

DIRECT PREMIUMS OF THE TOP 25 ILLINOIS LICENSED  
LIFE ACCIDENT AND HEALTH COMPANIES

IN ILLINOIS, BY INSURANCE CATEGORY

YEAR 2010

ORDINARY LIFE BUSINESS .....	1
CREDIT LIFE BUSINESS .....	2
GROUP LIFE BUSINESS .....	3
INDUSTRIAL LIFE BUSINESS .....	4
TOTAL LIFE BUSINESS .....	5
ORDINARY ANNUITIES BUSINESS .....	6
GROUP ANNUITIES BUSINESS .....	7
TOTAL ANNUITIES BUSINESS .....	8
DEPOSIT TYPE CONTRACT FUNDS BUSINESS .....	9
GROUP DEPOSIT TYPE CONTRACT FUNDS BUSINESS ...	10
TOTAL DEPOSIT TYPE CONTRACT FUNDS BUSINESS ....	11
ORDINARY OTHER CONSIDERATIONS BUSINESS .....	12
GROUP OTHER CONSIDERATIONS BUSINESS .....	13
TOTAL OTHER CONSIDERATIONS BUSINESS .....	14
GROUP A&H BUSINESS LIFE .....	15
FEDERAL EMPLOYEES HEALTH .....	16

CREDIT A&H BUSINESS LIFE .....	17
COLL.-RENEWABLE BUSINESS LIFE .....	18
MEDICARE TITLE XVIII .....	19
NON-CANC. A&H BUSINESS LIFE .....	20
GUAR. REN. A&H BUSINESS LIFE .....	21
NON-REN. FOR STATED REASONS ONLY A&H BUSINESS LIFE .....	22
OTHER ACCIDENT ONLY BUSINESS .....	23
ALL OTHER A&H BUSINESS LIFE .....	24
TOTAL OTHER INDIVIDUAL CERT. LIFE .....	25
TOTAL A&H BUS. LIFE .....	26
TOTAL .....	27

# Illinois Direct Business Market Share Report for 2010

## Life Accident and Health Top 25 Companies

DIRECT PREMIUMS ORDINARY LIFE BUSINESS PAGE 24 LINE 1 COL 1

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
NORTHWESTERN MUTUAL LIFE INSURANCE CO	633,903,538	13.10
STATE FARM LIFE INSURANCE COMPANY	219,114,747	4.53
COUNTRY LIFE INSURANCE COMPANY	211,940,311	4.38
JOHN HANCOCK LIFE INSURANCE COMPANY USA	198,456,371	4.10
LINCOLN NATIONAL LIFE INSURANCE COMPANY	174,394,475	3.60
PACIFIC LIFE INSURANCE COMPANY	161,612,867	3.34
NEW YORK LIFE INSURANCE COMPANY	139,178,269	2.88
METROPOLITAN LIFE INSURANCE COMPANY	138,928,520	2.87
MASSACHUSETTS MUTUAL LIFE INSURANCE CO	116,117,439	2.40
TRANSAMERICA LIFE INSURANCE COMPANY	107,807,599	2.23
AXA EQUITABLE LIFE INSURANCE COMPANY	107,453,020	2.22
PRUDENTIAL INSURANCE COMPANY OF AMERICA	105,815,348	2.19
PRUCO LIFE INSURANCE COMPANY	103,895,141	2.15
AMERICAN GENERAL LIFE INSURANCE COMPANY	103,065,417	2.13
MINNESOTA LIFE INSURANCE COMPANY	94,723,960	1.96
HARTFORD LIFE & ANNUITY INSURANCE CO	89,116,173	1.84
LINCOLN BENEFIT LIFE COMPANY	73,225,653	1.51
PRIMERICA LIFE INSURANCE COMPANY	71,256,911	1.47
PROTECTIVE LIFE INSURANCE COMPANY	68,121,772	1.41
SECURITY LIFE OF DENVER INSURANCE CO	66,592,790	1.38
GUARDIAN LIFE INSURANCE COMPANY OF AM	63,243,515	1.31
METLIFE INVESTORS USA INSURANCE COMPANY	62,986,631	1.30
GENWORTH LIFE AND ANNUITY INSURANCE CO	58,215,825	1.20
NEW YORK LIFE INSURANCE & ANNUITY CORP	56,984,412	1.18
GREAT WEST LIFE & ANNUITY INSURANCE CO	46,474,240	0.96
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
<b>Totals - Top 25 Companies</b>	3,272,624,944	67.63
<b>Totals - All Companies</b>	4,838,869,833	100.00

