIUMS WRITTEN THIS LINE: 5,812,868,812

TOTAL NUMBER OF COMPANIES THIS LINE: 306

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS GROUP ANNUITIES BUSINESS PAGE 30 LINE 2 COL 3

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
AETNA LIFE INSURANCE COMPANY	60054	21	836,870	0.03
AIG LIFE INSURANCE COMPANY	66842	21	230,007	0.01
AIG SUNAMERICA LIFE ASSURANCE COMPANY	60941	21	68,757,534	2.26
ALLMERICA FINANCIAL LIFE INS & ANN CO	84824	21	60	0.00
ALLSTATE ASSURANCE COMPANY	70866	11	600	0.00
ALLSTATE LIFE INSURANCE COMPANY	60186	11	87,595,448	2.89
ALLSTATE LIFE INSURANCE COMPANY OF NY	70874	21	300,000	0.01
AMERICAN ENTERPRISE LIFE INSURANCE CO	94234	21	14,237	0.00
AMERICAN FIDELITY ASSURANCE COMPANY	60410	21	12,318	0.00
AMERICAN FOUNDERS LIFE INSURANCE COMPANY	60445	21	5,500	0.00
AMERICAN GENERAL LIFE INSURANCE COMPANY	60488	21	36,027	0.00
AMERICAN INTERNATIONAL LIFE ASSR CO NY	60607	21	17,093	0.00
AMERICAN MEMORIAL LIFE INSURANCE COMPANY	67989	21	15,474	0.00
AMERICAN NATIONAL INSURANCE COMPANY	60739	21	20,576,892	0.68
AMERICAN PARTNERS LIFE INSURANCE COMPANY	93653	21	3,774,561	0.12
AMERICAN SKANDIA LIFE ASSURANCE CORP	86630	21	159,274,781	5.25
AMERICAN UNITED LIFE INSURANCE COMPANY	60895	21	86,978,145	2.86
AMERICO FINANCIAL LIFE & ANNUITY INS CO	61999	21	198	0.00
AMERUS LIFE INSURANCE COMPANY	61689	21	15,483,777	0.51
ANNUITY INVESTORS LIFE INSURANCE COMPANY	93661	21	995,701	0.03
ASSURITY LIFE INSURANCE COMPANY	71439	21	69,851	0.00
AVIVA LIFE INSURANCE COMPANY	62898	21	5,831,989	0.19
BALTIMORE LIFE INSURANCE COMPANY THE	61212	21	-50,583	0.00
CANADA LIFE ASSURANCE COMPANY THE	80659	31	-2,262	0.00
CANADA LIFE INSURANCE COMPANY OF AMERICA	81060	21	71,939	0.00
CONNECTICUT GENERAL LIFE INSURANCE CO	62308	21	-225,547	-0.01
CONSECO INSURANCE COMPANY	60682	11	4,680	0.00
CONSECO LIFE INSURANCE COMPANY	65900	21	234	0.00
CONTINENTAL ASSURANCE COMPANY	62413	11	1,378,931	0.05
COUNTRY LIFE INSURANCE COMPANY	62553	11	16,454	0.00
CROWN LIFE INSURANCE COMPANY	80675	31	249,882	0.01
CUNA MUTUAL INSURANCE SOCIETY	62626	22	5,703,471	0.19
CUNA MUTUAL LIFE INSURANCE COMPANY	65749	22	4,773,122	0.16
EQUITABLE LIFE ASSURANCE SOCIETY OF U S	62944	21	607,681,573	20.02
FEDERAL LIFE INSURANCE COMPANY MUTUAL	63223	12	4,854,375	0.16
FEDERATED LIFE INSURANCE COMPANY	63258	21	983,469	0.03
FIDELITY & GUARANTY LIFE INSURANCE CO	63274	21	67,761	0.00

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS GROUP ANNUITIES BUSINESS PAGE 30 LINE 2 COL 3

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
FIDELITY SECURITY LIFE INSURANCE COMPANY	71870	21	1,569,170	0.05
FIRST ALLMERICA FINANCIAL LIFE INS CO	69140	21	-3,144	0.00
FIRST COLONY LIFE INSURANCE COMPANY	63401	21	1,265	0.00
FORTIS BENEFITS INSURANCE COMPANY	70408	21	37,316	0.00
GENERAL AMERICAN LIFE INSURANCE COMPANY	63665	21	197,253	0.01
GENERAL ELECTRIC CAPITAL ASSURANCE CO	70025	21	90,270	0.00
GLENBROOK LIFE & ANNUITY COMPANY	70092	21	95,786,426	3.16
GREAT AMERICAN LIFE INSURANCE COMPANY	63312	21	288,182	0.01
GREAT WEST LIFE & ANNUITY INSURANCE CO	68322	21	74,938,501	2.47
GUARDIAN INSURANCE & ANNUITY COMPANY INC	78778	21	32,119,690	1.06
HARTFORD LIFE INSURANCE COMPANY	88072	21	5,717,312	0.19
HORACE MANN LIFE INSURANCE COMPANY	64513	11	19,782,025	0.65
IDS LIFE INSURANCE COMPANY	65005	21	8,202,075	0.27
INDIANAPOLIS LIFE INSURANCE COMPANY	64645	21	8,001	0.00
ING INSURANCE COMPANY OF AMERICA	76953	21	118,371	0.00
ING LIFE INSURANCE & ANNUITY COMPANY	86509	21	294,929,250	9.71
ING USA ANNUITY AND LIFE INSURANCE CO	80942	21	266,111,442	8.77
INVESTORS LIFE INSURANCE COMPANY OF N A	63487	21	7,302	0.00
JACKSON NATIONAL LIFE INSURANCE COMPANY	65056	21	725,874	0.02
JEFFERSON NATIONAL LIFE INSURANCE CO	64017	21	199	0.00
JEFFERSON PILOT FINANCIAL INSURANCE CO	70254	21	60,748	0.00
JOHN HANCOCK LIFE INSURANCE COMPANY	65099	21	721,428	0.02
KEMPER INVESTORS LIFE INSURANCE COMPANY	90557	11	392,940	0.01
LAFAYETTE LIFE INSURANCE COMPANY THE	65242	21	384,743	0.01
LIBERTY BANKERS LIFE INSURANCE COMPANY	68543	21	414,203	0.01
LIFE INSURANCE COMPANY OF THE SOUTHWEST	65528	21	253,699	0.01
LIFE INVESTORS INSURANCE COMPANY OF AM	64130	21	144,402	0.00
LINCOLN BENEFIT LIFE COMPANY	65595	21	31,926,740	1.05
LINCOLN NATIONAL LIFE INSURANCE COMPANY	65676	21	124,039,236	4.09
MANUFACTURERS LIFE INSURANCE COMPANY USA	65838	21	311,875,358	10.27
MASSACHUSETTS MUTUAL LIFE INSURANCE CO	65935	22	13,214,536	0.44
MERRILL LYNCH LIFE INSURANCE COMPANY	79022	21	739,985	0.02
METLIFE INVESTORS USA INSURANCE COMPANY	61050	21	1,584,830	0.05
METROPOLITAN LIFE INSURANCE COMPANY	65978	21	37,647,407	1.24
MIDLAND NATIONAL LIFE INSURANCE COMPANY	66044	21	141,699,065	4.67
MONY LIFE INSURANCE COMPANY	66370	21	713,859	0.02
MUTUAL OF AMERICA LIFE INSURANCE COMPANY	88668	22	547,887	0.02

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS GROUP ANNUITIES BUSINESS PAGE 30 LINE 2 COL 3

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
NATIONAL HEALTH INSURANCE COMPANY	82538	21	155,117	0.01
NATIONAL WESTERN LIFE INSURANCE COMPANY	66850	21	57,790,360	1.90
NATIONWIDE LIFE INSURANCE COMPANY	66869	21	838,881	0.03
NEW ENGLAND LIFE INSURANCE COMPANY	91626	21	21,933,032	0.72
NEW YORK LIFE INSURANCE COMPANY	66915	22	1,214,146	0.04
NORTH AMERICAN COMPANY FOR L & H INS	66974	11	7,534,744	0.25
PACIFIC LIFE INSURANCE COMPANY	67466	21	536,881	0.02
PAN AMERICAN LIFE INSURANCE COMPANY	67539	22	8,125	0.00
PEKIN LIFE INSURANCE COMPANY	67628	11	1,173,855	0.04
PEOPLES BENEFIT LIFE INSURANCE COMPANY	66605	21	147,490	0.00
PHOENIX LIFE INSURANCE COMPANY	67814	21	26,749	0.00
PRINCIPAL LIFE INSURANCE COMPANY	61271	21	28,121,490	0.93
PROTECTIVE LIFE INSURANCE COMPANY	68136	21	3,339,795	0.11
PRUDENTIAL INSURANCE COMPANY OF AMERICA	68241	21	34,275,074	1.13
RELIASTAR LIFE INSURANCE COMPANY	67105	21	5,109,454	0.17
SAFECO LIFE INSURANCE COMPANY	68608	21	1,266,016	0.04
SECURITY BENEFIT LIFE INSURANCE COMPANY	68675	21	1,317,856	0.04
SENTRY LIFE INSURANCE COMPANY	68810	21	13,660,990	0.45
STANDARD INSURANCE COMPANY	69019	21	654,842	0.02
SUN LIFE ASSURANCE COMPANY OF CANADA US	79065	21	38,978,630	1.28
SUNAMERICA LIFE INSURANCE COMPANY	69256	21	76,634	0.00
TEACHERS INSURANCE & ANNUITY ASSN OF AM	69345	21	74,239,545	2.45
TEXAS LIFE INSURANCE COMPANY	69396	21	77,268	0.00
TRANSAMERICA FINANCIAL LIFE INSURANCE CO	70688	21	16,905,941	0.56
TRANSAMERICA LIFE INSURANCE & ANNUITY CO	69507	21	765,312	0.03
TRANSAMERICA LIFE INSURANCE COMPANY	86231	21	1,793,277	0.06
TRANSAMERICA OCCIDENTAL LIFE INS CO	67121	21	1,387,883	0.05
TRAVELERS INSURANCE COMPANY THE	87726	21	7,697,540	0.25
UNION CENTRAL LIFE INSURANCE COMPANY THE	80837	22	16,274,789	0.54
UNITED FAMILY LIFE INSURANCE COMPANY	91693	21	3,571	0.00
UNITED OF OMAHA LIFE INSURANCE COMPANY	69868	21	16,468,384	0.54
VARIABLE ANNUITY LIFE INSURANCE COMPANY	70238	21	127,888,892	4.21
WESTERN RESERVE LIFE ASSURANCE CO OF OH	91413	21	10,958,943	0.36

TOTAL PREMIUMS WRITTEN THIS LINE: 3,035,923,914

TOTAL NUMBER OF COMPANIES THIS LINE: 107

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS TOTAL ANNUITIES BUSINESS PAGE 30 LINE 2 COL 5

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
AAA LIFE INSURANCE COMPANY	71854	21	1,863,832	0.02
ACACIA LIFE INSURANCE COMPANY	60038	21	431,038	0.00
ACACIA NATIONAL LIFE INSURANCE COMPANY	85685	21	848,578	0.01
AETNA LIFE INSURANCE COMPANY	60054	21	836,870	0.01
AGL LIFE ASSURANCE COMPANY	60232	21	770,633	0.01
AIG ANNUITY INSURANCE COMPANY	70432	21	374,787,954	4.24
AIG LIFE INSURANCE COMPANY	66842	21	2,226,958	0.03
AIG SUNAMERICA LIFE ASSURANCE COMPANY	60941	21	142,554,510	1.61
ALLIANZ LIFE INSURANCE COMPANY OF N A	90611	21	426,831,115	4.82
ALLMERICA FINANCIAL LIFE INS & ANN CO	84824	21	10,911,086	0.12
ALLSTATE ASSURANCE COMPANY	70866	11	600	0.00
ALLSTATE LIFE INSURANCE COMPANY	60186	11	111,937,304	1.27
ALLSTATE LIFE INSURANCE COMPANY OF NY	70874	21	302,000	0.00
AMERICAN AMICABLE LIFE INS CO OF TX	68594	21	20,425	0.00
AMERICAN BANKERS LIFE ASSURANCE CO OF FL	60275	21	8,796	0.00
AMERICAN COMMUNITY MUTUAL INSURANCE CO	60305	22	2,000	0.00
AMERICAN ENTERPRISE LIFE INSURANCE CO	94234	21	33,378,049	0.38
AMERICAN EQUITY INVESTMENT LIFE INS CO	92738	21	125,416,485	1.42
AMERICAN FAMILY LIFE INSURANCE COMPANY	60399	21	4,957,011	0.06
AMERICAN FIDELITY ASSURANCE COMPANY	60410	21	101,626	0.00
AMERICAN FIDELITY LIFE INSURANCE COMPANY	60429	21	4,538	0.00
AMERICAN FOUNDERS LIFE INSURANCE COMPANY	60445	21	1,794,225	0.02
AMERICAN GENERAL LIFE & ACCIDENT INS CO	66672	21	1,071,820	0.01
AMERICAN GENERAL LIFE INSURANCE COMPANY	60488	21	14,781,113	0.17
AMERICAN HERITAGE LIFE INSURANCE COMPANY	60534	21	5,150	0.00
AMERICAN HOME LIFE INSURANCE COMPANY	60542	21	171,023	0.00
AMERICAN INCOME LIFE INSURANCE COMPANY	60577	21	441	0.00
AMERICAN INTERNATIONAL LIFE ASSR CO NY	60607	21	17,293	0.00
AMERICAN INVESTORS LIFE INSURANCE CO INC	60631	21	33,709,126	0.38
AMERICAN LIFE INSURANCE COMPANY OF NY	60704	21	100,000	0.00
AMERICAN MEMORIAL LIFE INSURANCE COMPANY	67989	21	53,359	0.00
AMERICAN NATIONAL INSURANCE COMPANY	60739	21	64,598,314	0.73
AMERICAN PARTNERS LIFE INSURANCE COMPANY	93653	21	3,911,487	0.04
AMERICAN SKANDIA LIFE ASSURANCE CORP	86630	21	166,486,796	1.88
AMERICAN STATES LIFE INSURANCE COMPANY	60879	21	218,545	0.00
AMERICAN UNDERWRITERS LIFE INSURANCE CO	92649	21	240	0.00
AMERICAN UNITED LIFE INSURANCE COMPANY	60895	21	116,626,072	1.32

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS TOTAL ANNUITIES BUSINESS PAGE 30 LINE 2 COL 5

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
AMERICO FINANCIAL LIFE & ANNUITY INS CO	61999	21	4,165,975	0.05
AMERICOM LIFE & ANNUITY INSURANCE CO	94471	21	6,741,527	0.08
AMERITAS LIFE INSURANCE CORP	61301	21	823,894	0.01
AMERITAS VARIABLE LIFE INSURANCE COMPANY	97977	21	6,852,020	0.08
AMERUS LIFE INSURANCE COMPANY	61689	21	16,007,192	0.18
AMICA LIFE INSURANCE COMPANY	72222	21	513,842	0.01
ANNUITY & LIFE REASSURANCE AMERICA INC	62421	21	41,762	0.00
ANNUITY INVESTORS LIFE INSURANCE COMPANY	93661	21	3,276,599	0.04
ASSURITY LIFE INSURANCE COMPANY	71439	21	568,844	0.01
AUTO CLUB LIFE INSURANCE COMPANY	84522	21	5,900	0.00
AUTO OWNERS LIFE INSURANCE COMPANY	61190	21	2,496,230	0.03
AVIVA LIFE INSURANCE COMPANY	62898	21	12,004,826	0.14
BALTIMORE LIFE INSURANCE COMPANY THE	61212	21	-50,303	0.00
BANKERS FIDELITY LIFE INSURANCE COMPANY	61239	21	4,277	0.00
BANKERS LIFE & CASUALTY COMPANY	61263	11	19,743,345	0.22
BANKERS NATIONAL LIFE INSURANCE COMPANY	71900	21	2,769	0.00
BANNER LIFE INSURANCE COMPANY	94250	21	14,285	0.00
BENEFICIAL LIFE INSURANCE COMPANY	61395	21	338,262	0.00
BUSINESS MENS ASSURANCE COMPANY OF AM	61492	21	6,813,141	0.08
C M LIFE INSURANCE COMPANY	93432	21	38,546,520	0.44
CANADA LIFE ASSURANCE COMPANY THE	80659	31	213	0.00
CANADA LIFE INSURANCE COMPANY OF AMERICA	81060	21	30,965,885	0.35
CENTRAL SECURITY LIFE INSURANCE COMPANY	61735	21	3,679	0.00
CENTRAL UNITED LIFE INSURANCE COMPANY	61883	21	7,675	0.00
CHARTER NATIONAL LIFE INSURANCE COMPANY	61808	11	29,550	0.00
CHASE LIFE & ANNUITY COMPANY	67164	21	600	0.00
CHESAPEAKE LIFE INSURANCE COMPANY THE	61832	21	1,417	0.00
CINCINNATI LIFE INSURANCE COMPANY THE	76236	21	6,008,855	0.07
CITICORP LIFE INSURANCE COMPANY	80322	21	54,251	0.00
CITIZENS USA LIFE INSURANCE COMPANY	61670	11	2,390	0.00
COLORADO BANKERS LIFE INSURANCE COMPANY	84786	21	1,139,042	0.01
COLUMBIA UNIVERSAL LIFE INSURANCE CO	77720	21	73,786	0.00
COLUMBIAN LIFE INSURANCE COMPANY	76023	11	1,850	0.00
COLUMBUS LIFE INSURANCE COMPANY THE	99937	21	415,810	0.00
COMBINED INSURANCE COMPANY OF AMERICA	62146	11	3,708	0.00
CONNECTICUT GENERAL LIFE INSURANCE CO	62308	21	-110,949	0.00
CONSECO INSURANCE COMPANY	60682	11	2,839,792	0.03

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS TOTAL ANNUITIES BUSINESS PAGE 30 LINE 2 COL 5

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
CONSECO LIFE INSURANCE COMPANY	65900	21	25,131	0.00
CONSTITUTION LIFE INSURANCE COMPANY	62359	21	128,547	0.00
CONTINENTAL ASSURANCE COMPANY	62413	11	110,584,025	1.25
CONTINENTAL GENERAL INSURANCE COMPANY	71404	21	425,075	0.00
COUNTRY INVESTORS LIFE ASSURANCE COMPANY	94218	11	66,178,997	0.75
COUNTRY LIFE INSURANCE COMPANY	62553	11	1,319,822	0.01
CROWN LIFE INSURANCE COMPANY	80675	31	297,597	0.00
CUNA MUTUAL INSURANCE SOCIETY	62626	22	6,186,164	0.07
CUNA MUTUAL LIFE INSURANCE COMPANY	65749	22	28,729,572	0.32
DIXIE NATIONAL LIFE INSURANCE COMPANY	66214	21	1,719	0.00
EMC NATIONAL LIFE COMPANY	62928	21	12,864,725	0.15
EMPLOYEES LIFE COMPANY MUTUAL	84174	12	2,976,133	0.03
EQUITABLE LIFE ASSURANCE SOCIETY OF U S	62944	21	652,530,853	7.37
EQUITRUST LIFE INSURANCE COMPANY	62510	21	3,687,884	0.04
ERIE FAMILY LIFE INSURANCE COMPANY	70769	21	1,606,083	0.02
FAMILY LIFE INSURANCE COMPANY	63053	21	9,255	0.00
FARMERS & TRADERS LIFE INSURANCE COMPANY	63193	22	13,264	0.00
FARMERS NEW WORLD LIFE INSURANCE COMPANY	63177	21	16,659,257	0.19
FEDERAL HOME LIFE INSURANCE COMPANY	67695	21	14,692	0.00
FEDERAL KEMPER LIFE ASSURANCE COMPANY	63207	11	951,009	0.01
FEDERAL LIFE INSURANCE COMPANY MUTUAL	63223	12	7,785,930	0.09
FEDERATED LIFE INSURANCE COMPANY	63258	21	1,524,223	0.02
FIDELITY & GUARANTY LIFE INSURANCE CO	63274	21	83,571,034	0.94
FIDELITY INVESTMENTS LIFE INSURANCE CO	93696	21	71,508,288	0.81
FIDELITY LIFE ASSOCIATION MUTUAL LEG RES	63290	12	900	0.00
FIDELITY SECURITY LIFE INSURANCE COMPANY	71870	21	1,752,671	0.02
FINANCIAL BENEFIT LIFE INSURANCE COMPANY	98213	21	449,653	0.01
FIRST ALLMERICA FINANCIAL LIFE INS CO	69140	21	-303	0.00
FIRST COLONY LIFE INSURANCE COMPANY	63401	21	9,370,230	0.11
FIRST INVESTORS LIFE INSURANCE COMPANY	63495	21	1,057,931	0.01
FIRST PENN PACIFIC LIFE INSURANCE CO	67652	21	19,326	0.00
FORT DEARBORN LIFE INSURANCE COMPANY	71129	11	77,503,362	0.88
FORTIS BENEFITS INSURANCE COMPANY	70408	21	3,520,753	0.04
FORTIS INSURANCE COMPANY	69477	21	77,773	0.00
FUNERAL DIRECTORS LIFE INSURANCE COMPANY	99775	21	313,406	0.00
GE CAPITAL LIFE ASSURANCE COMPANY OF NY	72990	2Z	20,000	0.00
GE LIFE & ANNUITY ASSURANCE COMPANY	65536	21	123,146,353	1.39

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS TOTAL ANNUITIES BUSINESS PAGE 30 LINE 2 COL 5

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
GENERAL AMERICAN LIFE INSURANCE COMPANY	63665	21	541,559	0.01
GENERAL ELECTRIC CAPITAL ASSURANCE CO	70025	21	83,498,552	0.94
GLENBROOK LIFE & ANNUITY COMPANY	70092	21	98,327,556	1.11
GOLDEN RULE INSURANCE COMPANY	62286	11	10,939,106	0.12
GOLDEN STATE MUTUAL LIFE INSURANCE CO	63924	22	187,860	0.00
GOVERNMENT PERSONNEL MUTUAL LIFE INS CO	63967	22	1,527	0.00
GRANGE LIFE INSURANCE COMPANY	71218	21	439,259	0.00
GREAT AMERICAN LIFE INSURANCE COMPANY	63312	21	9,483,087	0.11
GREAT SOUTHERN LIFE INSURANCE COMPANY	90212	21	49,296	0.00
GREAT WEST LIFE & ANNUITY INSURANCE CO	68322	21	79,153,197	0.89
GUARANTEE TRUST LIFE INSURANCE COMPANY	64211	12	21,199	0.00
GUARANTY INCOME LIFE INSURANCE COMPANY	64238	21	3,491,008	0.04
GUARDIAN INSURANCE & ANNUITY COMPANY INC	78778	21	54,420,385	0.62
GUARDIAN LIFE INSURANCE COMPANY OF AM	64246	22	928,737	0.01
HARLEYSVILLE LIFE INSURANCE COMPANY	64327	21	308,167	0.00
HARTFORD LIFE & ACCIDENT INSURANCE CO	70815	21	250	0.00
HARTFORD LIFE & ANNUITY INSURANCE CO	71153	21	1,207,932	0.01
HARTFORD LIFE INSURANCE COMPANY	88072	21	10,052,935	0.11
HOMESTEADERS LIFE COMPANY	64505	22	203,096	0.00
HORACE MANN LIFE INSURANCE COMPANY	64513	11	34,550,688	0.39
HUMANADENTAL INSURANCE COMPANY	70580	21	162,427	0.00
IDEALIFE INSURANCE COMPANY	97764	21	200	0.00
IDS LIFE INSURANCE COMPANY	65005	21	163,296,636	1.85
ILLINOIS MUTUAL LIFE INSURANCE COMPANY	64580	12	9,941,860	0.11
INDIANAPOLIS LIFE INSURANCE COMPANY	64645	21	156,625	0.00
INDIVIDUAL ASSURANCE COMPANY LIFE HTH AC	81779	21	4,258	0.00
ING INSURANCE COMPANY OF AMERICA	76953	21	118,371	0.00
ING LIFE INSURANCE & ANNUITY COMPANY	86509	21	304,458,577	3.44
ING USA ANNUITY AND LIFE INSURANCE CO	80942	21	267,098,553	3.02
INTEGRITY LIFE INSURANCE COMPANY	74780	21	21,570,740	0.24
INVESTORS HERITAGE LIFE INSURANCE CO	64904	21	180,642	0.00
INVESTORS INSURANCE CORPORATION	64939	21	17,829,729	0.20
INVESTORS LIFE INSURANCE COMPANY OF N A	63487	21	246,216	0.00
JACKSON NATIONAL LIFE INSURANCE COMPANY	65056	21	270,039,516	3.05
JEFFERSON NATIONAL LIFE INSURANCE CO	64017	21	13,800,229	0.16
JEFFERSON PILOT FINANCIAL INSURANCE CO	70254	21	360,743	0.00
JEFFERSON PILOT LIFE INSURANCE COMPANY	67865	21	20,885,955	0.24

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS TOTAL ANNUITIES BUSINESS PAGE 30 LINE 2 COL 5

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
JEFFERSON PILOT LIFEAMERICA INSURANCE CO	62057	21	2,336,235	0.03
JOHN ALDEN LIFE INSURANCE COMPANY	65080	21	146,800	0.00
JOHN HANCOCK LIFE INSURANCE COMPANY	65099	21	11,056,670	0.12
KANSAS CITY LIFE INSURANCE COMPANY	65129	21	901,609	0.01
KEMPER INVESTORS LIFE INSURANCE COMPANY	90557	11	54,211,791	0.61
LAFAYETTE LIFE INSURANCE COMPANY THE	65242	21	4,239,576	0.05
LIBERTY BANKERS LIFE INSURANCE COMPANY	68543	21	2,106,730	0.02
LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	65315	21	1,033,066	0.01
LIBERTY LIFE INSURANCE COMPANY	65323	21	20	0.00
LIFE & HEALTH INSURANCE COMPANY OF AM	77887	21	451	0.00
LIFE ASSURANCE COMPANY OF AMERICA	75027	11	83,376	0.00
LIFE INSURANCE COMPANY OF GEORGIA	65471	21	52	0.00
LIFE INSURANCE COMPANY OF THE SOUTHWEST	65528	21	4,724,834	0.05
LIFE INVESTORS INSURANCE COMPANY OF AM	64130	21	7,609,008	0.09
LINCOLN BENEFIT LIFE COMPANY	65595	21	136,691,985	1.54
LINCOLN DIRECT LIFE INSURANCE CO	65668	21	20,771	0.00
LINCOLN HERITAGE LIFE INSURANCE COMPANY	65927	11	238,044	0.00
LINCOLN MEMORIAL LIFE INSURANCE COMPANY	69833	21	263,202	0.00
LINCOLN NATIONAL LIFE INSURANCE COMPANY	65676	21	372,203,557	4.21
LOYAL AMERICAN LIFE INSURANCE COMPANY	65722	21	3,857,417	0.04
MADISON NATIONAL LIFE INSURANCE COMPANY	65781	21	290,399	0.00
MANHATTAN NATIONAL LIFE INSURANCE CO	67083	11	50,040	0.00
MANUFACTURERS LIFE INSURANCE COMPANY USA	65838	21	450,835,022	5.09
MASSACHUSETTS MUTUAL LIFE INSURANCE CO	65935	22	38,911,485	0.44
MAYFLOWER NATIONAL LIFE INSURANCE CO	87750	21	700,399	0.01
MEGA LIFE AND HEALTH INSURANCE COMPANY	97055	21	31,081	0.00
MERRILL LYNCH LIFE INSURANCE COMPANY	79022	21	49,587,395	0.56
METLIFE INVESTORS INSURANCE COMPANY	93513	21	109,022,490	1.23
METLIFE INVESTORS USA INSURANCE COMPANY	61050	21	202,487,162	2.29
METROPOLITAN INSURANCE & ANNUITY COMPAN	86428	21	29,248	0.00
METROPOLITAN LIFE INSURANCE COMPANY	65978	21	219,223,298	2.48
MID SOUTH INSURANCE COMPANY	79987	21	494	0.00
MID WEST NATIONAL LIFE INS CO OF TN	66087	21	291,443	0.00
MIDLAND NATIONAL LIFE INSURANCE COMPANY	66044	21	143,647,409	1.62
MIDWEST SECURITY LIFE INSURANCE COMPANY	79480	21	356,127	0.00
MIDWESTERN UNITED LIFE INSURANCE COMPANY	66109	21	5,502	0.00
MINNESOTA LIFE INSURANCE COMPANY	66168	21	12,400,610	0.14

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS TOTAL ANNUITIES BUSINESS PAGE 30 LINE 2 COL 5

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
MML BAY STATE LIFE INSURANCE COMPANY	70416	21	44,865	0.00
MONUMENTAL LIFE INSURANCE COMPANY	66281	21	22,318,635	0.25
MONY LIFE INSURANCE COMPANY	66370	21	707,945	0.01
MONY LIFE INSURANCE COMPANY OF AMERICA	78077	21	42,032,586	0.48
MOTORISTS LIFE INSURANCE COMPANY	66311	21	600	0.00
MTL INSURANCE COMPANY	66427	11	6,507,442	0.07
MUNICIPAL INSURANCE COMPANY OF AMERICA	70793	11	12,887	0.00
MUTUAL OF AMERICA LIFE INSURANCE COMPANY	88668	22	548,747	0.01
MUTUAL SERVICE LIFE INSURANCE COMPANY	66419	22	1,065	0.00
NATIONAL FARMERS UNION LIFE INSURANCE CO	66540	21	125	0.00
NATIONAL GUARDIAN LIFE INSURANCE COMPANY	66583	22	3,507,845	0.04
NATIONAL HEALTH INSURANCE COMPANY	82538	21	346,236	0.00
NATIONAL LIFE INSURANCE COMPANY	66680	21	2,537,721	0.03
NATIONAL WESTERN LIFE INSURANCE COMPANY	66850	21	64,462,513	0.73
NATIONWIDE LIFE & ANNUITY COMPANY OF AM	70750	21	242,157	0.00
NATIONWIDE LIFE AND ANNUITY INSURANCE CO	92657	21	165,311	0.00
NATIONWIDE LIFE INSURANCE COMPANY	66869	21	9,681,589	0.11
NATIONWIDE LIFE INSURANCE COMPANY OF AM	68225	21	94,947	0.00
NEW ENGLAND LIFE INSURANCE COMPANY	91626	21	59,965,186	0.68
NEW ERA LIFE INSURANCE CO OF THE MIDWEST	69698	21	240	0.00
NEW YORK LIFE INSURANCE & ANNUITY CORP	91596	21	139,469,192	1.58
NEW YORK LIFE INSURANCE COMPANY	66915	22	4,041,618	0.05
NORTH AMERICAN COMPANY FOR L & H INS	66974	11	37,527,451	0.42
NORTH CAROLINA MUTUAL LIFE INSURANCE CO	67032	22	18,880	0.00
NORTHWESTERN MUTUAL LIFE INSURANCE CO	67091	22	58,212,589	0.66
OCCIDENTAL LIFE INSURANCE COMPANY OF NC	67148	21	3,717	0.00
OHIO NATIONAL LIFE ASSURANCE CORPORATION	89206	21	1,206,207	0.01
OHIO NATIONAL LIFE INSURANCE COMPANY THE	67172	21	75,785,195	0.86
OHIO STATE LIFE INSURANCE COMPANY THE	67180	21	675	0.00
OXFORD LIFE INSURANCE COMPANY	76112	21	171,854	0.00
OZARK NATIONAL LIFE INSURANCE COMPANY	67393	21	1,398	0.00
PACIFIC LIFE & ANNUITY COMPANY	97268	21	150,000	0.00
PACIFIC LIFE INSURANCE COMPANY	67466	21	1,429,457	0.02
PAN AMERICAN LIFE INSURANCE COMPANY	67539	22	423,140	0.00
PEKIN LIFE INSURANCE COMPANY	67628	11	37,941,962	0.43
PENN INSURANCE & ANNUITY COMPANY THE	93262	21	434,077	0.00
PENN MUTUAL LIFE INSURANCE COMPANY THE	67644	22	764,107	0.01

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS TOTAL ANNUITIES BUSINESS PAGE 30 LINE 2 COL 5

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
PENNSYLVANIA LIFE INSURANCE COMPANY	67660	21	2,043,876	0.02
PEOPLES BENEFIT LIFE INSURANCE COMPANY	66605	21	27,773,941	0.31
PHARMACISTS LIFE INSURANCE COMPANY THE	90247	21	4,317	0.00
PHL VARIABLE INSURANCE COMPANY	93548	21	31,132,571	0.35
PHOENIX LIFE INSURANCE COMPANY	67814	21	1,185,214	0.01
PHYSICIANS LIFE INSURANCE COMPANY	72125	21	8,424,569	0.10
PIONEER AMERICAN INSURANCE COMPANY	67873	21	3,758	0.00
PIONEER MUTUAL LIFE INSURANCE COMPANY	67911	21	17,404	0.00
PRESIDENTIAL LIFE INSURANCE COMPANY	68039	21	5,081,228	0.06
PRIMERICA LIFE INSURANCE COMPANY	65919	21	106,410	0.00
PRINCIPAL LIFE INSURANCE COMPANY	61271	21	67,595,164	0.76
PROFESSIONAL LIFE & CASUALTY COMPANY	68063	11	3,531,472	0.04
PROTECTIVE LIFE INSURANCE COMPANY	68136	21	31,663,346	0.36
PRUCO LIFE INSURANCE COMPANY	79227	21	106,768,226	1.21
PRUDENTIAL INSURANCE COMPANY OF AMERICA	68241	21	44,525,677	0.50
PYRAMID LIFE INSURANCE COMPANY THE	68284	21	90,000	0.00
REASSURE AMERICA LIFE INSURANCE COMPANY	65765	11	1,064,395	0.01
RELIANCE STANDARD LIFE INSURANCE COMPANY	68381	11	2,135,884	0.02
RELIASTAR LIFE INSURANCE COMPANY	67105	21	28,277,094	0.32
RELIASTAR LIFE INSURANCE COMPANY OF NY	61360	21	9,450	0.00
SAFECO LIFE INSURANCE COMPANY	68608	21	22,666,195	0.26
SECURIAN LIFE INSURANCE COMPANY	93742	21	5,041	0.00
SECURITY BENEFIT LIFE INSURANCE COMPANY	68675	21	35,705,764	0.40
SECURITY FINANCIAL LIFE INSURANCE CO	68764	21	79,466	0.00
SECURITY LIFE INSURANCE COMPANY OF AM	68721	21	627	0.00
SECURITY LIFE OF DENVER INSURANCE CO	68713	21	218	0.00
SECURITY MUTUAL LIFE INSURANCE CO OF NY	68772	22	614,357	0.01
SECURITY NATIONAL LIFE INSURANCE COMPANY	69485	21	49,439	0.00
SENTRY LIFE INSURANCE COMPANY	68810	21	14,404,786	0.16
SHELTER LIFE INSURANCE COMPANY	65757	21	340,657	0.00
SHENANDOAH LIFE INSURANCE COMPANY	68845	22	2,823,887	0.03
SOUTHERN SECURITY LIFE INSURANCE COMPANY	73377	21	1,857	0.00
SOUTHLAND LIFE INSURANCE COMPANY	68950	21	2,000	0.00
STANDARD INSURANCE COMPANY	69019	21	3,108,850	0.04
STANDARD LIFE & ACCIDENT INSURANCE CO	86355	21	394,932	0.00
STANDARD LIFE INSURANCE COMPANY OF IN	69051	21	5,286,118	0.06
STATE FARM LIFE & ACCIDENT ASSURANCE CO	69094	11	70,872	0.00

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS TOTAL ANNUITIES BUSINESS PAGE 30 LINE 2 COL 5

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
STATE FARM LIFE INSURANCE COMPANY	69108	11	38,095,709	0.43
STATE LIFE INSURANCE COMPANY THE	69116	22	319,842	0.00
STATE MUTUAL INSURANCE COMPANY	69132	22	4,726	0.00
SUN LIFE ASSURANCE COMPANY OF CANADA	80802	31	543	0.00
SUN LIFE ASSURANCE COMPANY OF CANADA US	79065	21	94,107,728	1.06
SUNAMERICA LIFE INSURANCE COMPANY	69256	21	975,748	0.01
SURETY LIFE INSURANCE COMPANY	69310	21	20,220	0.00
TEACHERS INSURANCE & ANNUITY ASSN OF AM	69345	21	294,598,144	3.33
TEXAS LIFE INSURANCE COMPANY	69396	21	77,268	0.00
THRIVENT LIFE INSURANCE COMPANY	97721	21	6,519,236	0.07
TIAA-CREF LIFE INSURANCE COMPANY	60142	21	32,674,012	0.37
TOWN & COUNTRY LIFE INSURANCE COMPANY	77674	21	2,310	0.00
TRANS WORLD ASSURANCE COMPANY	69566	21	6,566	0.00
TRANSAMERICA FINANCIAL LIFE INSURANCE CO	70688	21	16,912,941	0.19
TRANSAMERICA LIFE INSURANCE & ANNUITY CO	69507	21	12,159,032	0.14
TRANSAMERICA LIFE INSURANCE COMPANY	86231	21	285,641,953	3.23
TRANSAMERICA OCCIDENTAL LIFE INS CO	67121	21	4,090,761	0.05
TRAVELERS INSURANCE COMPANY THE	87726	21	37,312,427	0.42
TRAVELERS LIFE & ANNUITY COMPANY THE	80950	21	157,482,887	1.78
TRUSTMARK INSURANCE COMPANY	61425	11	934,657	0.01
U S FINANCIAL LIFE INSURANCE COMPANY	84530	21	3,000	0.00
UNIFIED LIFE INSURANCE COMPANY	11121	21	146	0.00
UNION BANKERS INSURANCE COMPANY	69701	21	3,579	0.00
UNION CENTRAL LIFE INSURANCE COMPANY THE	80837	22	17,703,070	0.20
UNION FIDELITY LIFE INSURANCE COMPANY	62596	11	7,345	0.00
UNION LABOR LIFE INSURANCE COMPANY THE	69744	21	315	0.00
UNITED AMERICAN INSURANCE COMPANY	92916	21	524,317	0.01
UNITED FAMILY LIFE INSURANCE COMPANY	91693	21	4,771	0.00
UNITED FIDELITY LIFE INSURANCE COMPANY	87645	21	11,594	0.00
UNITED INSURANCE COMPANY OF AMERICA	69930	11	250	0.00
UNITED INVESTORS LIFE INSURANCE COMPANY	94099	21	466,206	0.01
UNITED LIFE INSURANCE COMPANY	69973	21	4,658,686	0.05
UNITED NATIONAL LIFE INSURANCE CO OF AM	92703	11	3,919	0.00
UNITED OF OMAHA LIFE INSURANCE COMPANY	69868	21	21,917,238	0.25
UNITED STATES LIFE INSURANCE CO OF NY	70106	21	4,018	0.00
UNITED TEACHER ASSOCIATES INSURANCE CO	63479	21	167,465	0.00
UNITY MUTUAL LIFE INSURANCE COMPANY	70114	22	3,110	0.00

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS TOTAL ANNUITIES BUSINESS PAGE 30 LINE 2 COL 5

