# DIRECT PREMIUMS OF ILLINOIS LICENSED FRATERNAL COMPANIES

#### IN ILLINOIS, BY INSURANCE CATEGORY

## **YEAR 2015**

| TOTAL LIFE BUSINESS                                | 1  |
|--|----|
| TOTAL ANNUITIES BUSINESS                           | 3  |
| DEPOSIT-TYPE CONTRACT FUNDS                        | 5  |
| OTHER CONSIDERATIONS                               | 6  |
| COLL. RENEWABLE A & H BUSINESS                     | 7  |
| NON CAN. A & H BUSINESS                            | 8  |
| GUAR. REN. A & H BUSINESS                          | 9  |
| NON-REN. FOR STATED REASONS ONLY A & H<br>BUSINESS | 10 |
| OTHER ACCIDENT ONLY BUSINESS                       | 11 |
| ALL OTHER INDIVIDUAL CERTIFICATES                  | 12 |
| TOTALS OTHER INDIVIDUAL CERTIFICATES               | 13 |
| TOTALS A & H BUSINESS                              | 14 |
| TOTAL  | 15 |

DIRECT PREMIUMS TOTAL LIFE BUSINESS PG 23 LINE 1 COL 1

| COMPANY NAME                             | COMPANY TYPE | DIRECT PREMIUMS | PERCENT OF TOTAL |
|--|--------------|-----------------|------------------|
| Alliance of Transylvanian Saxons         | 23           | 1,995           | .00              |
| Assured Life Association                 | 23           | 17,972          | .01              |
| Baptist Life Association                 | 23           | 7,200           | .00              |
| Catholic Financial Life                  | 23           | 1,880,600       | 1.10             |
| Catholic Holy Family Society             | 13           | 5,443,518       | 3.18             |
| Catholic Order of Foresters              | 13           | 1,476,353       | .86              |
| Catholic United Financial                | 33           | 86,239          | .05              |
| Croatian Fraternal Union of America      | 23           | 172,331         | .10              |
| CSA Fraternal Life                       | 13           | 948,323         | .55              |
| Czech Catholic Union                     | 23           | 7,252           | .00              |
| Degree of Honor Protective Association   | 23           | 283,468         | .17              |
| Everence Association, Inc.               | 23           | 64,409          | .04              |
| Firemens Mutual Aid & Benefit Assn The   | 13           | 333,139         | .19              |
| First Catholic Slovak Ladies Assn U S A  | 23           | 238,966         | .14              |
| First Catholic Slovak of USA and Canada  | 23           | 90,882          | .05              |
| GBU Financial Life                       | 23           | 355,014         | .21              |
| Gleaner Life Insurance Society           | 23           | 468,747         | .27              |
| Greek Catholic Union of The U S A        | 23           | 22,520          | .01              |
| Independent Order of Foresters           | 33           | 16,813,955      | 9.84             |
| Independent Order of Vikings             | 13           | 22,866          | .01              |
| ISDA Fraternal Association               | 23           | 4,142           | .00              |
| Knights of Columbus                      | 23           | 34,950,379      | 20.45            |
| KSKJ Life, American Slovenian Cath Union | 13           | 1,754,535       | 1.03             |
| Ladies Pennsylvania Slovak Catholic Un   | 23           | 1,330           | .00              |
| Loyal Christian Benefit Association      | 23           | 57,111          | .03              |
| Modern Woodmen of America                | 13           | 11,539,110      | 6.75             |
| Mutual Beneficial Association Inc The    | 23           | 43,487          | .03              |
| National Catholic Society of Foresters   | 13           | 482,104         | .28              |
| National Mutual Benefit The              | 23           | 459,993         | .27              |
| National Slovak Society of The USA       | 23           | 16,573          | .01              |
| Order of United Commercial Travelers Am  | 23           | 54,351          | .03              |
| Polish Falcons of America                | 23           | 18,650          | .01              |
| Polish National Alliance of U.S. of N.A. | 13           | 2,521,409       | 1.48             |
| Polish National Union of America         | 23           | 10,100          | .01              |
| Polish Roman Catholic Union of America   | 13           | 568,948         | .33              |