# Illinois Direct Business Market Share Report for 2010

## Life Accident and Health Top 25 Companies

DIRECT PREMIUMS CREDIT LIFE BUSINESS PAGE 24 LINE 1 COL 2

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
CUNA MUTUAL INSURANCE SOCIETY	7,985,424	34.75
AMERICAN BANKERS LIFE ASSURANCE CO OF FL	2,189,426	9.53
MINNESOTA LIFE INSURANCE COMPANY	1,648,275	7.17
PROTECTIVE LIFE INSURANCE COMPANY	1,600,403	6.96
PEKIN LIFE INSURANCE COMPANY	1,520,875	6.62
CENTRAL STATES HEALTH & LIFE CO OF OMAHA	1,284,791	5.59
AMERICAN HEALTH & LIFE INSURANCE COMPANY	1,129,140	4.91
MERIT LIFE INSURANCE CO	997,682	4.34
GUARANTEE TRUST LIFE INSURANCE COMPANY	761,941	3.32
AMERICAN MODERN LIFE INSURANCE COMPANY	755,093	3.29
AMERICAN HERITAGE LIFE INSURANCE COMPANY	513,850	2.24
TRANSAMERICA LIFE INSURANCE COMPANY	471,021	2.05
FINANCIAL AMERICAN LIFE INSURANCE COMPAN	392,160	1.71
INDIVIDUAL ASSURANCE COMPANY LIFE HTH AC	375,073	1.63
AMERICAN NATIONAL INSURANCE COMPANY	275,418	1.20
MADISON NATIONAL LIFE INSURANCE COMPANY	236,795	1.03
CENTURION LIFE INSURANCE COMPANY	208,756	0.91
AMERICAN REPUBLIC INSURANCE COMPANY	203,595	0.89
HOUSEHOLD LIFE INSURANCE COMPANY	185,023	0.81
LIFE OF THE SOUTH INSURANCE COMPANY	144,865	0.63
STONEBRIDGE LIFE INSURANCE COMPANY	136,436	0.59
MONUMENTAL LIFE INSURANCE COMPANY	41,553	0.18
BALBOA LIFE INSURANCE COMPANY	37,363	0.16
OLD UNITED LIFE INSURANCE COMPANY	37,113	0.16
METROPOLITAN LIFE INSURANCE COMPANY	20,656	0.09
TOTAL NUMBER OF COMPANIES THIS LINE:	25	
<b>Totals - Top 25 Companies</b>	23,152,727	100.74
<b>Totals - All Companies</b>	22,981,892	100.00

# Illinois Direct Business Market Share Report for 2010

## Life Accident and Health Top 25 Companies

DIRECT PREMIUMS GROUP LIFE BUSINESS PAGE 24 LINE 1 COL 3

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
METROPOLITAN LIFE INSURANCE COMPANY	235,031,434	18.85
MINNESOTA LIFE INSURANCE COMPANY	129,238,062	10.36
PRUDENTIAL INSURANCE COMPANY OF AMERICA	105,337,580	8.45
HARTFORD LIFE & ACCIDENT INSURANCE CO	58,524,549	4.69
NEW YORK LIFE INSURANCE COMPANY	53,431,934	4.28
UNUM LIFE INSURANCE COMPANY OF AMERICA	52,405,388	4.20
FORT DEARBORN LIFE INSURANCE COMPANY	52,200,842	4.19
LIFE INSURANCE COMPANY OF NORTH AMERICA	40,262,164	3.23
AETNA LIFE INSURANCE COMPANY	39,780,119	3.19
TRUSTMARK INSURANCE COMPANY	34,679,245	2.78
LINCOLN NATIONAL LIFE INSURANCE COMPANY	30,415,130	2.44
RELIANCE STANDARD LIFE INSURANCE COMPANY	25,825,131	2.07
RELIASTAR LIFE INSURANCE COMPANY	25,498,357	2.04
HOMESTEADERS LIFE COMPANY	21,975,629	1.76
SUN LIFE ASSURANCE COMPANY OF CANADA	21,509,375	1.72
GLOBE LIFE & ACCIDENT INSURANCE COMPANY	20,045,308	1.61
PRINCIPAL LIFE INSURANCE COMPANY	16,197,464	1.30
STANDARD INSURANCE COMPANY	14,783,674	1.19
GUARDIAN LIFE INSURANCE COMPANY OF AM	14,665,230	1.18
PEKIN LIFE INSURANCE COMPANY	14,087,032	1.13
UNITED OF OMAHA LIFE INSURANCE COMPANY	14,027,416	1.12
MASSACHUSETTS MUTUAL LIFE INSURANCE CO	13,814,776	1.11
NATIONAL GUARDIAN LIFE INSURANCE COMPANY	12,863,126	1.03
SUN LIFE ASSURANCE COMPANY OF CANADA US	12,445,065	1.00
CUNA MUTUAL INSURANCE SOCIETY	11,507,013	0.92
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
<b>Totals - Top 25 Companies</b>	1,070,551,043	85.84
<b>Totals - All Companies</b>	1,247,132,324	100.00

# Illinois Direct Business Market Share Report for 2010

## Life Accident and Health Top 25 Companies

DIRECT PREMIUMS INDUSTRIAL LIFE BUSINESS PAGE 24 LINE 1 COL 4

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
UNITED INSURANCE COMPANY OF AMERICA	215,076	29.03
LIBERTY BANKERS LIFE INSURANCE COMPANY	188,841	25.49
MONUMENTAL LIFE INSURANCE COMPANY	121,496	16.40
ATLANTA LIFE INSURANCE COMPANY	99,843	13.48
NORTH CAROLINA MUTUAL LIFE INSURANCE CO	45,744	6.18
AMERICAN GENERAL LIFE & ACCIDENT INS CO	30,460	4.11
SECURITY NATIONAL LIFE INSURANCE COMPANY	8,075	1.09
WESTERN & SOUTHERN LIFE INSURANCE CO	6,381	0.86
UNIVERSAL GUARANTY LIFE INSURANCE CO	5,109	0.69
AMERICAN LIFE INSURANCE COMPANY	4,831	0.65
COLUMBIAN MUTUAL LIFE INSURANCE COMPANY	3,292	0.44
AMERICAN CAPITOL INSURANCE COMPANY	2,447	0.33
AMERICAN NATIONAL INSURANCE COMPANY	2,285	0.31
RELIABLE LIFE INSURANCE COMPANY THE	1,754	0.24
UNION SECURITY INSURANCE COMPANY	1,427	0.19
LINCOLN LIFE & ANNUITY CO OF NEW YORK	1,280	0.17
LIBERTY LIFE INSURANCE COMPANY	852	0.12
UNITY MUTUAL LIFE INSURANCE COMPANY	682	0.09
LIBERTY NATIONAL LIFE INSURANCE COMPANY	396	0.05
CINCINNATI LIFE INSURANCE COMPANY THE	192	0.03
JACKSON NATIONAL LIFE INSURANCE COMPANY	90	0.01
REASSURE AMERICA LIFE INSURANCE COMPANY	84	0.01
NATIONAL GUARDIAN LIFE INSURANCE COMPANY	69	0.01
CHESAPEAKE LIFE INSURANCE COMPANY THE	37	0.00
BOSTON MUTUAL LIFE INSURANCE COMPANY	12	0.00
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
<b>Totals - Top 25 Companies</b>	740,755	100.00
<b>Totals - All Companies</b>	740,755	100.00