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
UNIVERSAL GUARANTY LIFE INSURANCE CO	70130	21	213,536	0.00
UNUM LIFE INSURANCE COMPANY OF AMERICA	62235	21	211	0.00
USA LIFE ONE INSURANCE COMPANY OF IN	70955	22	5,878	0.00
USAA LIFE INSURANCE COMPANY	69663	21	8,240,609	0.09
UTICA NATIONAL LIFE INSURANCE COMPANY	63738	21	3,500	0.00
VALLEY FORGE LIFE INSURANCE COMPANY	70211	21	4,402,629	0.05
VARIABLE ANNUITY LIFE INSURANCE COMPANY	70238	21	216,139,189	2.44
WASHINGTON NATIONAL INSURANCE COMPANY	70319	11	213,801	0.00
WEST COAST LIFE INSURANCE COMPANY	70335	21	915	0.00
WESTERN & SOUTHERN LIFE INSURANCE CO	70483	21	8,297	0.00
WESTERN RESERVE LIFE ASSURANCE CO OF OH	91413	21	115,461,293	1.30
WESTERN SOUTHERN LIFE ASSURANCE COMPANY	92622	21	62,435,686	0.71
WORLD INSURANCE COMPANY	70629	21	33,576	0.00
ZURICH LIFE INSURANCE COMPANY OF AMERICA	70661	11	20,964	0.00

TOTAL PREMIUMS WRITTEN THIS LINE: 8,848,792,724

TOTAL NUMBER OF COMPANIES THIS LINE: 310

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT ORDINARY DEPOSIT TYPE CONTRACT FUNDS BUSINESS PAGE 30 LINE 3 COL 1

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
ACACIA LIFE INSURANCE COMPANY	60038	21	206,455	0.13
ACACIA NATIONAL LIFE INSURANCE COMPANY	85685	21	105,868	0.07
ACADEMY LIFE INSURANCE COMPANY	60046	21	86,740	0.05
AIG ANNUITY INSURANCE COMPANY	70432	21	324,187	0.20
AIG LIFE INSURANCE COMPANY	66842	21	16,434	0.01
AMERICAN GENERAL LIFE INSURANCE COMPANY	60488	21	2,560,889	1.61
AMERICAN INTERNATIONAL LIFE ASSR CO NY	60607	21	14,023	0.01
AMERICAN INVESTORS LIFE INSURANCE CO INC	60631	21	4,884,299	3.08
AMERICAN SKANDIA LIFE ASSURANCE CORP	86630	21	1,257,852	0.79
AMERICO FINANCIAL LIFE & ANNUITY INS CO	61999	21	161,231	0.10
AMERITAS LIFE INSURANCE CORP	61301	21	166,734	0.10
AMERITAS VARIABLE LIFE INSURANCE COMPANY	97977	21	186,586	0.12
AMERUS LIFE INSURANCE COMPANY	61689	21	5,768,954	3.63
ANNUITY INVESTORS LIFE INSURANCE COMPANY	93661	21	32,604	0.02
ASSURITY LIFE INSURANCE COMPANY	71439	21	283,674	0.18
AVIVA LIFE INSURANCE COMPANY	62898	21	778,744	0.49
BERKSHIRE HATHAWAY LIFE INS CO OF NE	62345	21	150,000	0.09
BUSINESS MENS ASSURANCE COMPANY OF AM	61492	21	9,698	0.01
CANADA LIFE ASSURANCE COMPANY THE	80659	31	795	0.00
CELTIC INSURANCE COMPANY	80799	11	264	0.00
CENTRAL NATIONAL LIFE INS CO OF OMAHA	61700	21	200	0.00
CENTRAL STATES HEALTH & LIFE CO OF OMAHA	61751	22	557	0.00
CHESAPEAKE LIFE INSURANCE COMPANY THE	61832	21	140	0.00
CINCINNATI LIFE INSURANCE COMPANY THE	76236	21	98,797	0.06
CITICORP LIFE INSURANCE COMPANY	80322	21	37,935	0.02
COLORADO BANKERS LIFE INSURANCE COMPANY	84786	21	3,076	0.00
EMC NATIONAL LIFE COMPANY	62928	21	5,586	0.00
EMPLOYEES LIFE COMPANY MUTUAL	84174	12	1,284,328	0.81
FARMERS NEW WORLD LIFE INSURANCE COMPANY	63177	21	8,453,113	5.32
FEDERAL LIFE INSURANCE COMPANY MUTUAL	63223	12	233,181	0.15
FIDELITY & GUARANTY LIFE INSURANCE CO	63274	21	1,861,008	1.17
FIDELITY INVESTMENTS LIFE INSURANCE CO	93696	21	2,721,905	1.71
FIDELITY SECURITY LIFE INSURANCE COMPANY	71870	21	42,865	0.03
FIRST ALLMERICA FINANCIAL LIFE INS CO	69140	21	737,708	0.46
FIRST COLONY LIFE INSURANCE COMPANY	63401	21	2,860,568	1.80
FORT DEARBORN LIFE INSURANCE COMPANY	71129	11	400,381	0.25
FORTIS BENEFITS INSURANCE COMPANY	70408	21	1,812,958	1.14

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT ORDINARY DEPOSIT TYPE CONTRACT FUNDS BUSINESS PAGE 30 LINE 3 COL 1

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
FORTIS INSURANCE COMPANY	69477	21	2,588,689	1.63
GENERAL ELECTRIC CAPITAL ASSURANCE CO	70025	21	3,173,546	2.00
GREAT SOUTHERN LIFE INSURANCE COMPANY	90212	21	103,889	0.07
GREAT WEST LIFE & ANNUITY INSURANCE CO	68322	21	133,841	0.08
GUARANTEE TRUST LIFE INSURANCE COMPANY	64211	12	13,127	0.01
HARTFORD LIFE & ANNUITY INSURANCE CO	71153	21	5,332,531	3.36
HARTFORD LIFE INSURANCE COMPANY	88072	21	4,649,878	2.93
IDEALIFE INSURANCE COMPANY	97764	21	33	0.00
IDS LIFE INSURANCE COMPANY	65005	21	1,184,198	0.75
ILLINOIS MUTUAL LIFE INSURANCE COMPANY	64580	12	1,572,926	0.99
INDIANAPOLIS LIFE INSURANCE COMPANY	64645	21	482,391	0.30
INDIVIDUAL ASSURANCE COMPANY LIFE HTH AC	81779	21	7,794	0.00
INDUSTRIAL ALLIANCE PACIFIC LIFE INS CO	84514	31	343	0.00
ING LIFE INSURANCE & ANNUITY COMPANY	86509	21	4,368,372	2.75
INTEGRITY LIFE INSURANCE COMPANY	74780	21	293,972	0.19
INVESTORS LIFE INSURANCE COMPANY OF N A	63487	21	21,880	0.01
JEFFERSON NATIONAL LIFE INSURANCE CO	64017	21	285,193	0.18
KANSAS CITY LIFE INSURANCE COMPANY	65129	21	4,424,878	2.79
LAFAYETTE LIFE INSURANCE COMPANY THE	65242	21	478,831	0.30
LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	65315	21	704,196	0.44
LIBERTY LIFE INSURANCE COMPANY	65323	21	66	0.00
LIFE INSURANCE COMPANY OF THE SOUTHWEST	65528	21	185,061	0.12
LIFE INVESTORS INSURANCE COMPANY OF AM	64130	21	13,486	0.01
LINCOLN BENEFIT LIFE COMPANY	65595	21	3,406,553	2.15
LINCOLN DIRECT LIFE INSURANCE CO	65668	21	7,137	0.00
MADISON NATIONAL LIFE INSURANCE COMPANY	65781	21	11,000	0.01
MEGA LIFE AND HEALTH INSURANCE COMPANY	97055	21	971	0.00
MERRILL LYNCH LIFE INSURANCE COMPANY	79022	21	25,112	0.02
METLIFE INVESTORS INSURANCE COMPANY	93513	21	756,804	0.48
MID WEST NATIONAL LIFE INS CO OF TN	66087	21	70	0.00
MIDLAND NATIONAL LIFE INSURANCE COMPANY	66044	21	677,876	0.43
MINNESOTA LIFE INSURANCE COMPANY	66168	21	2,142,218	1.35
MONUMENTAL LIFE INSURANCE COMPANY	66281	21	9,465,957	5.96
MTL INSURANCE COMPANY	66427	11	3,732,607	2.35
NATIONAL FARMERS UNION LIFE INSURANCE CO	66540	21	2,702	0.00
NATIONAL GUARDIAN LIFE INSURANCE COMPANY	66583	22	326,643	0.21
NATIONWIDE LIFE INSURANCE COMPANY OF AM	68225	21	8,387,764	5.28

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT ORDINARY DEPOSIT TYPE CONTRACT FUNDS BUSINESS PAGE 30 LINE 3 COL 1

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
NEW ERA LIFE INSURANCE CO OF THE MIDWEST	69698	21	10	0.00
NEW YORK LIFE INSURANCE COMPANY	66915	22	602,487	0.38
NORTH AMERICAN COMPANY FOR L & H INS	66974	11	197,979	0.12
NORTHWESTERN MUTUAL LIFE INSURANCE CO	67091	22	2,872,337	1.81
OHIO NATIONAL LIFE INSURANCE COMPANY THE	67172	21	69,031	0.04
OHIO STATE LIFE INSURANCE COMPANY THE	67180	21	23,522	0.01
PAUL REVERE VARIABLE ANNUITY INS CO THE	67601	21	37,007	0.02
PEKIN LIFE INSURANCE COMPANY	67628	11	1,931,920	1.22
PENN INSURANCE & ANNUITY COMPANY THE	93262	21	335,553	0.21
PENN MUTUAL LIFE INSURANCE COMPANY THE	67644	22	624,515	0.39
PEOPLES BENEFIT LIFE INSURANCE COMPANY	66605	21	7,218	0.00
PHL VARIABLE INSURANCE COMPANY	93548	21	411,286	0.26
PHOENIX LIFE INSURANCE COMPANY	67814	21	9,303,052	5.86
PHYSICIANS LIFE INSURANCE COMPANY	72125	21	251,840	0.16
PRESIDENTIAL LIFE INSURANCE COMPANY	68039	21	975,561	0.61
PRINCIPAL LIFE INSURANCE COMPANY	61271	21	1,097,317	0.69
PROVIDENT LIFE & ACCIDENT INSURANCE CO	68195	21	1,180	0.00
PRUCO LIFE INSURANCE COMPANY	79227	21	1,050,460	0.66
PRUDENTIAL INSURANCE COMPANY OF AMERICA	68241	21	3,705,128	2.33
RELIASTAR LIFE INSURANCE COMPANY	67105	21	41,824	0.03
SAFECO LIFE INSURANCE COMPANY	68608	21	993,104	0.63
SECURITY NATIONAL LIFE INSURANCE COMPANY	69485	21	78,382	0.05
SENTRY LIFE INSURANCE COMPANY	68810	21	3,604	0.00
SHELTER LIFE INSURANCE COMPANY	65757	21	93,066	0.06
STANDARD LIFE INSURANCE COMPANY OF IN	69051	21	5,926,265	3.73
STATE FARM LIFE & ACCIDENT ASSURANCE CO	69094	11	500	0.00
STATE FARM LIFE INSURANCE COMPANY	69108	11	21,219,884	13.36
SUN LIFE ASSURANCE COMPANY OF CANADA US	79065	21	197,004	0.12
SUNSET LIFE INSURANCE COMPANY OF AMERICA	69272	21	31,253	0.02
TEACHERS INSURANCE & ANNUITY ASSN OF AM	69345	21	1,721,448	1.08
TRANSAMERICA LIFE INSURANCE & ANNUITY CO	69507	21	1,791,595	1.13
TRANSAMERICA LIFE INSURANCE COMPANY	86231	21	517,725	0.33
TRAVELERS INSURANCE COMPANY THE	87726	21	530,270	0.33
TRAVELERS LIFE & ANNUITY COMPANY THE	80950	21	171,868	0.11
UNION CENTRAL LIFE INSURANCE COMPANY THE	80837	22	235,294	0.15
UNITED FAMILY LIFE INSURANCE COMPANY	91693	21	553	0.00
UNITED FIDELITY LIFE INSURANCE COMPANY	87645	21	3,683,944	2.32

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT ORDINARY DEPOSIT TYPE CONTRACT FUNDS BUSINESS PAGE 30 LINE 3 COL 1

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
UNITED HERITAGE LIFE INSURANCE COMPANY	63983	21	254	0.00
UNITED INVESTORS LIFE INSURANCE COMPANY	94099	21	1,291,095	0.81
UNITED LIFE INSURANCE COMPANY	69973	21	157,607	0.10
USAA LIFE INSURANCE COMPANY	69663	21	145,000	0.09
VALLEY FORGE LIFE INSURANCE COMPANY	70211	21	-28,435	-0.02

TOTAL PREMIUMS WRITTEN THIS LINE: 158,813,379

TOTAL NUMBER OF COMPANIES THIS LINE: 116

All Companies with a 0 premium are excluded from this report.

August 12, 2004

Page 60 of 143

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT GROUP DEPOSIT TYPE CONTRACT FUNDS BUSINESS PAGE 30 LINE 3 COL 3

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
AETNA LIFE INSURANCE COMPANY	60054	21	72,232,828	4.37
ALLSTATE LIFE INSURANCE COMPANY	60186	11	40,000,000	2.42
AMERICAN NATIONAL INSURANCE COMPANY	60739	21	666,299	0.04
AMERITAS LIFE INSURANCE CORP	61301	21	1,546,391	0.09
AURORA NATIONAL LIFE ASSURANCE COMPANY	61182	21	-30,368	0.00
BCS LIFE INSURANCE COMPANY	80985	11	1,143,910	0.07
CONNECTICUT GENERAL LIFE INSURANCE CO	62308	21	226,359,611	13.68
CONTINENTAL ASSURANCE COMPANY	62413	11	232,388,824	14.05
COUNTRY LIFE INSURANCE COMPANY	62553	11	32,573,744	1.97
CUNA MUTUAL INSURANCE SOCIETY	62626	22	6,131	0.00
FORTIS BENEFITS INSURANCE COMPANY	70408	21	3,341,402	0.20
GENERAL AMERICAN LIFE INSURANCE COMPANY	63665	21	33,241,272	2.01
GREAT WEST LIFE & ANNUITY INSURANCE CO	68322	21	1,481,359	0.09
HARTFORD LIFE INSURANCE COMPANY	88072	21	30,516,967	1.84
ING INSURANCE COMPANY OF AMERICA	76953	21	72,063	0.00
ING LIFE INSURANCE & ANNUITY COMPANY	86509	21	1,954,584	0.12
INVESTORS LIFE INSURANCE COMPANY OF N A	63487	21	1,152	0.00
JACKSON NATIONAL LIFE INSURANCE COMPANY	65056	21	2,627,299	0.16
KANSAS CITY LIFE INSURANCE COMPANY	65129	21	84,249	0.01
MANUFACTURERS LIFE INSURANCE COMPANY USA	65838	21	20,081	0.00
MASSACHUSETTS MUTUAL LIFE INSURANCE CO	65935	22	2,993,631	0.18
METROPOLITAN LIFE INSURANCE COMPANY	65978	21	130,662,278	7.90
MINNESOTA LIFE INSURANCE COMPANY	66168	21	110,657	0.01
NATIONAL WESTERN LIFE INSURANCE COMPANY	66850	21	5,009,982	0.30
NEW YORK LIFE INSURANCE COMPANY	66915	22	152,000,000	9.19
OHIO NATIONAL LIFE INSURANCE COMPANY THE	67172	21	1,500,000	0.09
PAUL REVERE VARIABLE ANNUITY INS CO THE	67601	21	1,109	0.00
PRINCIPAL LIFE INSURANCE COMPANY	61271	21	454,603,867	27.48
PROTECTIVE LIFE INSURANCE COMPANY	68136	21	15,008,630	0.91
PROVIDENT LIFE & ACCIDENT INSURANCE CO	68195	21	20	0.00
PRUDENTIAL INSURANCE COMPANY OF AMERICA	68241	21	9,331,932	0.56
REASSURE AMERICA LIFE INSURANCE COMPANY	65765	11	69,577,126	4.21
RELIASTAR LIFE INSURANCE COMPANY	67105	21	4,937,962	0.30
SAFECO LIFE INSURANCE COMPANY	68608	21	2,431,149	0.15
SECURITY FINANCIAL LIFE INSURANCE CO	68764	21	25,822	0.00
SUN LIFE ASSURANCE COMPANY OF CANADA US	79065	21	574,252	0.03
SUNAMERICA LIFE INSURANCE COMPANY	69256	21	15,000,000	0.91

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT GROUP DEPOSIT TYPE CONTRACT FUNDS BUSINESS PAGE 30 LINE 3 COL 3

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
TRANSAMERICA OCCIDENTAL LIFE INS CO	67121	21	3,147,409	0.19
TRAVELERS INSURANCE COMPANY THE	87726	21	117,238,370	7.09
UNITED INSURANCE COMPANY OF AMERICA	69930	11	235	0.00
UNITED OF OMAHA LIFE INSURANCE COMPANY	69868	21	-10,008,312	-0.60
UNUM LIFE INSURANCE COMPANY OF AMERICA	62235	21	7,220	0.00
WESTERN RESERVE LIFE ASSURANCE CO OF OH	91413	21	57,694	0.00

TOTAL PREMIUMS WRITTEN THIS LINE: 1,654,438,831

TOTAL NUMBER OF COMPANIES THIS LINE: 43

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT TOTAL DEPOSIT TYPE CONTRACT FUNDS BUSINESS PAGE 30 LINE 3 COL 5

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
ACACIA LIFE INSURANCE COMPANY	60038	21	206,455	0.01
ACACIA NATIONAL LIFE INSURANCE COMPANY	85685	21	105,868	0.01
ACADEMY LIFE INSURANCE COMPANY	60046	21	86,740	0.00
AETNA LIFE INSURANCE COMPANY	60054	21	72,232,828	3.98
AIG ANNUITY INSURANCE COMPANY	70432	21	324,187	0.02
AIG LIFE INSURANCE COMPANY	66842	21	16,434	0.00
ALLSTATE LIFE INSURANCE COMPANY	60186	11	40,000,000	2.21
AMERICAN GENERAL LIFE INSURANCE COMPANY	60488	21	2,560,889	0.14
AMERICAN INTERNATIONAL LIFE ASSR CO NY	60607	21	14,023	0.00
AMERICAN INVESTORS LIFE INSURANCE CO INC	60631	21	4,884,299	0.27
AMERICAN NATIONAL INSURANCE COMPANY	60739	21	666,299	0.04
AMERICAN SKANDIA LIFE ASSURANCE CORP	86630	21	1,257,852	0.07
AMERICO FINANCIAL LIFE & ANNUITY INS CO	61999	21	161,231	0.01
AMERITAS LIFE INSURANCE CORP	61301	21	1,713,125	0.09
AMERITAS VARIABLE LIFE INSURANCE COMPANY	97977	21	186,586	0.01
AMERUS LIFE INSURANCE COMPANY	61689	21	5,768,954	0.32
ANNUITY INVESTORS LIFE INSURANCE COMPANY	93661	21	32,604	0.00
ASSURITY LIFE INSURANCE COMPANY	71439	21	283,674	0.02
AURORA NATIONAL LIFE ASSURANCE COMPANY	61182	21	-30,368	0.00
AVIVA LIFE INSURANCE COMPANY	62898	21	778,744	0.04
BCS LIFE INSURANCE COMPANY	80985	11	1,143,910	0.06
BERKSHIRE HATHAWAY LIFE INS CO OF NE	62345	21	150,000	0.01
BUSINESS MENS ASSURANCE COMPANY OF AM	61492	21	9,698	0.00
CANADA LIFE ASSURANCE COMPANY THE	80659	31	795	0.00
CELTIC INSURANCE COMPANY	80799	11	264	0.00
CENTRAL NATIONAL LIFE INS CO OF OMAHA	61700	21	200	0.00
CENTRAL STATES HEALTH & LIFE CO OF OMAHA	61751	22	557	0.00
CHESAPEAKE LIFE INSURANCE COMPANY THE	61832	21	140	0.00
CINCINNATI LIFE INSURANCE COMPANY THE	76236	21	98,797	0.01
CITICORP LIFE INSURANCE COMPANY	80322	21	37,935	0.00
COLORADO BANKERS LIFE INSURANCE COMPANY	84786	21	3,076	0.00
CONNECTICUT GENERAL LIFE INSURANCE CO	62308	21	226,359,611	12.48
CONTINENTAL ASSURANCE COMPANY	62413	11	232,388,824	12.82
COUNTRY LIFE INSURANCE COMPANY	62553	11	32,573,744	1.80
CUNA MUTUAL INSURANCE SOCIETY	62626	22	6,131	0.00
EMC NATIONAL LIFE COMPANY	62928	21	5,586	0.00
EMPLOYEES LIFE COMPANY MUTUAL	84174	12	1,284,328	0.07

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT TOTAL DEPOSIT TYPE CONTRACT FUNDS BUSINESS PAGE 30 LINE 3 COL 5

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
FARMERS NEW WORLD LIFE INSURANCE COMPANY	63177	21	8,453,113	0.47
FEDERAL LIFE INSURANCE COMPANY MUTUAL	63223	12	233,181	0.01
FIDELITY & GUARANTY LIFE INSURANCE CO	63274	21	1,861,008	0.10
FIDELITY INVESTMENTS LIFE INSURANCE CO	93696	21	2,721,905	0.15
FIDELITY SECURITY LIFE INSURANCE COMPANY	71870	21	42,865	0.00
FIRST ALLMERICA FINANCIAL LIFE INS CO	69140	21	737,708	0.04
FIRST COLONY LIFE INSURANCE COMPANY	63401	21	2,860,568	0.16
FORT DEARBORN LIFE INSURANCE COMPANY	71129	11	400,381	0.02
FORTIS BENEFITS INSURANCE COMPANY	70408	21	5,154,360	0.28
FORTIS INSURANCE COMPANY	69477	21	2,588,689	0.14
GENERAL AMERICAN LIFE INSURANCE COMPANY	63665	21	33,241,272	1.83
GENERAL ELECTRIC CAPITAL ASSURANCE CO	70025	21	3,173,546	0.18
GREAT SOUTHERN LIFE INSURANCE COMPANY	90212	21	103,889	0.01
GREAT WEST LIFE & ANNUITY INSURANCE CO	68322	21	1,615,200	0.09
GUARANTEE TRUST LIFE INSURANCE COMPANY	64211	12	13,127	0.00
HARTFORD LIFE & ANNUITY INSURANCE CO	71153	21	5,332,531	0.29
HARTFORD LIFE INSURANCE COMPANY	88072	21	35,166,845	1.94
IDEALIFE INSURANCE COMPANY	97764	21	33	0.00
IDS LIFE INSURANCE COMPANY	65005	21	1,184,198	0.07
ILLINOIS MUTUAL LIFE INSURANCE COMPANY	64580	12	1,572,926	0.09
INDIANAPOLIS LIFE INSURANCE COMPANY	64645	21	482,391	0.03
INDIVIDUAL ASSURANCE COMPANY LIFE HTH AC	81779	21	7,794	0.00
INDUSTRIAL ALLIANCE PACIFIC LIFE INS CO	84514	31	343	0.00
ING INSURANCE COMPANY OF AMERICA	76953	21	72,063	0.00
ING LIFE INSURANCE & ANNUITY COMPANY	86509	21	6,322,956	0.35
INTEGRITY LIFE INSURANCE COMPANY	74780	21	293,972	0.02
INVESTORS LIFE INSURANCE COMPANY OF N A	63487	21	23,032	0.00
JACKSON NATIONAL LIFE INSURANCE COMPANY	65056	21	2,627,299	0.14
JEFFERSON NATIONAL LIFE INSURANCE CO	64017	21	285,193	0.02
KANSAS CITY LIFE INSURANCE COMPANY	65129	21	4,509,127	0.25
LAFAYETTE LIFE INSURANCE COMPANY THE	65242	21	478,831	0.03
LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	65315	21	704,196	0.04
LIBERTY LIFE INSURANCE COMPANY	65323	21	66	0.00
LIFE INSURANCE COMPANY OF THE SOUTHWEST	65528	21	185,061	0.01
LIFE INVESTORS INSURANCE COMPANY OF AM	64130	21	13,486	0.00
LINCOLN BENEFIT LIFE COMPANY	65595	21	3,406,553	0.19
LINCOLN DIRECT LIFE INSURANCE CO	65668	21	7,137	0.00

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT TOTAL DEPOSIT TYPE CONTRACT FUNDS BUSINESS PAGE 30 LINE 3 COL 5

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
MADISON NATIONAL LIFE INSURANCE COMPANY	65781	21	11,000	0.00
MANUFACTURERS LIFE INSURANCE COMPANY USA	65838	21	20,081	0.00
MASSACHUSETTS MUTUAL LIFE INSURANCE CO	65935	22	2,993,631	0.17
MEGA LIFE AND HEALTH INSURANCE COMPANY	97055	21	971	0.00
MERRILL LYNCH LIFE INSURANCE COMPANY	79022	21	25,112	0.00
METLIFE INVESTORS INSURANCE COMPANY	93513	21	756,804	0.04
METROPOLITAN LIFE INSURANCE COMPANY	65978	21	130,662,278	7.21
MID WEST NATIONAL LIFE INS CO OF TN	66087	21	70	0.00
MIDLAND NATIONAL LIFE INSURANCE COMPANY	66044	21	677,876	0.04
MINNESOTA LIFE INSURANCE COMPANY	66168	21	2,252,875	0.12
MONUMENTAL LIFE INSURANCE COMPANY	66281	21	9,465,957	0.52
MTL INSURANCE COMPANY	66427	11	3,732,607	0.21
NATIONAL FARMERS UNION LIFE INSURANCE CO	66540	21	2,702	0.00
NATIONAL GUARDIAN LIFE INSURANCE COMPANY	66583	22	326,643	0.02
NATIONAL WESTERN LIFE INSURANCE COMPANY	66850	21	5,009,982	0.28
NATIONWIDE LIFE INSURANCE COMPANY OF AM	68225	21	8,387,764	0.46
NEW ERA LIFE INSURANCE CO OF THE MIDWEST	69698	21	10	0.00
NEW YORK LIFE INSURANCE COMPANY	66915	22	152,602,487	8.42
NORTH AMERICAN COMPANY FOR L & H INS	66974	11	197,979	0.01
NORTHWESTERN MUTUAL LIFE INSURANCE CO	67091	22	2,872,337	0.16
OHIO NATIONAL LIFE INSURANCE COMPANY THE	67172	21	1,569,031	0.09
OHIO STATE LIFE INSURANCE COMPANY THE	67180	21	23,522	0.00
PAUL REVERE VARIABLE ANNUITY INS CO THE	67601	21	38,116	0.00
PEKIN LIFE INSURANCE COMPANY	67628	11	1,931,920	0.11
PENN INSURANCE & ANNUITY COMPANY THE	93262	21	335,553	0.02
PENN MUTUAL LIFE INSURANCE COMPANY THE	67644	22	624,515	0.03
PEOPLES BENEFIT LIFE INSURANCE COMPANY	66605	21	7,218	0.00
PHL VARIABLE INSURANCE COMPANY	93548	21	411,286	0.02
PHOENIX LIFE INSURANCE COMPANY	67814	21	9,303,052	0.51
PHYSICIANS LIFE INSURANCE COMPANY	72125	21	251,840	0.01
PRESIDENTIAL LIFE INSURANCE COMPANY	68039	21	975,561	0.05
PRINCIPAL LIFE INSURANCE COMPANY	61271	21	455,701,184	25.13
PROTECTIVE LIFE INSURANCE COMPANY	68136	21	15,008,630	0.83
PROVIDENT LIFE & ACCIDENT INSURANCE CO	68195	21	1,200	0.00
PRUCO LIFE INSURANCE COMPANY	79227	21	1,050,460	0.06
PRUDENTIAL INSURANCE COMPANY OF AMERICA	68241	21	13,037,060	0.72
REASSURE AMERICA LIFE INSURANCE COMPANY	65765	11	69,577,126	3.84

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT TOTAL DEPOSIT TYPE CONTRACT FUNDS BUSINESS PAGE 30 LINE 3 COL 5

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
RELIASTAR LIFE INSURANCE COMPANY	67105	21	4,979,786	0.27
SAFECO LIFE INSURANCE COMPANY	68608	21	3,424,253	0.19
SECURITY FINANCIAL LIFE INSURANCE CO	68764	21	25,822	0.00
SECURITY NATIONAL LIFE INSURANCE COMPANY	69485	21	78,382	0.00
SENTRY LIFE INSURANCE COMPANY	68810	21	3,604	0.00
SHELTER LIFE INSURANCE COMPANY	65757	21	93,066	0.01
STANDARD LIFE INSURANCE COMPANY OF IN	69051	21	5,926,265	0.33
STATE FARM LIFE & ACCIDENT ASSURANCE CO	69094	11	500	0.00
STATE FARM LIFE INSURANCE COMPANY	69108	11	21,219,884	1.17
SUN LIFE ASSURANCE COMPANY OF CANADA US	79065	21	771,256	0.04
SUNAMERICA LIFE INSURANCE COMPANY	69256	21	15,000,000	0.83
SUNSET LIFE INSURANCE COMPANY OF AMERICA	69272	21	31,253	0.00
TEACHERS INSURANCE & ANNUITY ASSN OF AM	69345	21	1,721,448	0.09
TRANSAMERICA LIFE INSURANCE & ANNUITY CO	69507	21	1,791,595	0.10
TRANSAMERICA LIFE INSURANCE COMPANY	86231	21	517,725	0.03
TRANSAMERICA OCCIDENTAL LIFE INS CO	67121	21	3,147,409	0.17
TRAVELERS INSURANCE COMPANY THE	87726	21	117,768,641	6.49
TRAVELERS LIFE & ANNUITY COMPANY THE	80950	21	171,868	0.01
UNION CENTRAL LIFE INSURANCE COMPANY THE	80837	22	235,294	0.01
UNITED FAMILY LIFE INSURANCE COMPANY	91693	21	553	0.00
UNITED FIDELITY LIFE INSURANCE COMPANY	87645	21	3,683,944	0.20
UNITED HERITAGE LIFE INSURANCE COMPANY	63983	21	254	0.00
UNITED INSURANCE COMPANY OF AMERICA	69930	11	235	0.00
UNITED INVESTORS LIFE INSURANCE COMPANY	94099	21	1,291,095	0.07
UNITED LIFE INSURANCE COMPANY	69973	21	157,607	0.01
UNITED OF OMAHA LIFE INSURANCE COMPANY	69868	21	-10,008,312	-0.55
UNUM LIFE INSURANCE COMPANY OF AMERICA	62235	21	7,220	0.00
USAA LIFE INSURANCE COMPANY	69663	21	145,000	0.01
VALLEY FORGE LIFE INSURANCE COMPANY	70211	21	-28,435	0.00
WESTERN RESERVE LIFE ASSURANCE CO OF OH	91413	21	57,694	0.00

TOTAL PREMIUMS WRITTEN THIS LINE: 1,813,252,211

TOTAL NUMBER OF COMPANIES THIS LINE: 141

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS ORDINARY OTHER CONSIDERATIONS BUSINESS PAGE 30 LINE 4 COL 1

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
HARTFORD LIFE & ACCIDENT INSURANCE CO	70815	21	2,050	0.00
HARTFORD LIFE & ANNUITY INSURANCE CO	71153	21	421,782,264	29.27
HARTFORD LIFE INSURANCE COMPANY	88072	21	118,708,492	8.24
ILLINOIS MUTUAL LIFE INSURANCE COMPANY	64580	12	310,094	0.02
JOHN HANCOCK LIFE INSURANCE COMPANY	65099	21	173,996,545	12.07
JOHN HANCOCK VARIABLE LIFE INSURANCE CO	90204	21	6,362,565	0.44
MUTUAL OF AMERICA LIFE INSURANCE COMPANY	88668	22	12,850,596	0.89
NATIONWIDE LIFE AND ANNUITY INSURANCE CO	92657	21	97,206,341	6.74
NATIONWIDE LIFE INSURANCE COMPANY	66869	21	196,258,819	13.62
PACIFIC LIFE INSURANCE COMPANY	67466	21	367,686,616	25.51
PENN INSURANCE & ANNUITY COMPANY THE	93262	21	35,702	0.00
PENN MUTUAL LIFE INSURANCE COMPANY THE	67644	22	18,516,853	1.28
TRANSAMERICA LIFE INSURANCE & ANNUITY CO	69507	21	16,440,598	1.14
UNITED OF OMAHA LIFE INSURANCE COMPANY	69868	21	11,040,502	0.77

TOTAL PREMIUMS WRITTEN THIS LINE: 1,441,198,037

TOTAL NUMBER OF COMPANIES THIS LINE: 14

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS GROUP OTHER CONSIDERATIONS BUSINESS PAGE 30 LINE 4 COL 3

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
AMERICAN MATURITY LIFE INSURANCE COMPANY	81213	21	179,077	0.01
EQUITABLE LIFE ASSURANCE SOCIETY OF U S	62944	21	52,743,264	2.78
GE LIFE & ANNUITY ASSURANCE COMPANY	65536	21	33,063,163	1.74
GENERAL ELECTRIC CAPITAL ASSURANCE CO	70025	21	15,000,000	0.79
GUARDIAN INSURANCE & ANNUITY COMPANY INC	78778	21	1,320,690	0.07
HARTFORD LIFE & ANNUITY INSURANCE CO	71153	21	113,797	0.01
HARTFORD LIFE INSURANCE COMPANY	88072	21	167,356,699	8.82
ING LIFE INSURANCE & ANNUITY COMPANY	86509	21	32,992,645	1.74
JOHN HANCOCK LIFE INSURANCE COMPANY	65099	21	35,828,009	1.89
MASSACHUSETTS MUTUAL LIFE INSURANCE CO	65935	22	388,954,268	20.51
METROPOLITAN LIFE INSURANCE COMPANY	65978	21	299,675,901	15.80
MINNESOTA LIFE INSURANCE COMPANY	66168	21	100,198,040	5.28
MONUMENTAL LIFE INSURANCE COMPANY	66281	21	15,654,706	0.83
MUTUAL OF AMERICA LIFE INSURANCE COMPANY	88668	22	26,910,991	1.42
MUTUAL SERVICE LIFE INSURANCE COMPANY	66419	22	94,538	0.00
NATIONWIDE LIFE AND ANNUITY INSURANCE CO	92657	21	20,944,863	1.10
NATIONWIDE LIFE INSURANCE COMPANY	66869	21	349,793,920	18.44
NEW YORK LIFE INSURANCE COMPANY	66915	22	121,520,350	6.41
NORTHWESTERN MUTUAL LIFE INSURANCE CO	67091	22	945,701	0.05
OHIO NATIONAL LIFE INSURANCE COMPANY THE	67172	21	3,796,263	0.20
PACIFIC LIFE INSURANCE COMPANY	67466	21	-131,293	-0.01
PENN MUTUAL LIFE INSURANCE COMPANY THE	67644	22	508,193	0.03
PRINCIPAL LIFE INSURANCE COMPANY	61271	21	1,451,470	0.08
PRUDENTIAL INSURANCE COMPANY OF AMERICA	68241	21	48,933,308	2.58
SAGE LIFE ASSURANCE OF AMERICA INC	93246	21	164,522	0.01
SECURITY LIFE OF DENVER INSURANCE CO	68713	21	36,000,000	1.90
STANDARD INSURANCE COMPANY	69019	21	10,571,655	0.56
TRANSAMERICA FINANCIAL LIFE INSURANCE CO	70688	21	1,179,860	0.06
TRANSAMERICA LIFE INSURANCE & ANNUITY CO	69507	21	130,244,598	6.87
TRANSAMERICA LIFE INSURANCE COMPANY	86231	21	128,184	0.01
TRANSAMERICA OCCIDENTAL LIFE INS CO	67121	21	551,005	0.03

TOTAL PREMIUMS WRITTEN THIS LINE: 1,896,688,387

TOTAL NUMBER OF COMPANIES THIS LINE: 31

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS TOTAL OTHER CONSIDERATIONS BUSINESS PAGE 30 LINE 4 COL 5

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
AMERICAN MATURITY LIFE INSURANCE COMPANY	81213	21	179,077	0.01
EQUITABLE LIFE ASSURANCE SOCIETY OF U S	62944	21	52,743,264	1.58
GE LIFE & ANNUITY ASSURANCE COMPANY	65536	21	33,063,163	0.99
GENERAL ELECTRIC CAPITAL ASSURANCE CO	70025	21	15,000,000	0.45
GUARDIAN INSURANCE & ANNUITY COMPANY INC	78778	21	1,320,690	0.04
HARTFORD LIFE & ACCIDENT INSURANCE CO	70815	21	2,050	0.00
HARTFORD LIFE & ANNUITY INSURANCE CO	71153	21	421,896,061	12.64
HARTFORD LIFE INSURANCE COMPANY	88072	21	286,065,191	8.57
ILLINOIS MUTUAL LIFE INSURANCE COMPANY	64580	12	310,094	0.01
ING LIFE INSURANCE & ANNUITY COMPANY	86509	21	32,992,645	0.99
JOHN HANCOCK LIFE INSURANCE COMPANY	65099	21	209,824,554	6.29
JOHN HANCOCK VARIABLE LIFE INSURANCE CO	90204	21	6,362,565	0.19
MASSACHUSETTS MUTUAL LIFE INSURANCE CO	65935	22	388,954,268	11.65
METROPOLITAN LIFE INSURANCE COMPANY	65978	21	299,675,901	8.98
MINNESOTA LIFE INSURANCE COMPANY	66168	21	100,198,040	3.00
MONUMENTAL LIFE INSURANCE COMPANY	66281	21	15,654,706	0.47
MUTUAL OF AMERICA LIFE INSURANCE COMPANY	88668	22	39,761,587	1.19
MUTUAL SERVICE LIFE INSURANCE COMPANY	66419	22	94,538	0.00
NATIONWIDE LIFE AND ANNUITY INSURANCE CO	92657	21	118,151,204	3.54
NATIONWIDE LIFE INSURANCE COMPANY	66869	21	546,052,739	16.36
NEW YORK LIFE INSURANCE COMPANY	66915	22	121,520,350	3.64
NORTHWESTERN MUTUAL LIFE INSURANCE CO	67091	22	945,701	0.03
OHIO NATIONAL LIFE INSURANCE COMPANY THE	67172	21	3,796,263	0.11
PACIFIC LIFE INSURANCE COMPANY	67466	21	367,555,323	11.01
PENN INSURANCE & ANNUITY COMPANY THE	93262	21	35,702	0.00
PENN MUTUAL LIFE INSURANCE COMPANY THE	67644	22	19,025,046	0.57
PRINCIPAL LIFE INSURANCE COMPANY	61271	21	1,451,470	0.04
PRUDENTIAL INSURANCE COMPANY OF AMERICA	68241	21	48,933,308	1.47
SAGE LIFE ASSURANCE OF AMERICA INC	93246	21	164,522	0.00
SECURITY LIFE OF DENVER INSURANCE CO	68713	21	36,000,000	1.08
STANDARD INSURANCE COMPANY	69019	21	10,571,655	0.32
TRANSAMERICA FINANCIAL LIFE INSURANCE CO	70688	21	1,179,860	0.04
TRANSAMERICA LIFE INSURANCE & ANNUITY CO	69507	21	146,685,196	4.39
TRANSAMERICA LIFE INSURANCE COMPANY	86231	21	128,184	0.00
TRANSAMERICA OCCIDENTAL LIFE INS CO	67121	21	551,005	0.02
UNITED OF OMAHA LIFE INSURANCE COMPANY	69868	21	11,040,502	0.33

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS TOTAL OTHER CONSIDERATIONS BUSINESS PAGE 30 LINE 4 COL 5

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
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TOTAL PREMIUMS WRITTEN THIS LINE: 3,337,886,424