<sup>\*</sup> ALL COMPANIES WITH 0 PREMIUM ARE EXCLUDED FROM THIS REPORT

DIRECT PREMIUMS TOTAL LIFE BUSINESS PG 23 LINE 1 COL 1

| COMPANY NAME                            | COMPANY TYPE | DIRECT PREMIUMS | PERCENT OF TOTAL |
|---|--------------|-----------------|------------------|
| Polish Union of The United States of Na | 23           | 7,177           | .00              |
| Polish Womens Alliance of America       | 13           | 20,988          | .01              |
| Royal Arcanum                           | 23           | 33,955          | .02              |
| Royal Neighbors of America              | 13           | 2,136,998       | 1.25             |
| Serb National Federation                | 23           | 29,285          | .02              |
| Slovak Catholic Sokol                   | 23           | 68,401          | .04              |
| Slovene National Benefit Society        | 23           | 72,390          | .04              |
| Sons of Norway                          | 23           | 287,455         | .17              |
| Thrivent Financial For Lutherans        | 23           | 81,764,812      | 47.83            |
| Ukrainian National Association Inc      | 23           | 35,036          | .02              |
| W S A Fraternal Life                    | 33           | 1,785           | .00              |
| Western Catholic Union                  | 13           | 1,633,655       | .96              |
| Western Fraternal Life Association      | 23           | 951,014         | .56              |
| William Penn Association                | 23           | 104,849         | .06              |
| Womans Life Insurance Society           | 23           | 155,010         | .09              |
| Woodmen of the World Life Insurance Soc | 23           | 2,397,396       | 1.40             |
| Workmens Benefit Fund of the U S A      | 23           | 19,139          | .01              |
| TOTAL NUMBER OF COMPANIES THIS LINE:    | 52           |                 | 100.00           |

TOTAL NUMBER OF COMPANIES THIS LINE:
TOTAL PREMIUMS THIS LINE:

170,937,316

100.00

DIRECT PREMIUMS TOTAL ANNUITIES BUSINESS PG 23 LINE 2 COL 1

| COMPANY NAME                             | COMPANY TYPE | DIRECT PREMIUMS | PERCENT OF TOTAL |
|--|--------------|-----------------|------------------|
| Alliance of Transylvanian Saxons         | 23           | 238,228         | .07              |
| Assured Life Association                 | 23           | 6,743           | .00              |
| Catholic Financial Life                  | 23           | 1,755,025       | .51              |
| Catholic Holy Family Society             | 13           | 2,133,358       | .61              |
| Catholic Order of Foresters              | 13           | 2,044,830       | .59              |
| Croatian Fraternal Union of America      | 23           | 852,485         | .25              |
| CSA Fraternal Life                       | 13           | 2,674,332       | .77              |
| Degree of Honor Protective Association   | 23           | 6,262           | .00              |
| Everence Association, Inc.               | 23           | 2,132,518       | .61              |
| First Catholic Slovak Ladies Assn U S A  | 23           | 964,133         | .28              |
| First Catholic Slovak of USA and Canada  | 23           | 3,614,386       | 1.04             |
| GBU Financial Life                       | 23           | 7,441,341       | 2.14             |
| Gleaner Life Insurance Society           | 23           | 3,138,124       | .90              |
| Greek Catholic Union of The U S A        | 23           | 5,973,725       | 1.72             |
| Independent Order of Foresters           | 33           | 60,297          | .02              |
| ISDA Fraternal Association               | 23           | 163,904         | .05              |
| Knights of Columbus                      | 23           | 333,000         | .10              |
| KSKJ Life, American Slovenian Cath Union | 13           | 21,492,490      | 6.19             |
| Loyal Christian Benefit Association      | 23           | 15,407          | .00              |
| Modern Woodmen of America                | 13           | 45,060,063      | 12.97            |
| Mutual Beneficial Association Inc The    | 23           | 1,539,795       | .44              |
| National Catholic Society of Foresters   | 13           | 1,163,445       | .33              |
| National Mutual Benefit The              | 23           | 646,437         | .19              |
| National Slovak Society of The USA       | 23           | 1,555,558       | .45              |
| Order of United Commercial Travelers Am  | 23           | 775             | .00              |
| Polish Falcons of America                | 23           | 151,079         | .04              |
| Polish National Alliance of U.S. of N.A. | 13           | 5,672,281       | 1.63             |
| Polish National Union of America         | 23           | 100             | .00              |
| Polish Roman Catholic Union of America   | 13           | 3,681,156       | 1.06             |
| Polish Womens Alliance of America        | 13           | 3,788           | .00              |
| Royal Arcanum                            | 23           | 21,200          | .01              |
| Royal Neighbors of America               | 13           | 2,509,125       | .72              |
| Serb National Federation                 | 23           | 38,099          | .01              |
| Slovak Catholic Sokol                    | 23           | 1,636,390       | .47              |
| Slovene National Benefit Society         | 23           | 143,665         | .04              |