# Illinois Direct Business Market Share Report for 2010

## Life Accident and Health Top 25 Companies

DIRECT PREMIUMS TOTAL LIFE BUSINESS PAGE 24 LINE 1 COL 5

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
NORTHWESTERN MUTUAL LIFE INSURANCE CO	633,903,538	10.38
METROPOLITAN LIFE INSURANCE COMPANY	373,980,610	6.12
MINNESOTA LIFE INSURANCE COMPANY	225,610,297	3.69
STATE FARM LIFE INSURANCE COMPANY	224,637,444	3.68
COUNTRY LIFE INSURANCE COMPANY	215,426,815	3.53
PRUDENTIAL INSURANCE COMPANY OF AMERICA	211,152,913	3.46
LINCOLN NATIONAL LIFE INSURANCE COMPANY	204,809,605	3.35
JOHN HANCOCK LIFE INSURANCE COMPANY USA	198,458,089	3.25
NEW YORK LIFE INSURANCE COMPANY	192,610,202	3.15
PACIFIC LIFE INSURANCE COMPANY	161,612,867	2.65
MASSACHUSETTS MUTUAL LIFE INSURANCE CO	129,932,215	2.13
TRANSAMERICA LIFE INSURANCE COMPANY	112,218,324	1.84
AXA EQUITABLE LIFE INSURANCE COMPANY	107,453,020	1.76
AMERICAN GENERAL LIFE INSURANCE COMPANY	105,912,583	1.73
PRUCO LIFE INSURANCE COMPANY	103,895,141	1.70
HARTFORD LIFE & ANNUITY INSURANCE CO	89,143,896	1.46
GUARDIAN LIFE INSURANCE COMPANY OF AM	77,908,744	1.28
LINCOLN BENEFIT LIFE COMPANY	73,257,389	1.20
PRIMERICA LIFE INSURANCE COMPANY	71,256,911	1.17
PROTECTIVE LIFE INSURANCE COMPANY	69,751,679	1.14
SECURITY LIFE OF DENVER INSURANCE CO	66,613,866	1.09
RELIASTAR LIFE INSURANCE COMPANY	65,795,661	1.08
METLIFE INVESTORS USA INSURANCE COMPANY	62,987,497	1.03
NEW YORK LIFE INSURANCE & ANNUITY CORP	61,695,532	1.01
HARTFORD LIFE & ACCIDENT INSURANCE CO	59,492,088	0.97
TOTAL NUMBER OF COMPANIES THIS LINE:	25	
<b>Totals - Top 25 Companies</b>	<b>3,899,516,926</b>	<b>63.82</b>
<b>Totals - All Companies</b>	<b>6,109,724,803</b>	<b>100.00</b>

# Illinois Direct Business Market Share Report for 2010

## Life Accident and Health Top 25 Companies

DIRECT PREMIUMS ORDINARY ANNUITIES BUSINESS PAGE 24 LINE 2 COL 1

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
PRUCO LIFE INSURANCE COMPANY	735,305,409	10.51
METLIFE INVESTORS USA INSURANCE COMPANY	554,294,562	7.92
JACKSON NATIONAL LIFE INSURANCE COMPANY	542,241,667	7.75
ALLIANZ LIFE INSURANCE COMPANY OF N A	468,817,742	6.70
LINCOLN NATIONAL LIFE INSURANCE COMPANY	414,132,290	5.92
AXA EQUITABLE LIFE INSURANCE COMPANY	298,334,985	4.26
AMERICAN EQUITY INVESTMENT LIFE INS CO	283,566,227	4.05
NEW YORK LIFE INSURANCE & ANNUITY CORP	280,359,870	4.01
METROPOLITAN LIFE INSURANCE COMPANY	249,727,953	3.57
AVIVA LIFE AND ANNUITY COMPANY	240,871,630	3.44
PACIFIC LIFE INSURANCE COMPANY	208,123,084	2.97
RIVERSOURCE LIFE INSURANCE COMPANY	194,124,397	2.77
TEACHERS INSURANCE & ANNUITY ASSN OF AM	187,421,171	2.68
TRANSAMERICA LIFE INSURANCE COMPANY	155,923,272	2.23
VARIABLE ANNUITY LIFE INSURANCE COMPANY	108,301,452	1.55
NORTHWESTERN MUTUAL LIFE INSURANCE CO	106,173,638	1.52
JOHN HANCOCK LIFE INSURANCE COMPANY USA	103,350,333	1.48
MIDLAND NATIONAL LIFE INSURANCE COMPANY	98,989,739	1.41
WESTERN NATIONAL LIFE INSURANCE COMPANY	92,581,251	1.32
GREAT AMERICAN LIFE INSURANCE COMPANY	90,890,752	1.30
SYMETRA LIFE INSURANCE COMPANY	77,888,295	1.11
NORTH AMERICAN COMPANY FOR L & H INS	76,654,932	1.10
OHIO NATIONAL LIFE INSURANCE COMPANY THE	76,130,446	1.09
FIDELITY INVESTMENTS LIFE INSURANCE CO	68,637,964	0.98
PRINCIPAL LIFE INSURANCE COMPANY	68,471,505	0.98
TOTAL NUMBER OF COMPANIES THIS LINE:	25	
<b>Totals - Top 25 Companies</b>	<b>5,781,314,566</b>	<b>82.62</b>
<b>Totals - All Companies</b>	<b>6,997,055,646</b>	<b>100.00</b>