TOTAL NUMBER OF COMPANIES THIS LINE: 36

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS GROUP A&H BUSINESS LIFE (PAGE 30 LINE 24 COL 1) AND P&C (PAGE 26 LINE 13 COL 1)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
5 STAR LIFE INSURANCE COMPANY	77879	21	111,513	0.00
AAA LIFE INSURANCE COMPANY	71854	21	355,850	0.00
ACADEMY LIFE INSURANCE COMPANY	60046	21	23,263	0.00
ACE AMERICAN INSURANCE COMPANY	22667	51	8,438,377	0.11
ADVANCE INSURANCE COMPANY	83445	21	12,781	0.00
AETNA LIFE INSURANCE COMPANY	60054	21	165,898,817	2.25
AIG CENTENNIAL INSURANCE COMPANY	34789	51	149	0.00
AIG LIFE INSURANCE COMPANY	66842	21	15,478,723	0.21
AIG PREMIER INSURANCE COMPANY	20796	51	274,052	0.00
ALLIANZ LIFE INSURANCE COMPANY NY	64190	21	137,693	0.00
ALLIANZ LIFE INSURANCE COMPANY OF N A	90611	21	4,513,190	0.06
ALLSTATE LIFE INSURANCE COMPANY	60186	11	3,265,653	0.04
ALTA HEALTH & LIFE INSURANCE COMPANY	67369	21	2,550,149	0.03
AMALGAMATED LIFE & HEALTH INSURANCE CO	60208	11	9,815,505	0.13
AMERICAN BANKERS INSURANCE COMPANY OF FL	10111	51	373,693	0.01
AMERICAN BANKERS LIFE ASSURANCE CO OF FL	60275	21	1,557,395	0.02
AMERICAN CASUALTY COMPANY OF READING PA	20427	51	102,193	0.00
AMERICAN COMMUNITY MUTUAL INSURANCE CO	60305	22	19,159,873	0.26
AMERICAN FAMILY LIFE ASSR CO OF COLUMBUS	60380	21	71,995	0.00
AMERICAN FAMILY MUTUAL INSURANCE COMPAN	19275	52	1,952,601	0.03
AMERICAN FIDELITY ASSURANCE COMPANY	60410	21	7,510,835	0.10
AMERICAN GENERAL ASSURANCE COMPANY	68373	11	7,192,667	0.10
AMERICAN GENERAL LIFE INSURANCE COMPANY	60488	21	53,579	0.00
AMERICAN HEALTH & LIFE INSURANCE COMPANY	60518	21	35,310	0.00
AMERICAN HERITAGE LIFE INSURANCE COMPANY	60534	21	803,722	0.01
AMERICAN HOME ASSURANCE COMPANY	19380	51	106,672	0.00
AMERICAN INCOME LIFE INSURANCE COMPANY	60577	21	262,287	0.00
AMERICAN INTERNATIONAL LIFE ASSR CO NY	60607	21	278,529	0.00
AMERICAN NATIONAL INSURANCE COMPANY	60739	21	90,010	0.00
AMERICAN NATIONAL LIFE INSURANCE CO TX	71773	21	6,146,069	0.08
AMERICAN PUBLIC LIFE INSURANCE COMPANY	60801	21	321,614	0.00
AMERICAN REPUBLIC INSURANCE COMPANY	60836	21	13,338,456	0.18
AMERICAN SECURITY INSURANCE COMPANY	42978	51	6,211	0.00
AMERICAN SENTINEL INSURANCE COMPANY	17965	51	4,615	0.00
AMERICAN TRAVELERS ASSURANCE COMPANY	61140	21	747,603	0.01
AMERICAN UNDERWRITERS LIFE INSURANCE CO	92649	21	7,563	0.00
AMERICAN UNITED LIFE INSURANCE COMPANY	60895	21	10,522,053	0.14

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS GROUP A&H BUSINESS LIFE (PAGE 30 LINE 24 COL 1) AND P&C (PAGE 26 LINE 13 COL 1)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
AMERITAS LIFE INSURANCE CORP	61301	21	9,771,658	0.13
AMEX ASSURANCE COMPANY	27928	41	4,067,830	0.06
ANTHEM LIFE INSURANCE COMPANY	61069	21	3,796	0.00
ARCH INSURANCE COMPANY	11150	51	22,523	0.00
AUTO CLUB LIFE INSURANCE COMPANY	84522	21	15,665	0.00
AVEMCO INSURANCE COMPANY	10367	51	20,714,452	0.28
BALBOA INSURANCE COMPANY	24813	51	1,155	0.00
BALBOA LIFE INSURANCE COMPANY	68160	21	293,060	0.00
BALTIMORE LIFE INSURANCE COMPANY THE	61212	21	429,733	0.01
BANKERS INSURANCE COMPANY	33162	51	138	0.00
BANKERS LIFE & CASUALTY COMPANY	61263	11	123,866,974	1.68
BANKERS MULTIPLE LINE INSURANCE COMPANY	23132	41	3,648	0.00
BANNER LIFE INSURANCE COMPANY	94250	21	282	0.00
BCS INSURANCE COMPANY	38245	51	2,861,670	0.04
BCS LIFE INSURANCE COMPANY	80985	11	447,361	0.01
BENCHMARK INSURANCE COMPANY	41394	51	715,569	0.01
BEST LIFE & HEALTH INSURANCE COMPANY	90638	21	1,824,176	0.02
BOSTON MUTUAL LIFE INSURANCE COMPANY	61476	22	6,928,585	0.09
BROKERS NATIONAL LIFE ASSURANCE COMPANY	74900	21	1,520,838	0.02
BROTHERHOOD MUTUAL INSURANCE COMPANY	13528	52	143,596	0.00
CANADA LIFE ASSURANCE COMPANY THE	80659	31	7,839,274	0.11
CELTIC INSURANCE COMPANY	80799	11	9,911,530	0.13
CENTRAL BENEFITS NATIONAL LIFE INS CO	63541	21	224,786	0.00
CENTRAL NATIONAL LIFE INS CO OF OMAHA	61700	21	1,240	0.00
CENTRAL RESERVE LIFE INSURANCE COMPANY	61727	21	4,167,595	0.06
CENTRAL STATES HEALTH & LIFE CO OF OMAHA	61751	22	450,537	0.01
CENTRAL STATES INDEMNITY CO OF OMAHA	34274	51	99,214	0.00
CENTRAL UNITED LIFE INSURANCE COMPANY	61883	21	56,632	0.00
CHESAPEAKE LIFE INSURANCE COMPANY THE	61832	21	4,963,329	0.07
CINCINNATI LIFE INSURANCE COMPANY THE	76236	21	10,868	0.00
CITICORP LIFE INSURANCE COMPANY	80322	21	54,429	0.00
CLARENDON NATIONAL INSURANCE COMPANY	20532	51	9,372,499	0.13
COLONIAL LIFE & ACCIDENT INSURANCE CO	62049	21	734,291	0.01
COLONIAL PENN LIFE INSURANCE COMPANY	62065	21	2,368	0.00
COLORADO BANKERS LIFE INSURANCE COMPANY	84786	21	231,760	0.00
COLUMBIAN LIFE INSURANCE COMPANY	76023	11	429,500	0.01
COMBINED INSURANCE COMPANY OF AMERICA	62146	11	10,884,819	0.15

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS GROUP A&H BUSINESS LIFE (PAGE 30 LINE 24 COL 1) AND P&C (PAGE 26 LINE 13 COL 1)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
COMMERCIAL TRAVELERS MUTUAL INSURANCE C	81426	22	149,690	0.00
COMPANION LIFE INSURANCE COMPANY	77828	21	4,021,382	0.05
COMPBENEFITS INSURANCE COMPANY	60984	21	1,172,764	0.02
CONCERT HEALTH PLAN INSURANCE COMPANY	87718	11	19,625,001	0.27
CONNECTICUT GENERAL LIFE INSURANCE CO	62308	21	229,028,282	3.11
CONSECO HEALTH INSURANCE COMPANY	78174	21	22,046,990	0.30
CONSECO INSURANCE COMPANY	60682	11	62,560	0.00
CONSECO LIFE INSURANCE COMPANY	65900	21	4,633	0.00
CONSECO SENIOR HEALTH INSURANCE COMPANY	76325	21	755,237	0.01
CONTINENTAL AMERICAN INSURANCE COMPANY	71730	21	219,471	0.00
CONTINENTAL ASSURANCE COMPANY	62413	11	10,477,127	0.14
CONTINENTAL CASUALTY COMPANY	20443	41	46,664,222	0.63
CONTINENTAL GENERAL INSURANCE COMPANY	71404	21	27,476	0.00
CORPORATE HEALTH INSURANCE COMPANY	72052	21	2,638,325	0.04
COUNTRY LIFE INSURANCE COMPANY	62553	11	2,701,411	0.04
COVENTRY HEALTH AND LIFE INSURANCE CO	81973	21	2,364,937	0.03
CROWN LIFE INSURANCE COMPANY	80675	31	-629	0.00
CUNA MUTUAL INSURANCE SOCIETY	62626	22	4,456,590	0.06
DELAWARE AMERICAN LIFE INSURANCE COMPANY	62634	21	9,081	0.00
DELTA DENTAL INSURANCE COMPANY	81396	21	3,818	0.00
DESTINY HEALTH INSURANCE COMPANY	89003	11	40,784,279	0.55
EDUCATORS MUTUAL LIFE INSURANCE COMPANY	62804	22	2,377	0.00
EMPIRE FIRE & MARINE INSURANCE COMPANY	21326	51	3,325,737	0.05
EMPIRE GENERAL LIFE ASSURANCE CORP	94285	21	14,217	0.00
EMPLOYERS REINSURANCE CORPORATION	39845	51	10,416,538	0.14
EPIC LIFE INSURANCE COMPANY THE	64149	21	1,141,517	0.02
FAIRFIELD INSURANCE COMPANY	44784	51	266,906	0.00
FEDERAL HOME LIFE INSURANCE COMPANY	67695	21	10,593	0.00
FEDERAL INSURANCE COMPANY	20281	51	3,211,434	0.04
FEDERAL LIFE INSURANCE COMPANY MUTUAL	63223	12	53,985	0.00
FEDERATED MUTUAL INSURANCE COMPANY	13935	52	14,474,262	0.20
FIDELITY SECURITY LIFE INSURANCE COMPANY	71870	21	23,373,265	0.32
FIRST ALLMERICA FINANCIAL LIFE INS CO	69140	21	16,762	0.00
FIRST COMMONWEALTH INSURANCE COMPANY	60239	11	29,010,492	0.39
FIRST HEALTH LIFE & HEALTH INS CO	90328	21	974,402	0.01
FIRST REHABILITATION LIFE INS CO OF AM	81434	21	301,252	0.00
FORT DEARBORN LIFE INSURANCE COMPANY	71129	11	11,814,878	0.16

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS GROUP A&H BUSINESS LIFE (PAGE 30 LINE 24 COL 1) AND P&C (PAGE 26 LINE 13 COL 1)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
FORT WAYNE HEALTH & CASUALTY INS CO	38830	51	2,497,062	0.03
FORTIS BENEFITS INSURANCE COMPANY	70408	21	69,666,686	0.94
FORTIS INSURANCE COMPANY	69477	21	92,224,747	1.25
FREEDOM LIFE INSURANCE COMPANY OF AM	62324	21	2,505,213	0.03
GARDEN STATE LIFE INSURANCE COMPANY	63657	21	4,757	0.00
GE CAPITAL LIFE ASSURANCE COMPANY OF NY	72990	2Z	3,014	0.00
GE GROUP LIFE ASSURANCE COMPANY	80926	21	20,211,408	0.27
GE LIFE & ANNUITY ASSURANCE COMPANY	65536	21	79,874	0.00
GENERAL ELECTRIC CAPITAL ASSURANCE CO	70025	21	1,218,311	0.02
GERBER LIFE INSURANCE COMPANY	70939	21	10,003,132	0.14
GLOBE LIFE & ACCIDENT INSURANCE COMPANY	91472	21	21,921	0.00
GOLDEN RULE INSURANCE COMPANY	62286	11	29,231,662	0.40
GOVERNMENT EMPLOYEES INSURANCE COMPANY	22063	51	2,573	0.00
GOVERNMENT PERSONNEL MUTUAL LIFE INS CO	63967	22	15,237	0.00
GREAT AMERICAN INSURANCE COMPANY	16691	51	53,524	0.00
GREAT AMERICAN LIFE INSURANCE COMPANY	63312	21	21,069	0.00
GREAT SOUTHERN LIFE INSURANCE COMPANY	90212	21	75,390	0.00
GREAT WEST LIFE & ANNUITY INSURANCE CO	68322	21	48,332,924	0.66
GREAT WEST LIFE ASSURANCE COMPANY THE	80705	31	661,374	0.01
GUARANTEE TRUST LIFE INSURANCE COMPANY	64211	12	6,820,446	0.09
GUARDIAN LIFE INSURANCE COMPANY OF AM	64246	22	186,365,293	2.53
HARLEYSVILLE LIFE INSURANCE COMPANY	64327	21	123,123	0.00
HARTFORD FIRE INSURANCE COMPANY	19682	51	3,079,810	0.04
HARTFORD LIFE & ACCIDENT INSURANCE CO	70815	21	51,080,801	0.69
HARTFORD LIFE GROUP INSURANCE COMPANY	74268	11	20,556,349	0.28
HARTFORD LIFE INSURANCE COMPANY	88072	21	22,901,607	0.31
HCSC INSURANCE SERVICES COMPANY	78611	11	679,036	0.01
HEALTH ALLIANCE MEDICAL PLANS INC	77950	11	81,378,772	1.10
HEALTH CARE SERVICE CORP MUT LEG RES CO	70670	12	2,210,670,596	29.98
HERITAGE CASUALTY INSURANCE COMPANY	32077	41	-14	0.00
HIGHMARK LIFE INSURANCE COMPANY	93440	21	5,555,041	0.08
HORACE MANN LIFE INSURANCE COMPANY	64513	11	357,443	0.00
HOUSEHOLD LIFE INSURANCE COMPANY	93777	21	215,786	0.00
HOUSTON CASUALTY COMPANY	42374	5Z	9,239	0.00
HUMANA INSURANCE COMPANY	73288	21	619,583,650	8.40
HUMANADENTAL INSURANCE COMPANY	70580	21	28,917,709	0.39
IDS LIFE INSURANCE COMPANY	65005	21	10,720	0.00

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS GROUP A&H BUSINESS LIFE (PAGE 30 LINE 24 COL 1) AND P&C (PAGE 26 LINE 13 COL 1)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
ILLINOIS MUTUAL LIFE INSURANCE COMPANY	64580	12	1,073,282	0.01
INSURANCE COMPANY OF NORTH AMERICA	22713	51	455,571	0.01
INSURANCE COMPANY OF THE STATE OF PA THE	19429	51	22,435	0.00
JEFFERSON NATIONAL LIFE INSURANCE CO	64017	21	-77	0.00
JEFFERSON PILOT FINANCIAL INSURANCE CO	70254	21	32,212,912	0.44
JOHN ALDEN LIFE INSURANCE COMPANY	65080	21	61,608,944	0.84
JOHN HANCOCK LIFE INSURANCE COMPANY	65099	21	4,848,601	0.07
KANAWHA INSURANCE COMPANY	65110	21	3,159	0.00
KANSAS CITY LIFE INSURANCE COMPANY	65129	21	568,278	0.01
LAFAYETTE LIFE INSURANCE COMPANY THE	65242	21	570,042	0.01
LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	65315	21	2,290,696	0.03
LIBERTY LIFE INSURANCE COMPANY	65323	21	3,053,029	0.04
LIBERTY NATIONAL LIFE INSURANCE COMPANY	65331	21	126	0.00
LIFE INSURANCE COMPANY OF NORTH AMERICA	65498	21	59,342,200	0.80
LIFE INVESTORS INSURANCE COMPANY OF AM	64130	21	7,212,623	0.10
LINCOLN NATIONAL LIFE INSURANCE COMPANY	65676	21	383	0.00
LONDON LIFE REINSURANCE COMPANY	76694	21	698	0.00
LOYAL AMERICAN LIFE INSURANCE COMPANY	65722	21	13,815	0.00
LUMBERMENS MUTUAL CASUALTY COMPANY	22977	42	3,971,455	0.05
MADISON NATIONAL LIFE INSURANCE COMPANY	65781	21	134,206	0.00
MAGNA INSURANCE COMPANY	61018	21	13,259	0.00
MANUFACTURERS LIFE INSURANCE COMPANY USA	65838	21	-216	0.00
MASSACHUSETTS MUTUAL LIFE INSURANCE CO	65935	22	5,215	0.00
MEDAMERICA INSURANCE COMPANY	69515	21	372,139	0.01
MEDICAL LIFE INSURANCE COMPANY	86991	21	158,649	0.00
MEDICAL SAVINGS INSURANCE COMPANY	74217	21	655,776	0.01
MEGA LIFE AND HEALTH INSURANCE COMPANY	97055	21	58,178,177	0.79
MEMBERS LIFE INSURANCE COMPANY	86126	21	375	0.00
METROPOLITAN LIFE INSURANCE COMPANY	65978	21	149,191,071	2.02
MIC LIFE INSURANCE CORPORATION	85561	21	21,636	0.00
MID WEST NATIONAL LIFE INS CO OF TN	66087	21	15,476,079	0.21
MIDWEST SECURITY LIFE INSURANCE COMPANY	79480	21	35,087,403	0.48
MINNESOTA LIFE INSURANCE COMPANY	66168	21	2,892,776	0.04
MMA INSURANCE COMPANY	74209	21	872,653	0.01
MONUMENTAL LIFE INSURANCE COMPANY	66281	21	13,316,223	0.18
MONY LIFE INSURANCE COMPANY	66370	21	85,839	0.00
MOTOR CLUB OF IOWA INSURANCE COMPANY	11983	51	103,420	0.00

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS GROUP A&H BUSINESS LIFE (PAGE 30 LINE 24 COL 1) AND P&C (PAGE 26 LINE 13 COL 1)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
MUNICIPAL INSURANCE COMPANY OF AMERICA	70793	11	601,360	0.01
MUTUAL OF AMERICA LIFE INSURANCE COMPANY	88668	22	292,854	0.00
MUTUAL OF OMAHA INSURANCE COMPANY	71412	22	14,399,507	0.20
MUTUAL SERVICE LIFE INSURANCE COMPANY	66419	22	12,928	0.00
NATIONAL BENEFIT LIFE INSURANCE COMPANY	61409	21	74,080	0.00
NATIONAL CASUALTY COMPANY	11991	51	82,686	0.00
NATIONAL FARMERS UNION PROPERTY & CAS CO	16217	51	785	0.00
NATIONAL GUARDIAN LIFE INSURANCE COMPANY	66583	22	2,871	0.00
NATIONAL HEALTH INSURANCE COMPANY	82538	21	2,265,780	0.03
NATIONAL INSURANCE COMPANY OF WI INC	30155	51	44,631	0.00
NATIONAL UNION FIRE INSURANCE CO OF PITT	19445	51	6,269,455	0.09
NATIONWIDE LIFE INSURANCE COMPANY	66869	21	897,008	0.01
NATIONWIDE LIFE INSURANCE COMPANY OF AM	68225	21	99,436	0.00
NATIONWIDE MUTUAL INSURANCE COMPANY	23787	52	105,129	0.00
NEW ENGLAND LIFE INSURANCE COMPANY	91626	21	6,227,723	0.08
NEW HAMPSHIRE INSURANCE COMPANY	23841	51	4,915	0.00
NEW YORK LIFE INSURANCE COMPANY	66915	22	11,257,741	0.15
NIPPON LIFE INSURANCE COMPANY OF AMERICA	81264	21	25,600,919	0.35
NORTH AMERICAN COMPANY FOR L & H INS	66974	11	26,874	0.00
NORTH AMERICAN INSURANCE COMPANY	68349	21	26,573	0.00
NORTH CAROLINA MUTUAL LIFE INSURANCE CO	67032	22	1,855,440	0.03
NORTHWESTERN MUTUAL LIFE INSURANCE CO	67091	22	5,251,561	0.07
OLD REPUBLIC INSURANCE COMPANY	24147	51	8,586,479	0.12
OLD REPUBLIC LIFE INSURANCE COMPANY	67261	11	1,826,169	0.02
ONEBEACON AMERICA INSURANCE COMPANY	20621	51	620,316	0.01
ONENATION INSURANCE COMPANY	85286	21	340	0.00
OSF HEALTH PLANS INC	60052	11	4,714,130	0.06
OXFORD LIFE INSURANCE COMPANY	76112	21	1,230,678	0.02
PACIFIC INDEMNITY COMPANY	20346	51	548	0.00
PACIFIC LIFE & ANNUITY COMPANY	97268	21	45,934,762	0.62
PACIFIC LIFE INSURANCE COMPANY	67466	21	7,632,726	0.10
PACIFICARE LIFE & HEALTH INSURANCE CO	70785	21	34,418	0.00
PAN AMERICAN LIFE INSURANCE COMPANY	67539	22	1,054,961	0.01
PAUL REVERE LIFE INSURANCE COMPANY THE	67598	21	4,330,498	0.06
PEKIN LIFE INSURANCE COMPANY	67628	11	34,145,395	0.46
PENN MUTUAL LIFE INSURANCE COMPANY THE	67644	22	1,513	0.00
PEOPLES BENEFIT LIFE INSURANCE COMPANY	66605	21	3,142,730	0.04

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS GROUP A&H BUSINESS LIFE (PAGE 30 LINE 24 COL 1) AND P&C (PAGE 26 LINE 13 COL 1)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
PERSONALCARE INSURANCE OF ILLINOIS INC	74160	11	31,324,776	0.42
PHILADELPHIA AMERICAN LIFE INSURANCE CO	67784	21	243,283	0.00
PHOENIX LIFE INSURANCE COMPANY	67814	21	12,123	0.00
PHYSICIANS BENEFITS TRUST LIFE INS CO	68519	11	30,983,510	0.42
PHYSICIANS MUTUAL INSURANCE COMPANY	80578	22	162,399	0.00
PRESIDENTIAL LIFE INSURANCE COMPANY	68039	21	231	0.00
PRIMERICA LIFE INSURANCE COMPANY	65919	21	13,607	0.00
PRINCIPAL LIFE INSURANCE COMPANY	61271	21	197,073,742	2.67
PROTECTIVE LIFE INSURANCE COMPANY	68136	21	935,590	0.01
PROVIDENT AMERICAN LIFE & HEALTH INS CO	67903	21	871,191	0.01
PROVIDENT LIFE & ACCIDENT INSURANCE CO	68195	21	7,488,933	0.10
PROVIDENT LIFE & CASUALTY INSURANCE CO	68209	21	66,282	0.00
PRUDENTIAL INSURANCE COMPANY OF AMERICA	68241	21	35,129,121	0.48
QBE INSURANCE CORPORATION	39217	51	692,321	0.01
REASSURE AMERICA LIFE INSURANCE COMPANY	65765	11	1,461,068	0.02
RELIABLE LIFE INSURANCE COMPANY THE	68357	21	741	0.00
RELIANCE STANDARD LIFE INSURANCE COMPANY	68381	11	13,397,808	0.18
RELIASTAR LIFE INSURANCE COMPANY	67105	21	20,015,443	0.27
RELIASTAR LIFE INSURANCE COMPANY OF NY	61360	21	41,005	0.00
RESERVE NATIONAL INSURANCE COMPANY	68462	21	4,203,167	0.06
RIGHTCHOICE INSURANCE COMPANY	83640	11	24,986	0.00
ROCKFORD HEALTH PLANS	60088	11	8,874,636	0.12
ROYAL INDEMNITY COMPANY	24678	51	-41,703	0.00
SAFECO LIFE INSURANCE COMPANY	68608	21	20,131,635	0.27
SAFEHEALTH LIFE INSURANCE COMPANY	79014	21	204,380	0.00
SBLI USA MUTUAL LIFE INS CO INC	60176	22	93	0.00
SEARS LIFE INSURANCE COMPANY	69914	21	3,831,731	0.05
SECURIAN LIFE INSURANCE COMPANY	93742	21	30,360	0.00
SECURITY FINANCIAL LIFE INSURANCE CO	68764	21	270,608	0.00
SECURITY INSURANCE COMPANY OF HARTFORD	24902	51	802,814	0.01
SECURITY LIFE INSURANCE COMPANY OF AM	68721	21	1,850,134	0.03
SECURITY MUTUAL LIFE INSURANCE CO OF NY	68772	22	115,733	0.00
SENTRY INSURANCE A MUTUAL COMPANY	24988	52	145,125	0.00
SENTRY LIFE INSURANCE COMPANY	68810	21	781,443	0.01
SENTRY SELECT INSURANCE COMPANY	21180	51	4,728,973	0.06
SHELTER LIFE INSURANCE COMPANY	65757	21	304,636	0.00
SHENANDOAH LIFE INSURANCE COMPANY	68845	22	65,436	0.00

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS GROUP A&H BUSINESS LIFE (PAGE 30 LINE 24 COL 1) AND P&C (PAGE 26 LINE 13 COL 1)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
SIRIUS AMERICA INSURANCE COMPANY	35408	51	283,394	0.00
STANDARD INSURANCE COMPANY	69019	21	25,923,859	0.35
STANDARD LIFE & ACCIDENT INSURANCE CO	86355	21	362	0.00
STANDARD SECURITY LIFE INSURANCE CO NY	69078	21	22,505,224	0.31
STATE FARM MUTUAL AUTOMOBILE INSURANCE C	25178	42	79,011,971	1.07
STONEBRIDGE CASUALTY INSURANCE COMPANY	10952	51	104	0.00
STONEBRIDGE LIFE INSURANCE COMPANY	65021	21	14,928,101	0.20
SUN LIFE ASSURANCE COMPANY OF CANADA	80802	31	42,660,060	0.58
SUN LIFE ASSURANCE COMPANY OF CANADA US	79065	21	1,280,454	0.02
SWISS RE LIFE & HEALTH AMERICA INC	82627	21	2,561	0.00
TEACHERS INSURANCE & ANNUITY ASSN OF AM	69345	21	7,246,483	0.10
THRIVENT LIFE INSURANCE COMPANY	97721	21	864	0.00
TIG INSURANCE COMPANY	25534	51	666,284	0.01
TRANSAMERICA ASSURANCE COMPANY	80829	21	1,008,187	0.01
TRANSAMERICA FINANCIAL LIFE INSURANCE CO	70688	21	21,343	0.00
TRANSAMERICA LIFE INSURANCE COMPANY	86231	21	7,972,807	0.11
TRANSAMERICA OCCIDENTAL LIFE INS CO	67121	21	1,323,003	0.02
TRAVELERS INSURANCE COMPANY THE	87726	21	41,577	0.00
TRUSTMARK INSURANCE COMPANY	61425	11	346,620,502	4.70
TRUSTMARK LIFE INSURANCE COMPANY	62863	11	2,959	0.00
U S SPECIALTY INSURANCE COMPANY	29599	51	1,697,636	0.02
ULICO CASUALTY COMPANY	37893	51	801,448	0.01
UNDERWRITERS AT LLOYDS LONDON	15792	66	6,403,797	0.09
UNICARE HEALTH INSURANCE CO OF THE MW	70700	11	244,762,405	3.32
UNICARE LIFE & HEALTH INSURANCE COMPANY	80314	21	23,685,549	0.32
UNIFIED LIFE INSURANCE COMPANY	11121	21	248,434	0.00
UNIMERICA INSURANCE COMPANY	91529	21	289,610	0.00
UNION CENTRAL LIFE INSURANCE COMPANY THE	80837	22	1,271,268	0.02
UNION FIDELITY LIFE INSURANCE COMPANY	62596	11	4,031,108	0.05
UNION LABOR LIFE INSURANCE COMPANY THE	69744	21	12,810,442	0.17
UNION SECURITY LIFE INSURANCE COMPANY	98884	21	-14,965	0.00
UNITED AMERICAN INSURANCE COMPANY	92916	21	1,685,468	0.02
UNITED CONCORDIA LIFE & HEALTH INS CO	62294	21	2,105,885	0.03
UNITED DENTAL CARE INSURANCE COMPANY	97870	21	721,385	0.01
UNITED FAMILY LIFE INSURANCE COMPANY	91693	21	678	0.00
UNITED HEALTHCARE INSURANCE CO OF IL	60318	11	335,761,633	4.55
UNITED HEALTHCARE INSURANCE COMPANY	79413	21	386,080,105	5.24

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS GROUP A&H BUSINESS LIFE (PAGE 30 LINE 24 COL 1) AND P&C (PAGE 26 LINE 13 COL 1)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
UNITED HEARTLAND LIFE INSURANCE COMPANY	83500	21	169,972	0.00
UNITED LIFE INSURANCE COMPANY	69973	21	867	0.00
UNITED OF OMAHA LIFE INSURANCE COMPANY	69868	21	16,068,493	0.22
UNITED SECURITY LIFE INSURANCE CO OF IL	81108	11	9,274,496	0.13
UNITED STATES LIFE INSURANCE CO OF NY	70106	21	19,901,961	0.27
UNITED TEACHER ASSOCIATES INSURANCE CO	63479	21	112,432	0.00
UNITED WISCONSIN INSURANCE COMPANY	29157	51	1,998,521	0.03
UNITED WISCONSIN LIFE INSURANCE COMPANY	97179	21	78,472,305	1.06
UNUM LIFE INSURANCE COMPANY OF AMERICA	62235	21	121,523,690	1.65
USAA LIFE INSURANCE COMPANY	69663	21	23,377	0.00
VETERANS LIFE INSURANCE COMPANY	81027	11	93,503	0.00
VIRGINIA SURETY COMPANY INC	40827	41	14,411	0.00
WASHINGTON NATIONAL INSURANCE COMPANY	70319	11	1,329,980	0.02
WELLMARK COMMUNITY INSURANCE INC	83607	21	15,078	0.00
WEST COAST LIFE INSURANCE COMPANY	70335	21	4	0.00
WORLD INSURANCE COMPANY	70629	21	721,800	0.01
ZURICH AMERICAN INSURANCE COMPANY	16535	51	16,687,350	0.23

TOTAL PREMIUMS WRITTEN THIS LINE: 7,374,301,546

TOTAL NUMBER OF COMPANIES THIS LINE: 313

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS FEDERAL EMPLOYEES HEALTH (P 30 L 24.1 C 1) AND P&C (P 26 L 15.7 C 1)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
HEALTH CARE SERVICE CORP MUT LEG RES CO	70670	12	421,872,291	96.00
MUTUAL OF OMAHA INSURANCE COMPANY	71412	22	16,970,270	3.86
NIAGARA FIRE INSURANCE COMPANY	35106	51	-184,500	-0.04
UNITED HEALTHCARE INSURANCE COMPANY	79413	21	774,320	0.18
TOTAL PREMIUMS WRITTEN THIS LINE:			439,432,381	
TOTAL NUMBER OF COMPANIES THIS LINE:			4	

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS CREDIT A&H BUSINESS LIFE (PAGE 30 LINE 24.2 COL 1) AND P&C (PAGE 26 LINE 14 COL 1)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
AIG PREMIER INSURANCE COMPANY	20796	51	6,184	0.01
ALLSTATE INSURANCE COMPANY	19232	41	167,691	0.18
ALLSTATE LIFE INSURANCE COMPANY	60186	11	3,902	0.00
AMERICAN BANKERS INSURANCE COMPANY OF FL	10111	51	13,527,401	14.17
AMERICAN BANKERS LIFE ASSURANCE CO OF FL	60275	21	2,233,939	2.34
AMERICAN GENERAL ASSURANCE COMPANY	68373	11	1,970,580	2.06
AMERICAN HEALTH & LIFE INSURANCE COMPANY	60518	21	1,346,331	1.41
AMERICAN HERITAGE LIFE INSURANCE COMPANY	60534	21	376,324	0.39
AMERICAN MODERN LIFE INSURANCE COMPANY	65811	21	369,273	0.39
AMERICAN NATIONAL INSURANCE COMPANY	60739	21	-8,639	-0.01
AMERICAN RELIABLE INSURANCE COMPANY	19615	51	46,283	0.05
AMERICAN SECURITY INSURANCE COMPANY	42978	51	12,883,674	13.49
AMERICAN SPECIALTY HEALTH INSURANCE CO	84697	11	-190,886	-0.20
AMERICAN UNITED LIFE INSURANCE COMPANY	60895	21	503,160	0.53
BALBOA LIFE INSURANCE COMPANY	68160	21	397,883	0.42
BALTIMORE LIFE INSURANCE COMPANY THE	61212	21	845,071	0.88
CENTRAL NATIONAL LIFE INS CO OF OMAHA	61700	21	35,358	0.04
CENTRAL STATES HEALTH & LIFE CO OF OMAHA	61751	22	1,049,469	1.10
CENTRAL STATES INDEMNITY CO OF OMAHA	34274	51	1,319,434	1.38
CENTURION LIFE INSURANCE COMPANY	62383	21	5,622	0.01
CUNA MUTUAL INSURANCE SOCIETY	62626	22	16,638,343	17.42
ENTERPRISE LIFE INSURANCE COMPANY	89087	21	76,568	0.08
FEDERAL HOME LIFE INSURANCE COMPANY	67695	21	-103	0.00
FINANCIAL AMERICAN LIFE INSURANCE CO	71455	21	525,054	0.55
GUARANTEE TRUST LIFE INSURANCE COMPANY	64211	12	2,975,516	3.12
HOUSEHOLD LIFE INSURANCE COMPANY	93777	21	3,303,179	3.46
INDIVIDUAL ASSURANCE COMPANY LIFE HTH AC	81779	21	1,065,472	1.12
INTERSTATE BANKERS LIFE INSURANCE CO	84220	14	23	0.00
INVESTORS HERITAGE LIFE INSURANCE CO	64904	21	136,067	0.14
JMIC LIFE INSURANCE COMPANY	89958	21	703,111	0.74
LIFE INVESTORS INSURANCE COMPANY OF AM	64130	21	1,670,680	1.75
LINCOLN BENEFIT LIFE COMPANY	65595	21	250	0.00
MADISON NATIONAL LIFE INSURANCE COMPANY	65781	21	285,437	0.30
MAGNA INSURANCE COMPANY	61018	21	-27,569	-0.03
MEGA LIFE AND HEALTH INSURANCE COMPANY	97055	21	-1,538	0.00
MEMBERS LIFE INSURANCE COMPANY	86126	21	1,006	0.00
MERIT LIFE INSURANCE CO	65951	21	5,451,907	5.71

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS CREDIT A&H BUSINESS LIFE (PAGE 30 LINE 24.2 COL 1) AND P&C (PAGE 26 LINE 14 COL 1)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
MID WEST NATIONAL LIFE INS CO OF TN	66087	21	-11	0.00
MINNESOTA LIFE INSURANCE COMPANY	66168	21	4,288,344	4.49
NORTH AMERICAN INSURANCE COMPANY	68349	21	51,653	0.05
OLD REPUBLIC LIFE INSURANCE COMPANY	67261	11	753,133	0.79
OLD UNITED LIFE INSURANCE COMPANY	76007	21	72,714	0.08
OXFORD LIFE INSURANCE COMPANY	76112	21	162,377	0.17
PEKIN LIFE INSURANCE COMPANY	67628	11	3,094,060	3.24
PROTECTIVE LIFE INSURANCE COMPANY	68136	21	3,893,175	4.08
PRUDENTIAL INSURANCE COMPANY OF AMERICA	68241	21	-10,033	-0.01
RELIANCE LIFE INSURANCE COMPANY	72613	21	390	0.00
RESOURCE LIFE INSURANCE COMPANY	61506	11	4,571,129	4.79
SHELTER LIFE INSURANCE COMPANY	65757	21	-4,126	0.00
STANDARD GUARANTY INSURANCE COMPANY	42986	51	234,812	0.25
STATE FARM MUTUAL AUTOMOBILE INSURANCE C	25178	42	382,248	0.40
STONEBRIDGE LIFE INSURANCE COMPANY	65021	21	622,124	0.65
UNION FIDELITY LIFE INSURANCE COMPANY	62596	11	-252,878	-0.26
UNION SECURITY LIFE INSURANCE COMPANY	98884	21	5,271,352	5.52
UNITED LIFE INSURANCE COMPANY	69973	21	1,267,453	1.33
UNITED STATES LIFE INSURANCE CO OF NY	70106	21	266,084	0.28
UNIVERSAL UNDERWRITERS LIFE INSURANCE CO	70173	21	1,140,687	1.19
USAA LIFE INSURANCE COMPANY	69663	21	107	0.00
VOYAGER PROPERTY & CASUALTY INS CO	35971	51	99,282	0.10
XL LIFE INSURANCE & ANNUITY COMPANY	88080	11	-98,741	-0.10

TOTAL PREMIUMS WRITTEN THIS LINE: 95,496,792

TOTAL NUMBER OF COMPANIES THIS LINE: 60

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS COLL.-RENEWABLE BUSINESS LIFE (P 30 LINE 24.3 COL 1) AND P&C (PG 26 LINE 15.1 COL 1)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
AMERICAN NATIONAL INSURANCE COMPANY	60739	21	441	0.01
AMERICAN PROGRESSIVE LIFE & HEALTH OF NY	80624	21	594	0.01
BANKERS LIFE & CASUALTY COMPANY	61263	11	143,742	3.25
CENTRAL STATES HEALTH & LIFE CO OF OMAHA	61751	22	977	0.02
COMBINED INSURANCE COMPANY OF AMERICA	62146	11	26,469	0.60
COMMERCIAL TRAVELERS MUTUAL INSURANCE C	81426	22	917	0.02
CONSECO INSURANCE COMPANY	60682	11	11,394	0.26
CONTINENTAL GENERAL INSURANCE COMPANY	71404	21	9,646	0.22
CONTINENTAL LIFE INS CO OF BRENTWOOD TN	68500	21	1,254	0.03
EMC NATIONAL LIFE COMPANY	62928	21	7,129	0.16
FEDERAL HOME LIFE INSURANCE COMPANY	67695	21	2,546	0.06
FORTIS INSURANCE COMPANY	69477	21	139	0.00
GOLDEN RULE INSURANCE COMPANY	62286	11	102,770	2.32
GOVERNMENT EMPLOYEES INSURANCE COMPANY	22063	51	387	0.01
HORACE MANN LIFE INSURANCE COMPANY	64513	11	132,865	3.01
JEFFERSON NATIONAL LIFE INSURANCE CO	64017	21	290	0.01
LIFE INSURANCE COMPANY OF GEORGIA	65471	21	1,087	0.02
LIFE INSURANCE COMPANY OF NORTH AMERICA	65498	21	7,628	0.17
MIC LIFE INSURANCE CORPORATION	85561	21	6,918	0.16
MID SOUTH INSURANCE COMPANY	79987	21	2,159	0.05
MUTUAL OF OMAHA INSURANCE COMPANY	71412	22	2,148,179	48.59
NATIONAL BENEFIT LIFE INSURANCE COMPANY	61409	21	864	0.02
NATIONWIDE LIFE INSURANCE COMPANY	66869	21	5,319	0.12
PRIMERICA LIFE INSURANCE COMPANY	65919	21	13,988	0.32
PROFESSIONAL INSURANCE COMPANY	68047	21	48	0.00
PROVIDENT LIFE & ACCIDENT INSURANCE CO	68195	21	7,601	0.17
STANDARD LIFE & ACCIDENT INSURANCE CO	86355	21	2,033	0.05
TRAVELERS INSURANCE COMPANY THE	87726	21	502	0.01
TRUSTMARK INSURANCE COMPANY	61425	11	14,186	0.32
UNION BANKERS INSURANCE COMPANY	69701	21	2,090	0.05
UNION FIDELITY LIFE INSURANCE COMPANY	62596	11	29,980	0.68
UNITED STATES LIFE INSURANCE CO OF NY	70106	21	1,286	0.03
UNITED TEACHER ASSOCIATES INSURANCE CO	63479	21	805	0.02
UNUM LIFE INSURANCE COMPANY OF AMERICA	62235	21	1,692,287	38.27
WASHINGTON NATIONAL INSURANCE COMPANY	70319	11	37,863	0.86
WORLD INSURANCE COMPANY	70629	21	5,011	0.11

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS COLL.-RENEWABLE BUSINESS LIFE (P 30 LINE 24.3 COL 1) AND P&C (PG 26 LINE 15.1 COL 1)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
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TOTAL PREMIUMS WRITTEN THIS LINE: 4,421,394

TOTAL NUMBER OF COMPANIES THIS LINE: 36

All Companies with a 0 premium are excluded from this report.