<sup>\*</sup> ALL COMPANIES WITH 0 PREMIUM ARE EXCLUDED FROM THIS REPORT

DIRECT PREMIUMS TOTAL ANNUITIES BUSINESS PG 23 LINE 2 COL 1

| COMPANY NAME                            | COMPANY TYPE | DIRECT PREMIUMS | PERCENT OF TOTAL |
|---|--------------|-----------------|------------------|
| Sons of Norway                          | 23           | 880,638         | .25              |
| Thrivent Financial For Lutherans        | 23           | 218,352,380     | 62.85            |
| Ukrainian National Association Inc      | 23           | 661,846         | .19              |
| W S A Fraternal Life                    | 33           | 2               | .00              |
| Western Catholic Union                  | 13           | 5,938,427       | 1.71             |
| Western Fraternal Life Association      | 23           | 213,649         | .06              |
| William Penn Association                | 23           | 53,232          | .02              |
| Womans Life Insurance Society           | 23           | 503,350         | .14              |
| Woodmen of the World Life Insurance Soc | 23           | 1,956,403       | .56              |
| Workmens Benefit Fund of the U S A      | 23           | 300             | .00              |
| TOTAL NUMBER OF COMPANIES THIS LINE:    | 45           |                 |                  |
|   | 0.45.400.554 |                 | 100.00           |

TOTAL PREMIUMS THIS LINE:

347,423,771

100.00

### ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FORM FOR 2015 FRATERNAL ORDERS ONLY

DIRECT PREMIUMS DEPOSIT-TYPE CONTRACT FUNDS PG 23 LINE 3 COL 1

| COMPANY NAME                             | COMPANY TYPE | DIRECT PREMIUMS | PERCENT OF TOTAL |
|--|--------------|-----------------|------------------|
| Assured Life Association                 | 23           | 131             | .00              |
| Catholic Holy Family Society             | 13           | 21,841          | .07              |
| Catholic Order of Foresters              | 13           | 107,568         | .37              |
| Croatian Fraternal Union of America      | 23           | 1,520           | .01              |
| First Catholic Slovak Ladies Assn U S A  | 23           | 26,438          | .09              |
| GBU Financial Life                       | 23           | 222,483         | .76              |
| Gleaner Life Insurance Society           | 23           | 693,702         | 2.37             |
| Independent Order of Foresters           | 33           | 7,687           | .03              |
| Knights of Columbus                      | 23           | 20,845,332      | 71.26            |
| KSKJ Life, American Slovenian Cath Union | 13           | 6,147,241       | 21.01            |
| Loyal Christian Benefit Association      | 23           | 129             | .00              |
| Modern Woodmen of America                | 13           | 5,506           | .02              |
| Polish National Alliance of U.S. of N.A. | 13           | 311,192         | 1.06             |
| Royal Arcanum                            | 23           | 3,601           | .01              |
| Slovene National Benefit Society         | 23           | 2,208           | .01              |
| Sons of Norway                           | 23           | 31,000          | .11              |
| Thrivent Financial For Lutherans         | 23           | 520,889         | 1.78             |
| Western Catholic Union                   | 13           | 24,715          | .08              |
| Western Fraternal Life Association       | 23           | 2,112           | .01              |
| William Penn Association                 | 23           | 4,366           | .01              |
| Womans Life Insurance Society            | 23           | 4,424           | .02              |
| Woodmen of the World Life Insurance Soc  | 23           | 269,155         | .92              |

TOTAL NUMBER OF COMPANIES THIS LINE:

22

TOTAL PREMIUMS THIS LINE:

29,253,240

Page 6 of 16

#### ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FORM FOR 2015 FRATERNAL ORDERS ONLY

DIRECT PREMIUMS OTHER CONSIDERATIONS PG 23 LINE 4 COL 1

| COMPANY NAME                         | COMPANY TYPE | DIRECT PREMIUMS | PERCENT OF TOTAL |
|--------------------------------------|--------------|-----------------|------------------|
| Catholic Order of Foresters          | 13           | 272,832         | 62.61            |
| CSA Fraternal Life                   | 13           | 57,193          | 13.13            |
| Gleaner Life Insurance Society       | 23           | 105,717         | 24.26            |
| TOTAL NUMBER OF COMPANIES THIS LINE: | 3            |                 |                  |
| TOTAL PREMIUMS THIS LINE:            | 435,742      |                 | 100.00           |

DIRECT PREMIUMS COLLECTIVELY RENEWABLE & OTHER INDIVIDUAL A&H BUSINESS PG 23 LINE 24 COL 1

| COMPANY NAME                         | COMPANY TYPE | DIRECT PREMIUMS | PERCENT OF TOTAL |
|--------------------------------------|--------------|-----------------|------------------|
| Ukrainian National Association Inc   | 23           | 461             | 100.00           |
| TOTAL NUMBER OF COMPANIES THIS LINE: | 1            |                 |                  |
| TOTAL PREMIUMS THIS LINE:            | 461          |                 | 100.00           |

TOTAL PREMIUMS THIS LINE:

#### ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FORM FOR 2015 FRATERNAL ORDERS ONLY

DIRECT PREMIUMS NON CAN, A&H BUSINESS PG 23 LINE 25.1 COL 1

| COMPANY NAME                             | COMPANY TYPE | DIRECT PREMIUMS | PERCENT OF TOTAL |
|--|--------------|-----------------|------------------|
| Independent Order of Foresters           | 33           | 65,226          | 5.18             |
| Knights of Columbus                      | 23           | 1,763           | .14              |
| KSKJ Life, American Slovenian Cath Union | 13           | 509             | .04              |
| Modern Woodmen of America                | 13           | 329             | .03              |
| Slovene National Benefit Society         | 23           | 707             | .06              |
| Thrivent Financial For Lutherans         | 23           | 1,189,115       | 94.42            |
| Woodmen of the World Life Insurance Soc  | 23           | 1,770           | .14              |
| TOTAL NUMBER OF COMPANIES THIS LINE:     | 7            |                 |                  |
|  | 1 250 410    |                 | 100.00           |

1,259,419

DIRECT PREMIUMS GUAR. REN. A&H BUSINESS PG 23 LINE 25.2 COL 1

| COMPANY NAME                             | COMPANY TYPE | DIRECT PREMIUMS | PERCENT OF TOTAL |
|--|--------------|-----------------|------------------|
| Assured Life Association                 | 23           | 2,234,122       | 6.00             |
| Catholic Financial Life                  | 23           | 271             | .00              |
| Catholic Holy Family Society             | 13           | 182             | .00              |
| Catholic Order of Foresters              | 13           | 98,234          | .26              |
| Croatian Fraternal Union of America      | 23           | 4,286           | .01              |
| Everence Association, Inc.               | 23           | 1,636,027       | 4.39             |
| Gleaner Life Insurance Society           | 23           | 1,547           | .00              |
| Knights of Columbus                      | 23           | 3,065,337       | 8.23             |
| KSKJ Life, American Slovenian Cath Union | 13           | 3,333,557       | 8.95             |
| Loyal Christian Benefit Association      | 23           | 65,205          | .18              |
| Modern Woodmen of America                | 13           | 1,428           | .00              |
| National Mutual Benefit The              | 23           | 3,237           | .01              |
| Order of United Commercial Travelers Am  | 23           | 3,290,633       | 8.83             |
| Polish Falcons of America                | 23           | 2,405           | .01              |
| Royal Neighbors of America               | 13           | 2,332,509       | 6.26             |
| Slovene National Benefit Society         | 23           | 1,631           | .00              |
| Sons of Norway                           | 23           | 1,497           | .00              |
| Thrivent Financial For Lutherans         | 23           | 20,754,346      | 55.71            |
| Western Catholic Union                   | 13           | 351,345         | .94              |
| Woodmen of the World Life Insurance Soc  | 23           | 78,251          | .21              |
| Workmens Benefit Fund of the U S A       | 23           | 802             | .00              |
| OTAL NUMBER OF COMPANIES THIS LINE:      | 21           | ·               |                  |
| OTAL DREMIUMS THIS LINE.                 | 37 256 852   |                 | 100.00           |