# Illinois Direct Business Market Share Report for 2010

## Life Accident and Health Top 25 Companies

DIRECT PREMIUMS GROUP ANNUITIES BUSINESS PAGE 24 LINE 2 COL 3

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
ING LIFE INSURANCE & ANNUITY COMPANY	285,748,326	15.84
PRUDENTIAL ANNUITIES LIFE ASSURANCE CORP	204,080,193	11.31
TEACHERS INSURANCE & ANNUITY ASSN OF AM	181,793,421	10.08
SUN LIFE ASSURANCE COMPANY OF CANADA US	138,555,691	7.68
VARIABLE ANNUITY LIFE INSURANCE COMPANY	115,952,500	6.43
GREAT WEST LIFE & ANNUITY INSURANCE CO	114,570,924	6.35
AMERICAN UNITED LIFE INSURANCE COMPANY	99,817,899	5.53
LINCOLN NATIONAL LIFE INSURANCE COMPANY	98,230,939	5.44
AXA EQUITABLE LIFE INSURANCE COMPANY	96,125,128	5.33
SUNAMERICA ANNUITY & LIFE ASSURANCE CO.	86,275,031	4.78
AMERICAN NATIONAL INSURANCE COMPANY	53,073,107	2.94
HORACE MANN LIFE INSURANCE COMPANY	38,176,568	2.12
PROTECTIVE LIFE INSURANCE COMPANY	34,303,759	1.90
ING USA ANNUITY AND LIFE INSURANCE CO	31,417,610	1.74
PRUDENTIAL INSURANCE COMPANY OF AMERICA	30,757,692	1.70
SENTRY LIFE INSURANCE COMPANY	23,964,619	1.33
NATIONAL WESTERN LIFE INSURANCE COMPANY	23,119,484	1.28
UNITED OF OMAHA LIFE INSURANCE COMPANY	20,961,491	1.16
METROPOLITAN LIFE INSURANCE COMPANY	14,726,529	0.82
MASSACHUSETTS MUTUAL LIFE INSURANCE CO	13,817,983	0.77
CUNA MUTUAL INSURANCE SOCIETY	10,922,512	0.61
AMERITAS LIFE INSURANCE CORP	10,393,671	0.58
GUARDIAN INSURANCE & ANNUITY COMPANY INC	10,059,357	0.56
MIDLAND NATIONAL LIFE INSURANCE COMPANY	9,037,099	0.50
RIVERSOURCE LIFE INSURANCE COMPANY	7,536,681	0.42
TOTAL NUMBER OF COMPANIES THIS LINE:	25	
<b>Totals - Top 25 Companies</b>	1,753,418,214	97.19
<b>Totals - All Companies</b>	1,804,110,588	100.00

# Illinois Direct Business Market Share Report for 2010

## Life Accident and Health Top 25 Companies

DIRECT PREMIUMS TOTAL ANNUITIES BUSINESS PAGE 24 LINE 2 COL 5

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
PRUCO LIFE INSURANCE COMPANY	735,305,409	8.35
METLIFE INVESTORS USA INSURANCE COMPANY	554,726,523	6.30
JACKSON NATIONAL LIFE INSURANCE COMPANY	543,546,865	6.18
LINCOLN NATIONAL LIFE INSURANCE COMPANY	512,363,229	5.82
ALLIANZ LIFE INSURANCE COMPANY OF N A	468,817,742	5.33
AXA EQUITABLE LIFE INSURANCE COMPANY	394,460,113	4.48
TEACHERS INSURANCE & ANNUITY ASSN OF AM	369,214,592	4.20
ING LIFE INSURANCE & ANNUITY COMPANY	292,894,709	3.33
NEW YORK LIFE INSURANCE & ANNUITY CORP	285,158,507	3.24
AMERICAN EQUITY INVESTMENT LIFE INS CO	283,566,227	3.22
METROPOLITAN LIFE INSURANCE COMPANY	264,454,482	3.00
AVIVA LIFE AND ANNUITY COMPANY	240,890,230	2.74
VARIABLE ANNUITY LIFE INSURANCE COMPANY	224,253,952	2.55
PACIFIC LIFE INSURANCE COMPANY	209,829,857	2.38
PRUDENTIAL ANNUITIES LIFE ASSURANCE CORP	204,823,065	2.33
RIVERSOURCE LIFE INSURANCE COMPANY	201,661,078	2.29
TRANSAMERICA LIFE INSURANCE COMPANY	156,476,479	1.78
SUN LIFE ASSURANCE COMPANY OF CANADA US	137,384,205	1.56
GREAT WEST LIFE & ANNUITY INSURANCE CO	115,965,820	1.32
AMERICAN UNITED LIFE INSURANCE COMPANY	111,212,819	1.26
MIDLAND NATIONAL LIFE INSURANCE COMPANY	108,026,838	1.23
NORTHWESTERN MUTUAL LIFE INSURANCE CO	106,173,638	1.21
JOHN HANCOCK LIFE INSURANCE COMPANY USA	103,735,386	1.18
ING USA ANNUITY AND LIFE INSURANCE CO	95,429,600	1.08
WESTERN NATIONAL LIFE INSURANCE COMPANY	92,581,251	1.05
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
<b>Totals - Top 25 Companies</b>	6,812,952,616	77.41
<b>Totals - All Companies</b>	8,801,166,237	100.00