August 12, 2004

Page 84 of 143

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS NON-CANC. A&H BUSINESS LIFE (PG 30 LINE 25.1 COL 1) AND P&C (PG 26 LINE 15.2 COL 1)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
ACACIA LIFE INSURANCE COMPANY	60038	21	1,026	0.00
ALLMERICA FINANCIAL LIFE INS & ANN CO	84824	21	1,737,353	0.98
ALLSTATE LIFE INSURANCE COMPANY OF NY	70874	21	108	0.00
ALTA HEALTH & LIFE INSURANCE COMPANY	67369	21	129,708	0.07
AMERICAN BANKERS LIFE ASSURANCE CO OF FL	60275	21	194,552	0.11
AMERICAN CASUALTY COMPANY OF READING PA	20427	51	24	0.00
AMERICAN GENERAL LIFE & ACCIDENT INS CO	66672	21	10,250	0.01
AMERICAN GENERAL LIFE INSURANCE COMPANY	60488	21	1,092,613	0.62
AMERICAN HEALTH & LIFE INSURANCE COMPANY	60518	21	23	0.00
AMERICAN HERITAGE LIFE INSURANCE COMPANY	60534	21	1,378	0.00
AMERICAN NATIONAL INSURANCE COMPANY	60739	21	29,070	0.02
AMERICAN PROGRESSIVE LIFE & HEALTH OF NY	80624	21	167	0.00
AMERICAN REPUBLIC INSURANCE COMPANY	60836	21	2,335	0.00
AMERICAN UNITED LIFE INSURANCE COMPANY	60895	21	259,501	0.15
AMERITAS LIFE INSURANCE CORP	61301	21	4,391	0.00
AMERUS LIFE INSURANCE COMPANY	61689	21	34,141	0.02
ANTHEM LIFE INSURANCE COMPANY	61069	21	106	0.00
ASSURITY LIFE INSURANCE COMPANY	71439	21	77,280	0.04
ATLANTA LIFE INSURANCE COMPANY	61093	21	204	0.00
AVIVA LIFE INSURANCE COMPANY	62898	21	625	0.00
BALTIMORE LIFE INSURANCE COMPANY THE	61212	21	31	0.00
BANKERS LIFE & CASUALTY COMPANY	61263	11	14,785	0.01
BENEFICIAL LIFE INSURANCE COMPANY	61395	21	109	0.00
BERKSHIRE LIFE INSURANCE COMPANY OF AM	71714	21	2,518,664	1.42
BUSINESS MENS ASSURANCE COMPANY OF AM	61492	21	311	0.00
CANADA LIFE ASSURANCE COMPANY THE	80659	31	165,462	0.09
CENTRAL UNITED LIFE INSURANCE COMPANY	61883	21	1,860	0.00
CENTRE LIFE INSURANCE COMPANY	80896	21	1,627,956	0.92
COLONIAL LIFE & ACCIDENT INSURANCE CO	62049	21	295	0.00
COLONIAL PENN LIFE INSURANCE COMPANY	62065	21	2,494	0.00
COLUMBIA UNIVERSAL LIFE INSURANCE CO	77720	21	-4,648	0.00
COLUMBUS LIFE INSURANCE COMPANY THE	99937	21	24,161	0.01
COMBINED INSURANCE COMPANY OF AMERICA	62146	11	10,002,775	5.65
COMBINED LIFE INSURANCE COMPANY OF NY	78697	21	5,883	0.00
CONNECTICUT GENERAL LIFE INSURANCE CO	62308	21	607,658	0.34
CONSECO HEALTH INSURANCE COMPANY	78174	21	9,968	0.01
CONSECO INSURANCE COMPANY	60682	11	117	0.00

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS NON-CANC. A&H BUSINESS LIFE (PG 30 LINE 25.1 COL 1) AND P&C (PG 26 LINE 15.2 COL 1)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
CONSECO LIFE INSURANCE COMPANY	65900	21	5,255	0.00
CONTINENTAL ASSURANCE COMPANY	62413	11	634	0.00
COUNTRY LIFE INSURANCE COMPANY	62553	11	584,913	0.33
CROWN LIFE INSURANCE COMPANY	80675	31	152,794	0.09
CUNA MUTUAL LIFE INSURANCE COMPANY	65749	22	59,272	0.03
EQUITABLE LIFE ASSURANCE SOCIETY OF U S	62944	21	4,644,647	2.62
FARMERS NEW WORLD LIFE INSURANCE COMPANY	63177	21	25,542	0.01
FEDERAL HOME LIFE INSURANCE COMPANY	67695	21	9,909	0.01
FEDERAL LIFE INSURANCE COMPANY MUTUAL	63223	12	3,691	0.00
FEDERATED LIFE INSURANCE COMPANY	63258	21	895,700	0.51
FIRST ALLMERICA FINANCIAL LIFE INS CO	69140	21	88,869	0.05
FIRST PENN PACIFIC LIFE INSURANCE CO	67652	21	2,341	0.00
GENERAL AMERICAN LIFE INSURANCE COMPANY	63665	21	614,025	0.35
GOLDEN STATE MUTUAL LIFE INSURANCE CO	63924	22	38,785	0.02
GREAT WEST LIFE ASSURANCE COMPANY THE	80705	31	238,318	0.13
GUARANTEE TRUST LIFE INSURANCE COMPANY	64211	12	877	0.00
GUARDIAN LIFE INSURANCE COMPANY OF AM	64246	22	7,277,287	4.11
HARTFORD LIFE & ACCIDENT INSURANCE CO	70815	21	70,865	0.04
HARTFORD LIFE INSURANCE COMPANY	88072	21	76,960	0.04
HORACE MANN LIFE INSURANCE COMPANY	64513	11	7,753	0.00
IDS LIFE INSURANCE COMPANY	65005	21	3,067,022	1.73
ILLINOIS MUTUAL LIFE INSURANCE COMPANY	64580	12	358,519	0.20
INDIANAPOLIS LIFE INSURANCE COMPANY	64645	21	122,554	0.07
JEFFERSON NATIONAL LIFE INSURANCE CO	64017	21	-2,687	0.00
JEFFERSON PILOT FINANCIAL INSURANCE CO	70254	21	615,245	0.35
JEFFERSON PILOT LIFE INSURANCE COMPANY	67865	21	115,559	0.07
JEFFERSON PILOT LIFEAMERICA INSURANCE CO	62057	21	1,935	0.00
JOHN ALDEN LIFE INSURANCE COMPANY	65080	21	14,629	0.01
JOHN HANCOCK LIFE INSURANCE COMPANY	65099	21	443,569	0.25
KANSAS CITY LIFE INSURANCE COMPANY	65129	21	1,832	0.00
LAFAYETTE LIFE INSURANCE COMPANY THE	65242	21	27,642	0.02
LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	65315	21	189	0.00
LIBERTY LIFE INSURANCE COMPANY	65323	21	5,468	0.00
LIBERTY MUTUAL INSURANCE COMPANY	23043	51	3,132	0.00
LIBERTY NATIONAL LIFE INSURANCE COMPANY	65331	21	691	0.00
LIFE INSURANCE COMPANY OF GEORGIA	65471	21	11	0.00
LIFE INVESTORS INSURANCE COMPANY OF AM	64130	21	2,161	0.00

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS NON-CANC. A&H BUSINESS LIFE (PG 30 LINE 25.1 COL 1) AND P&C (PG 26 LINE 15.2 COL 1)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
LINCOLN NATIONAL LIFE INSURANCE COMPANY	65676	21	569,054	0.32
MADISON NATIONAL LIFE INSURANCE COMPANY	65781	21	105	0.00
MANHATTAN NATIONAL LIFE INSURANCE CO	67083	11	368	0.00
MANUFACTURERS LIFE INSURANCE COMPANY USA	65838	21	1,491	0.00
MASSACHUSETTS MUTUAL LIFE INSURANCE CO	65935	22	14,330,936	8.10
MEGA LIFE AND HEALTH INSURANCE COMPANY	97055	21	4,569	0.00
METROPOLITAN LIFE INSURANCE COMPANY	65978	21	7,846,480	4.43
MINNESOTA LIFE INSURANCE COMPANY	66168	21	5,007,949	2.83
MONARCH LIFE INSURANCE COMPANY	66265	21	1,234,292	0.70
MONUMENTAL LIFE INSURANCE COMPANY	66281	21	112,993	0.06
MONY LIFE INSURANCE COMPANY	66370	21	5,449,944	3.08
MTL INSURANCE COMPANY	66427	11	124,815	0.07
MUTUAL OF OMAHA INSURANCE COMPANY	71412	22	118,979	0.07
NATIONAL GUARDIAN LIFE INSURANCE COMPANY	66583	22	66,718	0.04
NATIONAL LIFE INSURANCE COMPANY	66680	21	1,395,725	0.79
NATIONWIDE LIFE INSURANCE COMPANY	66869	21	17,197	0.01
NATIONWIDE LIFE INSURANCE COMPANY OF AM	68225	21	702	0.00
NEW ENGLAND LIFE INSURANCE COMPANY	91626	21	358,934	0.20
NEW YORK LIFE INSURANCE COMPANY	66915	22	2,312,080	1.31
NGL AMERICAN LIFE INSURANCE COMPANY	97241	21	96,596	0.05
NORTH AMERICAN COMPANY FOR L & H INS	66974	11	9,098	0.01
NORTH AMERICAN INSURANCE COMPANY	68349	21	60	0.00
NORTHWESTERN MUTUAL LIFE INSURANCE CO	67091	22	31,963,710	18.06
OCCIDENTAL LIFE INSURANCE COMPANY OF NC	67148	21	6	0.00
OHIO NATIONAL LIFE ASSURANCE CORPORATION	89206	21	360,603	0.20
OHIO NATIONAL LIFE INSURANCE COMPANY THE	67172	21	727,608	0.41
OLD AMERICAN INSURANCE COMPANY	67199	21	21,413	0.01
PAN AMERICAN LIFE INSURANCE COMPANY	67539	22	554,707	0.31
PAUL REVERE LIFE INSURANCE COMPANY THE	67598	21	23,549,894	13.31
PENN MUTUAL LIFE INSURANCE COMPANY THE	67644	22	382,982	0.22
PENNSYLVANIA LIFE INSURANCE COMPANY	67660	21	318,541	0.18
PHOENIX LIFE INSURANCE COMPANY	67814	21	147,210	0.08
PHYSICIANS MUTUAL INSURANCE COMPANY	80578	22	242	0.00
PRINCIPAL LIFE INSURANCE COMPANY	61271	21	5,695,304	3.22
PROTECTIVE LIFE INSURANCE COMPANY	68136	21	85,293	0.05
PROVIDENT LIFE & ACCIDENT INSURANCE CO	68195	21	18,278,599	10.33
PROVIDENT LIFE & CASUALTY INSURANCE CO	68209	21	240,985	0.14

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS NON-CANC. A&H BUSINESS LIFE (PG 30 LINE 25.1 COL 1) AND P&C (PG 26 LINE 15.2 COL 1)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
PRUDENTIAL INSURANCE COMPANY OF AMERICA	68241	21	412,258	0.23
REASSURE AMERICA LIFE INSURANCE COMPANY	65765	11	6,299,676	3.56
RELIABLE LIFE INSURANCE COMPANY THE	68357	21	19,259	0.01
RELIASTAR LIFE INSURANCE COMPANY OF NY	61360	21	542	0.00
RESERVE NATIONAL INSURANCE COMPANY	68462	21	119	0.00
SECURITY FINANCIAL LIFE INSURANCE CO	68764	21	326	0.00
SECURITY LIFE INSURANCE COMPANY OF AM	68721	21	791	0.00
SECURITY MUTUAL LIFE INSURANCE CO OF NY	68772	22	31,204	0.02
SENTRY LIFE INSURANCE COMPANY	68810	21	7,885	0.00
SHENANDOAH LIFE INSURANCE COMPANY	68845	22	97	0.00
SOUTHERN SECURITY LIFE INSURANCE COMPANY	73377	21	2,132	0.00
SOUTHLAND LIFE INSURANCE COMPANY	68950	21	1,607	0.00
STANDARD INSURANCE COMPANY	69019	21	1,346,861	0.76
STANDARD LIFE & ACCIDENT INSURANCE CO	86355	21	67,912	0.04
STANDARD SECURITY LIFE INSURANCE CO NY	69078	21	834	0.00
STATE LIFE INSURANCE COMPANY THE	69116	22	23,476	0.01
STONEBRIDGE CASUALTY INSURANCE COMPANY	10952	51	95	0.00
STONEBRIDGE LIFE INSURANCE COMPANY	65021	21	214,516	0.12
SUN LIFE ASSURANCE COMPANY OF CANADA	80802	31	1,236	0.00
SUNAMERICA LIFE INSURANCE COMPANY	69256	21	1,307	0.00
SURETY LIFE INSURANCE COMPANY	69310	21	211	0.00
TRANSAMERICA OCCIDENTAL LIFE INS CO	67121	21	6,236	0.00
TRAVELERS INSURANCE COMPANY THE	87726	21	161,751	0.09
TRUSTMARK INSURANCE COMPANY	61425	11	1,308,904	0.74
UNION CENTRAL LIFE INSURANCE COMPANY THE	80837	22	762,899	0.43
UNITED FAMILY LIFE INSURANCE COMPANY	91693	21	12	0.00
UNITED INSURANCE COMPANY OF AMERICA	69930	11	13,079	0.01
UNITED LIFE INSURANCE COMPANY	69973	21	106,290	0.06
UNITED OF OMAHA LIFE INSURANCE COMPANY	69868	21	158	0.00
UNITED STATES LIFE INSURANCE CO OF NY	70106	21	129	0.00
UNITED TEACHER ASSOCIATES INSURANCE CO	63479	21	68,016	0.04
UNITY MUTUAL LIFE INSURANCE COMPANY	70114	22	12	0.00
UNUM LIFE INSURANCE COMPANY OF AMERICA	62235	21	6,359,665	3.59
USAA LIFE INSURANCE COMPANY	69663	21	224,352	0.13
WASHINGTON NATIONAL INSURANCE COMPANY	70319	11	6,100	0.00
WESTERN & SOUTHERN LIFE INSURANCE CO	70483	21	12,277	0.01

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS NON-CANC. A&H BUSINESS LIFE (PG 30 LINE 25.1 COL 1) AND P&C (PG 26 LINE 15.2 COL 1)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
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TOTAL PREMIUMS WRITTEN THIS LINE: 176,977,050

TOTAL NUMBER OF COMPANIES THIS LINE: 147

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS GUAR. REN. A&H BUSINESS LIFE (PG 30 LINE 25.2 COL 1) AND P&C (PG 26 LINE 15.3 COL 1)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
AAA LIFE INSURANCE COMPANY	71854	21	149,690	0.01
AIG CENTENNIAL INSURANCE COMPANY	34789	51	99	0.00
AIG LIFE INSURANCE COMPANY	66842	21	1,474,774	0.12
AIG PREMIER INSURANCE COMPANY	20796	51	19,792	0.00
ALLIANZ LIFE INSURANCE COMPANY OF N A	90611	21	6,985,227	0.55
ALLMERICA FINANCIAL LIFE INS & ANN CO	84824	21	1,090	0.00
ALLSTATE LIFE INSURANCE COMPANY	60186	11	8,961	0.00
ALLSTATE LIFE INSURANCE COMPANY OF NY	70874	21	55	0.00
AMERICAN BANKERS LIFE ASSURANCE CO OF FL	60275	21	412	0.00
AMERICAN CAPITOL INSURANCE COMPANY	60291	21	18,213	0.00
AMERICAN COMMUNITY MUTUAL INSURANCE CO	60305	22	85,587	0.01
AMERICAN FAMILY LIFE ASSR CO OF COLUMBUS	60380	21	92,129,445	7.19
AMERICAN FAMILY MUTUAL INSURANCE COMPAN	19275	52	5,948,201	0.46
AMERICAN FIDELITY ASSURANCE COMPANY	60410	21	3,140,322	0.25
AMERICAN FOUNDERS LIFE INSURANCE COMPANY	60445	21	3,201	0.00
AMERICAN GENERAL LIFE & ACCIDENT INS CO	66672	21	484,421	0.04
AMERICAN GENERAL LIFE INSURANCE COMPANY	60488	21	68,617	0.01
AMERICAN HEALTH & LIFE INSURANCE COMPANY	60518	21	5,377	0.00
AMERICAN HERITAGE LIFE INSURANCE COMPANY	60534	21	4,344,506	0.34
AMERICAN INCOME LIFE INSURANCE COMPANY	60577	21	2,242,174	0.18
AMERICAN LIFE INSURANCE COMPANY	84158	14	37,322	0.00
AMERICAN MEMORIAL LIFE INSURANCE COMPANY	67989	21	716	0.00
AMERICAN NATIONAL INSURANCE COMPANY	60739	21	93,460	0.01
AMERICAN NETWORK INSURANCE COMPANY	81078	21	3,384	0.00
AMERICAN PROGRESSIVE LIFE & HEALTH OF NY	80624	21	7,727	0.00
AMERICAN PUBLIC LIFE INSURANCE COMPANY	60801	21	90,347	0.01
AMERICAN REPUBLIC INSURANCE COMPANY	60836	21	13,039,975	1.02
AMERICAN STATES INSURANCE COMPANY	19704	51	129,596	0.01
AMERICAN STATES LIFE INSURANCE COMPANY	60879	21	100,769	0.01
AMERICAN UNITED LIFE INSURANCE COMPANY	60895	21	7,296	0.00
AMERITAS LIFE INSURANCE CORP	61301	21	98	0.00
AMERUS LIFE INSURANCE COMPANY	61689	21	1,922	0.00
ANTHEM LIFE INSURANCE COMPANY	61069	21	73	0.00
ASSURITY LIFE INSURANCE COMPANY	71439	21	1,313,904	0.10
AUTO CLUB LIFE INSURANCE COMPANY	84522	21	1,328	0.00
AUTO OWNERS LIFE INSURANCE COMPANY	61190	21	707,894	0.06
AVIVA LIFE INSURANCE COMPANY	62898	21	1,188	0.00

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS GUAR. REN. A&H BUSINESS LIFE (PG 30 LINE 25.2 COL 1) AND P&C (PG 26 LINE 15.3 COL 1)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
BANKERS FIDELITY LIFE INSURANCE COMPANY	61239	21	754,861	0.06
BANKERS LIFE & CASUALTY COMPANY	61263	11	32,132,218	2.51
BANKERS LIFE INSURANCE COMPANY OF IL	65415	11	3,338	0.00
BANKERS NATIONAL LIFE INSURANCE COMPANY	71900	21	800	0.00
BENEFICIAL LIFE INSURANCE COMPANY	61395	21	89	0.00
BOSTON MUTUAL LIFE INSURANCE COMPANY	61476	22	152,778	0.01
BROKERS NATIONAL LIFE ASSURANCE COMPANY	74900	21	467	0.00
BUSINESS MENS ASSURANCE COMPANY OF AM	61492	21	71,637	0.01
CELTIC INSURANCE COMPANY	80799	11	350,380	0.03
CENTRAL SECURITY LIFE INSURANCE COMPANY	61735	21	25,658	0.00
CENTRAL STATES HEALTH & LIFE CO OF OMAHA	61751	22	1,287,491	0.10
CENTRAL UNITED LIFE INSURANCE COMPANY	61883	21	338,931	0.03
CENTRE LIFE INSURANCE COMPANY	80896	21	58,292	0.00
CHESAPEAKE LIFE INSURANCE COMPANY THE	61832	21	1,095	0.00
CHRISTIAN FIDELITY LIFE INSURANCE CO	61859	21	101,920	0.01
CINCINNATI LIFE INSURANCE COMPANY THE	76236	21	500,886	0.04
COLONIAL LIFE & ACCIDENT INSURANCE CO	62049	21	6,529,900	0.51
COLONIAL PENN LIFE INSURANCE COMPANY	62065	21	1,098,781	0.09
COLUMBIA UNIVERSAL LIFE INSURANCE CO	77720	21	48,277	0.00
COLUMBIAN MUTUAL LIFE INSURANCE COMPANY	62103	22	109	0.00
COLUMBUS LIFE INSURANCE COMPANY THE	99937	21	703	0.00
COMBINED INSURANCE COMPANY OF AMERICA	62146	11	15,118,468	1.18
COMBINED LIFE INSURANCE COMPANY OF NY	78697	21	935	0.00
COMMERCIAL TRAVELERS MUTUAL INSURANCE C	81426	22	25,333	0.00
CONNECTICUT GENERAL LIFE INSURANCE CO	62308	21	294,666	0.02
CONSECO HEALTH INSURANCE COMPANY	78174	21	12,946,043	1.01
CONSECO INSURANCE COMPANY	60682	11	14,054	0.00
CONSECO LIFE INSURANCE COMPANY	65900	21	29,742	0.00
CONSECO SENIOR HEALTH INSURANCE COMPANY	76325	21	20,372,310	1.59
CONSTITUTION LIFE INSURANCE COMPANY	62359	21	3,657,358	0.29
CONTINENTAL CASUALTY COMPANY	20443	41	36,595,830	2.86
CONTINENTAL GENERAL INSURANCE COMPANY	71404	21	9,578,220	0.75
CONTINENTAL LIFE INS CO OF BRENTWOOD TN	68500	21	1,692,920	0.13
COUNTRY LIFE INSURANCE COMPANY	62553	11	71,766,043	5.60
CUNA MUTUAL INSURANCE SOCIETY	62626	22	95	0.00
CUNA MUTUAL LIFE INSURANCE COMPANY	65749	22	188,452	0.01
EMC NATIONAL LIFE COMPANY	62928	21	1,875,714	0.15

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS GUAR. REN. A&H BUSINESS LIFE (PG 30 LINE 25.2 COL 1) AND P&C (PG 26 LINE 15.3 COL 1)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
EMPLOYEES LIFE COMPANY MUTUAL	84174	12	6,606	0.00
EQUITABLE LIFE & CASUALTY INSURANCE CO	62952	21	1,143,277	0.09
EQUITABLE LIFE ASSURANCE SOCIETY OF U S	62944	21	1,252,222	0.10
ERIE FAMILY LIFE INSURANCE COMPANY	70769	21	20,875	0.00
FAMILY HERITAGE LIFE INSURANCE CO OF AM	77968	21	5,527,858	0.43
FAMILY LIFE INSURANCE COMPANY	63053	21	720	0.00
FARMERS NEW WORLD LIFE INSURANCE COMPANY	63177	21	601,147	0.05
FEDERAL HOME LIFE INSURANCE COMPANY	67695	21	25,312	0.00
FEDERAL LIFE INSURANCE COMPANY MUTUAL	63223	12	48,785	0.00
FIDELITY SECURITY LIFE INSURANCE COMPANY	71870	21	53	0.00
FIRST ALLMERICA FINANCIAL LIFE INS CO	69140	21	2,017	0.00
FIRST COLONY LIFE INSURANCE COMPANY	63401	21	6,105	0.00
FORT DEARBORN LIFE INSURANCE COMPANY	71129	11	102,452	0.01
FORTIS BENEFITS INSURANCE COMPANY	70408	21	4,439,022	0.35
FORTIS INSURANCE COMPANY	69477	21	3,602,837	0.28
FREEDOM LIFE INSURANCE COMPANY OF AM	62324	21	124,618	0.01
GARDEN STATE LIFE INSURANCE COMPANY	63657	21	449	0.00
GE CAPITAL LIFE ASSURANCE COMPANY OF NY	72990	2Z	56,390	0.00
GE LIFE & ANNUITY ASSURANCE COMPANY	65536	21	1,887,207	0.15
GENERAL AMERICAN LIFE INSURANCE COMPANY	63665	21	8,008	0.00
GENERAL ELECTRIC CAPITAL ASSURANCE CO	70025	21	52,568,327	4.10
GERBER LIFE INSURANCE COMPANY	70939	21	68,995	0.01
GLOBE LIFE & ACCIDENT INSURANCE COMPANY	91472	21	777,674	0.06
GOLDEN RULE INSURANCE COMPANY	62286	11	3,114,721	0.24
GRANGE LIFE INSURANCE COMPANY	71218	21	9,280	0.00
GREAT AMERICAN LIFE INSURANCE COMPANY	63312	21	232,541	0.02
GREAT WEST LIFE ASSURANCE COMPANY THE	80705	31	27,082	0.00
GUARANTEE TRUST LIFE INSURANCE COMPANY	64211	12	4,519,046	0.35
GUARANTY INCOME LIFE INSURANCE COMPANY	64238	21	52,264	0.00
GUARDIAN LIFE INSURANCE COMPANY OF AM	64246	22	209,373	0.02
HARTFORD LIFE & ACCIDENT INSURANCE CO	70815	21	3,186	0.00
HARTFORD LIFE & ANNUITY INSURANCE CO	71153	21	84,599	0.01
HARTFORD LIFE INSURANCE COMPANY	88072	21	3,107	0.00
HEALTH CARE SERVICE CORP MUT LEG RES CO	70670	12	462,299,502	36.10
HORACE MANN LIFE INSURANCE COMPANY	64513	11	5,070	0.00
HUMANA INSURANCE COMPANY	73288	21	13,416,467	1.05
IDEALIFE INSURANCE COMPANY	97764	21	53,004	0.00

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS GUAR. REN. A&H BUSINESS LIFE (PG 30 LINE 25.2 COL 1) AND P&C (PG 26 LINE 15.3 COL 1)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
IDS LIFE INSURANCE COMPANY	65005	21	9,110,644	0.71
ILLINOIS MUTUAL LIFE INSURANCE COMPANY	64580	12	5,666,487	0.44
INDIANAPOLIS LIFE INSURANCE COMPANY	64645	21	2,089	0.00
INVESTORS HERITAGE LIFE INSURANCE CO	64904	21	6,502	0.00
INVESTORS LIFE INSURANCE COMPANY OF N A	63487	21	60,581	0.00
JEFFERSON NATIONAL LIFE INSURANCE CO	64017	21	146,330	0.01
JEFFERSON PILOT FINANCIAL INSURANCE CO	70254	21	15,047	0.00
JEFFERSON PILOT LIFE INSURANCE COMPANY	67865	21	30,214	0.00
JEFFERSON PILOT LIFEAMERICA INSURANCE CO	62057	21	2,543	0.00
JOHN ALDEN LIFE INSURANCE COMPANY	65080	21	957,247	0.07
JOHN HANCOCK LIFE INSURANCE COMPANY	65099	21	15,868,791	1.24
KANAWHA INSURANCE COMPANY	65110	21	1,086,545	0.08
KANSAS CITY LIFE INSURANCE COMPANY	65129	21	24,984	0.00
LIBERTY LIFE INSURANCE COMPANY	65323	21	818	0.00
LIBERTY MUTUAL INSURANCE COMPANY	23043	51	41	0.00
LIBERTY NATIONAL LIFE INSURANCE COMPANY	65331	21	42,995	0.00
LIFE & HEALTH INSURANCE COMPANY OF AM	77887	21	1,045,850	0.08
LIFE INSURANCE COMPANY OF GEORGIA	65471	21	61,507	0.00
LIFE INVESTORS INSURANCE COMPANY OF AM	64130	21	9,062,262	0.71
LINCOLN BENEFIT LIFE COMPANY	65595	21	3,052,510	0.24
LINCOLN HERITAGE LIFE INSURANCE COMPANY	65927	11	3,141,633	0.25
LINCOLN NATIONAL LIFE INSURANCE COMPANY	65676	21	267,021	0.02
LOYAL AMERICAN LIFE INSURANCE COMPANY	65722	21	342,284	0.03
MADISON NATIONAL LIFE INSURANCE COMPANY	65781	21	1,169	0.00
MASSACHUSETTS MUTUAL LIFE INSURANCE CO	65935	22	1,377,528	0.11
MEDAMERICA INSURANCE COMPANY	69515	21	222,221	0.02
MEDICO LIFE INSURANCE COMPANY	71471	21	331,911	0.03
MEGA LIFE AND HEALTH INSURANCE COMPANY	97055	21	31,080	0.00
METROPOLITAN LIFE INSURANCE COMPANY	65978	21	6,187,974	0.48
MID WEST NATIONAL LIFE INS CO OF TN	66087	21	2,438	0.00
MIDLAND NATIONAL LIFE INSURANCE COMPANY	66044	21	-161	0.00
MIDWESTERN UNITED LIFE INSURANCE COMPANY	66109	21	7,738	0.00
MINNESOTA LIFE INSURANCE COMPANY	66168	21	4,196	0.00
MONARCH LIFE INSURANCE COMPANY	66265	21	3,851	0.00
MONUMENTAL LIFE INSURANCE COMPANY	66281	21	1,825,238	0.14
MONY LIFE INSURANCE COMPANY	66370	21	76,582	0.01
MUTUAL OF OMAHA INSURANCE COMPANY	71412	22	15,614,699	1.22

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS GUAR. REN. A&H BUSINESS LIFE (PG 30 LINE 25.2 COL 1) AND P&C (PG 26 LINE 15.3 COL 1)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
NATIONAL BENEFIT LIFE INSURANCE COMPANY	61409	21	595	0.00
NATIONAL CASUALTY COMPANY	11991	51	1,945	0.00
NATIONAL GUARDIAN LIFE INSURANCE COMPANY	66583	22	842	0.00
NATIONAL HEALTH INSURANCE COMPANY	82538	21	11,487	0.00
NATIONAL STATES INSURANCE COMPANY	60593	21	3,641,196	0.28
NATIONAL TEACHERS ASSOCIATES LIFE INS CO	87963	21	1,395,070	0.11
NATIONAL UNION FIRE INSURANCE CO OF PITT	19445	51	123,215	0.01
NATIONWIDE LIFE INSURANCE COMPANY	66869	21	88,308	0.01
NATIONWIDE LIFE INSURANCE COMPANY OF AM	68225	21	644	0.00
NEW YORK LIFE INSURANCE COMPANY	66915	22	3,724,996	0.29
NORTH AMERICAN INSURANCE COMPANY	68349	21	141,023	0.01
NORTH CAROLINA MUTUAL LIFE INSURANCE CO	67032	22	21	0.00
NORTHWESTERN LONG TERM CARE INSURANCE CO	69000	21	3,961,253	0.31
NORTHWESTERN MUTUAL LIFE INSURANCE CO	67091	22	902,435	0.07
OCCIDENTAL LIFE INSURANCE COMPANY OF NC	67148	21	341,914	0.03
OHIO NATIONAL LIFE ASSURANCE CORPORATION	89206	21	28,333	0.00
OHIO NATIONAL LIFE INSURANCE COMPANY THE	67172	21	81,302	0.01
OHIO STATE LIFE INSURANCE COMPANY THE	67180	21	486	0.00
OLD AMERICAN INSURANCE COMPANY	67199	21	98,770	0.01
OLD RELIANCE INSURANCE COMPANY	67253	21	9,619	0.00
OXFORD LIFE INSURANCE COMPANY	76112	21	33,251	0.00
OZARK NATIONAL LIFE INSURANCE COMPANY	67393	21	11,574	0.00
PACIFICARE LIFE & HEALTH INSURANCE CO	70785	21	1,236,069	0.10
PAN AMERICAN LIFE INSURANCE COMPANY	67539	22	1,674	0.00
PEKIN LIFE INSURANCE COMPANY	67628	11	8,135,789	0.64
PENN TREATY NETWORK AMERICA INS CO	63282	21	17,033,928	1.33
PENNSYLVANIA LIFE INSURANCE COMPANY	67660	21	3,903,089	0.30
PEOPLES BENEFIT LIFE INSURANCE COMPANY	66605	21	611,021	0.05
PERSONALCARE INSURANCE OF ILLINOIS INC	74160	11	530,521	0.04
PHILADELPHIA AMERICAN LIFE INSURANCE CO	67784	21	123,189	0.01
PHOENIX LIFE INSURANCE COMPANY	67814	21	2,228	0.00
PHYSICIANS LIFE INSURANCE COMPANY	72125	21	44,905	0.00
PHYSICIANS MUTUAL INSURANCE COMPANY	80578	22	18,323,807	1.43
PRIMERICA LIFE INSURANCE COMPANY	65919	21	9,512	0.00
PRINCIPAL LIFE INSURANCE COMPANY	61271	21	194,116	0.02
PROFESSIONAL INSURANCE COMPANY	68047	21	276,114	0.02
PROTECTIVE LIFE INSURANCE COMPANY	68136	21	753,523	0.06

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS GUAR. REN. A&H BUSINESS LIFE (PG 30 LINE 25.2 COL 1) AND P&C (PG 26 LINE 15.3 COL 1)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
PROVIDENT LIFE & ACCIDENT INSURANCE CO	68195	21	4,347,811	0.34
PROVIDENT LIFE & CASUALTY INSURANCE CO	68209	21	7,266	0.00
PRUDENTIAL INSURANCE COMPANY OF AMERICA	68241	21	4,562,352	0.36
PYRAMID LIFE INSURANCE COMPANY THE	68284	21	3,304,605	0.26
REASSURE AMERICA LIFE INSURANCE COMPANY	65765	11	751,603	0.06
RELIABLE LIFE INSURANCE COMPANY THE	68357	21	50,120	0.00
RELIASTAR LIFE INSURANCE COMPANY	67105	21	37	0.00
RELIASTAR LIFE INSURANCE COMPANY OF NY	61360	21	103,287	0.01
RESERVE NATIONAL INSURANCE COMPANY	68462	21	6,818,865	0.53
RIGHTCHOICE INSURANCE COMPANY	83640	11	46,437	0.00
SAFECO LIFE INSURANCE COMPANY	68608	21	4,519	0.00
SCOR LIFE INSURANCE COMPANY	68446	21	52,255	0.00
SECURITY FINANCIAL LIFE INSURANCE CO	68764	21	169	0.00
SECURITY LIFE INSURANCE COMPANY OF AM	68721	21	9,338	0.00
SECURITY MUTUAL LIFE INSURANCE CO OF NY	68772	22	1,831	0.00
SECURITY NATIONAL LIFE INSURANCE COMPANY	69485	21	1,038	0.00
SENTRY LIFE INSURANCE COMPANY	68810	21	1,402	0.00
SETTLERS LIFE INSURANCE COMPANY	64220	21	1,928	0.00
SHELTER LIFE INSURANCE COMPANY	65757	21	35,318	0.00
SOUTHLAND LIFE INSURANCE COMPANY	68950	21	327	0.00
SOUTHWESTERN LIFE INSURANCE COMPANY	91391	21	277,059	0.02
STANDARD INSURANCE COMPANY	69019	21	115,524	0.01
STANDARD LIFE & ACCIDENT INSURANCE CO	86355	21	11,175,628	0.87
STATE FARM MUTUAL AUTOMOBILE INSURANCE C	25178	42	21,214,818	1.66
STATE LIFE INSURANCE COMPANY THE	69116	22	1,661,379	0.13
STATE MUTUAL INSURANCE COMPANY	69132	22	9,886,204	0.77
STERLING LIFE INSURANCE COMPANY	77399	11	882,521	0.07
STONEBRIDGE LIFE INSURANCE COMPANY	65021	21	224,780	0.02
SURETY LIFE INSURANCE COMPANY	69310	21	8,539	0.00
TEACHERS INSURANCE & ANNUITY ASSN OF AM	69345	21	2,293,486	0.18
TIAA-CREF LIFE INSURANCE COMPANY	60142	21	381,391	0.03
TRANSAMERICA ASSURANCE COMPANY	80829	21	332,113	0.03
TRANSAMERICA FINANCIAL LIFE INSURANCE CO	70688	21	2,723	0.00
TRANSAMERICA LIFE INSURANCE COMPANY	86231	21	2,330,659	0.18
TRANSAMERICA OCCIDENTAL LIFE INS CO	67121	21	6,727,609	0.53
TRAVELERS INSURANCE COMPANY THE	87726	21	4,513,136	0.35
TRUSTMARK INSURANCE COMPANY	61425	11	1,248,168	0.10

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS GUAR. REN. A&H BUSINESS LIFE (PG 30 LINE 25.2 COL 1) AND P&C (PG 26 LINE 15.3 COL 1)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
TRUSTMARK LIFE INSURANCE COMPANY	62863	11	359	0.00
UNICARE HEALTH INSURANCE CO OF THE MW	70700	11	84,763,284	6.62
UNICARE LIFE & HEALTH INSURANCE COMPANY	80314	21	772,570	0.06
UNIFIED LIFE INSURANCE COMPANY	11121	21	4,112	0.00
UNION BANKERS INSURANCE COMPANY	69701	21	1,681,370	0.13
UNION CENTRAL LIFE INSURANCE COMPANY THE	80837	22	8,365	0.00
UNION FIDELITY LIFE INSURANCE COMPANY	62596	11	289,515	0.02
UNION LABOR LIFE INSURANCE COMPANY THE	69744	21	200,253	0.02
UNION STANDARD OF AMERICA LIFE INS CO	81124	21	3,110	0.00
UNITED AMERICAN INSURANCE COMPANY	92916	21	29,770,330	2.32
UNITED FAMILY LIFE INSURANCE COMPANY	91693	21	99	0.00
UNITED HOME LIFE INSURANCE COMPANY	69922	21	2,499	0.00
UNITED INSURANCE COMPANY OF AMERICA	69930	11	121,547	0.01
UNITED NATIONAL LIFE INSURANCE CO OF AM	92703	11	48,593	0.00
UNITED OF OMAHA LIFE INSURANCE COMPANY	69868	21	100	0.00
UNITED SECURITY ASSURANCE COMPANY OF PA	42129	51	6,338	0.00
UNITED SECURITY LIFE INSURANCE CO OF IL	81108	11	250,326	0.02
UNITED STATES LIFE INSURANCE CO OF NY	70106	21	781	0.00
UNITED TEACHER ASSOCIATES INSURANCE CO	63479	21	4,499,611	0.35
UNITED WISCONSIN INSURANCE COMPANY	29157	51	-116	0.00
UNITED WORLD LIFE INSURANCE COMPANY	72850	21	2,240	0.00
UNITY MUTUAL LIFE INSURANCE COMPANY	70114	22	47	0.00
UNIVERSAL GUARANTY LIFE INSURANCE CO	70130	21	1,033	0.00
UNUM LIFE INSURANCE COMPANY OF AMERICA	62235	21	8,458,115	0.66
US HEALTH & LIFE INSURANCE COMPANY	97772	21	40,522	0.00
USAA LIFE INSURANCE COMPANY	69663	21	1,543,896	0.12
VALLEY FORGE LIFE INSURANCE COMPANY	70211	21	233,821	0.02
VETERANS LIFE INSURANCE COMPANY	81027	11	200,292	0.02
WASHINGTON NATIONAL INSURANCE COMPANY	70319	11	14,401,460	1.12
WEST COAST LIFE INSURANCE COMPANY	70335	21	1,245	0.00
WESTERN & SOUTHERN LIFE INSURANCE CO	70483	21	1,496,492	0.12
WESTWARD LIFE INSURANCE COMPANY	78301	21	35,941	0.00
WORLD INSURANCE COMPANY	70629	21	523,660	0.04