TOTAL PREMIUMS THIS LINE: 37,256,852

Page 10 of 16

#### ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FORM FOR 2015 FRATERNAL ORDERS ONLY

DIRECT PREMIUMS NON-REN. FOR STATED REASONS ONLY A&H BUSINESS LINE 25.3 COL 1

| COMPANY NAME                            | COMPANY TYPE | DIRECT PREMIUMS | PERCENT OF TOTAL |
|---|--------------|-----------------|------------------|
| Knights of Columbus                     | 23           | 100             | .13              |
| Thrivent Financial For Lutherans        | 23           | 76,759          | 99.79            |
| Woodmen of the World Life Insurance Soc | 23           | 59              | .08              |
| TOTAL NUMBER OF COMPANIES THIS LINE:    | 3            |                 | 100.00           |
| TOTAL PREMIUMS THIS LINE:               | 76,918       |                 | 100.00           |

Page 11 of 16

#### ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FORM FOR 2015 FRATERNAL ORDERS ONLY

DIRECT PREMIUMS OTHER ACCIDENT ONLY BUSINESS PG 23 LINE 25.4 COL 1

| COMPANY NAME                            | COMPANY TYPE | DIRECT PREMIUMS | PERCENT OF TOTAL |
|---|--------------|-----------------|------------------|
| Knights of Columbus                     | 23           | 93              | .15              |
| Order of United Commercial Travelers Am | 23           | 43,880          | 70.63            |
| Travelers Protective Association of Am  | 23           | 18,151          | 29.22            |
| TOTAL NUMBER OF COMPANIES THIS LINE:    | 3            |                 | 100.00           |
| TOTAL PREMIUMS THIS LINE:               | 62,124       |                 | 100.00           |

Page 12 of 16

#### ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FORM FOR 2015 FRATERNAL ORDERS ONLY

DIRECT PREMIUMS ALL OTHER A&H BUSINESS PG 23 LINE 25.6 COL 1

| COMPANY NAME                         | COMPANY TYPE | DIRECT PREMIUMS | PERCENT OF TOTAL |  |
|--------------------------------------|--------------|-----------------|------------------|--|
| Catholic United Financial            | 33           | 150             | .63              |  |
| Greek Catholic Union of The U S A    | 23           | 2,139           | 8.93             |  |
| Independent Order of Foresters       | 33           | 4,112           | 17.17            |  |
| Knights of Columbus                  | 23           | 17,541          | 73.26            |  |
| TOTAL NUMBER OF COMPANIES THIS LINE: | 4            |                 |                  |  |
| TOTAL PREMIUMS THIS LINE:            | 23,942       |                 | 100.00           |  |

DIRECT PREMIUMS TOTAL (LINES 25.1 to 25.6) PG 23 LINE 25.7 COL 1

| COMPANY NAME                             | COMPANY TYPE | DIRECT PREMIUMS | PERCENT OF TOTAL |
|--|--------------|-----------------|------------------|
| Assured Life Association                 | 23           | 2,234,122       | 5.78             |
| Catholic Financial Life                  | 23           | 271             | .00              |
| Catholic Holy Family Society             | 13           | 182             | .00              |
| Catholic Order of Foresters              | 13           | 98,234          | .25              |
| Catholic United Financial                | 33           | 150             | .00              |
| Croatian Fraternal Union of America      | 23           | 4,286           | .01              |
| Everence Association, Inc.               | 23           | 1,636,027       | 4.23             |
| Gleaner Life Insurance Society           | 23           | 1,547           | .00              |
| Greek Catholic Union of The U S A        | 23           | 2,139           | .01              |
| Independent Order of Foresters           | 33           | 69,338          | .18              |
| Knights of Columbus                      | 23           | 3,084,834       | 7.98             |
| KSKJ Life, American Slovenian Cath Union | 13           | 3,334,066       | 8.62             |
| Loyal Christian Benefit Association      | 23           | 65,205          | .17              |
| Modern Woodmen of America                | 13           | 1,758           | .00              |
| National Mutual Benefit The              | 23           | 3,237           | .01              |
| Order of United Commercial Travelers Am  | 23           | 3,334,513       | 8.62             |
| Polish Falcons of America                | 23           | 2,405           | .01              |
| Royal Neighbors of America               | 13           | 2,332,509       | 6.03             |
| Slovene National Benefit Society         | 23           | 2,338           | .01              |
| Sons of Norway                           | 23           | 1,497           | .00              |
| Thrivent Financial For Lutherans         | 23           | 22,020,220      | 56.93            |
| Travelers Protective Association of Am   | 23           | 18,151          | .05              |
| Western Catholic Union                   | 13           | 351,345         | .91              |
| Woodmen of the World Life Insurance Soc  | 23           | 80,080          | .21              |
| Workmens Benefit Fund of the U S A       | 23           | 802             | .00              |