# Illinois Direct Business Market Share Report for 2010

## Life Accident and Health Top 25 Companies

DIRECT ORDINARY DEPOSIT TYPE CONTRACT FUNDS BUSINESS PAGE 24 LINE 3 COL 1

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
BANKERS LIFE & CASUALTY COMPANY	751,302,448	83.61
PHOENIX LIFE INSURANCE COMPANY	26,299,992	2.93
AVIVA LIFE AND ANNUITY COMPANY	15,853,579	1.76
FIDELITY & GUARANTY LIFE INSURANCE COMPA	12,619,423	1.40
STATE FARM LIFE INSURANCE COMPANY	10,842,476	1.21
AMERICAN GENERAL LIFE INSURANCE COMPANY	5,118,903	0.57
TEACHERS INSURANCE & ANNUITY ASSN OF AM	4,931,206	0.55
NEW YORK LIFE INSURANCE & ANNUITY CORP	4,711,009	0.52
INTEGRITY LIFE INSURANCE COMPANY	4,593,755	0.51
EMPLOYEES LIFE COMPANY MUTUAL	4,432,334	0.49
GENWORTH LIFE INSURANCE COMPANY	3,790,660	0.42
PENN MUTUAL LIFE INSURANCE COMPANY THE	3,503,607	0.39
NORTHWESTERN MUTUAL LIFE INSURANCE CO	3,449,152	0.38
AMERITAS LIFE INSURANCE CORP	3,439,626	0.38
PRINCIPAL LIFE INSURANCE COMPANY	2,968,958	0.33
LINCOLN BENEFIT LIFE COMPANY	2,424,000	0.27
JACKSON NATIONAL LIFE INSURANCE COMPANY	2,254,443	0.25
UNION CENTRAL LIFE INSURANCE COMPANY THE	2,120,232	0.24
PRUDENTIAL INSURANCE COMPANY OF AMERICA	1,969,424	0.22
TIME INSURANCE COMPANY	1,863,328	0.21
COMMONWEALTH ANNUITY & LIFE INSURANCE CO	1,854,903	0.21
NORTH AMERICAN COMPANY FOR L & H INS	1,754,373	0.20
PRUCO LIFE INSURANCE COMPANY	1,665,027	0.19
METLIFE INVESTORS USA INSURANCE COMPANY	1,397,205	0.16
GENWORTH LIFE AND ANNUITY INSURANCE CO	1,267,611	0.14
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
<b>Totals - Top 25 Companies</b>	<b>876,427,674</b>	<b>97.53</b>
<b>Totals - All Companies</b>	<b>898,612,576</b>	<b>100.00</b>

# Illinois Direct Business Market Share Report for 2010

## Life Accident and Health Top 25 Companies

DIRECT GROUP DEPOSIT TYPE CONTRACT FUNDS BUSINESS PAGE 24 LINE 3 COL 3

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
PRINCIPAL LIFE INSURANCE COMPANY	540,286,013	56.99
HARTFORD LIFE INSURANCE COMPANY	153,210,245	16.16
PRUDENTIAL RETIREMENT INS & ANNUITY CO	137,387,223	14.49
COUNTRY LIFE INSURANCE COMPANY	47,821,860	5.04
AETNA LIFE INSURANCE COMPANY	30,623,262	3.23
PRUDENTIAL INSURANCE COMPANY OF AMERICA	13,663,722	1.44
UNITED OF OMAHA LIFE INSURANCE COMPANY	12,865,920	1.36
CONTINENTAL ASSURANCE COMPANY	4,853,659	0.51
AMERICAN NATIONAL INSURANCE COMPANY	2,351,675	0.25
NATIONAL WESTERN LIFE INSURANCE COMPANY	1,665,062	0.18
MIDLAND NATIONAL LIFE INSURANCE COMPANY	663,794	0.07
AMERICAN UNITED LIFE INSURANCE COMPANY	647,842	0.07
ING LIFE INSURANCE & ANNUITY COMPANY	454,554	0.05
4 EVER LIFE INSURANCE COMPANY	374,585	0.04
AMERICAN GENERAL LIFE INS. CO. OF DE	316,335	0.03
METROPOLITAN LIFE INSURANCE COMPANY	274,392	0.03
PACIFIC LIFE INSURANCE COMPANY	198,352	0.02
MINNESOTA LIFE INSURANCE COMPANY	175,316	0.02
GREAT WEST LIFE & ANNUITY INSURANCE CO	165,770	0.02
STONEBRIDGE LIFE INSURANCE COMPANY	144,564	0.02
METLIFE INSURANCE COMPANY OF CONNECTICUT	138,952	0.01
KANSAS CITY LIFE INSURANCE COMPANY	96,999	0.01
CONSECO LIFE INSURANCE COMPANY	26,143	0.00
ASSURITY LIFE INSURANCE COMPANY	24,607	0.00
GUARDIAN INSURANCE & ANNUITY COMPANY INC	20,665	0.00
TOTAL NUMBER OF COMPANIES THIS LINE:	25	
<b>Totals - Top 25 Companies</b>	948,451,511	100.04
<b>Totals - All Companies</b>	948,064,400	100.00