TOTAL PREMIUMS WRITTEN THIS LINE: 1,280,759,363

TOTAL NUMBER OF COMPANIES THIS LINE: 255

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIR. PREM. NON-REN. FOR STATED REASONS ONLY A&H BUSINESS LIFE (P30 L25.3 C1) AND P&C (P26 L15.4 C1)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
AETNA LIFE INSURANCE COMPANY	60054	21	419,397	0.57
AIG PREMIER INSURANCE COMPANY	20796	51	8,084	0.01
AMERICAN CASUALTY COMPANY OF READING PA	20427	51	-17	0.00
AMERICAN FAMILY MUTUAL INSURANCE COMPAN	19275	52	29,655,233	40.61
AMERICAN GENERAL LIFE & ACCIDENT INS CO	66672	21	6,546	0.01
AMERICAN INCOME LIFE INSURANCE COMPANY	60577	21	2,732	0.00
AMERICAN NATIONAL INSURANCE COMPANY	60739	21	156,559	0.21
AMERICAN NATIONAL LIFE INSURANCE CO TX	71773	21	205,385	0.28
AMERICAN PROGRESSIVE LIFE & HEALTH OF NY	80624	21	439	0.00
AMERICAN REPUBLIC INSURANCE COMPANY	60836	21	7,163,202	9.81
AMERICAN UNITED LIFE INSURANCE COMPANY	60895	21	17,408	0.02
BERKSHIRE LIFE INSURANCE COMPANY OF AM	71714	21	98,191	0.13
BUSINESS MENS ASSURANCE COMPANY OF AM	61492	21	1,851	0.00
CELTIC INSURANCE COMPANY	80799	11	17,862	0.02
CENTRAL STATES HEALTH & LIFE CO OF OMAHA	61751	22	4,468	0.01
CENTRAL UNITED LIFE INSURANCE COMPANY	61883	21	641	0.00
CENTRE LIFE INSURANCE COMPANY	80896	21	16,924	0.02
COLUMBIA UNIVERSAL LIFE INSURANCE CO	77720	21	582	0.00
COMBINED INSURANCE COMPANY OF AMERICA	62146	11	138	0.00
CONSECO INSURANCE COMPANY	60682	11	44	0.00
CONSECO SENIOR HEALTH INSURANCE COMPANY	76325	21	106,794	0.15
CONTINENTAL CASUALTY COMPANY	20443	41	80	0.00
CONTINENTAL GENERAL INSURANCE COMPANY	71404	21	5,397,243	7.39
COUNTRY LIFE INSURANCE COMPANY	62553	11	212,127	0.29
EMC NATIONAL LIFE COMPANY	62928	21	39,356	0.05
EQUITABLE LIFE ASSURANCE SOCIETY OF U S	62944	21	14,197	0.02
FIRST ALLMERICA FINANCIAL LIFE INS CO	69140	21	672	0.00
FORTIS INSURANCE COMPANY	69477	21	1,149,340	1.57
GENERAL AMERICAN LIFE INSURANCE COMPANY	63665	21	1,039	0.00
GUARANTEE TRUST LIFE INSURANCE COMPANY	64211	12	315,802	0.43
GUARDIAN LIFE INSURANCE COMPANY OF AM	64246	22	220,914	0.30
HARTFORD LIFE INSURANCE COMPANY	88072	21	190	0.00
JEFFERSON PILOT FINANCIAL INSURANCE CO	70254	21	35	0.00
JOHN ALDEN LIFE INSURANCE COMPANY	65080	21	8,013	0.01
KANAWHA INSURANCE COMPANY	65110	21	8,539	0.01
KANSAS CITY LIFE INSURANCE COMPANY	65129	21	1,576	0.00
LINCOLN NATIONAL LIFE INSURANCE COMPANY	65676	21	26,668	0.04

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIR. PREM. NON-REN. FOR STATED REASONS ONLY A&H BUSINESS LIFE (P30 L25.3 C1) AND P&C (P26 L15.4 C1)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
MADISON NATIONAL LIFE INSURANCE COMPANY	65781	21	9,524	0.01
MASSACHUSETTS MUTUAL LIFE INSURANCE CO	65935	22	74,938	0.10
MEDICO LIFE INSURANCE COMPANY	71471	21	19,580	0.03
MEGA LIFE AND HEALTH INSURANCE COMPANY	97055	21	23,684	0.03
METROPOLITAN LIFE INSURANCE COMPANY	65978	21	58,383	0.08
MID WEST NATIONAL LIFE INS CO OF TN	66087	21	20,664	0.03
MONARCH LIFE INSURANCE COMPANY	66265	21	25,346	0.03
MONUMENTAL LIFE INSURANCE COMPANY	66281	21	4,826	0.01
MUTUAL OF OMAHA INSURANCE COMPANY	71412	22	672,176	0.92
NATIONAL CASUALTY COMPANY	11991	51	1,587	0.00
NATIONWIDE LIFE INSURANCE COMPANY OF AM	68225	21	185	0.00
NORTH AMERICAN INSURANCE COMPANY	68349	21	604	0.00
NORTHWESTERN MUTUAL LIFE INSURANCE CO	67091	22	517,391	0.71
OHIO NATIONAL LIFE ASSURANCE CORPORATION	89206	21	38,195	0.05
OLD AMERICAN INSURANCE COMPANY	67199	21	23,071	0.03
PENN MUTUAL LIFE INSURANCE COMPANY THE	67644	22	9,736	0.01
PENNSYLVANIA LIFE INSURANCE COMPANY	67660	21	4,020	0.01
PHYSICIANS MUTUAL INSURANCE COMPANY	80578	22	4,462	0.01
PROTECTIVE LIFE INSURANCE COMPANY	68136	21	2,254	0.00
PROVIDENT LIFE & ACCIDENT INSURANCE CO	68195	21	189,384	0.26
PRUDENTIAL INSURANCE COMPANY OF AMERICA	68241	21	2,269,201	3.11
REASSURE AMERICA LIFE INSURANCE COMPANY	65765	11	116,389	0.16
RELIABLE LIFE INSURANCE COMPANY THE	68357	21	499	0.00
RESERVE NATIONAL INSURANCE COMPANY	68462	21	341,296	0.47
SHELTER LIFE INSURANCE COMPANY	65757	21	76,834	0.11
STANDARD LIFE & ACCIDENT INSURANCE CO	86355	21	19,496	0.03
STATE FARM MUTUAL AUTOMOBILE INSURANCE C	25178	42	19,981,181	27.36
TRAVELERS INSURANCE COMPANY THE	87726	21	6,925	0.01
TRUSTMARK INSURANCE COMPANY	61425	11	1,434,406	1.96
TRUSTMARK LIFE INSURANCE COMPANY	62863	11	721	0.00
UNITED INSURANCE COMPANY OF AMERICA	69930	11	1,913	0.00
UNITED OF OMAHA LIFE INSURANCE COMPANY	69868	21	30,182	0.04
UNITED TEACHER ASSOCIATES INSURANCE CO	63479	21	99,907	0.14
UNUM LIFE INSURANCE COMPANY OF AMERICA	62235	21	170,162	0.23
WASHINGTON NATIONAL INSURANCE COMPANY	70319	11	2,375	0.00
WORLD INSURANCE COMPANY	70629	21	1,500,481	2.05

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIR. PREM. NON-REN. FOR STATED REASONS ONLY A&H BUSINESS LIFE (P30 L25.3 C1) AND P&C (P26 L15.4 C1)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
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TOTAL PREMIUMS WRITTEN THIS LINE: 73,030,232

TOTAL NUMBER OF COMPANIES THIS LINE: 73

All Companies with a 0 premium are excluded from this report.

August 12, 2004

Page 99 of 143

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS OTHER ACCIDENT ONLY BUSINESS (P30 LINE 25.4 COL 1) AND P&C (P26 LINE 15.5 COL 1)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
ALLSTATE LIFE INSURANCE COMPANY	60186	11	5,953	0.02
ALLSTATE LIFE INSURANCE COMPANY OF NY	70874	21	993	0.00
AMERICAN FAMILY MUTUAL INSURANCE COMPAN	19275	52	2,247	0.01
AMERICAN GENERAL LIFE & ACCIDENT INS CO	66672	21	65	0.00
AMERICAN HOME ASSURANCE COMPANY	19380	51	23,112	0.08
AMERICAN LIFE & HEALTH INSURANCE COMPANY	60674	21	76	0.00
AMERICAN REPUBLIC INSURANCE COMPANY	60836	21	65	0.00
BANKERS LIFE & CASUALTY COMPANY	61263	11	723	0.00
BROKERS NATIONAL LIFE ASSURANCE COMPANY	74900	21	497	0.00
CENTRAL RESERVE LIFE INSURANCE COMPANY	61727	21	41,582	0.15
CENTRAL UNITED LIFE INSURANCE COMPANY	61883	21	62	0.00
CINCINNATI LIFE INSURANCE COMPANY THE	76236	21	3,534	0.01
COLORADO BANKERS LIFE INSURANCE COMPANY	84786	21	41,771	0.15
COLUMBIAN LIFE INSURANCE COMPANY	76023	11	280	0.00
COMBINED INSURANCE COMPANY OF AMERICA	62146	11	2,105	0.01
COMBINED LIFE INSURANCE COMPANY OF NY	78697	21	12	0.00
CONSECO INSURANCE COMPANY	60682	11	8,092	0.03
CONTINENTAL GENERAL INSURANCE COMPANY	71404	21	44,904	0.16
COUNTRY LIFE INSURANCE COMPANY	62553	11	6,496	0.02
FARMERS MUTUAL HAIL INSURANCE CO OF IA	13897	52	1,170	0.00
FEDERAL HOME LIFE INSURANCE COMPANY	67695	21	3,860	0.01
FEDERAL INSURANCE COMPANY	20281	51	14,389	0.05
FEDERAL LIFE INSURANCE COMPANY MUTUAL	63223	12	53	0.00
FORTIS BENEFITS INSURANCE COMPANY	70408	21	136	0.00
FORTIS INSURANCE COMPANY	69477	21	25	0.00
GE LIFE & ANNUITY ASSURANCE COMPANY	65536	21	65,369	0.24
GENERAL AMERICAN LIFE INSURANCE COMPANY	63665	21	54	0.00
GENERAL ELECTRIC CAPITAL ASSURANCE CO	70025	21	606	0.00
GERBER LIFE INSURANCE COMPANY	70939	21	170,501	0.62
GLOBE LIFE & ACCIDENT INSURANCE COMPANY	91472	21	233	0.00
GUARANTEE TRUST LIFE INSURANCE COMPANY	64211	12	2,884,506	10.43
GULF INSURANCE COMPANY	22217	51	5,427,957	19.63
INDIANAPOLIS LIFE INSURANCE COMPANY	64645	21	392	0.00
INDIVIDUAL ASSURANCE COMPANY LIFE HTH AC	81779	21	786	0.00
JEFFERSON PILOT FINANCIAL INSURANCE CO	70254	21	216	0.00
KANSAS CITY LIFE INSURANCE COMPANY	65129	21	14,810	0.05
LIBERTY LIFE INSURANCE COMPANY	65323	21	45	0.00

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS OTHER ACCIDENT ONLY BUSINESS (P30 LINE 25.4 COL 1) AND P&C (P26 LINE 15.5 COL 1)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
LIFE INSURANCE COMPANY OF NORTH AMERICA	65498	21	45,220	0.16
LIFE INVESTORS INSURANCE COMPANY OF AM	64130	21	21,129	0.08
LINCOLN NATIONAL LIFE INSURANCE COMPANY	65676	21	87	0.00
MERIT LIFE INSURANCE CO	65951	21	533,921	1.93
MONUMENTAL LIFE INSURANCE COMPANY	66281	21	25,661	0.09
MUTUAL OF OMAHA INSURANCE COMPANY	71412	22	644,327	2.33
NATIONAL CASUALTY COMPANY	11991	51	41,528	0.15
OLD AMERICAN INSURANCE COMPANY	67199	21	4,328	0.02
OLD REPUBLIC INSURANCE COMPANY	24147	51	1,037,600	3.75
PHYSICIANS MUTUAL INSURANCE COMPANY	80578	22	1,436	0.01
PRINCIPAL LIFE INSURANCE COMPANY	61271	21	122	0.00
PROVIDENT LIFE & ACCIDENT INSURANCE CO	68195	21	83,145	0.30
REASSURE AMERICA LIFE INSURANCE COMPANY	65765	11	7,537	0.03
RELIANCE STANDARD LIFE INSURANCE COMPANY	68381	11	5,260	0.02
SEARS LIFE INSURANCE COMPANY	69914	21	238	0.00
SECURITY FINANCIAL LIFE INSURANCE CO	68764	21	24	0.00
SECURITY NATIONAL LIFE INSURANCE COMPANY	69485	21	125,490	0.45
STANDARD LIFE & ACCIDENT INSURANCE CO	86355	21	1,605	0.01
STATE FARM MUTUAL AUTOMOBILE INSURANCE C	25178	42	717	0.00
STONEBRIDGE LIFE INSURANCE COMPANY	65021	21	9,713	0.04
TIG INSURANCE COMPANY	25534	51	14,930	0.05
TRANSAMERICA FINANCIAL LIFE INSURANCE CO	70688	21	1,068	0.00
TRAVELERS INSURANCE COMPANY THE	87726	21	12,160	0.04
UNITED WORLD LIFE INSURANCE COMPANY	72850	21	165	0.00
UNUM LIFE INSURANCE COMPANY OF AMERICA	62235	21	2,786	0.01
VIRGINIA SURETY COMPANY INC	40827	41	16,262,314	58.81
WASHINGTON NATIONAL INSURANCE COMPANY	70319	11	40	0.00
WESTERN & SOUTHERN LIFE INSURANCE CO	70483	21	100	0.00

TOTAL PREMIUMS WRITTEN THIS LINE: 27,650,328

TOTAL NUMBER OF COMPANIES THIS LINE: 65

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS ALL OTHER A&H BUSINESS LIFE (P30 LINE 25.5 COL 1) AND P&C (PAGE 26 LINE 15.6 COL 1)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
AETNA LIFE INSURANCE COMPANY	60054	21	11,427	0.00
AIG LIFE INSURANCE COMPANY	66842	21	743	0.00
AMERICAN BANKERS INSURANCE COMPANY OF FL	10111	51	788,938	0.13
AMERICAN BANKERS LIFE ASSURANCE CO OF FL	60275	21	106,130	0.02
AMERICAN CAPITOL INSURANCE COMPANY	60291	21	1,093	0.00
AMERICAN COMMUNITY MUTUAL INSURANCE CO	60305	22	14,015,222	2.35
AMERICAN FIDELITY ASSURANCE COMPANY	60410	21	1,761	0.00
AMERICAN GENERAL LIFE & ACCIDENT INS CO	66672	21	8,343	0.00
AMERICAN INTERNATIONAL LIFE ASSR CO NY	60607	21	195	0.00
AMERICAN LIFE INSURANCE COMPANY	84158	14	455,822	0.08
AMERICAN MEMORIAL LIFE INSURANCE COMPANY	67989	21	15	0.00
AMERICAN NATIONAL INSURANCE COMPANY	60739	21	11,488	0.00
AMERICAN PUBLIC LIFE INSURANCE COMPANY	60801	21	12,587	0.00
AMERICAN RELIABLE INSURANCE COMPANY	19615	51	-12	0.00
AMERICAN REPUBLIC INSURANCE COMPANY	60836	21	99,702	0.02
ANTHEM LIFE INSURANCE COMPANY	61069	21	8	0.00
ASSURITY LIFE INSURANCE COMPANY	71439	21	30,257	0.01
ATLANTA LIFE INSURANCE COMPANY	61093	21	897	0.00
BALTIMORE LIFE INSURANCE COMPANY THE	61212	21	281,670	0.05
BANKERS LIFE & CASUALTY COMPANY	61263	11	8,089	0.00
BANKERS NATIONAL LIFE INSURANCE COMPANY	71900	21	571	0.00
BROKERS NATIONAL LIFE ASSURANCE COMPANY	74900	21	26,930	0.00
BUSINESS MENS ASSURANCE COMPANY OF AM	61492	21	2,066	0.00
CAPITOL INDEMNITY CORPORATION	10472	51	16,600	0.00
CENTRAL BENEFITS NATIONAL LIFE INS CO	63541	21	26,080	0.00
CENTRAL STATES INDEMNITY CO OF OMAHA	34274	51	1,049	0.00
CENTRAL UNITED LIFE INSURANCE COMPANY	61883	21	525	0.00
CINCINNATI CASUALTY COMPANY THE	28665	51	340	0.00
CINCINNATI INSURANCE COMPANY THE	10677	51	4,254	0.00
CINCINNATI LIFE INSURANCE COMPANY THE	76236	21	2,570	0.00
CLARENDON NATIONAL INSURANCE COMPANY	20532	51	938,920	0.16
COLONIAL LIFE & ACCIDENT INSURANCE CO	62049	21	1,802	0.00
COMBINED INSURANCE COMPANY OF AMERICA	62146	11	47,765	0.01
COMMERCIAL TRAVELERS MUTUAL INSURANCE C	81426	22	57,990	0.01
CONSECO INSURANCE COMPANY	60682	11	17,005	0.00
CONSECO LIFE INSURANCE COMPANY	65900	21	805	0.00
CONSECO SENIOR HEALTH INSURANCE COMPANY	76325	21	5,526	0.00

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS ALL OTHER A&H BUSINESS LIFE (P30 LINE 25.5 COL 1) AND P&C (PAGE 26 LINE 15.6 COL 1)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
COUNTRY LIFE INSURANCE COMPANY	62553	11	63,486	0.01
DESTINY HEALTH INSURANCE COMPANY	89003	11	783,802	0.13
EMC NATIONAL LIFE COMPANY	62928	21	191	0.00
EMPIRE FIRE & MARINE INSURANCE COMPANY	21326	51	365,703	0.06
EPIC LIFE INSURANCE COMPANY THE	64149	21	16,582	0.00
FAMILY LIFE INSURANCE COMPANY	63053	21	3,609	0.00
FEDERAL HOME LIFE INSURANCE COMPANY	67695	21	35,542	0.01
FEDERAL LIFE INSURANCE COMPANY MUTUAL	63223	12	106,053	0.02
FIDELITY LIFE ASSOCIATION MUTUAL LEG RES	63290	12	71	0.00
FIDELITY SECURITY LIFE INSURANCE COMPANY	71870	21	84,160	0.01
FORT DEARBORN LIFE INSURANCE COMPANY	71129	11	39	0.00
FORTIS BENEFITS INSURANCE COMPANY	70408	21	145,020	0.02
FORTIS INSURANCE COMPANY	69477	21	9,519,215	1.60
GE LIFE & ANNUITY ASSURANCE COMPANY	65536	21	41,548	0.01
GENERAL AMERICAN LIFE INSURANCE COMPANY	63665	21	22,322	0.00
GOLDEN RULE INSURANCE COMPANY	62286	11	8,431,678	1.42
GREAT WEST LIFE & ANNUITY INSURANCE CO	68322	21	5,774	0.00
GREAT WEST LIFE ASSURANCE COMPANY THE	80705	31	5,416	0.00
GUARANTEE TRUST LIFE INSURANCE COMPANY	64211	12	5,966,165	1.00
HEALTH CARE SERVICE CORP MUT LEG RES CO	70670	12	501,137,937	84.11
HUMANA INSURANCE COMPANY	73288	21	27,105	0.00
ILLINOIS MUTUAL LIFE INSURANCE COMPANY	64580	12	-16	0.00
ING LIFE INSURANCE & ANNUITY COMPANY	86509	21	4,882	0.00
JEFFERSON NATIONAL LIFE INSURANCE CO	64017	21	5,137	0.00
JOHN ALDEN LIFE INSURANCE COMPANY	65080	21	2,020,015	0.34
JOHN HANCOCK LIFE INSURANCE COMPANY	65099	21	1,184	0.00
KANSAS CITY LIFE INSURANCE COMPANY	65129	21	1	0.00
LIBERTY LIFE INSURANCE COMPANY	65323	21	1,821	0.00
LIBERTY MUTUAL INSURANCE COMPANY	23043	51	179	0.00
LIFE INVESTORS INSURANCE COMPANY OF AM	64130	21	1,124	0.00
LINCOLN DIRECT LIFE INSURANCE CO	65668	21	210	0.00
LINCOLN NATIONAL LIFE INSURANCE COMPANY	65676	21	2,285	0.00
MARKEL INSURANCE COMPANY	38970	41	1,603,101	0.27
METROPOLITAN LIFE INSURANCE COMPANY	65978	21	1,294	0.00
METROPOLITAN PROPERTY & CASUALTY INS CO	26298	51	38,930	0.01
MONUMENTAL LIFE INSURANCE COMPANY	66281	21	109,817	0.02
MUNICIPAL INSURANCE COMPANY OF AMERICA	70793	11	713	0.00

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS ALL OTHER A&H BUSINESS LIFE (P30 LINE 25.5 COL 1) AND P&C (PAGE 26 LINE 15.6 COL 1)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
MUTUAL OF OMAHA INSURANCE COMPANY	71412	22	415,326	0.07
NATIONAL CASUALTY COMPANY	11991	51	230	0.00
NATIONAL GUARDIAN LIFE INSURANCE COMPANY	66583	22	3,480	0.00
NORTH AMERICAN COMPANY FOR L & H INS	66974	11	9,812	0.00
NORTH AMERICAN INSURANCE COMPANY	68349	21	230	0.00
NORTH CAROLINA MUTUAL LIFE INSURANCE CO	67032	22	4,642	0.00
NORTHWESTERN MUTUAL LIFE INSURANCE CO	67091	22	37,498	0.01
OCCIDENTAL LIFE INSURANCE COMPANY OF NC	67148	21	7,677	0.00
OLD AMERICAN INSURANCE COMPANY	67199	21	7,946	0.00
OLD REPUBLIC LIFE INSURANCE COMPANY	67261	11	360,285	0.06
PEKIN LIFE INSURANCE COMPANY	67628	11	25,594,523	4.30
PENNSYLVANIA LIFE INSURANCE COMPANY	67660	21	505	0.00
PHYSICIANS MUTUAL INSURANCE COMPANY	80578	22	980,574	0.16
PRINCIPAL LIFE INSURANCE COMPANY	61271	21	177,318	0.03
PROFESSIONAL LIFE & CASUALTY COMPANY	68063	11	-92	0.00
PROVIDENT LIFE & ACCIDENT INSURANCE CO	68195	21	365	0.00
PRUDENTIAL INSURANCE COMPANY OF AMERICA	68241	21	6	0.00
PYRAMID LIFE INSURANCE COMPANY THE	68284	21	148,547	0.02
REASSURE AMERICA LIFE INSURANCE COMPANY	65765	11	749,192	0.13
RELIABLE LIFE INSURANCE COMPANY THE	68357	21	2,859	0.00
REPUBLIC WESTERN INSURANCE COMPANY	31089	51	91,538	0.02
SENTRY LIFE INSURANCE COMPANY	68810	21	1,118	0.00
STANDARD LIFE & ACCIDENT INSURANCE CO	86355	21	5,590	0.00
STANDARD LIFE INSURANCE COMPANY OF IN	69051	21	73	0.00
STATE FARM MUTUAL AUTOMOBILE INSURANCE C	25178	42	3,163,995	0.53
STATE MUTUAL INSURANCE COMPANY	69132	22	3,940	0.00
STERLING LIFE INSURANCE COMPANY	77399	11	14,974,278	2.51
STONEBRIDGE LIFE INSURANCE COMPANY	65021	21	94	0.00
TIG INSURANCE COMPANY	25534	51	758,146	0.13
TRAVELERS INSURANCE COMPANY THE	87726	21	93,171	0.02
TRUSTMARK INSURANCE COMPANY	61425	11	24,585	0.00
UNDERWRITERS AT LLOYDS LONDON	15792	66	23,813	0.00
UNION FIDELITY LIFE INSURANCE COMPANY	62596	11	49,721	0.01
UNITED DENTAL CARE INSURANCE COMPANY	97870	21	52,522	0.01
UNITED FAMILY LIFE INSURANCE COMPANY	91693	21	89	0.00
UNITED INSURANCE COMPANY OF AMERICA	69930	11	230,827	0.04
UNITED OF OMAHA LIFE INSURANCE COMPANY	69868	21	118,868	0.02

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS ALL OTHER A&H BUSINESS LIFE (P30 LINE 25.5 COL 1) AND P&C (PAGE 26 LINE 15.6 COL 1)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
UNITED STATES LIFE INSURANCE CO OF NY	70106	21	10,807	0.00
UNITED TEACHER ASSOCIATES INSURANCE CO	63479	21	898	0.00
UNITED WISCONSIN LIFE INSURANCE COMPANY	97179	21	2,567	0.00
UNUM LIFE INSURANCE COMPANY OF AMERICA	62235	21	3,118	0.00
WASHINGTON NATIONAL INSURANCE COMPANY	70319	11	386	0.00
WEST COAST LIFE INSURANCE COMPANY	70335	21	22,074	0.00
WESTERN & SOUTHERN LIFE INSURANCE CO	70483	21	3,132	0.00
WORLD INSURANCE COMPANY	70629	21	123,426	0.02

TOTAL PREMIUMS WRITTEN THIS LINE: 595,796,967

TOTAL NUMBER OF COMPANIES THIS LINE: 119

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIR. PREM. TOTAL OTHER INDIVIDUAL CERT. LIFE (P30 L 25.6, C1) AND P&C (NO EQUIVALENT LINE IN BLANK)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
AAA LIFE INSURANCE COMPANY	71854	21	149,690	0.01
ACACIA LIFE INSURANCE COMPANY	60038	21	1,026	0.00
AETNA LIFE INSURANCE COMPANY	60054	21	430,824	0.02
AIG CENTENNIAL INSURANCE COMPANY	34789	51	99	0.00
AIG LIFE INSURANCE COMPANY	66842	21	1,475,517	0.07
AIG PREMIER INSURANCE COMPANY	20796	51	27,876	0.00
ALLIANZ LIFE INSURANCE COMPANY OF N A	90611	21	6,985,227	0.32
ALLMERICA FINANCIAL LIFE INS & ANN CO	84824	21	1,738,443	0.08
ALLSTATE LIFE INSURANCE COMPANY	60186	11	14,913	0.00
ALLSTATE LIFE INSURANCE COMPANY OF NY	70874	21	1,156	0.00
ALTA HEALTH & LIFE INSURANCE COMPANY	67369	21	129,708	0.01
AMERICAN BANKERS INSURANCE COMPANY OF FL	10111	51	788,938	0.04
AMERICAN BANKERS LIFE ASSURANCE CO OF FL	60275	21	301,094	0.01
AMERICAN CAPITOL INSURANCE COMPANY	60291	21	19,306	0.00
AMERICAN CASUALTY COMPANY OF READING PA	20427	51	7	0.00
AMERICAN COMMUNITY MUTUAL INSURANCE CO	60305	22	14,100,809	0.65
AMERICAN FAMILY LIFE ASSR CO OF COLUMBUS	60380	21	92,129,445	4.28
AMERICAN FAMILY MUTUAL INSURANCE COMPAN	19275	52	35,605,681	1.65
AMERICAN FIDELITY ASSURANCE COMPANY	60410	21	3,142,083	0.15
AMERICAN FOUNDERS LIFE INSURANCE COMPANY	60445	21	3,201	0.00
AMERICAN GENERAL LIFE & ACCIDENT INS CO	66672	21	509,625	0.02
AMERICAN GENERAL LIFE INSURANCE COMPANY	60488	21	1,161,230	0.05
AMERICAN HEALTH & LIFE INSURANCE COMPANY	60518	21	5,400	0.00
AMERICAN HERITAGE LIFE INSURANCE COMPANY	60534	21	4,345,885	0.20
AMERICAN HOME ASSURANCE COMPANY	19380	51	23,112	0.00
AMERICAN INCOME LIFE INSURANCE COMPANY	60577	21	2,244,906	0.10
AMERICAN INTERNATIONAL LIFE ASSR CO NY	60607	21	195	0.00
AMERICAN LIFE & HEALTH INSURANCE COMPANY	60674	21	76	0.00
AMERICAN LIFE INSURANCE COMPANY	84158	14	493,144	0.02
AMERICAN MEMORIAL LIFE INSURANCE COMPANY	67989	21	731	0.00
AMERICAN NATIONAL INSURANCE COMPANY	60739	21	290,577	0.01
AMERICAN NATIONAL LIFE INSURANCE CO TX	71773	21	205,385	0.01
AMERICAN NETWORK INSURANCE COMPANY	81078	21	3,384	0.00
AMERICAN PROGRESSIVE LIFE & HEALTH OF NY	80624	21	8,332	0.00
AMERICAN PUBLIC LIFE INSURANCE COMPANY	60801	21	102,934	0.00
AMERICAN RELIABLE INSURANCE COMPANY	19615	51	-12	0.00
AMERICAN REPUBLIC INSURANCE COMPANY	60836	21	20,305,280	0.94

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIR. PREM. TOTAL OTHER INDIVIDUAL CERT. LIFE (P30 L 25.6, C1) AND P&C (NO EQUIVALENT LINE IN BLANK)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
AMERICAN STATES INSURANCE COMPANY	19704	51	129,596	0.01
AMERICAN STATES LIFE INSURANCE COMPANY	60879	21	100,769	0.00
AMERICAN UNITED LIFE INSURANCE COMPANY	60895	21	284,205	0.01
AMERITAS LIFE INSURANCE CORP	61301	21	4,489	0.00
AMERUS LIFE INSURANCE COMPANY	61689	21	36,063	0.00
ANTHEM LIFE INSURANCE COMPANY	61069	21	187	0.00
ASSURITY LIFE INSURANCE COMPANY	71439	21	1,421,440	0.07
ATLANTA LIFE INSURANCE COMPANY	61093	21	1,101	0.00
AUTO CLUB LIFE INSURANCE COMPANY	84522	21	1,328	0.00
AUTO OWNERS LIFE INSURANCE COMPANY	61190	21	707,894	0.03
AVIVA LIFE INSURANCE COMPANY	62898	21	1,813	0.00
BALTIMORE LIFE INSURANCE COMPANY THE	61212	21	281,700	0.01
BANKERS FIDELITY LIFE INSURANCE COMPANY	61239	21	754,861	0.04
BANKERS LIFE & CASUALTY COMPANY	61263	11	32,155,815	1.49
BANKERS LIFE INSURANCE COMPANY OF IL	65415	11	3,338	0.00
BANKERS NATIONAL LIFE INSURANCE COMPANY	71900	21	1,371	0.00
BENEFICIAL LIFE INSURANCE COMPANY	61395	21	198	0.00
BERKSHIRE LIFE INSURANCE COMPANY OF AM	71714	21	2,616,855	0.12
BOSTON MUTUAL LIFE INSURANCE COMPANY	61476	22	152,778	0.01
BROKERS NATIONAL LIFE ASSURANCE COMPANY	74900	21	27,895	0.00
BUSINESS MENS ASSURANCE COMPANY OF AM	61492	21	75,865	0.00
CANADA LIFE ASSURANCE COMPANY THE	80659	31	165,462	0.01
CAPITOL INDEMNITY CORPORATION	10472	51	16,600	0.00
CELTIC INSURANCE COMPANY	80799	11	368,242	0.02
CENTRAL BENEFITS NATIONAL LIFE INS CO	63541	21	26,080	0.00
CENTRAL RESERVE LIFE INSURANCE COMPANY	61727	21	41,582	0.00
CENTRAL SECURITY LIFE INSURANCE COMPANY	61735	21	25,658	0.00
CENTRAL STATES HEALTH & LIFE CO OF OMAHA	61751	22	1,291,959	0.06
CENTRAL STATES INDEMNITY CO OF OMAHA	34274	51	1,049	0.00
CENTRAL UNITED LIFE INSURANCE COMPANY	61883	21	342,019	0.02
CENTRE LIFE INSURANCE COMPANY	80896	21	1,703,172	0.08
CHESAPEAKE LIFE INSURANCE COMPANY THE	61832	21	1,095	0.00
CHRISTIAN FIDELITY LIFE INSURANCE CO	61859	21	101,920	0.00
CINCINNATI CASUALTY COMPANY THE	28665	51	340	0.00
CINCINNATI INSURANCE COMPANY THE	10677	51	4,254	0.00
CINCINNATI LIFE INSURANCE COMPANY THE	76236	21	506,990	0.02
CLARENDON NATIONAL INSURANCE COMPANY	20532	51	938,920	0.04

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIR. PREM. TOTAL OTHER INDIVIDUAL CERT. LIFE (P30 L 25.6, C1) AND P&C (NO EQUIVALENT LINE IN BLANK)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
COLONIAL LIFE & ACCIDENT INSURANCE CO	62049	21	6,531,996	0.30
COLONIAL PENN LIFE INSURANCE COMPANY	62065	21	1,101,275	0.05
COLORADO BANKERS LIFE INSURANCE COMPANY	84786	21	41,771	0.00
COLUMBIA UNIVERSAL LIFE INSURANCE CO	77720	21	44,210	0.00
COLUMBIAN LIFE INSURANCE COMPANY	76023	11	280	0.00
COLUMBIAN MUTUAL LIFE INSURANCE COMPANY	62103	22	109	0.00
COLUMBUS LIFE INSURANCE COMPANY THE	99937	21	24,864	0.00
COMBINED INSURANCE COMPANY OF AMERICA	62146	11	25,171,251	1.17
COMBINED LIFE INSURANCE COMPANY OF NY	78697	21	6,830	0.00
COMMERCIAL TRAVELERS MUTUAL INSURANCE C	81426	22	83,323	0.00
CONNECTICUT GENERAL LIFE INSURANCE CO	62308	21	902,324	0.04
CONSECO HEALTH INSURANCE COMPANY	78174	21	12,956,011	0.60
CONSECO INSURANCE COMPANY	60682	11	39,311	0.00
CONSECO LIFE INSURANCE COMPANY	65900	21	35,802	0.00
CONSECO SENIOR HEALTH INSURANCE COMPANY	76325	21	20,484,631	0.95
CONSTITUTION LIFE INSURANCE COMPANY	62359	21	3,657,358	0.17
CONTINENTAL ASSURANCE COMPANY	62413	11	634	0.00
CONTINENTAL CASUALTY COMPANY	20443	41	36,595,910	1.70
CONTINENTAL GENERAL INSURANCE COMPANY	71404	21	15,020,367	0.70
CONTINENTAL LIFE INS CO OF BRENTWOOD TN	68500	21	1,692,920	0.08
COUNTRY LIFE INSURANCE COMPANY	62553	11	72,633,064	3.37
CROWN LIFE INSURANCE COMPANY	80675	31	152,794	0.01
CUNA MUTUAL INSURANCE SOCIETY	62626	22	95	0.00
CUNA MUTUAL LIFE INSURANCE COMPANY	65749	22	247,724	0.01
DESTINY HEALTH INSURANCE COMPANY	89003	11	783,802	0.04
EMC NATIONAL LIFE COMPANY	62928	21	1,915,260	0.09
EMPIRE FIRE & MARINE INSURANCE COMPANY	21326	51	365,703	0.02
EMPLOYEES LIFE COMPANY MUTUAL	84174	12	6,606	0.00
EPIC LIFE INSURANCE COMPANY THE	64149	21	16,582	0.00
EQUITABLE LIFE & CASUALTY INSURANCE CO	62952	21	1,143,277	0.05
EQUITABLE LIFE ASSURANCE SOCIETY OF U S	62944	21	5,911,066	0.27
ERIE FAMILY LIFE INSURANCE COMPANY	70769	21	20,875	0.00
FAMILY HERITAGE LIFE INSURANCE CO OF AM	77968	21	5,527,858	0.26
FAMILY LIFE INSURANCE COMPANY	63053	21	4,328	0.00
FARMERS MUTUAL HAIL INSURANCE CO OF IA	13897	52	1,170	0.00
FARMERS NEW WORLD LIFE INSURANCE COMPANY	63177	21	626,689	0.03
FEDERAL HOME LIFE INSURANCE COMPANY	67695	21	74,623	0.00

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIR. PREM. TOTAL OTHER INDIVIDUAL CERT. LIFE (P30 L 25.6, C1) AND P&C (NO EQUIVALENT LINE IN BLANK)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
FEDERAL INSURANCE COMPANY	20281	51	14,389	0.00
FEDERAL LIFE INSURANCE COMPANY MUTUAL	63223	12	158,582	0.01
FEDERATED LIFE INSURANCE COMPANY	63258	21	895,700	0.04
FIDELITY LIFE ASSOCIATION MUTUAL LEG RES	63290	12	71	0.00
FIDELITY SECURITY LIFE INSURANCE COMPANY	71870	21	84,213	0.00
FIRST ALLMERICA FINANCIAL LIFE INS CO	69140	21	91,558	0.00
FIRST COLONY LIFE INSURANCE COMPANY	63401	21	6,105	0.00
FIRST PENN PACIFIC LIFE INSURANCE CO	67652	21	2,341	0.00
FORT DEARBORN LIFE INSURANCE COMPANY	71129	11	102,491	0.00
FORTIS BENEFITS INSURANCE COMPANY	70408	21	4,584,178	0.21
FORTIS INSURANCE COMPANY	69477	21	14,271,417	0.66
FREEDOM LIFE INSURANCE COMPANY OF AM	62324	21	124,618	0.01
GARDEN STATE LIFE INSURANCE COMPANY	63657	21	449	0.00
GE CAPITAL LIFE ASSURANCE COMPANY OF NY	72990	2Z	56,390	0.00
GE LIFE & ANNUITY ASSURANCE COMPANY	65536	21	1,994,123	0.09
GENERAL AMERICAN LIFE INSURANCE COMPANY	63665	21	645,448	0.03
GENERAL ELECTRIC CAPITAL ASSURANCE CO	70025	21	52,568,933	2.44
GERBER LIFE INSURANCE COMPANY	70939	21	239,496	0.01
GLOBE LIFE & ACCIDENT INSURANCE COMPANY	91472	21	777,907	0.04
GOLDEN RULE INSURANCE COMPANY	62286	11	11,546,399	0.54
GOLDEN STATE MUTUAL LIFE INSURANCE CO	63924	22	38,785	0.00
GRANGE LIFE INSURANCE COMPANY	71218	21	9,280	0.00
GREAT AMERICAN LIFE INSURANCE COMPANY	63312	21	232,541	0.01
GREAT WEST LIFE & ANNUITY INSURANCE CO	68322	21	5,774	0.00
GREAT WEST LIFE ASSURANCE COMPANY THE	80705	31	270,816	0.01
GUARANTEE TRUST LIFE INSURANCE COMPANY	64211	12	13,686,396	0.64
GUARANTY INCOME LIFE INSURANCE COMPANY	64238	21	52,264	0.00
GUARDIAN LIFE INSURANCE COMPANY OF AM	64246	22	7,707,574	0.36
GULF INSURANCE COMPANY	22217	51	5,427,957	0.25
HARTFORD LIFE & ACCIDENT INSURANCE CO	70815	21	74,051	0.00
HARTFORD LIFE & ANNUITY INSURANCE CO	71153	21	84,599	0.00
HARTFORD LIFE INSURANCE COMPANY	88072	21	80,258	0.00
HEALTH CARE SERVICE CORP MUT LEG RES CO	70670	12	963,437,439	44.72
HORACE MANN LIFE INSURANCE COMPANY	64513	11	12,823	0.00
HUMANA INSURANCE COMPANY	73288	21	13,443,572	0.62
IDEALIFE INSURANCE COMPANY	97764	21	53,004	0.00
IDS LIFE INSURANCE COMPANY	65005	21	12,177,666	0.57