TOTAL NUMBER OF COMPANIES THIS LINE:

TOTAL PREMIUMS THIS LINE:

38,679,256

25

100.00

100.00

#### ILLINOIS DIRECT BUSINESS MARKET SHARE REPORT FORM FOR 2015 FRATERNAL ORDERS ONLY

DIRECT PREMIUMS TOTALS A&H BUSINESS (LINES 24 + 25.7) PG 23 LINE 26 COL 1

| COMPANY NAME                             | COMPANY TYPE | DIRECT PREMIUMS | PERCENT OF TOTAL |
|--|--------------|-----------------|------------------|
| Assured Life Association                 | 23           | 2,234,122       | 5.78             |
| Catholic Financial Life                  | 23           | 271             | .00              |
| Catholic Holy Family Society             | 13           | 182             | .00              |
| Catholic Order of Foresters              | 13           | 98,234          | .25              |
| Catholic United Financial                | 33           | 150             | .00              |
| Croatian Fraternal Union of America      | 23           | 4,286           | .01              |
| Everence Association, Inc.               | 23           | 1,636,027       | 4.23             |
| Gleaner Life Insurance Society           | 23           | 1,547           | .00              |
| Greek Catholic Union of The U S A        | 23           | 2,139           | .01              |
| Independent Order of Foresters           | 33           | 69,338          | .18              |
| Knights of Columbus                      | 23           | 3,084,834       | 7.98             |
| KSKJ Life, American Slovenian Cath Union | 13           | 3,334,066       | 8.62             |
| Loyal Christian Benefit Association      | 23           | 65,205          | .17              |
| Modern Woodmen of America                | 13           | 1,758           | .00              |
| National Mutual Benefit The              | 23           | 3,237           | .01              |
| Order of United Commercial Travelers Am  | 23           | 3,334,513       | 8.62             |
| Polish Falcons of America                | 23           | 2,405           | .01              |
| Royal Neighbors of America               | 13           | 2,332,509       | 6.03             |
| Slovene National Benefit Society         | 23           | 2,338           | .01              |
| Sons of Norway                           | 23           | 1,497           | .00              |
| Thrivent Financial For Lutherans         | 23           | 22,020,220      | 56.93            |
| Travelers Protective Association of Am   | 23           | 18,151          | .05              |
| Ukrainian National Association Inc       | 23           | 461             | .00              |
| Western Catholic Union                   | 13           | 351,345         | .91              |
| Woodmen of the World Life Insurance Soc  | 23           | 80,080          | .21              |
| Workmens Benefit Fund of the U S A       | 23           | 802             | .00              |

TOTAL NUMBER OF COMPANIES THIS LINE:

26

TOTAL PREMIUMS THIS LINE:

38,679,717

TOTAL (LIFE + ANNUITIES + DEPOSIT TYPE CONTRACT FUNDS + OTHER CONSIDERATIONS + A&H PREMIUMS)