# Illinois Direct Business Market Share Report for 2010

## Life Accident and Health Top 25 Companies

DIRECT TOTAL DEPOSIT TYPE CONTRACT FUNDS BUSINESS PAGE 24 LINE 3 COL 5

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
BANKERS LIFE & CASUALTY COMPANY	751,302,448	40.68
PRINCIPAL LIFE INSURANCE COMPANY	543,254,971	29.42
HARTFORD LIFE INSURANCE COMPANY	153,984,318	8.34
PRUDENTIAL RETIREMENT INS & ANNUITY CO	137,387,223	7.44
COUNTRY LIFE INSURANCE COMPANY	47,821,860	2.59
AETNA LIFE INSURANCE COMPANY	30,623,262	1.66
PHOENIX LIFE INSURANCE COMPANY	26,299,992	1.42
AVIVA LIFE AND ANNUITY COMPANY	15,853,579	0.86
PRUDENTIAL INSURANCE COMPANY OF AMERICA	15,633,146	0.85
UNITED OF OMAHA LIFE INSURANCE COMPANY	12,865,920	0.70
FIDELITY & GUARANTY LIFE INSURANCE COMPA	12,619,423	0.68
STATE FARM LIFE INSURANCE COMPANY	10,842,476	0.59
AMERICAN GENERAL LIFE INSURANCE COMPANY	5,118,903	0.28
TEACHERS INSURANCE & ANNUITY ASSN OF AM	4,931,206	0.27
CONTINENTAL ASSURANCE COMPANY	4,853,192	0.26
NEW YORK LIFE INSURANCE & ANNUITY CORP	4,711,009	0.26
INTEGRITY LIFE INSURANCE COMPANY	4,593,755	0.25
EMPLOYEES LIFE COMPANY MUTUAL	4,432,334	0.24
GENWORTH LIFE INSURANCE COMPANY	3,790,660	0.21
PENN MUTUAL LIFE INSURANCE COMPANY THE	3,503,607	0.19
NORTHWESTERN MUTUAL LIFE INSURANCE CO	3,449,152	0.19
AMERITAS LIFE INSURANCE CORP	3,439,626	0.19
LINCOLN BENEFIT LIFE COMPANY	2,424,000	0.13
AMERICAN NATIONAL INSURANCE COMPANY	2,351,675	0.13
JACKSON NATIONAL LIFE INSURANCE COMPANY	2,254,443	0.12
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
<b>Totals - Top 25 Companies</b>	1,808,342,180	97.92
<b>Totals - All Companies</b>	1,846,676,977	100.00

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# Illinois Direct Business Market Share Report for 2010

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## Life Accident and Health Top 25 Companies

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DIRECT PREMIUMS ORDINARY OTHER CONSIDERATIONS BUSINESS PAGE 24 LINE 4 COL 1

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COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
NATIONWIDE LIFE INSURANCE COMPANY	217,338,453	70.22
HARTFORD LIFE & ANNUITY INSURANCE CO	34,640,048	11.19
PENN MUTUAL LIFE INSURANCE COMPANY THE	31,265,786	10.10
MUTUAL OF AMERICA LIFE INSURANCE COMPANY	14,383,319	4.65
HARTFORD LIFE INSURANCE COMPANY	7,327,657	2.37
NATIONWIDE LIFE AND ANNUITY INSURANCE CO	4,326,601	1.40
KANSAS CITY LIFE INSURANCE COMPANY	195,000	0.06
UNITED OF OMAHA LIFE INSURANCE COMPANY	26,630	0.01
PENN INSURANCE & ANNUITY COMPANY THE	5,000	0.00
HARTFORD LIFE & ACCIDENT INSURANCE CO	2,325	0.00
TOTAL NUMBER OF COMPANIES THIS LINE: 10		
<b>Totals - Top 25 Companies</b>	309,510,819	100.00
<b>Totals - All Companies</b>	309,510,819	100.00

# Illinois Direct Business Market Share Report for 2010

## Life Accident and Health Top 25 Companies

DIRECT PREMIUMS GROUP OTHER CONSIDERATIONS BUSINESS PAGE 24 LINE 4 COL 3

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
JOHN HANCOCK LIFE INSURANCE COMPANY USA	623,633,790	28.46
METROPOLITAN LIFE INSURANCE COMPANY	341,248,694	15.58
MASSACHUSETTS MUTUAL LIFE INSURANCE CO	281,719,736	12.86
NATIONWIDE LIFE INSURANCE COMPANY	199,139,408	9.09
TRANSAMERICA LIFE INSURANCE COMPANY	191,404,818	8.74
PRUDENTIAL INSURANCE COMPANY OF AMERICA	139,229,381	6.35
MINNESOTA LIFE INSURANCE COMPANY	126,457,375	5.77
TRANSAMERICA FINANCIAL LIFE INSURANCE CO	74,987,963	3.42
HARTFORD LIFE INSURANCE COMPANY	72,270,007	3.30
NEW YORK LIFE INSURANCE COMPANY	53,707,915	2.45
MUTUAL OF AMERICA LIFE INSURANCE COMPANY	35,611,928	1.63
ING LIFE INSURANCE & ANNUITY COMPANY	31,871,018	1.45
STANDARD INSURANCE COMPANY	7,759,643	0.35
MONUMENTAL LIFE INSURANCE COMPANY	4,594,350	0.21
OHIO NATIONAL LIFE INSURANCE COMPANY THE	3,321,674	0.15
AXA EQUITABLE LIFE INSURANCE COMPANY	1,801,970	0.08
PRUDENTIAL RETIREMENT INS & ANNUITY CO	1,281,589	0.06
GUARDIAN INSURANCE & ANNUITY COMPANY INC	410,128	0.02
NATIONWIDE LIFE AND ANNUITY INSURANCE CO	322,159	0.01
WESTERN RESERVE LIFE ASSURANCE CO OF OH	97,801	0.00
NEW ENGLAND LIFE INSURANCE COMPANY	71,986	0.00
HARTFORD LIFE & ANNUITY INSURANCE CO	7,000	0.00
NORTHWESTERN MUTUAL LIFE INSURANCE CO	2,500	0.00
TOTAL NUMBER OF COMPANIES THIS LINE: 23		
<b>Totals - Top 25 Companies</b>	2,190,952,833	100.00
<b>Totals - All Companies</b>	2,190,952,833	100.00