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIR. PREM. TOTAL OTHER INDIVIDUAL CERT. LIFE (P30 L 25.6, C1) AND P&C (NO EQUIVALENT LINE IN BLANK)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
ILLINOIS MUTUAL LIFE INSURANCE COMPANY	64580	12	6,024,990	0.28
INDIANAPOLIS LIFE INSURANCE COMPANY	64645	21	125,035	0.01
INDIVIDUAL ASSURANCE COMPANY LIFE HTH AC	81779	21	786	0.00
ING LIFE INSURANCE & ANNUITY COMPANY	86509	21	4,882	0.00
INVESTORS HERITAGE LIFE INSURANCE CO	64904	21	6,502	0.00
INVESTORS LIFE INSURANCE COMPANY OF N A	63487	21	60,581	0.00
JEFFERSON NATIONAL LIFE INSURANCE CO	64017	21	148,780	0.01
JEFFERSON PILOT FINANCIAL INSURANCE CO	70254	21	630,543	0.03
JEFFERSON PILOT LIFE INSURANCE COMPANY	67865	21	145,773	0.01
JEFFERSON PILOT LIFEAMERICA INSURANCE CO	62057	21	4,478	0.00
JOHN ALDEN LIFE INSURANCE COMPANY	65080	21	2,999,904	0.14
JOHN HANCOCK LIFE INSURANCE COMPANY	65099	21	16,313,544	0.76
KANAWHA INSURANCE COMPANY	65110	21	1,095,084	0.05
KANSAS CITY LIFE INSURANCE COMPANY	65129	21	43,203	0.00
LAFAYETTE LIFE INSURANCE COMPANY THE	65242	21	27,642	0.00
LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	65315	21	189	0.00
LIBERTY LIFE INSURANCE COMPANY	65323	21	8,152	0.00
LIBERTY MUTUAL INSURANCE COMPANY	23043	51	3,352	0.00
LIBERTY NATIONAL LIFE INSURANCE COMPANY	65331	21	43,686	0.00
LIFE & HEALTH INSURANCE COMPANY OF AM	77887	21	1,045,850	0.05
LIFE INSURANCE COMPANY OF GEORGIA	65471	21	61,518	0.00
LIFE INSURANCE COMPANY OF NORTH AMERICA	65498	21	45,220	0.00
LIFE INVESTORS INSURANCE COMPANY OF AM	64130	21	9,086,676	0.42
LINCOLN BENEFIT LIFE COMPANY	65595	21	3,052,510	0.14
LINCOLN DIRECT LIFE INSURANCE CO	65668	21	210	0.00
LINCOLN HERITAGE LIFE INSURANCE COMPANY	65927	11	3,141,633	0.15
LINCOLN NATIONAL LIFE INSURANCE COMPANY	65676	21	865,115	0.04
LOYAL AMERICAN LIFE INSURANCE COMPANY	65722	21	342,284	0.02
MADISON NATIONAL LIFE INSURANCE COMPANY	65781	21	10,798	0.00
MANHATTAN NATIONAL LIFE INSURANCE CO	67083	11	368	0.00
MANUFACTURERS LIFE INSURANCE COMPANY USA	65838	21	1,491	0.00
MARKEL INSURANCE COMPANY	38970	41	1,603,101	0.07
MASSACHUSETTS MUTUAL LIFE INSURANCE CO	65935	22	15,783,402	0.73
MEDAMERICA INSURANCE COMPANY	69515	21	222,221	0.01
MEDICO LIFE INSURANCE COMPANY	71471	21	351,491	0.02
MEGA LIFE AND HEALTH INSURANCE COMPANY	97055	21	59,333	0.00
MERIT LIFE INSURANCE CO	65951	21	533,921	0.02

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIR. PREM. TOTAL OTHER INDIVIDUAL CERT. LIFE (P30 L 25.6, C1) AND P&C (NO EQUIVALENT LINE IN BLANK)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
METROPOLITAN LIFE INSURANCE COMPANY	65978	21	14,094,131	0.65
METROPOLITAN PROPERTY & CASUALTY INS CO	26298	51	38,930	0.00
MID WEST NATIONAL LIFE INS CO OF TN	66087	21	23,102	0.00
MIDLAND NATIONAL LIFE INSURANCE COMPANY	66044	21	-161	0.00
MIDWESTERN UNITED LIFE INSURANCE COMPANY	66109	21	7,738	0.00
MINNESOTA LIFE INSURANCE COMPANY	66168	21	5,012,146	0.23
MONARCH LIFE INSURANCE COMPANY	66265	21	1,263,489	0.06
MONUMENTAL LIFE INSURANCE COMPANY	66281	21	2,078,535	0.10
MONY LIFE INSURANCE COMPANY	66370	21	5,526,526	0.26
MTL INSURANCE COMPANY	66427	11	124,815	0.01
MUNICIPAL INSURANCE COMPANY OF AMERICA	70793	11	713	0.00
MUTUAL OF OMAHA INSURANCE COMPANY	71412	22	17,465,507	0.81
NATIONAL BENEFIT LIFE INSURANCE COMPANY	61409	21	595	0.00
NATIONAL CASUALTY COMPANY	11991	51	45,290	0.00
NATIONAL GUARDIAN LIFE INSURANCE COMPANY	66583	22	71,040	0.00
NATIONAL HEALTH INSURANCE COMPANY	82538	21	11,487	0.00
NATIONAL LIFE INSURANCE COMPANY	66680	21	1,395,725	0.06
NATIONAL STATES INSURANCE COMPANY	60593	21	3,641,196	0.17
NATIONAL TEACHERS ASSOCIATES LIFE INS CO	87963	21	1,395,070	0.06
NATIONAL UNION FIRE INSURANCE CO OF PITT	19445	51	123,215	0.01
NATIONWIDE LIFE INSURANCE COMPANY	66869	21	105,505	0.00
NATIONWIDE LIFE INSURANCE COMPANY OF AM	68225	21	1,531	0.00
NEW ENGLAND LIFE INSURANCE COMPANY	91626	21	358,934	0.02
NEW YORK LIFE INSURANCE COMPANY	66915	22	6,037,076	0.28
NGL AMERICAN LIFE INSURANCE COMPANY	97241	21	96,596	0.00
NORTH AMERICAN COMPANY FOR L & H INS	66974	11	18,910	0.00
NORTH AMERICAN INSURANCE COMPANY	68349	21	141,917	0.01
NORTH CAROLINA MUTUAL LIFE INSURANCE CO	67032	22	4,663	0.00
NORTHWESTERN LONG TERM CARE INSURANCE CO	69000	21	3,961,253	0.18
NORTHWESTERN MUTUAL LIFE INSURANCE CO	67091	22	33,421,034	1.55
OCCIDENTAL LIFE INSURANCE COMPANY OF NC	67148	21	349,597	0.02
OHIO NATIONAL LIFE ASSURANCE CORPORATION	89206	21	427,131	0.02
OHIO NATIONAL LIFE INSURANCE COMPANY THE	67172	21	808,910	0.04
OHIO STATE LIFE INSURANCE COMPANY THE	67180	21	486	0.00
OLD AMERICAN INSURANCE COMPANY	67199	21	155,528	0.01
OLD RELIANCE INSURANCE COMPANY	67253	21	9,619	0.00
OLD REPUBLIC INSURANCE COMPANY	24147	51	1,037,600	0.05

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIR. PREM. TOTAL OTHER INDIVIDUAL CERT. LIFE (P30 L 25.6, C1) AND P&C (NO EQUIVALENT LINE IN BLANK)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
OLD REPUBLIC LIFE INSURANCE COMPANY	67261	11	360,285	0.02
OXFORD LIFE INSURANCE COMPANY	76112	21	33,251	0.00
OZARK NATIONAL LIFE INSURANCE COMPANY	67393	21	11,574	0.00
PACIFICARE LIFE & HEALTH INSURANCE CO	70785	21	1,236,069	0.06
PAN AMERICAN LIFE INSURANCE COMPANY	67539	22	556,381	0.03
PAUL REVERE LIFE INSURANCE COMPANY THE	67598	21	23,549,894	1.09
PEKIN LIFE INSURANCE COMPANY	67628	11	33,730,312	1.57
PENN MUTUAL LIFE INSURANCE COMPANY THE	67644	22	392,718	0.02
PENN TREATY NETWORK AMERICA INS CO	63282	21	17,033,928	0.79
PENNSYLVANIA LIFE INSURANCE COMPANY	67660	21	4,226,155	0.20
PEOPLES BENEFIT LIFE INSURANCE COMPANY	66605	21	611,021	0.03
PERSONALCARE INSURANCE OF ILLINOIS INC	74160	11	530,521	0.02
PHILADELPHIA AMERICAN LIFE INSURANCE CO	67784	21	123,189	0.01
PHOENIX LIFE INSURANCE COMPANY	67814	21	149,438	0.01
PHYSICIANS LIFE INSURANCE COMPANY	72125	21	44,905	0.00
PHYSICIANS MUTUAL INSURANCE COMPANY	80578	22	19,310,520	0.90
PRIMERICA LIFE INSURANCE COMPANY	65919	21	9,512	0.00
PRINCIPAL LIFE INSURANCE COMPANY	61271	21	6,066,859	0.28
PROFESSIONAL INSURANCE COMPANY	68047	21	276,114	0.01
PROFESSIONAL LIFE & CASUALTY COMPANY	68063	11	-92	0.00
PROTECTIVE LIFE INSURANCE COMPANY	68136	21	841,070	0.04
PROVIDENT LIFE & ACCIDENT INSURANCE CO	68195	21	22,899,306	1.06
PROVIDENT LIFE & CASUALTY INSURANCE CO	68209	21	248,251	0.01
PRUDENTIAL INSURANCE COMPANY OF AMERICA	68241	21	7,243,817	0.34
PYRAMID LIFE INSURANCE COMPANY THE	68284	21	3,453,152	0.16
REASSURE AMERICA LIFE INSURANCE COMPANY	65765	11	7,924,397	0.37
RELIABLE LIFE INSURANCE COMPANY THE	68357	21	72,737	0.00
RELIANCE STANDARD LIFE INSURANCE COMPANY	68381	11	5,260	0.00
RELIASTAR LIFE INSURANCE COMPANY	67105	21	37	0.00
RELIASTAR LIFE INSURANCE COMPANY OF NY	61360	21	103,829	0.00
REPUBLIC WESTERN INSURANCE COMPANY	31089	51	91,538	0.00
RESERVE NATIONAL INSURANCE COMPANY	68462	21	7,160,280	0.33
RIGHTCHOICE INSURANCE COMPANY	83640	11	46,437	0.00
SAFECO LIFE INSURANCE COMPANY	68608	21	4,519	0.00
SCOR LIFE INSURANCE COMPANY	68446	21	52,255	0.00
SEARS LIFE INSURANCE COMPANY	69914	21	238	0.00
SECURITY FINANCIAL LIFE INSURANCE CO	68764	21	519	0.00

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Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

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COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
SECURITY LIFE INSURANCE COMPANY OF AM	68721	21	10,129	0.00
SECURITY MUTUAL LIFE INSURANCE CO OF NY	68772	22	33,035	0.00
SECURITY NATIONAL LIFE INSURANCE COMPANY	69485	21	126,528	0.01
SENTRY LIFE INSURANCE COMPANY	68810	21	10,405	0.00
SETTLERS LIFE INSURANCE COMPANY	64220	21	1,928	0.00
SHELTER LIFE INSURANCE COMPANY	65757	21	112,152	0.01
SHENANDOAH LIFE INSURANCE COMPANY	68845	22	97	0.00
SOUTHERN SECURITY LIFE INSURANCE COMPANY	73377	21	2,132	0.00
SOUTHLAND LIFE INSURANCE COMPANY	68950	21	1,934	0.00
SOUTHWESTERN LIFE INSURANCE COMPANY	91391	21	277,059	0.01
STANDARD INSURANCE COMPANY	69019	21	1,462,385	0.07
STANDARD LIFE & ACCIDENT INSURANCE CO	86355	21	11,270,231	0.52
STANDARD LIFE INSURANCE COMPANY OF IN	69051	21	73	0.00
STANDARD SECURITY LIFE INSURANCE CO NY	69078	21	834	0.00
STATE FARM MUTUAL AUTOMOBILE INSURANCE C	25178	42	44,360,711	2.06
STATE LIFE INSURANCE COMPANY THE	69116	22	1,684,855	0.08
STATE MUTUAL INSURANCE COMPANY	69132	22	9,890,144	0.46
STERLING LIFE INSURANCE COMPANY	77399	11	15,856,799	0.74
STONEBRIDGE CASUALTY INSURANCE COMPANY	10952	51	95	0.00
STONEBRIDGE LIFE INSURANCE COMPANY	65021	21	449,103	0.02
SUN LIFE ASSURANCE COMPANY OF CANADA	80802	31	1,236	0.00
SUNAMERICA LIFE INSURANCE COMPANY	69256	21	1,307	0.00
SURETY LIFE INSURANCE COMPANY	69310	21	8,750	0.00
TEACHERS INSURANCE & ANNUITY ASSN OF AM	69345	21	2,293,486	0.11
TIAA-CREF LIFE INSURANCE COMPANY	60142	21	381,391	0.02
TIG INSURANCE COMPANY	25534	51	773,076	0.04
TRANSAMERICA ASSURANCE COMPANY	80829	21	332,113	0.02
TRANSAMERICA FINANCIAL LIFE INSURANCE CO	70688	21	3,791	0.00
TRANSAMERICA LIFE INSURANCE COMPANY	86231	21	2,330,659	0.11
TRANSAMERICA OCCIDENTAL LIFE INS CO	67121	21	6,733,845	0.31
TRAVELERS INSURANCE COMPANY THE	87726	21	4,787,143	0.22
TRUSTMARK INSURANCE COMPANY	61425	11	4,016,063	0.19
TRUSTMARK LIFE INSURANCE COMPANY	62863	11	1,080	0.00
UNDERWRITERS AT LLOYDS LONDON	15792	66	23,813	0.00
UNICARE HEALTH INSURANCE CO OF THE MW	70700	11	84,763,284	3.93
UNICARE LIFE & HEALTH INSURANCE COMPANY	80314	21	772,570	0.04
UNIFIED LIFE INSURANCE COMPANY	11121	21	4,112	0.00

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIR. PREM. TOTAL OTHER INDIVIDUAL CERT. LIFE (P30 L 25.6, C1) AND P&C (NO EQUIVALENT LINE IN BLANK)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
UNION BANKERS INSURANCE COMPANY	69701	21	1,681,370	0.08
UNION CENTRAL LIFE INSURANCE COMPANY THE	80837	22	771,264	0.04
UNION FIDELITY LIFE INSURANCE COMPANY	62596	11	339,236	0.02
UNION LABOR LIFE INSURANCE COMPANY THE	69744	21	200,253	0.01
UNION STANDARD OF AMERICA LIFE INS CO	81124	21	3,110	0.00
UNITED AMERICAN INSURANCE COMPANY	92916	21	29,770,330	1.38
UNITED DENTAL CARE INSURANCE COMPANY	97870	21	52,522	0.00
UNITED FAMILY LIFE INSURANCE COMPANY	91693	21	200	0.00
UNITED HOME LIFE INSURANCE COMPANY	69922	21	2,499	0.00
UNITED INSURANCE COMPANY OF AMERICA	69930	11	367,366	0.02
UNITED LIFE INSURANCE COMPANY	69973	21	106,290	0.00
UNITED NATIONAL LIFE INSURANCE CO OF AM	92703	11	48,593	0.00
UNITED OF OMAHA LIFE INSURANCE COMPANY	69868	21	149,308	0.01
UNITED SECURITY ASSURANCE COMPANY OF PA	42129	51	6,338	0.00
UNITED SECURITY LIFE INSURANCE CO OF IL	81108	11	250,326	0.01
UNITED STATES LIFE INSURANCE CO OF NY	70106	21	11,717	0.00
UNITED TEACHER ASSOCIATES INSURANCE CO	63479	21	4,668,432	0.22
UNITED WISCONSIN INSURANCE COMPANY	29157	51	-116	0.00
UNITED WISCONSIN LIFE INSURANCE COMPANY	97179	21	2,567	0.00
UNITED WORLD LIFE INSURANCE COMPANY	72850	21	2,405	0.00
UNITY MUTUAL LIFE INSURANCE COMPANY	70114	22	59	0.00
UNIVERSAL GUARANTY LIFE INSURANCE CO	70130	21	1,033	0.00
UNUM LIFE INSURANCE COMPANY OF AMERICA	62235	21	14,993,846	0.70
US HEALTH & LIFE INSURANCE COMPANY	97772	21	40,522	0.00
USAA LIFE INSURANCE COMPANY	69663	21	1,768,249	0.08
VALLEY FORGE LIFE INSURANCE COMPANY	70211	21	233,821	0.01
VETERANS LIFE INSURANCE COMPANY	81027	11	200,292	0.01
VIRGINIA SURETY COMPANY INC	40827	41	16,262,314	0.75
WASHINGTON NATIONAL INSURANCE COMPANY	70319	11	14,410,361	0.67
WEST COAST LIFE INSURANCE COMPANY	70335	21	23,320	0.00
WESTERN & SOUTHERN LIFE INSURANCE CO	70483	21	1,512,001	0.07
WESTWARD LIFE INSURANCE COMPANY	78301	21	35,941	0.00
WORLD INSURANCE COMPANY	70629	21	2,147,567	0.10

TOTAL PREMIUMS WRITTEN THIS LINE: 2,154,213,937

TOTAL NUMBER OF COMPANIES THIS LINE: 329

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIR. PREM. TOTAL A&H BUS. LIFE (P30 L26 C1) AND P&C(NO EQUIVALENT LINE IN BLANK, CALCULATED NUM

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
5 STAR LIFE INSURANCE COMPANY	77879	21	111,513	0.00
AAA LIFE INSURANCE COMPANY	71854	21	505,539	0.01
ACACIA LIFE INSURANCE COMPANY	60038	21	1,026	0.00
ACADEMY LIFE INSURANCE COMPANY	60046	21	23,263	0.00
ACE AMERICAN INSURANCE COMPANY	22667	51	8,438,377	0.08
ADVANCE INSURANCE COMPANY	83445	21	12,781	0.00
AETNA LIFE INSURANCE COMPANY	60054	21	166,329,641	1.65
AIG CENTENNIAL INSURANCE COMPANY	34789	51	248	0.00
AIG LIFE INSURANCE COMPANY	66842	21	16,954,240	0.17
AIG PREMIER INSURANCE COMPANY	20796	51	308,112	0.00
ALLIANZ LIFE INSURANCE COMPANY NY	64190	21	137,693	0.00
ALLIANZ LIFE INSURANCE COMPANY OF N A	90611	21	11,498,417	0.11
ALLMERICA FINANCIAL LIFE INS & ANN CO	84824	21	1,738,443	0.02
ALLSTATE INSURANCE COMPANY	19232	41	167,691	0.00
ALLSTATE LIFE INSURANCE COMPANY	60186	11	3,284,469	0.03
ALLSTATE LIFE INSURANCE COMPANY OF NY	70874	21	1,156	0.00
ALTA HEALTH & LIFE INSURANCE COMPANY	67369	21	2,679,857	0.03
AMALGAMATED LIFE & HEALTH INSURANCE CO	60208	11	9,815,505	0.10
AMERICAN BANKERS INSURANCE COMPANY OF FL	10111	51	14,690,032	0.15
AMERICAN BANKERS LIFE ASSURANCE CO OF FL	60275	21	4,092,428	0.04
AMERICAN CAPITOL INSURANCE COMPANY	60291	21	19,306	0.00
AMERICAN CASUALTY COMPANY OF READING PA	20427	51	102,200	0.00
AMERICAN COMMUNITY MUTUAL INSURANCE CO	60305	22	33,260,682	0.33
AMERICAN FAMILY LIFE ASSR CO OF COLUMBUS	60380	21	92,201,440	0.92
AMERICAN FAMILY MUTUAL INSURANCE COMPAN	19275	52	37,558,282	0.37
AMERICAN FIDELITY ASSURANCE COMPANY	60410	21	10,652,918	0.11
AMERICAN FOUNDERS LIFE INSURANCE COMPANY	60445	21	3,201	0.00
AMERICAN GENERAL ASSURANCE COMPANY	68373	11	9,163,247	0.09
AMERICAN GENERAL LIFE & ACCIDENT INS CO	66672	21	509,625	0.01
AMERICAN GENERAL LIFE INSURANCE COMPANY	60488	21	1,214,809	0.01
AMERICAN HEALTH & LIFE INSURANCE COMPANY	60518	21	1,387,041	0.01
AMERICAN HERITAGE LIFE INSURANCE COMPANY	60534	21	5,525,931	0.05
AMERICAN HOME ASSURANCE COMPANY	19380	51	129,784	0.00
AMERICAN INCOME LIFE INSURANCE COMPANY	60577	21	2,507,193	0.02
AMERICAN INTERNATIONAL LIFE ASSR CO NY	60607	21	278,724	0.00
AMERICAN LIFE & HEALTH INSURANCE COMPANY	60674	21	76	0.00
AMERICAN LIFE INSURANCE COMPANY	84158	14	493,144	0.00

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIR. PREM. TOTAL A&H BUS. LIFE (P30 L26 C1) AND P&C(NO EQUIVALENT LINE IN BLANK, CALCULATED NUME

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
AMERICAN MEMORIAL LIFE INSURANCE COMPANY	67989	21	731	0.00
AMERICAN MODERN LIFE INSURANCE COMPANY	65811	21	369,273	0.00
AMERICAN NATIONAL INSURANCE COMPANY	60739	21	372,389	0.00
AMERICAN NATIONAL LIFE INSURANCE CO TX	71773	21	6,351,454	0.06
AMERICAN NETWORK INSURANCE COMPANY	81078	21	3,384	0.00
AMERICAN PROGRESSIVE LIFE & HEALTH OF NY	80624	21	8,926	0.00
AMERICAN PUBLIC LIFE INSURANCE COMPANY	60801	21	424,548	0.00
AMERICAN RELIABLE INSURANCE COMPANY	19615	51	46,271	0.00
AMERICAN REPUBLIC INSURANCE COMPANY	60836	21	33,643,736	0.33
AMERICAN SECURITY INSURANCE COMPANY	42978	51	12,889,885	0.13
AMERICAN SENTINEL INSURANCE COMPANY	17965	51	4,615	0.00
AMERICAN SPECIALTY HEALTH INSURANCE CO	84697	11	-190,886	0.00
AMERICAN STATES INSURANCE COMPANY	19704	51	129,596	0.00
AMERICAN STATES LIFE INSURANCE COMPANY	60879	21	100,769	0.00
AMERICAN TRAVELERS ASSURANCE COMPANY	61140	21	747,603	0.01
AMERICAN UNDERWRITERS LIFE INSURANCE CO	92649	21	7,563	0.00
AMERICAN UNITED LIFE INSURANCE COMPANY	60895	21	11,309,418	0.11
AMERITAS LIFE INSURANCE CORP	61301	21	9,776,148	0.10
AMERUS LIFE INSURANCE COMPANY	61689	21	36,063	0.00
AMEX ASSURANCE COMPANY	27928	41	4,067,830	0.04
ANTHEM LIFE INSURANCE COMPANY	61069	21	3,983	0.00
ARCH INSURANCE COMPANY	11150	51	22,523	0.00
ASSURITY LIFE INSURANCE COMPANY	71439	21	1,421,440	0.01
ATLANTA LIFE INSURANCE COMPANY	61093	21	1,101	0.00
AUTO CLUB LIFE INSURANCE COMPANY	84522	21	16,993	0.00
AUTO OWNERS LIFE INSURANCE COMPANY	61190	21	707,894	0.01
AVEMCO INSURANCE COMPANY	10367	51	20,714,452	0.21
AVIVA LIFE INSURANCE COMPANY	62898	21	1,813	0.00
BALBOA INSURANCE COMPANY	24813	51	1,155	0.00
BALBOA LIFE INSURANCE COMPANY	68160	21	690,943	0.01
BALTIMORE LIFE INSURANCE COMPANY THE	61212	21	1,556,505	0.02
BANKERS FIDELITY LIFE INSURANCE COMPANY	61239	21	754,861	0.01
BANKERS INSURANCE COMPANY	33162	51	138	0.00
BANKERS LIFE & CASUALTY COMPANY	61263	11	156,166,531	1.55
BANKERS LIFE INSURANCE COMPANY OF IL	65415	11	3,338	0.00
BANKERS MULTIPLE LINE INSURANCE COMPANY	23132	41	3,648	0.00
BANKERS NATIONAL LIFE INSURANCE COMPANY	71900	21	1,371	0.00

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIR. PREM. TOTAL A&H BUS. LIFE (P30 L26 C1) AND P&C(NO EQUIVALENT LINE IN BLANK, CALCULATED NUME

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
BANNER LIFE INSURANCE COMPANY	94250	21	282	0.00
BCS INSURANCE COMPANY	38245	51	2,861,670	0.03
BCS LIFE INSURANCE COMPANY	80985	11	447,361	0.00
BENCHMARK INSURANCE COMPANY	41394	51	715,569	0.01
BENEFICIAL LIFE INSURANCE COMPANY	61395	21	198	0.00
BERKSHIRE LIFE INSURANCE COMPANY OF AM	71714	21	2,616,855	0.03
BEST LIFE & HEALTH INSURANCE COMPANY	90638	21	1,824,176	0.02
BOSTON MUTUAL LIFE INSURANCE COMPANY	61476	22	7,081,363	0.07
BROKERS NATIONAL LIFE ASSURANCE COMPANY	74900	21	1,548,733	0.02
BROTHERHOOD MUTUAL INSURANCE COMPANY	13528	52	143,596	0.00
BUSINESS MENS ASSURANCE COMPANY OF AM	61492	21	75,865	0.00
CANADA LIFE ASSURANCE COMPANY THE	80659	31	8,004,736	0.08
CAPITOL INDEMNITY CORPORATION	10472	51	16,600	0.00
CELTIC INSURANCE COMPANY	80799	11	10,279,773	0.10
CENTRAL BENEFITS NATIONAL LIFE INS CO	63541	21	250,865	0.00
CENTRAL NATIONAL LIFE INS CO OF OMAHA	61700	21	36,598	0.00
CENTRAL RESERVE LIFE INSURANCE COMPANY	61727	21	4,209,177	0.04
CENTRAL SECURITY LIFE INSURANCE COMPANY	61735	21	25,658	0.00
CENTRAL STATES HEALTH & LIFE CO OF OMAHA	61751	22	2,792,942	0.03
CENTRAL STATES INDEMNITY CO OF OMAHA	34274	51	1,419,697	0.01
CENTRAL UNITED LIFE INSURANCE COMPANY	61883	21	398,651	0.00
CENTRE LIFE INSURANCE COMPANY	80896	21	1,703,172	0.02
CENTURION LIFE INSURANCE COMPANY	62383	21	5,622	0.00
CHESAPEAKE LIFE INSURANCE COMPANY THE	61832	21	4,964,424	0.05
CHRISTIAN FIDELITY LIFE INSURANCE CO	61859	21	101,920	0.00
CINCINNATI CASUALTY COMPANY THE	28665	51	340	0.00
CINCINNATI INSURANCE COMPANY THE	10677	51	4,254	0.00
CINCINNATI LIFE INSURANCE COMPANY THE	76236	21	517,858	0.01
CITICORP LIFE INSURANCE COMPANY	80322	21	54,429	0.00
CLARENDON NATIONAL INSURANCE COMPANY	20532	51	10,311,419	0.10
COLONIAL LIFE & ACCIDENT INSURANCE CO	62049	21	7,266,287	0.07
COLONIAL PENN LIFE INSURANCE COMPANY	62065	21	1,103,643	0.01
COLORADO BANKERS LIFE INSURANCE COMPANY	84786	21	273,531	0.00
COLUMBIA UNIVERSAL LIFE INSURANCE CO	77720	21	44,210	0.00
COLUMBIAN LIFE INSURANCE COMPANY	76023	11	429,781	0.00
COLUMBIAN MUTUAL LIFE INSURANCE COMPANY	62103	22	109	0.00
COLUMBUS LIFE INSURANCE COMPANY THE	99937	21	24,864	0.00

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIR. PREM. TOTAL A&H BUS. LIFE (P30 L26 C1) AND P&C(NO EQUIVALENT LINE IN BLANK, CALCULATED NUME

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
COMBINED INSURANCE COMPANY OF AMERICA	62146	11	36,082,539	0.36
COMBINED LIFE INSURANCE COMPANY OF NY	78697	21	6,830	0.00
COMMERCIAL TRAVELERS MUTUAL INSURANCE C	81426	22	233,930	0.00
COMPANION LIFE INSURANCE COMPANY	77828	21	4,021,382	0.04
COMPBENEFITS INSURANCE COMPANY	60984	21	1,172,764	0.01
CONCERT HEALTH PLAN INSURANCE COMPANY	87718	11	19,625,001	0.19
CONNECTICUT GENERAL LIFE INSURANCE CO	62308	21	229,930,606	2.28
CONSECO HEALTH INSURANCE COMPANY	78174	21	35,003,001	0.35
CONSECO INSURANCE COMPANY	60682	11	113,265	0.00
CONSECO LIFE INSURANCE COMPANY	65900	21	40,435	0.00
CONSECO SENIOR HEALTH INSURANCE COMPANY	76325	21	21,239,868	0.21
CONSTITUTION LIFE INSURANCE COMPANY	62359	21	3,657,358	0.04
CONTINENTAL AMERICAN INSURANCE COMPANY	71730	21	219,471	0.00
CONTINENTAL ASSURANCE COMPANY	62413	11	10,477,761	0.10
CONTINENTAL CASUALTY COMPANY	20443	41	83,260,132	0.83
CONTINENTAL GENERAL INSURANCE COMPANY	71404	21	15,057,489	0.15
CONTINENTAL LIFE INS CO OF BRENTWOOD TN	68500	21	1,694,174	0.02
CORPORATE HEALTH INSURANCE COMPANY	72052	21	2,638,325	0.03
COUNTRY LIFE INSURANCE COMPANY	62553	11	75,334,475	0.75
COVENTRY HEALTH AND LIFE INSURANCE CO	81973	21	2,364,937	0.02
CROWN LIFE INSURANCE COMPANY	80675	31	152,165	0.00
CUNA MUTUAL INSURANCE SOCIETY	62626	22	21,095,028	0.21
CUNA MUTUAL LIFE INSURANCE COMPANY	65749	22	247,724	0.00
DELAWARE AMERICAN LIFE INSURANCE COMPANY	62634	21	9,081	0.00
DELTA DENTAL INSURANCE COMPANY	81396	21	3,818	0.00
DESTINY HEALTH INSURANCE COMPANY	89003	11	41,568,081	0.41
EDUCATORS MUTUAL LIFE INSURANCE COMPANY	62804	22	2,377	0.00
EMC NATIONAL LIFE COMPANY	62928	21	1,922,389	0.02
EMPIRE FIRE & MARINE INSURANCE COMPANY	21326	51	3,691,440	0.04
EMPIRE GENERAL LIFE ASSURANCE CORP	94285	21	14,217	0.00
EMPLOYEES LIFE COMPANY MUTUAL	84174	12	6,606	0.00
EMPLOYERS REINSURANCE CORPORATION	39845	51	10,416,538	0.10
ENTERPRISE LIFE INSURANCE COMPANY	89087	21	76,568	0.00
EPIC LIFE INSURANCE COMPANY THE	64149	21	1,158,099	0.01
EQUITABLE LIFE & CASUALTY INSURANCE CO	62952	21	1,143,277	0.01
EQUITABLE LIFE ASSURANCE SOCIETY OF U S	62944	21	5,911,066	0.06
ERIE FAMILY LIFE INSURANCE COMPANY	70769	21	20,875	0.00

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIR. PREM. TOTAL A&H BUS. LIFE (P30 L26 C1) AND P&C(NO EQUIVALENT LINE IN BLANK, CALCULATED NUMERATOR)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
FAIRFIELD INSURANCE COMPANY	44784	51	266,906	0.00
FAMILY HERITAGE LIFE INSURANCE CO OF AM	77968	21	5,527,858	0.05
FAMILY LIFE INSURANCE COMPANY	63053	21	4,328	0.00
FARMERS MUTUAL HAIL INSURANCE CO OF IA	13897	52	1,170	0.00
FARMERS NEW WORLD LIFE INSURANCE COMPANY	63177	21	626,689	0.01
FEDERAL HOME LIFE INSURANCE COMPANY	67695	21	87,659	0.00
FEDERAL INSURANCE COMPANY	20281	51	3,225,823	0.03
FEDERAL LIFE INSURANCE COMPANY MUTUAL	63223	12	212,566	0.00
FEDERATED LIFE INSURANCE COMPANY	63258	21	895,700	0.01
FEDERATED MUTUAL INSURANCE COMPANY	13935	52	14,474,262	0.14
FIDELITY LIFE ASSOCIATION MUTUAL LEG RES	63290	12	71	0.00
FIDELITY SECURITY LIFE INSURANCE COMPANY	71870	21	23,457,478	0.23
FINANCIAL AMERICAN LIFE INSURANCE CO	71455	21	525,054	0.01
FIRST ALLMERICA FINANCIAL LIFE INS CO	69140	21	108,320	0.00
FIRST COLONY LIFE INSURANCE COMPANY	63401	21	6,105	0.00
FIRST COMMONWEALTH INSURANCE COMPANY	60239	11	29,010,492	0.29
FIRST HEALTH LIFE & HEALTH INS CO	90328	21	974,402	0.01
FIRST PENN PACIFIC LIFE INSURANCE CO	67652	21	2,341	0.00
FIRST REHABILITATION LIFE INS CO OF AM	81434	21	301,252	0.00
FORT DEARBORN LIFE INSURANCE COMPANY	71129	11	11,917,369	0.12
FORT WAYNE HEALTH & CASUALTY INS CO	38830	51	2,497,062	0.02
FORTIS BENEFITS INSURANCE COMPANY	70408	21	74,250,864	0.74
FORTIS INSURANCE COMPANY	69477	21	106,496,303	1.06
FREEDOM LIFE INSURANCE COMPANY OF AM	62324	21	2,629,831	0.03
GARDEN STATE LIFE INSURANCE COMPANY	63657	21	5,206	0.00
GE CAPITAL LIFE ASSURANCE COMPANY OF NY	72990	2Z	59,404	0.00
GE GROUP LIFE ASSURANCE COMPANY	80926	21	20,211,408	0.20
GE LIFE & ANNUITY ASSURANCE COMPANY	65536	21	2,073,997	0.02
GENERAL AMERICAN LIFE INSURANCE COMPANY	63665	21	645,448	0.01
GENERAL ELECTRIC CAPITAL ASSURANCE CO	70025	21	53,787,244	0.53
GERBER LIFE INSURANCE COMPANY	70939	21	10,242,628	0.10
GLOBE LIFE & ACCIDENT INSURANCE COMPANY	91472	21	799,828	0.01
GOLDEN RULE INSURANCE COMPANY	62286	11	40,880,831	0.41
GOLDEN STATE MUTUAL LIFE INSURANCE CO	63924	22	38,785	0.00
GOVERNMENT EMPLOYEES INSURANCE COMPANY	22063	51	2,960	0.00
GOVERNMENT PERSONNEL MUTUAL LIFE INS CO	63967	22	15,237	0.00
GRANGE LIFE INSURANCE COMPANY	71218	21	9,280	0.00

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIR. PREM. TOTAL A&H BUS. LIFE (P30 L26 C1) AND P&C(NO EQUIVALENT LINE IN BLANK, CALCULATED NUMERATOR)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
GREAT AMERICAN INSURANCE COMPANY	16691	51	53,524	0.00
GREAT AMERICAN LIFE INSURANCE COMPANY	63312	21	253,610	0.00
GREAT SOUTHERN LIFE INSURANCE COMPANY	90212	21	75,390	0.00
GREAT WEST LIFE & ANNUITY INSURANCE CO	68322	21	48,338,698	0.48
GREAT WEST LIFE ASSURANCE COMPANY THE	80705	31	932,190	0.01
GUARANTEE TRUST LIFE INSURANCE COMPANY	64211	12	23,482,358	0.23
GUARANTY INCOME LIFE INSURANCE COMPANY	64238	21	52,264	0.00
GUARDIAN LIFE INSURANCE COMPANY OF AM	64246	22	194,072,867	1.93
GULF INSURANCE COMPANY	22217	51	5,427,957	0.05
HARLEYSVILLE LIFE INSURANCE COMPANY	64327	21	123,123	0.00
HARTFORD FIRE INSURANCE COMPANY	19682	51	3,079,810	0.03
HARTFORD LIFE & ACCIDENT INSURANCE CO	70815	21	51,154,852	0.51
HARTFORD LIFE & ANNUITY INSURANCE CO	71153	21	84,599	0.00
HARTFORD LIFE GROUP INSURANCE COMPANY	74268	11	20,556,349	0.20
HARTFORD LIFE INSURANCE COMPANY	88072	21	22,981,865	0.23
HCSC INSURANCE SERVICES COMPANY	78611	11	679,036	0.01
HEALTH ALLIANCE MEDICAL PLANS INC	77950	11	81,378,772	0.81
HEALTH CARE SERVICE CORP MUT LEG RES CO	70670	12	3,595,980,326	35.72
HERITAGE CASUALTY INSURANCE COMPANY	32077	41	-14	0.00
HIGHMARK LIFE INSURANCE COMPANY	93440	21	5,555,041	0.06
HORACE MANN LIFE INSURANCE COMPANY	64513	11	503,131	0.00
HOUSEHOLD LIFE INSURANCE COMPANY	93777	21	3,518,965	0.03
HOUSTON CASUALTY COMPANY	42374	5Z	9,239	0.00
HUMANA INSURANCE COMPANY	73288	21	633,027,222	6.29
HUMANADENTAL INSURANCE COMPANY	70580	21	28,917,709	0.29
IDEALIFE INSURANCE COMPANY	97764	21	53,004	0.00
IDS LIFE INSURANCE COMPANY	65005	21	12,188,386	0.12
ILLINOIS MUTUAL LIFE INSURANCE COMPANY	64580	12	7,098,272	0.07
INDIANAPOLIS LIFE INSURANCE COMPANY	64645	21	125,035	0.00
INDIVIDUAL ASSURANCE COMPANY LIFE HTH AC	81779	21	1,066,258	0.01
ING LIFE INSURANCE & ANNUITY COMPANY	86509	21	4,882	0.00
INSURANCE COMPANY OF NORTH AMERICA	22713	51	455,571	0.00
INSURANCE COMPANY OF THE STATE OF PA THE	19429	51	22,435	0.00
INTERSTATE BANKERS LIFE INSURANCE CO	84220	14	23	0.00
INVESTORS HERITAGE LIFE INSURANCE CO	64904	21	142,569	0.00
INVESTORS LIFE INSURANCE COMPANY OF N A	63487	21	60,581	0.00
JEFFERSON NATIONAL LIFE INSURANCE CO	64017	21	148,993	0.00