| COMPANY NAME                             | COMPANY TYPE | DIRECT PREMIUMS | PERCENT OF TOTAL |
|--|--------------|-----------------|------------------|
| Alliance of Transylvanian Saxons         | 23           | 240,223         | .04              |
| Assured Life Association                 | 23           | 2,258,968       | .39              |
| Baptist Life Association                 | 23           | 7,200           | .00              |
| Catholic Financial Life                  | 23           | 3,635,896       | .62              |
| Catholic Holy Family Society             | 13           | 7,598,899       | 1.30             |
| Catholic Order of Foresters              | 13           | 3,999,817       | .68              |
| Catholic United Financial                | 33           | 86,389          | .01              |
| Croatian Fraternal Union of America      | 23           | 1,030,622       | .18              |
| CSA Fraternal Life                       | 13           | 3,679,848       | .63              |
| Czech Catholic Union                     | 23           | 7,252           | .00              |
| Degree of Honor Protective Association   | 23           | 289,730         | .05              |
| Everence Association, Inc.               | 23           | 3,832,954       | .65              |
| Firemens Mutual Aid & Benefit Assn The   | 13           | 333,139         | .06              |
| First Catholic Slovak Ladies Assn U S A  | 23           | 1,229,537       | .21              |
| First Catholic Slovak of USA and Canada  | 23           | 3,705,268       | .63              |
| GBU Financial Life                       | 23           | 8,018,838       | 1.37             |
| Gleaner Life Insurance Society           | 23           | 4,407,837       | .75              |
| Greek Catholic Union of The U S A        | 23           | 5,998,384       | 1.02             |
| Independent Order of Foresters           | 33           | 16,951,277      | 2.89             |
| Independent Order of Vikings             | 13           | 22,866          | .00              |
| ISDA Fraternal Association               | 23           | 168,046         | .03              |
| Knights of Columbus                      | 23           | 59,213,545      | 10.09            |
| KSKJ Life, American Slovenian Cath Union | 13           | 32,728,333      | 5.58             |
| Ladies Pennsylvania Slovak Catholic Un   | 23           | 1,330           | .00              |
| Loyal Christian Benefit Association      | 23           | 137,852         | .02              |
| Modern Woodmen of America                | 13           | 56,606,438      | 9.65             |
| Mutual Beneficial Association Inc The    | 23           | 1,583,282       | .27              |
| National Catholic Society of Foresters   | 13           | 1,645,549       | .28              |
| National Mutual Benefit The              | 23           | 1,109,667       | .19              |
| National Slovak Society of The USA       | 23           | 1,572,131       | .27              |
| Order of United Commercial Travelers Am  | 23           | 3,389,639       | .58              |
| Polish Falcons of America                | 23           | 172,134         | .03              |
| Polish National Alliance of U.S. of N.A. | 13           | 8,504,882       | 1.45             |
| Polish National Union of America         | 23           | 10,200          | .00              |
| Polish Roman Catholic Union of America   | 13           | 4,250,104       | .72              |

<sup>\*</sup> ALL COMPANIES WITH 0 PREMIUM ARE EXCLUDED FROM THIS REPORT

TOTAL (LIFE + ANNUITIES + DEPOSIT TYPE CONTRACT FUNDS + OTHER CONSIDERATIONS + A&H PREMIUMS)

| COMPANY NAME                            | COMPANY TYPE | DIRECT PREMIUMS | PERCENT OF TOTAL |
|---|--------------|-----------------|------------------|
| Polish Union of The United States of Na | 23           | 7,177           | .00              |
| Polish Womens Alliance of America       | 13           | 24,776          | .00              |
| Royal Arcanum                           | 23           | 58,756          | .01              |
| Royal Neighbors of America              | 13           | 6,978,632       | 1.19             |
| Serb National Federation                | 23           | 67,383          | .01              |
| Slovak Catholic Sokol                   | 23           | 1,704,791       | .29              |
| Slovene National Benefit Society        | 23           | 220,600         | .04              |
| Sons of Norway                          | 23           | 1,200,589       | .20              |
| Thrivent Financial For Lutherans        | 23           | 322,658,301     | 54.99            |
| Travelers Protective Association of Am  | 23           | 18,151          | .00              |
| Ukrainian National Association Inc      | 23           | 697,342         | .12              |
| W S A Fraternal Life                    | 33           | 1,787           | .00              |
| Western Catholic Union                  | 13           | 7,948,142       | 1.35             |
| Western Fraternal Life Association      | 23           | 1,166,775       | .20              |
| William Penn Association                | 23           | 162,446         | .03              |
| Womans Life Insurance Society           | 23           | 662,784         | .11              |
| Woodmen of the World Life Insurance Soc | 23           | 4,703,034       | .80              |
| Workmens Benefit Fund of the U S A      | 23           | 20,241          | .00              |

TOTAL NUMBER OF COMPANIES THIS LINE:

TOTAL PREMIUMS THIS LINE:

53 586,729,783

100.00