# Illinois Direct Business Market Share Report for 2010

## Life Accident and Health Top 25 Companies

DIRECT PREMIUMS TOTAL OTHER CONSIDERATIONS BUSINESS PAGE 24 LINE 4 COL 5

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
JOHN HANCOCK LIFE INSURANCE COMPANY USA	623,633,790	24.94
NATIONWIDE LIFE INSURANCE COMPANY	416,477,861	16.66
METROPOLITAN LIFE INSURANCE COMPANY	341,248,694	13.65
MASSACHUSETTS MUTUAL LIFE INSURANCE CO	281,719,736	11.27
TRANSAMERICA LIFE INSURANCE COMPANY	191,404,818	7.65
PRUDENTIAL INSURANCE COMPANY OF AMERICA	139,229,381	5.57
MINNESOTA LIFE INSURANCE COMPANY	126,457,375	5.06
HARTFORD LIFE INSURANCE COMPANY	79,597,664	3.18
TRANSAMERICA FINANCIAL LIFE INSURANCE CO	74,987,963	3.00
NEW YORK LIFE INSURANCE COMPANY	53,707,915	2.15
MUTUAL OF AMERICA LIFE INSURANCE COMPANY	49,995,247	2.00
HARTFORD LIFE & ANNUITY INSURANCE CO	34,647,048	1.39
ING LIFE INSURANCE & ANNUITY COMPANY	31,871,018	1.27
PENN MUTUAL LIFE INSURANCE COMPANY THE	31,265,786	1.25
STANDARD INSURANCE COMPANY	7,759,643	0.31
NATIONWIDE LIFE AND ANNUITY INSURANCE CO	4,648,760	0.19
MONUMENTAL LIFE INSURANCE COMPANY	4,594,350	0.18
OHIO NATIONAL LIFE INSURANCE COMPANY THE	3,321,674	0.13
AXA EQUITABLE LIFE INSURANCE COMPANY	1,801,970	0.07
PRUDENTIAL RETIREMENT INS & ANNUITY CO	1,281,589	0.05
GUARDIAN INSURANCE & ANNUITY COMPANY INC	410,128	0.02
KANSAS CITY LIFE INSURANCE COMPANY	195,000	0.01
WESTERN RESERVE LIFE ASSURANCE CO OF OH	97,801	0.00
NEW ENGLAND LIFE INSURANCE COMPANY	71,986	0.00
UNITED OF OMAHA LIFE INSURANCE COMPANY	26,630	0.00
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
<b>Totals - Top 25 Companies</b>	2,500,453,827	100.00
<b>Totals - All Companies</b>	2,500,463,652	100.00

# Illinois Direct Business Market Share Report for 2010

## Life Accident and Health Top 25 Companies

DIRECT PREMIUMS GROUP A&H BUSINESS LIFE (PAGE 24 LINE 24 COL 1) AND P&C (PAGE 19 LINE 13 COL 1)

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
HEALTH CARE SERVICE CORP A MUT LGL RES	4,475,233,654	47.76
UNITEDHEALTHCARE INSURANCE COMPANY	604,941,754	6.46
HUMANA INSURANCE COMPANY	457,492,233	4.88
AETNA LIFE INSURANCE COMPANY	450,991,227	4.81
UNITEDHEALTHCARE INSURANCE COMPANY OF IL	397,773,251	4.24
METROPOLITAN LIFE INSURANCE COMPANY	234,426,763	2.50
TRUSTMARK LIFE INSURANCE COMPANY	221,827,566	2.37
CONNECTICUT GENERAL LIFE INSURANCE CO	172,258,927	1.84
HEALTH ALLIANCE MEDICAL PLANS INC	167,938,418	1.79
GUARDIAN LIFE INSURANCE COMPANY OF AM	150,479,644	1.61
PERSONALCARE INSURANCE OF ILLINOIS INC	139,534,043	1.49
PRINCIPAL LIFE INSURANCE COMPANY	117,544,950	1.25
HARTFORD LIFE & ACCIDENT INSURANCE CO	90,905,692	0.97
UNUM LIFE INSURANCE COMPANY OF AMERICA	89,964,078	0.96
TIME INSURANCE COMPANY	88,855,852	0.95
UNITEDHEALTHCARE INS CO OF RIVER VALLEY	76,078,731	0.81
LINCOLN NATIONAL LIFE INSURANCE COMPANY	59,100,358	0.63
FIDELITY SECURITY LIFE INSURANCE COMPANY	53,378,311	0.57
PRUDENTIAL INSURANCE COMPANY OF AMERICA	51,331,994	0.55
GOLDEN RULE INSURANCE COMPANY	48,368,087	0.52
TRUSTMARK INSURANCE COMPANY	46,141,299	0.49
LIFE INSURANCE COMPANY OF NORTH AMERICA	43,299,058	0.46
PEKIN LIFE INSURANCE COMPANY	39,594,575	0.42
NIPPON LIFE INSURANCE COMPANY OF AMERICA	37,705,921	0.40
SUN LIFE ASSURANCE COMPANY OF CANADA	33,595,989	0.36
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
<b>Totals - Top 25 Companies</b>	<b>8,348,762,375</b>	<b>89.09</b>
<b>Totals - All Companies</b>	<b>9,370,692,088</b>	<b>100.00</b>

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# Illinois Direct Business Market Share Report for 2010

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## Life Accident and Health Top 25 Companies

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DIRECT PREMIUMS FEDERAL EMPLOYEES HEALTH (P 24 L 24.1 C 1) AND P&C (P 19 L 15.8 C 1)

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COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
HEALTH CARE SERVICE CORP A MUT LGL RES	800,489,473	98.64
AETNA LIFE INSURANCE COMPANY	9,637,935	1.19
UNITEDHEALTHCARE INSURANCE COMPANY	1,163,001	0.14
HUMANA INSURANCE COMPANY	234,443	0.03
UNICARE HEALTH INSURANCE COMPANY OF MW	30,568	0.00
HEALTH ALLIANCE MEDICAL PLANS INC	-12,386	0.00
TOTAL NUMBER OF COMPANIES THIS LINE: 6		
<b>Totals - Top 25 Companies</b>	811,543,034	100.00
<b>Totals - All Companies</b>	811,543,034	100.00