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIR. PREM. TOTAL A&H BUS. LIFE (P30 L26 C1) AND P&C(NO EQUIVALENT LINE IN BLANK, CALCULATED NUMERATOR)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
JEFFERSON PILOT FINANCIAL INSURANCE CO	70254	21	32,843,455	0.33
JEFFERSON PILOT LIFE INSURANCE COMPANY	67865	21	145,773	0.00
JEFFERSON PILOT LIFEAMERICA INSURANCE CO	62057	21	4,478	0.00
JMIC LIFE INSURANCE COMPANY	89958	21	703,111	0.01
JOHN ALDEN LIFE INSURANCE COMPANY	65080	21	64,608,848	0.64
JOHN HANCOCK LIFE INSURANCE COMPANY	65099	21	21,162,145	0.21
KANAWHA INSURANCE COMPANY	65110	21	1,098,243	0.01
KANSAS CITY LIFE INSURANCE COMPANY	65129	21	611,481	0.01
LAFAYETTE LIFE INSURANCE COMPANY THE	65242	21	597,684	0.01
LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	65315	21	2,290,885	0.02
LIBERTY LIFE INSURANCE COMPANY	65323	21	3,061,181	0.03
LIBERTY MUTUAL INSURANCE COMPANY	23043	51	3,352	0.00
LIBERTY NATIONAL LIFE INSURANCE COMPANY	65331	21	43,812	0.00
LIFE & HEALTH INSURANCE COMPANY OF AM	77887	21	1,045,850	0.01
LIFE INSURANCE COMPANY OF GEORGIA	65471	21	62,605	0.00
LIFE INSURANCE COMPANY OF NORTH AMERICA	65498	21	59,395,048	0.59
LIFE INVESTORS INSURANCE COMPANY OF AM	64130	21	17,969,979	0.18
LINCOLN BENEFIT LIFE COMPANY	65595	21	3,052,760	0.03
LINCOLN DIRECT LIFE INSURANCE CO	65668	21	210	0.00
LINCOLN HERITAGE LIFE INSURANCE COMPANY	65927	11	3,141,633	0.03
LINCOLN NATIONAL LIFE INSURANCE COMPANY	65676	21	865,498	0.01
LONDON LIFE REINSURANCE COMPANY	76694	21	698	0.00
LOYAL AMERICAN LIFE INSURANCE COMPANY	65722	21	356,099	0.00
LUMBERMENS MUTUAL CASUALTY COMPANY	22977	42	3,971,455	0.04
MADISON NATIONAL LIFE INSURANCE COMPANY	65781	21	430,441	0.00
MAGNA INSURANCE COMPANY	61018	21	-14,310	0.00
MANHATTAN NATIONAL LIFE INSURANCE CO	67083	11	368	0.00
MANUFACTURERS LIFE INSURANCE COMPANY USA	65838	21	1,275	0.00
MARKEL INSURANCE COMPANY	38970	41	1,603,101	0.02
MASSACHUSETTS MUTUAL LIFE INSURANCE CO	65935	22	15,788,617	0.16
MEDAMERICA INSURANCE COMPANY	69515	21	594,360	0.01
MEDICAL LIFE INSURANCE COMPANY	86991	21	158,649	0.00
MEDICAL SAVINGS INSURANCE COMPANY	74217	21	655,776	0.01
MEDICO LIFE INSURANCE COMPANY	71471	21	351,491	0.00
MEGA LIFE AND HEALTH INSURANCE COMPANY	97055	21	58,235,972	0.58
MEMBERS LIFE INSURANCE COMPANY	86126	21	1,381	0.00
MERIT LIFE INSURANCE CO	65951	21	5,985,828	0.06

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIR. PREM. TOTAL A&H BUS. LIFE (P30 L26 C1) AND P&C(NO EQUIVALENT LINE IN BLANK, CALCULATED NUME

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
METROPOLITAN LIFE INSURANCE COMPANY	65978	21	163,285,202	1.62
METROPOLITAN PROPERTY & CASUALTY INS CO	26298	51	38,930	0.00
MIC LIFE INSURANCE CORPORATION	85561	21	28,554	0.00
MID SOUTH INSURANCE COMPANY	79987	21	2,159	0.00
MID WEST NATIONAL LIFE INS CO OF TN	66087	21	15,499,170	0.15
MIDLAND NATIONAL LIFE INSURANCE COMPANY	66044	21	-161	0.00
MIDWEST SECURITY LIFE INSURANCE COMPANY	79480	21	35,087,403	0.35
MIDWESTERN UNITED LIFE INSURANCE COMPANY	66109	21	7,738	0.00
MINNESOTA LIFE INSURANCE COMPANY	66168	21	12,193,267	0.12
MMA INSURANCE COMPANY	74209	21	872,653	0.01
MONARCH LIFE INSURANCE COMPANY	66265	21	1,263,489	0.01
MONUMENTAL LIFE INSURANCE COMPANY	66281	21	15,394,758	0.15
MONY LIFE INSURANCE COMPANY	66370	21	5,612,365	0.06
MOTOR CLUB OF IOWA INSURANCE COMPANY	11983	51	103,420	0.00
MTL INSURANCE COMPANY	66427	11	124,815	0.00
MUNICIPAL INSURANCE COMPANY OF AMERICA	70793	11	602,073	0.01
MUTUAL OF AMERICA LIFE INSURANCE COMPANY	88668	22	292,854	0.00
MUTUAL OF OMAHA INSURANCE COMPANY	71412	22	50,983,463	0.51
MUTUAL SERVICE LIFE INSURANCE COMPANY	66419	22	12,928	0.00
NATIONAL BENEFIT LIFE INSURANCE COMPANY	61409	21	75,539	0.00
NATIONAL CASUALTY COMPANY	11991	51	127,976	0.00
NATIONAL FARMERS UNION PROPERTY & CAS CO	16217	51	785	0.00
NATIONAL GUARDIAN LIFE INSURANCE COMPANY	66583	22	73,911	0.00
NATIONAL HEALTH INSURANCE COMPANY	82538	21	2,277,267	0.02
NATIONAL INSURANCE COMPANY OF WI INC	30155	51	44,631	0.00
NATIONAL LIFE INSURANCE COMPANY	66680	21	1,395,725	0.01
NATIONAL STATES INSURANCE COMPANY	60593	21	3,641,196	0.04
NATIONAL TEACHERS ASSOCIATES LIFE INS CO	87963	21	1,395,070	0.01
NATIONAL UNION FIRE INSURANCE CO OF PITT	19445	51	6,392,670	0.06
NATIONWIDE LIFE INSURANCE COMPANY	66869	21	1,007,832	0.01
NATIONWIDE LIFE INSURANCE COMPANY OF AM	68225	21	100,967	0.00
NATIONWIDE MUTUAL INSURANCE COMPANY	23787	52	105,129	0.00
NEW ENGLAND LIFE INSURANCE COMPANY	91626	21	6,586,657	0.07
NEW HAMPSHIRE INSURANCE COMPANY	23841	51	4,915	0.00
NEW YORK LIFE INSURANCE COMPANY	66915	22	17,294,817	0.17
NGL AMERICAN LIFE INSURANCE COMPANY	97241	21	96,596	0.00
NIAGARA FIRE INSURANCE COMPANY	35106	51	-184,500	0.00

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIR. PREM. TOTAL A&H BUS. LIFE (P30 L26 C1) AND P&C(NO EQUIVALENT LINE IN BLANK, CALCULATED NUMERATOR)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
NIPPON LIFE INSURANCE COMPANY OF AMERICA	81264	21	25,600,919	0.25
NORTH AMERICAN COMPANY FOR L & H INS	66974	11	45,784	0.00
NORTH AMERICAN INSURANCE COMPANY	68349	21	220,144	0.00
NORTH CAROLINA MUTUAL LIFE INSURANCE CO	67032	22	1,860,103	0.02
NORTHWESTERN LONG TERM CARE INSURANCE CO	69000	21	3,961,253	0.04
NORTHWESTERN MUTUAL LIFE INSURANCE CO	67091	22	38,672,595	0.38
OCCIDENTAL LIFE INSURANCE COMPANY OF NC	67148	21	349,597	0.00
OHIO NATIONAL LIFE ASSURANCE CORPORATION	89206	21	427,131	0.00
OHIO NATIONAL LIFE INSURANCE COMPANY THE	67172	21	808,910	0.01
OHIO STATE LIFE INSURANCE COMPANY THE	67180	21	486	0.00
OLD AMERICAN INSURANCE COMPANY	67199	21	155,528	0.00
OLD RELIANCE INSURANCE COMPANY	67253	21	9,619	0.00
OLD REPUBLIC INSURANCE COMPANY	24147	51	9,624,079	0.10
OLD REPUBLIC LIFE INSURANCE COMPANY	67261	11	2,939,587	0.03
OLD UNITED LIFE INSURANCE COMPANY	76007	21	72,714	0.00
ONEBEACON AMERICA INSURANCE COMPANY	20621	51	620,316	0.01
ONENATION INSURANCE COMPANY	85286	21	340	0.00
OSF HEALTH PLANS INC	60052	11	4,714,130	0.05
OXFORD LIFE INSURANCE COMPANY	76112	21	1,426,306	0.01
OZARK NATIONAL LIFE INSURANCE COMPANY	67393	21	11,574	0.00
PACIFIC INDEMNITY COMPANY	20346	51	548	0.00
PACIFIC LIFE & ANNUITY COMPANY	97268	21	45,934,762	0.46
PACIFIC LIFE INSURANCE COMPANY	67466	21	7,632,726	0.08
PACIFICARE LIFE & HEALTH INSURANCE CO	70785	21	1,270,487	0.01
PAN AMERICAN LIFE INSURANCE COMPANY	67539	22	1,611,342	0.02
PAUL REVERE LIFE INSURANCE COMPANY THE	67598	21	27,880,392	0.28
PEKIN LIFE INSURANCE COMPANY	67628	11	70,969,767	0.70
PENN MUTUAL LIFE INSURANCE COMPANY THE	67644	22	394,231	0.00
PENN TREATY NETWORK AMERICA INS CO	63282	21	17,033,928	0.17
PENNSYLVANIA LIFE INSURANCE COMPANY	67660	21	4,226,155	0.04
PEOPLES BENEFIT LIFE INSURANCE COMPANY	66605	21	3,753,751	0.04
PERSONALCARE INSURANCE OF ILLINOIS INC	74160	11	31,855,297	0.32
PHILADELPHIA AMERICAN LIFE INSURANCE CO	67784	21	366,472	0.00
PHOENIX LIFE INSURANCE COMPANY	67814	21	161,561	0.00
PHYSICIANS BENEFITS TRUST LIFE INS CO	68519	11	30,983,510	0.31
PHYSICIANS LIFE INSURANCE COMPANY	72125	21	44,905	0.00
PHYSICIANS MUTUAL INSURANCE COMPANY	80578	22	19,472,919	0.19

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIR. PREM. TOTAL A&H BUS. LIFE (P30 L26 C1) AND P&C(NO EQUIVALENT LINE IN BLANK, CALCULATED NUMERATOR)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
PRESIDENTIAL LIFE INSURANCE COMPANY	68039	21	231	0.00
PRIMERICA LIFE INSURANCE COMPANY	65919	21	37,107	0.00
PRINCIPAL LIFE INSURANCE COMPANY	61271	21	203,140,601	2.02
PROFESSIONAL INSURANCE COMPANY	68047	21	276,162	0.00
PROFESSIONAL LIFE & CASUALTY COMPANY	68063	11	-92	0.00
PROTECTIVE LIFE INSURANCE COMPANY	68136	21	5,669,835	0.06
PROVIDENT AMERICAN LIFE & HEALTH INS CO	67903	21	871,191	0.01
PROVIDENT LIFE & ACCIDENT INSURANCE CO	68195	21	30,395,839	0.30
PROVIDENT LIFE & CASUALTY INSURANCE CO	68209	21	314,533	0.00
PRUDENTIAL INSURANCE COMPANY OF AMERICA	68241	21	42,362,905	0.42
PYRAMID LIFE INSURANCE COMPANY THE	68284	21	3,453,152	0.03
QBE INSURANCE CORPORATION	39217	51	692,321	0.01
REASSURE AMERICA LIFE INSURANCE COMPANY	65765	11	9,385,465	0.09
RELIABLE LIFE INSURANCE COMPANY THE	68357	21	73,478	0.00
RELIANCE LIFE INSURANCE COMPANY	72613	21	390	0.00
RELIANCE STANDARD LIFE INSURANCE COMPANY	68381	11	13,403,068	0.13
RELIASTAR LIFE INSURANCE COMPANY	67105	21	20,015,480	0.20
RELIASTAR LIFE INSURANCE COMPANY OF NY	61360	21	144,834	0.00
REPUBLIC WESTERN INSURANCE COMPANY	31089	51	91,538	0.00
RESERVE NATIONAL INSURANCE COMPANY	68462	21	11,363,447	0.11
RESOURCE LIFE INSURANCE COMPANY	61506	11	4,571,129	0.05
RIGHTCHOICE INSURANCE COMPANY	83640	11	71,422	0.00
ROCKFORD HEALTH PLANS	60088	11	8,874,636	0.09
ROYAL INDEMNITY COMPANY	24678	51	-41,703	0.00
SAFECO LIFE INSURANCE COMPANY	68608	21	20,136,154	0.20
SAFEHEALTH LIFE INSURANCE COMPANY	79014	21	204,380	0.00
SBLI USA MUTUAL LIFE INS CO INC	60176	22	93	0.00
SCOR LIFE INSURANCE COMPANY	68446	21	52,255	0.00
SEARS LIFE INSURANCE COMPANY	69914	21	3,831,969	0.04
SECURIAN LIFE INSURANCE COMPANY	93742	21	30,360	0.00
SECURITY FINANCIAL LIFE INSURANCE CO	68764	21	271,127	0.00
SECURITY INSURANCE COMPANY OF HARTFORD	24902	51	802,814	0.01
SECURITY LIFE INSURANCE COMPANY OF AM	68721	21	1,860,263	0.02
SECURITY MUTUAL LIFE INSURANCE CO OF NY	68772	22	148,768	0.00
SECURITY NATIONAL LIFE INSURANCE COMPANY	69485	21	126,528	0.00
SENTRY INSURANCE A MUTUAL COMPANY	24988	52	145,125	0.00
SENTRY LIFE INSURANCE COMPANY	68810	21	791,848	0.01

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIR. PREM. TOTAL A&H BUS. LIFE (P30 L26 C1) AND P&C(NO EQUIVALENT LINE IN BLANK, CALCULATED NUMERATOR)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
SENTRY SELECT INSURANCE COMPANY	21180	51	4,728,973	0.05
SETTLERS LIFE INSURANCE COMPANY	64220	21	1,928	0.00
SHELTER LIFE INSURANCE COMPANY	65757	21	412,662	0.00
SHENANDOAH LIFE INSURANCE COMPANY	68845	22	65,532	0.00
SIRIUS AMERICA INSURANCE COMPANY	35408	51	283,394	0.00
SOUTHERN SECURITY LIFE INSURANCE COMPANY	73377	21	2,132	0.00
SOUTHLAND LIFE INSURANCE COMPANY	68950	21	1,934	0.00
SOUTHWESTERN LIFE INSURANCE COMPANY	91391	21	277,059	0.00
STANDARD GUARANTY INSURANCE COMPANY	42986	51	234,812	0.00
STANDARD INSURANCE COMPANY	69019	21	27,386,244	0.27
STANDARD LIFE & ACCIDENT INSURANCE CO	86355	21	11,272,626	0.11
STANDARD LIFE INSURANCE COMPANY OF IN	69051	21	73	0.00
STANDARD SECURITY LIFE INSURANCE CO NY	69078	21	22,506,058	0.22
STATE FARM MUTUAL AUTOMOBILE INSURANCE C	25178	42	123,754,930	1.23
STATE LIFE INSURANCE COMPANY THE	69116	22	1,684,855	0.02
STATE MUTUAL INSURANCE COMPANY	69132	22	9,890,144	0.10
STERLING LIFE INSURANCE COMPANY	77399	11	15,856,799	0.16
STONEBRIDGE CASUALTY INSURANCE COMPANY	10952	51	199	0.00
STONEBRIDGE LIFE INSURANCE COMPANY	65021	21	15,999,328	0.16
SUN LIFE ASSURANCE COMPANY OF CANADA	80802	31	42,661,296	0.42
SUN LIFE ASSURANCE COMPANY OF CANADA US	79065	21	1,280,454	0.01
SUNAMERICA LIFE INSURANCE COMPANY	69256	21	1,307	0.00
SURETY LIFE INSURANCE COMPANY	69310	21	8,750	0.00
SWISS RE LIFE & HEALTH AMERICA INC	82627	21	2,561	0.00
TEACHERS INSURANCE & ANNUITY ASSN OF AM	69345	21	9,539,969	0.09
THRIVENT LIFE INSURANCE COMPANY	97721	21	864	0.00
TIAA-CREF LIFE INSURANCE COMPANY	60142	21	381,391	0.00
TIG INSURANCE COMPANY	25534	51	1,439,360	0.01
TRANSAMERICA ASSURANCE COMPANY	80829	21	1,340,300	0.01
TRANSAMERICA FINANCIAL LIFE INSURANCE CO	70688	21	25,133	0.00
TRANSAMERICA LIFE INSURANCE COMPANY	86231	21	10,303,466	0.10
TRANSAMERICA OCCIDENTAL LIFE INS CO	67121	21	8,056,848	0.08
TRAVELERS INSURANCE COMPANY THE	87726	21	4,829,222	0.05
TRUSTMARK INSURANCE COMPANY	61425	11	350,650,751	3.48
TRUSTMARK LIFE INSURANCE COMPANY	62863	11	4,039	0.00
U S SPECIALTY INSURANCE COMPANY	29599	51	1,697,636	0.02
ULICO CASUALTY COMPANY	37893	51	801,448	0.01

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIR. PREM. TOTAL A&H BUS. LIFE (P30 L26 C1) AND P&C(NO EQUIVALENT LINE IN BLANK, CALCULATED NUMERATOR)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
UNDERWRITERS AT LLOYDS LONDON	15792	66	6,427,610	0.06
UNICARE HEALTH INSURANCE CO OF THE MW	70700	11	329,525,689	3.27
UNICARE LIFE & HEALTH INSURANCE COMPANY	80314	21	24,458,119	0.24
UNIFIED LIFE INSURANCE COMPANY	11121	21	252,546	0.00
UNIMERICA INSURANCE COMPANY	91529	21	289,610	0.00
UNION BANKERS INSURANCE COMPANY	69701	21	1,683,460	0.02
UNION CENTRAL LIFE INSURANCE COMPANY THE	80837	22	2,042,532	0.02
UNION FIDELITY LIFE INSURANCE COMPANY	62596	11	4,147,445	0.04
UNION LABOR LIFE INSURANCE COMPANY THE	69744	21	13,010,695	0.13
UNION SECURITY LIFE INSURANCE COMPANY	98884	21	5,256,387	0.05
UNION STANDARD OF AMERICA LIFE INS CO	81124	21	3,110	0.00
UNITED AMERICAN INSURANCE COMPANY	92916	21	31,455,798	0.31
UNITED CONCORDIA LIFE & HEALTH INS CO	62294	21	2,105,885	0.02
UNITED DENTAL CARE INSURANCE COMPANY	97870	21	773,907	0.01
UNITED FAMILY LIFE INSURANCE COMPANY	91693	21	878	0.00
UNITED HEALTHCARE INSURANCE CO OF IL	60318	11	335,761,633	3.33
UNITED HEALTHCARE INSURANCE COMPANY	79413	21	386,854,425	3.84
UNITED HEARTLAND LIFE INSURANCE COMPANY	83500	21	169,972	0.00
UNITED HOME LIFE INSURANCE COMPANY	69922	21	2,499	0.00
UNITED INSURANCE COMPANY OF AMERICA	69930	11	367,366	0.00
UNITED LIFE INSURANCE COMPANY	69973	21	1,374,610	0.01
UNITED NATIONAL LIFE INSURANCE CO OF AM	92703	11	48,593	0.00
UNITED OF OMAHA LIFE INSURANCE COMPANY	69868	21	16,217,801	0.16
UNITED SECURITY ASSURANCE COMPANY OF PA	42129	51	6,338	0.00
UNITED SECURITY LIFE INSURANCE CO OF IL	81108	11	9,524,822	0.09
UNITED STATES LIFE INSURANCE CO OF NY	70106	21	20,181,048	0.20
UNITED TEACHER ASSOCIATES INSURANCE CO	63479	21	4,781,669	0.05
UNITED WISCONSIN INSURANCE COMPANY	29157	51	1,998,405	0.02
UNITED WISCONSIN LIFE INSURANCE COMPANY	97179	21	78,474,872	0.78
UNITED WORLD LIFE INSURANCE COMPANY	72850	21	2,405	0.00
UNITY MUTUAL LIFE INSURANCE COMPANY	70114	22	59	0.00
UNIVERSAL GUARANTY LIFE INSURANCE CO	70130	21	1,033	0.00
UNIVERSAL UNDERWRITERS LIFE INSURANCE CO	70173	21	1,140,687	0.01
UNUM LIFE INSURANCE COMPANY OF AMERICA	62235	21	138,209,824	1.37
US HEALTH & LIFE INSURANCE COMPANY	97772	21	40,522	0.00
USAA LIFE INSURANCE COMPANY	69663	21	1,791,733	0.02
VALLEY FORGE LIFE INSURANCE COMPANY	70211	21	233,821	0.00

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIR. PREM. TOTAL A&H BUS. LIFE (P30 L26 C1) AND P&C(NO EQUIVALENT LINE IN BLANK, CALCULATED NUM

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
VETERANS LIFE INSURANCE COMPANY	81027	11	293,794	0.00
VIRGINIA SURETY COMPANY INC	40827	41	16,276,725	0.16
VOYAGER PROPERTY & CASUALTY INS CO	35971	51	99,282	0.00
WASHINGTON NATIONAL INSURANCE COMPANY	70319	11	15,778,204	0.16
WELLMARK COMMUNITY INSURANCE INC	83607	21	15,078	0.00
WEST COAST LIFE INSURANCE COMPANY	70335	21	23,324	0.00
WESTERN & SOUTHERN LIFE INSURANCE CO	70483	21	1,512,001	0.02
WESTWARD LIFE INSURANCE COMPANY	78301	21	35,941	0.00
WORLD INSURANCE COMPANY	70629	21	2,874,378	0.03
XL LIFE INSURANCE & ANNUITY COMPANY	88080	11	-98,741	0.00
ZURICH AMERICAN INSURANCE COMPANY	16535	51	16,687,350	0.17

TOTAL PREMIUMS WRITTEN THIS LINE: 10,067,866,049

TOTAL NUMBER OF COMPANIES THIS LINE: 455

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS TOTAL (LIFE + ANNUITIES + ACCIDENT & HEALTH + DEPOSIT TYPE FUNDS + OTHER)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
5 STAR LIFE INSURANCE COMPANY	77879	21	1,884,368	0.01
AAA LIFE INSURANCE COMPANY	71854	21	4,331,356	0.01
ACACIA LIFE INSURANCE COMPANY	60038	21	3,507,977	0.01
ACACIA NATIONAL LIFE INSURANCE COMPANY	85685	21	1,054,736	0.00
ACADEMY LIFE INSURANCE COMPANY	60046	21	711,988	0.00
ACCELERATION LIFE INSURANCE COMPANY	71099	21	-19	0.00
ACE AMERICAN INSURANCE COMPANY	22667	51	8,438,377	0.03
ADVANCE INSURANCE COMPANY	83445	21	23,579	0.00
AETNA LIFE INSURANCE COMPANY	60054	21	298,191,469	1.00
AGL LIFE ASSURANCE COMPANY	60232	21	771,619	0.00
AIG ANNUITY INSURANCE COMPANY	70432	21	375,170,148	1.26
AIG CENTENNIAL INSURANCE COMPANY	34789	51	248	0.00
AIG LIFE INSURANCE COMPANY	66842	21	24,849,283	0.08
AIG PREMIER INSURANCE COMPANY	20796	51	308,112	0.00
AIG SUNAMERICA LIFE ASSURANCE COMPANY	60941	21	145,077,556	0.49
ALLIANZ LIFE INSURANCE COMPANY NY	64190	21	149,250	0.00
ALLIANZ LIFE INSURANCE COMPANY OF N A	90611	21	444,408,109	1.49
ALLMERICA FINANCIAL LIFE INS & ANN CO	84824	21	20,892,626	0.07
ALLSTATE ASSURANCE COMPANY	70866	11	600	0.00
ALLSTATE INSURANCE COMPANY	19232	41	167,691	0.00
ALLSTATE LIFE INSURANCE COMPANY	60186	11	214,177,740	0.72
ALLSTATE LIFE INSURANCE COMPANY OF NY	70874	21	450,903	0.00
ALTA HEALTH & LIFE INSURANCE COMPANY	67369	21	2,923,303	0.01
AMALGAMATED LIFE & HEALTH INSURANCE CO	60208	11	9,828,120	0.03
AMERICAN AMICABLE LIFE INS CO OF TX	68594	21	2,665,774	0.01
AMERICAN BANKERS INSURANCE COMPANY OF FL	10111	51	14,690,032	0.05
AMERICAN BANKERS LIFE ASSURANCE CO OF FL	60275	21	7,667,151	0.03
AMERICAN CAPITOL INSURANCE COMPANY	60291	21	112,334	0.00
AMERICAN CASUALTY COMPANY OF READING PA	20427	51	102,200	0.00
AMERICAN COMMUNITY MUTUAL INSURANCE CO	60305	22	34,099,457	0.11
AMERICAN ENTERPRISE LIFE INSURANCE CO	94234	21	33,381,299	0.11
AMERICAN EQUITY INVESTMENT LIFE INS CO	92738	21	125,446,679	0.42
AMERICAN FAMILY LIFE ASSR CO OF COLUMBUS	60380	21	94,877,205	0.32
AMERICAN FAMILY LIFE INSURANCE COMPANY	60399	21	40,252,745	0.14
AMERICAN FAMILY MUTUAL INSURANCE COMPAN	19275	52	37,558,282	0.13
AMERICAN FIDELITY ASSURANCE COMPANY	60410	21	11,857,559	0.04
AMERICAN FIDELITY LIFE INSURANCE COMPANY	60429	21	464,073	0.00

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS TOTAL (LIFE + ANNUITIES + ACCIDENT & HEALTH + DEPOSIT TYPE FUNDS + OTHER)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
AMERICAN FOUNDERS LIFE INSURANCE COMPANY	60445	21	1,827,769	0.01
AMERICAN GENERAL ASSURANCE COMPANY	68373	11	11,645,624	0.04
AMERICAN GENERAL LIFE & ACCIDENT INS CO	66672	21	15,337,527	0.05
AMERICAN GENERAL LIFE INSURANCE COMPANY	60488	21	113,248,747	0.38
AMERICAN HEALTH & LIFE INSURANCE COMPANY	60518	21	1,452,493	0.00
AMERICAN HERITAGE LIFE INSURANCE COMPANY	60534	21	6,998,134	0.02
AMERICAN HOME ASSURANCE COMPANY	19380	51	129,784	0.00
AMERICAN HOME LIFE INSURANCE COMPANY	60542	21	334,220	0.00
AMERICAN INCOME LIFE INSURANCE COMPANY	60577	21	19,240,184	0.06
AMERICAN INTERNATIONAL LIFE ASSR CO NY	60607	21	3,286,983	0.01
AMERICAN INVESTORS LIFE INSURANCE CO INC	60631	21	38,630,126	0.13
AMERICAN LIFE & HEALTH INSURANCE COMPANY	60674	21	12,279	0.00
AMERICAN LIFE INSURANCE COMPANY	84158	14	599,471	0.00
AMERICAN LIFE INSURANCE COMPANY OF NY	60704	21	180,075	0.00
AMERICAN MATURITY LIFE INSURANCE COMPANY	81213	21	179,077	0.00
AMERICAN MEMORIAL LIFE INSURANCE COMPANY	67989	21	12,071,566	0.04
AMERICAN MODERN LIFE INSURANCE COMPANY	65811	21	822,032	0.00
AMERICAN NATIONAL INSURANCE COMPANY	60739	21	152,354,962	0.51
AMERICAN NATIONAL LIFE INSURANCE CO TX	71773	21	6,460,440	0.02
AMERICAN NETWORK INSURANCE COMPANY	81078	21	3,384	0.00
AMERICAN PARTNERS LIFE INSURANCE COMPANY	93653	21	3,911,982	0.01
AMERICAN PROGRESSIVE LIFE & HEALTH OF NY	80624	21	10,255	0.00
AMERICAN PUBLIC LIFE INSURANCE COMPANY	60801	21	426,218	0.00
AMERICAN RELIABLE INSURANCE COMPANY	19615	51	46,271	0.00
AMERICAN REPUBLIC INSURANCE COMPANY	60836	21	35,286,235	0.12
AMERICAN SECURITY INSURANCE COMPANY	42978	51	12,889,885	0.04
AMERICAN SENTINEL INSURANCE COMPANY	17965	51	4,615	0.00
AMERICAN SKANDIA LIFE ASSURANCE CORP	86630	21	168,021,319	0.56
AMERICAN SPECIALTY HEALTH INSURANCE CO	84697	11	-311,149	0.00
AMERICAN STATES INSURANCE COMPANY	19704	51	129,596	0.00
AMERICAN STATES LIFE INSURANCE COMPANY	60879	21	4,808,507	0.02
AMERICAN TRAVELERS ASSURANCE COMPANY	61140	21	747,603	0.00
AMERICAN UNDERWRITERS LIFE INSURANCE CO	92649	21	22,158	0.00
AMERICAN UNITED LIFE INSURANCE COMPANY	60895	21	138,924,709	0.47
AMERICO FINANCIAL LIFE & ANNUITY INS CO	61999	21	7,144,648	0.02
AMERICOM LIFE & ANNUITY INSURANCE CO	94471	21	6,799,533	0.02
AMERITAS LIFE INSURANCE CORP	61301	21	15,382,642	0.05

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Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS TOTAL (LIFE + ANNUITIES + ACCIDENT & HEALTH + DEPOSIT TYPE FUNDS + OTHER)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
AMERITAS VARIABLE LIFE INSURANCE COMPANY	97977	21	9,423,461	0.03
AMERUS LIFE INSURANCE COMPANY	61689	21	46,039,593	0.15
AMEX ASSURANCE COMPANY	27928	41	4,067,830	0.01
AMICA LIFE INSURANCE COMPANY	72222	21	1,413,059	0.00
ANNUITY & LIFE REASSURANCE AMERICA INC	62421	21	476,515	0.00
ANNUITY INVESTORS LIFE INSURANCE COMPANY	93661	21	3,309,203	0.01
ANTHEM LIFE INSURANCE COMPANY	61069	21	561,619	0.00
ARCH INSURANCE COMPANY	11150	51	22,523	0.00
ASSURITY LIFE INSURANCE COMPANY	71439	21	3,865,238	0.01
ATLANTA LIFE INSURANCE COMPANY	61093	21	2,425,375	0.01
AURORA NATIONAL LIFE ASSURANCE COMPANY	61182	21	4,633,489	0.02
AUTO CLUB LIFE INSURANCE COMPANY	84522	21	71,345	0.00
AUTO OWNERS LIFE INSURANCE COMPANY	61190	21	5,570,040	0.02
AVEMCO INSURANCE COMPANY	10367	51	20,714,452	0.07
AVIVA LIFE INSURANCE COMPANY	62898	21	13,584,445	0.05
BALBOA INSURANCE COMPANY	24813	51	1,155	0.00
BALBOA LIFE INSURANCE COMPANY	68160	21	854,026	0.00
BALTIMORE LIFE INSURANCE COMPANY THE	61212	21	4,469,216	0.01
BANKERS FIDELITY LIFE INSURANCE COMPANY	61239	21	1,506,551	0.01
BANKERS INSURANCE COMPANY	33162	51	138	0.00
BANKERS LIFE & CASUALTY COMPANY	61263	11	194,289,650	0.65
BANKERS LIFE INSURANCE COMPANY OF IL	65415	11	19,122	0.00
BANKERS LIFE INSURANCE COMPANY OF NY	63932	21	284,576	0.00
BANKERS MULTIPLE LINE INSURANCE COMPANY	23132	41	3,648	0.00
BANKERS NATIONAL LIFE INSURANCE COMPANY	71900	21	1,206,939	0.00
BANNER LIFE INSURANCE COMPANY	94250	21	13,815,729	0.05
BCS INSURANCE COMPANY	38245	51	2,861,670	0.01
BCS LIFE INSURANCE COMPANY	80985	11	3,611,689	0.01
BENCHMARK INSURANCE COMPANY	41394	51	715,569	0.00
BENEFICIAL LIFE INSURANCE COMPANY	61395	21	530,082	0.00
BERKSHIRE HATHAWAY LIFE INS CO OF NE	62345	21	150,000	0.00
BERKSHIRE LIFE INSURANCE COMPANY OF AM	71714	21	2,704,978	0.01
BEST LIFE & HEALTH INSURANCE COMPANY	90638	21	1,874,622	0.01
BOSTON MUTUAL LIFE INSURANCE COMPANY	61476	22	10,083,668	0.03
BROKERS NATIONAL LIFE ASSURANCE COMPANY	74900	21	1,550,429	0.01
BROTHERHOOD MUTUAL INSURANCE COMPANY	13528	52	143,596	0.00
BUSINESS MENS ASSURANCE COMPANY OF AM	61492	21	8,715,690	0.03

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Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS TOTAL (LIFE + ANNUITIES + ACCIDENT & HEALTH + DEPOSIT TYPE FUNDS + OTHER)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
C M LIFE INSURANCE COMPANY	93432	21	75,763,152	0.25
CANADA LIFE ASSURANCE COMPANY THE	80659	31	22,367,800	0.08
CANADA LIFE INSURANCE COMPANY OF AMERICA	81060	21	31,067,876	0.10
CAPITOL INDEMNITY CORPORATION	10472	51	16,600	0.00
CELTIC INSURANCE COMPANY	80799	11	10,312,560	0.03
CENTRAL BENEFITS NATIONAL LIFE INS CO	63541	21	258,881	0.00
CENTRAL NATIONAL LIFE INS CO OF OMAHA	61700	21	64,958	0.00
CENTRAL RESERVE LIFE INSURANCE COMPANY	61727	21	4,273,103	0.01
CENTRAL SECURITY LIFE INSURANCE COMPANY	61735	21	164,718	0.00
CENTRAL STATES HEALTH & LIFE CO OF OMAHA	61751	22	4,715,684	0.02
CENTRAL STATES INDEMNITY CO OF OMAHA	34274	51	1,419,697	0.00
CENTRAL UNITED LIFE INSURANCE COMPANY	61883	21	616,421	0.00
CENTRE LIFE INSURANCE COMPANY	80896	21	1,703,172	0.01
CENTURION LIFE INSURANCE COMPANY	62383	21	1,336	0.00
CHARTER NATIONAL LIFE INSURANCE COMPANY	61808	11	29,550	0.00
CHASE LIFE & ANNUITY COMPANY	67164	21	1,812	0.00
CHESAPEAKE LIFE INSURANCE COMPANY THE	61832	21	4,998,119	0.02
CHRISTIAN FIDELITY LIFE INSURANCE CO	61859	21	102,156	0.00
CINCINNATI CASUALTY COMPANY THE	28665	51	340	0.00
CINCINNATI INSURANCE COMPANY THE	10677	51	4,254	0.00
CINCINNATI LIFE INSURANCE COMPANY THE	76236	21	17,787,313	0.06
CITICORP LIFE INSURANCE COMPANY	80322	21	274,900	0.00
CITIZENS USA LIFE INSURANCE COMPANY	61670	11	65,879	0.00
CLARENDON NATIONAL INSURANCE COMPANY	20532	51	10,311,419	0.03
COLONIAL LIFE & ACCIDENT INSURANCE CO	62049	21	9,178,223	0.03
COLONIAL PENN LIFE INSURANCE COMPANY	62065	21	8,062,707	0.03
COLORADO BANKERS LIFE INSURANCE COMPANY	84786	21	3,404,074	0.01
COLUMBIA UNIVERSAL LIFE INSURANCE CO	77720	21	358,825	0.00
COLUMBIAN LIFE INSURANCE COMPANY	76023	11	2,433,522	0.01
COLUMBIAN MUTUAL LIFE INSURANCE COMPANY	62103	22	103,854	0.00
COLUMBUS LIFE INSURANCE COMPANY THE	99937	21	3,815,782	0.01
COMBINED INSURANCE COMPANY OF AMERICA	62146	11	43,116,036	0.14
COMBINED LIFE INSURANCE COMPANY OF NY	78697	21	13,754	0.00
COMMERCIAL TRAVELERS MUTUAL INSURANCE C	81426	22	233,930	0.00
COMPANION LIFE INSURANCE COMPANY	77828	21	4,996,418	0.02
COMPBENEFITS INSURANCE COMPANY	60984	21	1,180,629	0.00
CONCERT HEALTH PLAN INSURANCE COMPANY	87718	11	19,625,001	0.07

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Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS TOTAL (LIFE + ANNUITIES + ACCIDENT & HEALTH + DEPOSIT TYPE FUNDS + OTHER)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
CONNECTICUT GENERAL LIFE INSURANCE CO	62308	21	518,762,428	1.74
CONSECO HEALTH INSURANCE COMPANY	78174	21	35,238,544	0.12
CONSECO INSURANCE COMPANY	60682	11	3,550,550	0.01
CONSECO LIFE INSURANCE COMPANY	65900	21	10,757,334	0.04
CONSECO SENIOR HEALTH INSURANCE COMPANY	76325	21	21,575,443	0.07
CONSTITUTION LIFE INSURANCE COMPANY	62359	21	4,121,004	0.01
CONTINENTAL AMERICAN INSURANCE COMPANY	71730	21	220,822	0.00
CONTINENTAL ASSURANCE COMPANY	62413	11	370,006,097	1.24
CONTINENTAL CASUALTY COMPANY	20443	41	83,260,132	0.28
CONTINENTAL GENERAL INSURANCE COMPANY	71404	21	16,053,805	0.05
CONTINENTAL LIFE INS CO OF BRENTWOOD TN	68500	21	1,781,010	0.01
CORPORATE HEALTH INSURANCE COMPANY	72052	21	2,638,325	0.01
COUNTRY INVESTORS LIFE ASSURANCE COMPANY	94218	11	87,276,481	0.29
COUNTRY LIFE INSURANCE COMPANY	62553	11	286,067,604	0.96
COVENTRY HEALTH AND LIFE INSURANCE CO	81973	21	2,364,937	0.01
CROWN LIFE INSURANCE COMPANY	80675	31	1,890,998	0.01
CUNA MUTUAL INSURANCE SOCIETY	62626	22	46,777,466	0.16
CUNA MUTUAL LIFE INSURANCE COMPANY	65749	22	35,013,660	0.12
DELAWARE AMERICAN LIFE INSURANCE COMPANY	62634	21	125,061	0.00
DELTA DENTAL INSURANCE COMPANY	81396	21	3,818	0.00
DESTINY HEALTH INSURANCE COMPANY	89003	11	41,568,081	0.14
DIXIE NATIONAL LIFE INSURANCE COMPANY	66214	21	46,305	0.00
EDUCATORS MUTUAL LIFE INSURANCE COMPANY	62804	22	2,377	0.00
EMC NATIONAL LIFE COMPANY	62928	21	17,048,481	0.06
EMPIRE FIRE & MARINE INSURANCE COMPANY	21326	51	3,691,440	0.01
EMPIRE GENERAL LIFE ASSURANCE CORP	94285	21	12,663,299	0.04
EMPLOYEES LIFE COMPANY MUTUAL	84174	12	4,852,334	0.02
EMPLOYERS REINSURANCE CORPORATION	39845	51	10,416,538	0.03
ENTERPRISE LIFE INSURANCE COMPANY	89087	21	151,071	0.00
EPIC LIFE INSURANCE COMPANY THE	64149	21	1,191,233	0.00
EQUITABLE LIFE & CASUALTY INSURANCE CO	62952	21	1,178,495	0.00
EQUITABLE LIFE ASSURANCE SOCIETY OF U S	62944	21	807,579,910	2.71
EQUITABLE OF COLORADO INC THE	62880	21	3,797,133	0.01
EQUITRUST LIFE INSURANCE COMPANY	62510	21	5,089,127	0.02
ERIE FAMILY LIFE INSURANCE COMPANY	70769	21	2,995,427	0.01
FAIRFIELD INSURANCE COMPANY	44784	51	266,906	0.00
FAMILY HERITAGE LIFE INSURANCE CO OF AM	77968	21	5,527,858	0.02

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Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS TOTAL (LIFE + ANNUITIES + ACCIDENT & HEALTH + DEPOSIT TYPE FUNDS + OTHER)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
FAMILY LIFE INSURANCE COMPANY	63053	21	1,012,214	0.00
FAMILY SERVICE LIFE INSURANCE COMPANY	74004	21	20,251	0.00
FARMERS & TRADERS LIFE INSURANCE COMPANY	63193	22	1,719,834	0.01
FARMERS MUTUAL HAIL INSURANCE CO OF IA	13897	52	1,170	0.00
FARMERS NEW WORLD LIFE INSURANCE COMPANY	63177	21	53,415,180	0.18
FEDERAL HOME LIFE INSURANCE COMPANY	67695	21	878,975	0.00
FEDERAL INSURANCE COMPANY	20281	51	3,225,823	0.01
FEDERAL KEMPER LIFE ASSURANCE COMPANY	63207	11	26,452,347	0.09
FEDERAL LIFE INSURANCE COMPANY MUTUAL	63223	12	13,282,090	0.04
FEDERATED LIFE INSURANCE COMPANY	63258	21	6,134,985	0.02
FEDERATED MUTUAL INSURANCE COMPANY	13935	52	14,474,262	0.05
FIDELITY & GUARANTY LIFE INSURANCE CO	63274	21	95,003,790	0.32
FIDELITY INVESTMENTS LIFE INSURANCE CO	93696	21	74,806,787	0.25
FIDELITY LIFE ASSOCIATION MUTUAL LEG RES	63290	12	3,961,303	0.01
FIDELITY SECURITY LIFE INSURANCE COMPANY	71870	21	28,760,392	0.10
FINANCIAL AMERICAN LIFE INSURANCE CO	71455	21	804,213	0.00
FINANCIAL ASSURANCE LIFE INSURANCE CO	78093	21	1,993	0.00
FINANCIAL BENEFIT LIFE INSURANCE COMPANY	98213	21	449,653	0.00
FIRST ALLMERICA FINANCIAL LIFE INS CO	69140	21	2,272,681	0.01
FIRST COLONY LIFE INSURANCE COMPANY	63401	21	55,172,220	0.19
FIRST COMMONWEALTH INSURANCE COMPANY	60239	11	29,010,492	0.10
FIRST HEALTH LIFE & HEALTH INS CO	90328	21	987,193	0.00
FIRST INVESTORS LIFE INSURANCE COMPANY	63495	21	4,302,361	0.01
FIRST LIFE AMERICA CORPORATION	60227	21	124,627	0.00
FIRST PENN PACIFIC LIFE INSURANCE CO	67652	21	14,813,892	0.05
FIRST REHABILITATION LIFE INS CO OF AM	81434	21	312,004	0.00
FORETHOUGHT LIFE ASSURANCE COMPANY	79677	21	-1	0.00
FORETHOUGHT LIFE INSURANCE COMPANY	91642	21	19,279,857	0.06
FORT DEARBORN LIFE INSURANCE COMPANY	71129	11	135,457,525	0.45
FORT WAYNE HEALTH & CASUALTY INS CO	38830	51	2,497,062	0.01
FORTIS BENEFITS INSURANCE COMPANY	70408	21	107,211,671	0.36
FORTIS INSURANCE COMPANY	69477	21	114,817,768	0.39
FREEDOM LIFE INSURANCE COMPANY OF AM	62324	21	2,629,831	0.01
FUNERAL DIRECTORS LIFE INSURANCE COMPANY	99775	21	1,037,725	0.00
GARDEN STATE LIFE INSURANCE COMPANY	63657	21	1,267,664	0.00
GE CAPITAL LIFE ASSURANCE COMPANY OF NY	72990	2Z	79,404	0.00
GE GROUP LIFE ASSURANCE COMPANY	80926	21	28,069,583	0.09

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Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS TOTAL (LIFE + ANNUITIES + ACCIDENT & HEALTH + DEPOSIT TYPE FUNDS + OTHER)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
GE LIFE & ANNUITY ASSURANCE COMPANY	65536	21	163,759,282	0.55
GENERAL AMERICAN LIFE INSURANCE COMPANY	63665	21	72,546,437	0.24
GENERAL ELECTRIC CAPITAL ASSURANCE CO	70025	21	158,387,955	0.53
GENERAL FIDELITY LIFE INSURANCE COMPANY	93521	21	-1,601	0.00
GERBER LIFE INSURANCE COMPANY	70939	21	17,756,814	0.06
GLENBROOK LIFE & ANNUITY COMPANY	70092	21	110,464,765	0.37
GLOBE LIFE & ACCIDENT INSURANCE COMPANY	91472	21	21,135,137	0.07
GOLDEN RULE INSURANCE COMPANY	62286	11	62,725,873	0.21
GOLDEN STATE MUTUAL LIFE INSURANCE CO	63924	22	1,344,723	0.00
GOVERNMENT EMPLOYEES INSURANCE COMPANY	22063	51	2,960	0.00
GOVERNMENT PERSONNEL MUTUAL LIFE INS CO	63967	22	884,338	0.00
GRANGE LIFE INSURANCE COMPANY	71218	21	923,581	0.00
GREAT AMERICAN INSURANCE COMPANY	16691	51	53,524	0.00
GREAT AMERICAN LIFE INSURANCE COMPANY	63312	21	12,945,457	0.04
GREAT SOUTHERN LIFE INSURANCE COMPANY	90212	21	3,013,639	0.01
GREAT WEST LIFE & ANNUITY INSURANCE CO	68322	21	153,879,579	0.52
GREAT WEST LIFE ASSURANCE COMPANY THE	80705	31	2,725,850	0.01
GREAT WESTERN INSURANCE COMPANY	71480	21	1,673,588	0.01
GUARANTEE TRUST LIFE INSURANCE COMPANY	64211	12	29,440,966	0.10
GUARANTY INCOME LIFE INSURANCE COMPANY	64238	21	3,741,942	0.01
GUARDIAN INSURANCE & ANNUITY COMPANY INC	78778	21	58,230,578	0.20
GUARDIAN LIFE INSURANCE COMPANY OF AM	64246	22	258,283,074	0.87
GULF INSURANCE COMPANY	22217	51	5,427,957	0.02
HARLEYSVILLE LIFE INSURANCE COMPANY	64327	21	597,039	0.00
HARTFORD FIRE INSURANCE COMPANY	19682	51	3,079,810	0.01
HARTFORD LIFE & ACCIDENT INSURANCE CO	70815	21	77,019,229	0.26
HARTFORD LIFE & ANNUITY INSURANCE CO	71153	21	469,267,905	1.57
HARTFORD LIFE GROUP INSURANCE COMPANY	74268	11	35,155,183	0.12
HARTFORD LIFE INSURANCE COMPANY	88072	21	365,942,911	1.23
HCC LIFE INSURANCE COMPANY	92711	21	57,625	0.00
HCSC INSURANCE SERVICES COMPANY	78611	11	679,036	0.00
HEALTH ALLIANCE MEDICAL PLANS INC	77950	11	81,378,772	0.27
HEALTH CARE SERVICE CORP MUT LEG RES CO	70670	12	3,595,980,326	12.06
HERITAGE CASUALTY INSURANCE COMPANY	32077	41	-14	0.00
HIGHMARK LIFE INSURANCE COMPANY	93440	21	6,215,721	0.02
HOME OWNERS LIFE INSURANCE COMPANY	64467	11	2,567	0.00
HOMESTEADERS LIFE COMPANY	64505	22	17,017,755	0.06

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Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS TOTAL (LIFE + ANNUITIES + ACCIDENT & HEALTH + DEPOSIT TYPE FUNDS + OTHER)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
HORACE MANN LIFE INSURANCE COMPANY	64513	11	42,156,692	0.14
HOUSEHOLD LIFE INSURANCE COMPANY	93777	21	5,459,607	0.02
HOUSTON CASUALTY COMPANY	42374	5Z	9,239	0.00
HUMANA INSURANCE COMPANY	73288	21	643,447,346	2.16
HUMANADENTAL INSURANCE COMPANY	70580	21	29,463,287	0.10
IDEALIFE INSURANCE COMPANY	97764	21	201,620	0.00
IDS LIFE INSURANCE COMPANY	65005	21	208,006,833	0.70
ILLINOIS MUTUAL LIFE INSURANCE COMPANY	64580	12	23,742,833	0.08
INDIANAPOLIS LIFE INSURANCE COMPANY	64645	21	14,465,549	0.05
INDIVIDUAL ASSURANCE COMPANY LIFE HTH AC	81779	21	3,019,312	0.01
INDUSTRIAL ALLIANCE PACIFIC LIFE INS CO	84514	31	14,023	0.00
ING INSURANCE COMPANY OF AMERICA	76953	21	190,434	0.00
ING LIFE INSURANCE & ANNUITY COMPANY	86509	21	353,936,423	1.19
ING USA ANNUITY AND LIFE INSURANCE CO	80942	21	267,098,553	0.90
INSURANCE COMPANY OF NORTH AMERICA	22713	51	455,571	0.00
INSURANCE COMPANY OF THE STATE OF PA THE	19429	51	22,435	0.00
INTEGRITY LIFE INSURANCE COMPANY	74780	21	21,932,149	0.07
INTERSTATE BANKERS LIFE INSURANCE CO	84220	14	4	0.00
INTRAMERICA LIFE INSURANCE COMPANY	64831	21	3,024	0.00
INVESTORS GUARANTY LIFE INSURANCE CO	64890	21	786	0.00
INVESTORS HERITAGE LIFE INSURANCE CO	64904	21	854,351	0.00
INVESTORS INSURANCE CORPORATION	64939	21	17,829,729	0.06
INVESTORS LIFE INSURANCE COMPANY OF N A	63487	21	2,059,095	0.01
INVESTORS PARTNER LIFE INSURANCE COMPANY	93610	21	79,503	0.00
JACKSON NATIONAL LIFE INSURANCE COMPANY	65056	21	315,465,060	1.06
JEFFERSON NATIONAL LIFE INSURANCE CO	64017	21	14,698,501	0.05
JEFFERSON PILOT FINANCIAL INSURANCE CO	70254	21	71,606,365	0.24
JEFFERSON PILOT LIFE INSURANCE COMPANY	67865	21	51,891,953	0.17
JEFFERSON PILOT LIFEAMERICA INSURANCE CO	62057	21	2,371,826	0.01
JMIC LIFE INSURANCE COMPANY	89958	21	1,445,602	0.00
JOHN ALDEN LIFE INSURANCE COMPANY	65080	21	66,777,708	0.22
JOHN HANCOCK LIFE INSURANCE COMPANY	65099	21	273,755,420	0.92
JOHN HANCOCK VARIABLE LIFE INSURANCE CO	90204	21	55,161,054	0.19
KANAWHA INSURANCE COMPANY	65110	21	1,104,281	0.00
KANSAS CITY LIFE INSURANCE COMPANY	65129	21	8,889,817	0.03
KEMPER INVESTORS LIFE INSURANCE COMPANY	90557	11	56,478,279	0.19
KEYSTONE STATE LIFE INSURANCE COMPANY	90344	21	6,750	0.00

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Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS TOTAL (LIFE + ANNUITIES + ACCIDENT & HEALTH + DEPOSIT TYPE FUNDS + OTHER)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
LAFAYETTE LIFE INSURANCE COMPANY THE	65242	21	21,278,274	0.07
LIBERTY BANKERS LIFE INSURANCE COMPANY	68543	21	2,193,151	0.01
LIBERTY LIFE ASSURANCE COMPANY OF BOSTON	65315	21	15,871,654	0.05
LIBERTY LIFE INSURANCE COMPANY	65323	21	4,235,141	0.01
LIBERTY MUTUAL INSURANCE COMPANY	23043	51	3,352	0.00
LIBERTY NATIONAL LIFE INSURANCE COMPANY	65331	21	2,930,355	0.01
LIFE & HEALTH INSURANCE COMPANY OF AM	77887	21	2,282,109	0.01
LIFE ASSURANCE COMPANY OF AMERICA	75027	11	526,168	0.00
LIFE INSURANCE COMPANY OF GEORGIA	65471	21	180,166	0.00
LIFE INSURANCE COMPANY OF NORTH AMERICA	65498	21	121,154,982	0.41
LIFE INSURANCE COMPANY OF THE SOUTHWEST	65528	21	7,041,495	0.02
LIFE INVESTORS INSURANCE COMPANY OF AM	64130	21	35,657,443	0.12
LINCOLN BENEFIT LIFE COMPANY	65595	21	173,678,109	0.58
LINCOLN DIRECT LIFE INSURANCE CO	65668	21	1,551,990	0.01
LINCOLN HERITAGE LIFE INSURANCE COMPANY	65927	11	7,763,612	0.03
LINCOLN MEMORIAL LIFE INSURANCE COMPANY	69833	21	8,397,028	0.03
LINCOLN NATIONAL LIFE INSURANCE COMPANY	65676	21	464,734,630	1.56
LONDON LIFE REINSURANCE COMPANY	76694	21	698	0.00
LOYAL AMERICAN LIFE INSURANCE COMPANY	65722	21	4,471,925	0.01
LUMBERMENS MUTUAL CASUALTY COMPANY	22977	42	3,971,455	0.01
MADISON NATIONAL LIFE INSURANCE COMPANY	65781	21	1,910,050	0.01
MAGNA INSURANCE COMPANY	61018	21	53,494	0.00
MANHATTAN LIFE INSURANCE COMPANY THE	65870	21	622,640	0.00
MANHATTAN NATIONAL LIFE INSURANCE CO	67083	11	1,705,381	0.01
MANUFACTURERS LIFE INSURANCE COMPANY USA	65838	21	510,315,079	1.71
MARKEL INSURANCE COMPANY	38970	41	1,603,101	0.01
MASSACHUSETTS MUTUAL LIFE INSURANCE CO	65935	22	612,442,067	2.05
MAYFLOWER NATIONAL LIFE INSURANCE CO	87750	21	2,325,452	0.01
MEDAMERICA INSURANCE COMPANY	69515	21	594,360	0.00
MEDICAL LIFE INSURANCE COMPANY	86991	21	191,751	0.00
MEDICAL SAVINGS INSURANCE COMPANY	74217	21	673,200	0.00
MEDICO LIFE INSURANCE COMPANY	71471	21	495,536	0.00
MEGA LIFE AND HEALTH INSURANCE COMPANY	97055	21	58,964,242	0.20
MEMBERS LIFE INSURANCE COMPANY	86126	21	18,427	0.00
MERIT LIFE INSURANCE CO	65951	21	15,039,131	0.05
MERRILL LYNCH LIFE INSURANCE COMPANY	79022	21	51,195,355	0.17
METLIFE INVESTORS INSURANCE COMPANY	93513	21	110,448,646	0.37

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS TOTAL (LIFE + ANNUITIES + ACCIDENT & HEALTH + DEPOSIT TYPE FUNDS + OTHER)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
METLIFE INVESTORS USA INSURANCE COMPANY	61050	21	202,874,845	0.68
METROPOLITAN INSURANCE & ANNUITY COMPAN	86428	21	16,093,914	0.05
METROPOLITAN LIFE INSURANCE COMPANY	65978	21	1,252,966,045	4.20
METROPOLITAN PROPERTY & CASUALTY INS CO	26298	51	38,930	0.00
METROPOLITAN TOWER LIFE INSURANCE CO	97136	21	613,558	0.00
MIC LIFE INSURANCE CORPORATION	85561	21	31,663	0.00
MID SOUTH INSURANCE COMPANY	79987	21	2,653	0.00
MID WEST NATIONAL LIFE INS CO OF TN	66087	21	16,520,938	0.06
MIDLAND NATIONAL LIFE INSURANCE COMPANY	66044	21	154,597,893	0.52
MIDWEST SECURITY LIFE INSURANCE COMPANY	79480	21	36,075,977	0.12
MIDWESTERN UNITED LIFE INSURANCE COMPANY	66109	21	194,985	0.00
MINNESOTA LIFE INSURANCE COMPANY	66168	21	246,919,711	0.83
MISSION LIFE INSURANCE COMPANY OF AM	93726	21	83,572	0.00
MMA INSURANCE COMPANY	74209	21	881,744	0.00
MML BAY STATE LIFE INSURANCE COMPANY	70416	21	3,666,701	0.01
MONARCH LIFE INSURANCE COMPANY	66265	21	1,397,451	0.00
MONITOR LIFE INSURANCE COMPANY OF NY	81442	21	21,582	0.00
MONUMENTAL LIFE INSURANCE COMPANY	66281	21	103,545,530	0.35
MONY LIFE INSURANCE COMPANY	66370	21	36,774,859	0.12
MONY LIFE INSURANCE COMPANY OF AMERICA	78077	21	89,962,640	0.30
MOTOR CLUB OF IOWA INSURANCE COMPANY	11983	51	103,420	0.00
MOTORISTS LIFE INSURANCE COMPANY	66311	21	53,445	0.00
MTL INSURANCE COMPANY	66427	11	22,707,141	0.08
MUNICIPAL INSURANCE COMPANY OF AMERICA	70793	11	659,377	0.00
MUTUAL OF AMERICA LIFE INSURANCE COMPANY	88668	22	40,960,987	0.14
MUTUAL OF DETROIT INSURANCE COMPANY	62669	22	545	0.00
MUTUAL OF OMAHA INSURANCE COMPANY	71412	22	50,983,463	0.17
MUTUAL SERVICE LIFE INSURANCE COMPANY	66419	22	151,086	0.00
NATIONAL BENEFIT LIFE INSURANCE COMPANY	61409	21	1,702,146	0.01
NATIONAL CASUALTY COMPANY	11991	51	127,976	0.00
NATIONAL FARMERS UNION LIFE INSURANCE CO	66540	21	601,868	0.00
NATIONAL FARMERS UNION PROPERTY & CAS CO	16217	51	785	0.00
NATIONAL GUARDIAN LIFE INSURANCE COMPANY	66583	22	8,122,747	0.03
NATIONAL HEALTH INSURANCE COMPANY	82538	21	2,633,809	0.01
NATIONAL INSURANCE COMPANY OF WI INC	30155	51	44,631	0.00
NATIONAL LIFE INSURANCE COMPANY	66680	21	15,172,091	0.05
NATIONAL STATES INSURANCE COMPANY	60593	21	4,504,134	0.02

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS TOTAL (LIFE + ANNUITIES + ACCIDENT & HEALTH + DEPOSIT TYPE FUNDS + OTHER)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
NATIONAL TEACHERS ASSOCIATES LIFE INS CO	87963	21	1,422,857	0.00
NATIONAL UNION FIRE INSURANCE CO OF PITT	19445	51	6,392,670	0.02
NATIONAL WESTERN LIFE INSURANCE COMPANY	66850	21	70,315,570	0.24
NATIONWIDE LIFE & ANNUITY COMPANY OF AM	70750	21	329,444	0.00
NATIONWIDE LIFE AND ANNUITY INSURANCE CO	92657	21	118,692,240	0.40
NATIONWIDE LIFE INSURANCE COMPANY	66869	21	606,479,991	2.03
NATIONWIDE LIFE INSURANCE COMPANY OF AM	68225	21	22,014,473	0.07
NATIONWIDE MUTUAL INSURANCE COMPANY	23787	52	105,129	0.00
NEW ENGLAND LIFE INSURANCE COMPANY	91626	21	91,908,816	0.31
NEW ERA LIFE INSURANCE CO OF THE MIDWEST	69698	21	8,818	0.00
NEW HAMPSHIRE INSURANCE COMPANY	23841	51	4,915	0.00
NEW YORK LIFE INSURANCE & ANNUITY CORP	91596	21	230,894,257	0.77
NEW YORK LIFE INSURANCE COMPANY	66915	22	422,546,359	1.42
NGL AMERICAN LIFE INSURANCE COMPANY	97241	21	917,516	0.00
NIAGARA FIRE INSURANCE COMPANY	35106	51	-184,500	0.00
NIPPON LIFE INSURANCE COMPANY OF AMERICA	81264	21	26,157,154	0.09
NORTH AMERICAN COMPANY FOR L & H INS	66974	11	64,142,503	0.22
NORTH AMERICAN INSURANCE COMPANY	68349	21	239,060	0.00
NORTH CAROLINA MUTUAL LIFE INSURANCE CO	67032	22	6,420,051	0.02
NORTHWESTERN LONG TERM CARE INSURANCE CO	69000	21	3,961,253	0.01
NORTHWESTERN MUTUAL LIFE INSURANCE CO	67091	22	577,490,668	1.94
NYLIFE INSURANCE COMPANY OF ARIZONA	81353	21	1,722,495	0.01
OCCIDENTAL LIFE INSURANCE COMPANY OF NC	67148	21	742,005	0.00
OHIO NATIONAL LIFE ASSURANCE CORPORATION	89206	21	12,551,251	0.04
OHIO NATIONAL LIFE INSURANCE COMPANY THE	67172	21	90,783,572	0.30
OHIO STATE LIFE INSURANCE COMPANY THE	67180	21	1,004,587	0.00
OLD AMERICAN INSURANCE COMPANY	67199	21	4,320,376	0.01
OLD RELIANCE INSURANCE COMPANY	67253	21	20,565	0.00
OLD REPUBLIC INSURANCE COMPANY	24147	51	9,624,079	0.03
OLD REPUBLIC LIFE INSURANCE COMPANY	67261	11	5,311,257	0.02
OLD UNITED LIFE INSURANCE COMPANY	76007	21	139,238	0.00
ONEBEACON AMERICA INSURANCE COMPANY	20621	51	620,316	0.00
ONENATION INSURANCE COMPANY	85286	21	10,634	0.00
OSF HEALTH PLANS INC	60052	11	4,714,130	0.02
OXFORD LIFE INSURANCE COMPANY	76112	21	2,009,950	0.01
OZARK NATIONAL LIFE INSURANCE COMPANY	67393	21	4,955,569	0.02
PACIFIC INDEMNITY COMPANY	20346	51	548	0.00

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS TOTAL (LIFE + ANNUITIES + ACCIDENT & HEALTH + DEPOSIT TYPE FUNDS + OTHER)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
PACIFIC LIFE & ANNUITY COMPANY	97268	21	46,645,960	0.16
PACIFIC LIFE INSURANCE COMPANY	67466	21	524,800,150	1.76
PACIFICARE LIFE & HEALTH INSURANCE CO	70785	21	1,270,487	0.00
PAN AMERICAN ASSURANCE COMPANY	93459	21	4,297,334	0.01
PAN AMERICAN LIFE INSURANCE COMPANY	67539	22	2,483,884	0.01
PARAGON LIFE INSURANCE COMPANY	93564	21	7,249,114	0.02
PARK AVENUE LIFE INSURANCE COMPANY	60003	21	91,667	0.00
PAUL REVERE LIFE INSURANCE COMPANY THE	67598	21	28,486,612	0.10
PAUL REVERE VARIABLE ANNUITY INS CO THE	67601	21	90,866	0.00
PEKIN LIFE INSURANCE COMPANY	67628	11	140,646,550	0.47
PENN INSURANCE & ANNUITY COMPANY THE	93262	21	1,523,886	0.01
PENN MUTUAL LIFE INSURANCE COMPANY THE	67644	22	33,744,788	0.11
PENN TREATY NETWORK AMERICA INS CO	63282	21	17,093,794	0.06
PENNSYLVANIA LIFE INSURANCE COMPANY	67660	21	7,026,201	0.02
PEOPLES BENEFIT LIFE INSURANCE COMPANY	66605	21	36,591,045	0.12
PERSONALCARE INSURANCE OF ILLINOIS INC	74160	11	31,855,297	0.11
PHARMACISTS LIFE INSURANCE COMPANY THE	90247	21	94,446	0.00
PHILADELPHIA AMERICAN LIFE INSURANCE CO	67784	21	379,203	0.00
PHILADELPHIA UNITED LIFE INSURANCE CO	67792	21	1,420	0.00
PHL VARIABLE INSURANCE COMPANY	93548	21	39,427,193	0.13
PHOENIX LIFE & ANNUITY COMPANY	93734	21	4,333,778	0.01
PHOENIX LIFE INSURANCE COMPANY	67814	21	52,581,911	0.18
PHOENIX NATIONAL INSURANCE COMPANY	69647	21	25,897	0.00
PHYSICIANS BENEFITS TRUST LIFE INS CO	68519	11	30,983,510	0.10
PHYSICIANS LIFE INSURANCE COMPANY	72125	21	18,576,089	0.06
PHYSICIANS MUTUAL INSURANCE COMPANY	80578	22	19,472,919	0.07
PIONEER AMERICAN INSURANCE COMPANY	67873	21	118,206	0.00
PIONEER MUTUAL LIFE INSURANCE COMPANY	67911	21	355,369	0.00
PIONEER SECURITY LIFE INSURANCE COMPANY	67946	21	43,883	0.00
PRESIDENTIAL LIFE INSURANCE COMPANY	68039	21	6,935,783	0.02
PRIMERICA LIFE INSURANCE COMPANY	65919	21	57,416,959	0.19
PRINCIPAL LIFE INSURANCE COMPANY	61271	21	775,492,765	2.60
PROFESSIONAL INSURANCE COMPANY	68047	21	283,074	0.00
PROFESSIONAL LIFE & CASUALTY COMPANY	68063	11	3,682,217	0.01
PROTECTIVE LIFE & ANNUITY INSURANCE CO	88536	21	2,199	0.00
PROTECTIVE LIFE INSURANCE COMPANY	68136	21	72,774,023	0.24
PROVIDENT AMERICAN LIFE & HEALTH INS CO	67903	21	894,697	0.00

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Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS TOTAL (LIFE + ANNUITIES + ACCIDENT & HEALTH + DEPOSIT TYPE FUNDS + OTHER)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
PROVIDENT LIFE & ACCIDENT INSURANCE CO	68195	21	40,952,350	0.14
PROVIDENT LIFE & CASUALTY INSURANCE CO	68209	21	399,078	0.00
PRUCO LIFE INSURANCE COMPANY	79227	21	172,496,588	0.58
PRUDENTIAL INSURANCE COMPANY OF AMERICA	68241	21	397,287,768	1.33
PYRAMID LIFE INSURANCE COMPANY THE	68284	21	3,683,677	0.01
QBE INSURANCE CORPORATION	39217	51	692,321	0.00
REASSURE AMERICA LIFE INSURANCE COMPANY	65765	11	99,189,078	0.33
RELIABLE LIFE INSURANCE COMPANY THE	68357	21	997,553	0.00
RELIANCE LIFE INSURANCE COMPANY	72613	21	-8,353	0.00
RELIANCE STANDARD LIFE INSURANCE COMPANY	68381	11	27,515,640	0.09
RELIASTAR LIFE INSURANCE COMPANY	67105	21	102,408,566	0.34
RELIASTAR LIFE INSURANCE COMPANY OF NY	61360	21	3,500,364	0.01
REPUBLIC WESTERN INSURANCE COMPANY	31089	51	91,538	0.00
RESERVE NATIONAL INSURANCE COMPANY	68462	21	11,377,475	0.04
RESOURCE LIFE INSURANCE COMPANY	61506	11	6,992,680	0.02
RIGHTCHOICE INSURANCE COMPANY	83640	11	71,422	0.00
ROCKFORD HEALTH PLANS	60088	11	8,874,636	0.03
ROYAL INDEMNITY COMPANY	24678	51	-41,703	0.00
S USA LIFE INSURANCE COMPANY INC	60183	21	12,765	0.00
SAFECO LIFE INSURANCE COMPANY	68608	21	53,555,071	0.18
SAFECO NATIONAL LIFE INSURANCE COMPANY	90581	21	24,845	0.00
SAFEHEALTH LIFE INSURANCE COMPANY	79014	21	204,380	0.00
SAGE LIFE ASSURANCE OF AMERICA INC	93246	21	164,522	0.00
SBLI USA MUTUAL LIFE INS CO INC	60176	22	131,233	0.00
SCOR LIFE INSURANCE COMPANY	68446	21	78,521	0.00
SEARS LIFE INSURANCE COMPANY	69914	21	5,689,048	0.02
SECURIAN LIFE INSURANCE COMPANY	93742	21	65,014	0.00
SECURITY BENEFIT LIFE INSURANCE COMPANY	68675	21	36,568,191	0.12
SECURITY FINANCIAL LIFE INSURANCE CO	68764	21	1,049,496	0.00
SECURITY INSURANCE COMPANY OF HARTFORD	24902	51	802,814	0.00
SECURITY LIFE INSURANCE COMPANY OF AM	68721	21	1,937,358	0.01
SECURITY LIFE OF DENVER INSURANCE CO	68713	21	67,258,265	0.23
SECURITY MUTUAL LIFE INSURANCE CO OF NY	68772	22	2,753,641	0.01
SECURITY NATIONAL LIFE INSURANCE COMPANY	69485	21	276,232	0.00
SENTRY INSURANCE A MUTUAL COMPANY	24988	52	145,125	0.00
SENTRY LIFE INSURANCE COMPANY	68810	21	18,964,885	0.06
SENTRY SELECT INSURANCE COMPANY	21180	51	4,728,973	0.02

All Companies with a 0 premium are excluded from this report.

Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS TOTAL (LIFE + ANNUITIES + ACCIDENT & HEALTH + DEPOSIT TYPE FUNDS + OTHER)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
SERVUS LIFE INSURANCE COMPANY	80586	21	1,525	0.00
SETTLERS LIFE INSURANCE COMPANY	64220	21	12,352	0.00
SHELTER LIFE INSURANCE COMPANY	65757	21	2,964,039	0.01
SHENANDOAH LIFE INSURANCE COMPANY	68845	22	5,271,222	0.02
SIRIUS AMERICA INSURANCE COMPANY	35408	51	283,394	0.00
SOUTHERN SECURITY LIFE INSURANCE COMPANY	73377	21	46,098	0.00
SOUTHLAND LIFE INSURANCE COMPANY	68950	21	8,089,657	0.03
SOUTHWESTERN LIFE INSURANCE COMPANY	91391	21	1,808,498	0.01
STANDARD GUARANTY INSURANCE COMPANY	42986	51	234,812	0.00
STANDARD INSURANCE COMPANY	69019	21	51,604,449	0.17
STANDARD LIFE & ACCIDENT INSURANCE CO	86355	21	12,365,528	0.04
STANDARD LIFE INSURANCE COMPANY OF IN	69051	21	11,371,665	0.04
STANDARD SECURITY LIFE INSURANCE CO NY	69078	21	22,578,528	0.08
STATE FARM LIFE & ACCIDENT ASSURANCE CO	69094	11	802,373	0.00
STATE FARM LIFE INSURANCE COMPANY	69108	11	249,592,589	0.84
STATE FARM MUTUAL AUTOMOBILE INSURANCE C	25178	42	123,754,930	0.42
STATE LIFE INSURANCE COMPANY THE	69116	22	4,346,905	0.01
STATE MUTUAL INSURANCE COMPANY	69132	22	10,165,572	0.03
STERLING INVESTORS LIFE INSURANCE CO	89184	21	4,416	0.00
STERLING LIFE INSURANCE COMPANY	77399	11	15,857,882	0.05
STONEBRIDGE CASUALTY INSURANCE COMPANY	10952	51	199	0.00
STONEBRIDGE LIFE INSURANCE COMPANY	65021	21	27,053,313	0.09
SUN LIFE ASSURANCE COMPANY OF CANADA	80802	31	97,321,526	0.33
SUN LIFE ASSURANCE COMPANY OF CANADA US	79065	21	132,575,836	0.44
SUNAMERICA LIFE INSURANCE COMPANY	69256	21	16,181,491	0.05
SUNSET LIFE INSURANCE COMPANY OF AMERICA	69272	21	123,809	0.00
SURETY LIFE INSURANCE COMPANY	69310	21	3,842,629	0.01
SWISS RE LIFE & HEALTH AMERICA INC	82627	21	14,426	0.00
TEACHERS INSURANCE & ANNUITY ASSN OF AM	69345	21	324,303,598	1.09
TEXAS LIFE INSURANCE COMPANY	69396	21	1,099,473	0.00
THRIVENT LIFE INSURANCE COMPANY	97721	21	7,037,628	0.02
TIAA-CREF LIFE INSURANCE COMPANY	60142	21	34,219,680	0.11
TIG INSURANCE COMPANY	25534	51	1,439,360	0.00
TOWN & COUNTRY LIFE INSURANCE COMPANY	77674	21	2,310	0.00
TRANS WORLD ASSURANCE COMPANY	69566	21	391,832	0.00
TRANSAMERICA ASSURANCE COMPANY	80829	21	7,181,753	0.02
TRANSAMERICA FINANCIAL LIFE INSURANCE CO	70688	21	18,197,419	0.06

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Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS TOTAL (LIFE + ANNUITIES + ACCIDENT & HEALTH + DEPOSIT TYPE FUNDS + OTHER)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
TRANSAMERICA LIFE INSURANCE & ANNUITY CO	69507	21	160,679,866	0.54
TRANSAMERICA LIFE INSURANCE COMPANY	86231	21	311,890,429	1.05
TRANSAMERICA OCCIDENTAL LIFE INS CO	67121	21	98,488,377	0.33
TRAVELERS INSURANCE COMPANY THE	87726	21	186,512,067	0.63
TRAVELERS LIFE & ANNUITY COMPANY THE	80950	21	193,704,241	0.65
TRUSTMARK INSURANCE COMPANY	61425	11	384,145,515	1.29
TRUSTMARK LIFE INSURANCE COMPANY	62863	11	4,039	0.00
U S FINANCIAL LIFE INSURANCE COMPANY	84530	21	8,440,358	0.03
U S SPECIALTY INSURANCE COMPANY	29599	51	1,697,636	0.01
ULICO CASUALTY COMPANY	37893	51	801,448	0.00
ULLICO LIFE INSURANCE COMPANY	86371	21	513,176	0.00
UNDERWRITERS AT LLOYDS LONDON	15792	66	6,427,610	0.02
UNICARE HEALTH INSURANCE CO OF THE MW	70700	11	331,059,354	1.11
UNICARE LIFE & HEALTH INSURANCE COMPANY	80314	21	32,809,331	0.11
UNIFIED LIFE INSURANCE COMPANY	11121	21	292,839	0.00
UNIMERICA INSURANCE COMPANY	91529	21	289,610	0.00
UNION BANKERS INSURANCE COMPANY	69701	21	1,782,289	0.01
UNION CENTRAL LIFE INSURANCE COMPANY THE	80837	22	24,866,330	0.08
UNION FIDELITY LIFE INSURANCE COMPANY	62596	11	7,724,834	0.03
UNION LABOR LIFE INSURANCE COMPANY THE	69744	21	19,120,056	0.06
UNION SECURITY LIFE INSURANCE COMPANY	98884	21	7,834,490	0.03
UNION STANDARD OF AMERICA LIFE INS CO	81124	21	3,560	0.00
UNITED AMERICAN INSURANCE COMPANY	92916	21	33,552,224	0.11
UNITED CONCORDIA LIFE & HEALTH INS CO	62294	21	2,105,885	0.01
UNITED DENTAL CARE INSURANCE COMPANY	97870	21	773,907	0.00
UNITED FAMILY LIFE INSURANCE COMPANY	91693	21	118,326	0.00
UNITED FIDELITY LIFE INSURANCE COMPANY	87645	21	4,171,233	0.01
UNITED HEALTHCARE INSURANCE CO OF IL	60318	11	335,761,633	1.13
UNITED HEALTHCARE INSURANCE COMPANY	79413	21	390,677,210	1.31
UNITED HEARTLAND LIFE INSURANCE COMPANY	83500	21	169,972	0.00
UNITED HERITAGE LIFE INSURANCE COMPANY	63983	21	19,321	0.00
UNITED HOME LIFE INSURANCE COMPANY	69922	21	290,054	0.00
UNITED INSURANCE COMPANY OF AMERICA	69930	11	16,781,456	0.06
UNITED INVESTORS LIFE INSURANCE COMPANY	94099	21	8,642,149	0.03
UNITED LIFE INSURANCE COMPANY	69973	21	9,021,285	0.03
UNITED NATIONAL LIFE INSURANCE CO OF AM	92703	11	368,716	0.00
UNITED OF OMAHA LIFE INSURANCE COMPANY	69868	21	76,515,474	0.26

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Illinois Direct Business Market Share Report for 2003

Life Accident and Health Companies

DIRECT PREMIUMS TOTAL (LIFE + ANNUITIES + ACCIDENT & HEALTH + DEPOSIT TYPE FUNDS + OTHER)

COMPANY NAME	COCODE	COMPANY TYPE	DIRECT PREMIUMS	PERCENT OF TOTAL
UNITED SECURITY ASSURANCE COMPANY OF PA	42129	51	6,338	0.00
UNITED SECURITY LIFE INSURANCE CO OF IL	81108	11	11,054,454	0.04
UNITED STATES LIFE INSURANCE CO OF NY	70106	21	27,920,238	0.09
UNITED TEACHER ASSOCIATES INSURANCE CO	63479	21	5,010,163	0.02
UNITED WISCONSIN INSURANCE COMPANY	29157	51	1,998,405	0.01
UNITED WISCONSIN LIFE INSURANCE COMPANY	97179	21	80,843,434	0.27
UNITED WORLD LIFE INSURANCE COMPANY	72850	21	328,675	0.00
UNITY FINANCIAL LIFE INSURANCE COMPANY	63819	21	239,643	0.00
UNITY MUTUAL LIFE INSURANCE COMPANY	70114	22	62,147	0.00
UNIVERSAL GUARANTY LIFE INSURANCE CO	70130	21	3,464,049	0.01
UNIVERSAL UNDERWRITERS LIFE INSURANCE CO	70173	21	3,453,793	0.01
UNUM LIFE INSURANCE COMPANY OF AMERICA	62235	21	212,680,223	0.71
US HEALTH & LIFE INSURANCE COMPANY	97772	21	40,522	0.00
USA LIFE ONE INSURANCE COMPANY OF IN	70955	22	136,688	0.00
USAA LIFE INSURANCE COMPANY	69663	21	21,667,534	0.07
UTICA NATIONAL LIFE INSURANCE COMPANY	63738	21	9,206	0.00
VALLEY FORGE LIFE INSURANCE COMPANY	70211	21	49,977,113	0.17
VARIABLE ANNUITY LIFE INSURANCE COMPANY	70238	21	216,139,189	0.72
VETERANS LIFE INSURANCE COMPANY	81027	11	4,513,602	0.02
VIRGINIA SURETY COMPANY INC	40827	41	16,276,725	0.05
VOYAGER PROPERTY & CASUALTY INS CO	35971	51	99,282	0.00
WASHINGTON NATIONAL INSURANCE COMPANY	70319	11	18,257,597	0.06
WELLMARK COMMUNITY INSURANCE INC	83607	21	15,078	0.00
WEST COAST LIFE INSURANCE COMPANY	70335	21	18,319,517	0.06
WESTERN & SOUTHERN LIFE INSURANCE CO	70483	21	22,311,053	0.07
WESTERN RESERVE LIFE ASSURANCE CO OF OH	91413	21	139,526,508	0.47
WESTERN SOUTHERN LIFE ASSURANCE COMPANY	92622	21	72,515,887	0.24
WESTWARD LIFE INSURANCE COMPANY	78301	21	35,941	0.00
WORLD INSURANCE COMPANY	70629	21	3,040,205	0.01
XL LIFE INSURANCE & ANNUITY COMPANY	88080	11	-170,963	0.00
ZALE LIFE INSURANCE COMPANY	71323	21	694	0.00
ZURICH AMERICAN INSURANCE COMPANY	16535	51	16,687,350	0.06
ZURICH LIFE INSURANCE COMPANY OF AMERICA	70661	11	9,714,552	0.03

TOTAL PREMIUMS WRITTEN THIS LINE: 29,815,255,268

TOTAL NUMBER OF COMPANIES THIS LINE: 588

All Companies with a 0 premium are excluded from this report.