# Illinois Direct Business Market Share Report for 2010

## Life Accident and Health Top 25 Companies

[DIRECT PREMIUMS CREDIT A&H BUSINESS LIFE \(PAGE 24 LINE 24.2 COL 1\) AND P&C \(PAGE 19 LINE 14 COL 1\)](#)

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
CUNA MUTUAL INSURANCE SOCIETY	12,813,830	36.79
AMERICAN BANKERS LIFE ASSURANCE CO OF FL	2,746,250	7.89
MERIT LIFE INSURANCE CO	2,337,229	6.71
MINNESOTA LIFE INSURANCE COMPANY	2,167,665	6.22
PEKIN LIFE INSURANCE COMPANY	1,840,568	5.28
PROTECTIVE LIFE INSURANCE COMPANY	1,808,031	5.19
AMERICAN BANKERS INSURANCE COMPANY OF FL	1,414,726	4.06
CENTRAL STATES HEALTH & LIFE CO OF OMAHA	1,331,131	3.82
HOUSEHOLD LIFE INSURANCE COMPANY	1,084,777	3.11
AMERICAN HEALTH & LIFE INSURANCE COMPANY	955,861	2.74
GUARANTEE TRUST LIFE INSURANCE COMPANY	869,781	2.50
AMERICAN SECURITY INSURANCE COMPANY	683,081	1.96
TRANSAMERICA LIFE INSURANCE COMPANY	664,089	1.91
AMERICAN NATIONAL INSURANCE COMPANY	612,102	1.76
CENTRAL STATES INDEMNITY CO OF OMAHA	487,682	1.40
FINANCIAL AMERICAN LIFE INSURANCE COMPAN	486,795	1.40
INDIVIDUAL ASSURANCE COMPANY LIFE HTH AC	465,968	1.34
AMERICAN MODERN LIFE INSURANCE COMPANY	370,998	1.07
AMERICAN HERITAGE LIFE INSURANCE COMPANY	360,097	1.03
STATE FARM MUTUAL AUTOMOBILE INSURANCE C	309,086	0.89
LIFE OF THE SOUTH INSURANCE COMPANY	302,435	0.87
AMERICAN REPUBLIC INSURANCE COMPANY	220,654	0.63
MADISON NATIONAL LIFE INSURANCE COMPANY	184,286	0.53
STONEBRIDGE LIFE INSURANCE COMPANY	175,644	0.50
BALBOA LIFE INSURANCE COMPANY	107,259	0.31
TOTAL NUMBER OF COMPANIES THIS LINE:	25	
<b>Totals - Top 25 Companies</b>	34,800,025	99.92
<b>Totals - All Companies</b>	34,827,670	100.00

# Illinois Direct Business Market Share Report for 2010

## Life Accident and Health Top 25 Companies

DIRECT PREMIUMS COLL.-RENEWABLE BUSINESS LIFE (P 24 LINE 24.3 COL 1) AND P&C (PG 19 LINE 15.1 COL 1)

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
UNITEDHEALTHCARE INS CO OF RIVER VALLEY	905,274	62.87
UNUM LIFE INSURANCE COMPANY OF AMERICA	214,891	14.92
MUTUAL OF OMAHA INSURANCE COMPANY	64,550	4.48
HORACE MANN LIFE INSURANCE COMPANY	58,605	4.07
PHILADELPHIA AMERICAN LIFE INSURANCE CO	52,062	3.62
WASHINGTON NATIONAL INSURANCE COMPANY	30,347	2.11
CONTINENTAL GENERAL INSURANCE COMPANY	23,642	1.64
BANKERS LIFE & CASUALTY COMPANY	20,773	1.44
UNION FIDELITY LIFE INSURANCE COMPANY	15,053	1.05
PRIMERICA LIFE INSURANCE COMPANY	11,106	0.77
UNIFIED LIFE INSURANCE COMPANY	9,932	0.69
COMBINED INSURANCE COMPANY OF AMERICA	9,089	0.63
CENTRAL RESERVE LIFE INSURANCE COMPANY	4,211	0.29
PERICO LIFE INSURANCE COMPANY	3,310	0.23
PROVIDENT LIFE & ACCIDENT INSURANCE CO	3,306	0.23
UNION BANKERS INSURANCE COMPANY	3,185	0.22
EMC NATIONAL LIFE COMPANY	2,272	0.16
GOLDEN RULE INSURANCE COMPANY	1,454	0.10
NATIONAL CASUALTY COMPANY	1,176	0.08
GENWORTH LIFE AND ANNUITY INSURANCE CO	1,093	0.08
TRUSTMARK INSURANCE COMPANY	898	0.06
AMERICAN GENERAL LIFE & ACCIDENT INS CO	797	0.06
STANDARD LIFE & ACCIDENT INSURANCE CO	588	0.04
PROFESSIONAL INSURANCE COMPANY	464	0.03
GENESIS INSURANCE COMPANY	384	0.03
TOTAL NUMBER OF COMPANIES THIS LINE:	25	
<b>Totals - Top 25 Companies</b>	1,438,462	99.91
<b>Totals - All Companies</b>	1,439,807	100.00

# Illinois Direct Business Market Share Report for 2010

## Life Accident and Health Top 25 Companies

DIRECT PREMIUMS MEDICARE TITLE XVIII (PAGE 24 LINE 24.4 COL 1) AND P&C (PG 19 LINE 15.6 COL 1)

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
UNITEDHEALTHCARE INSURANCE COMPANY	544,335,450	38.57
HUMANA INSURANCE COMPANY	319,063,200	22.61
UNICARE LIFE & HEALTH INSURANCE COMPANY	84,862,998	6.01
AETNA LIFE INSURANCE COMPANY	74,988,463	5.31
PENNSYLVANIA LIFE INSURANCE COMPANY	64,739,061	4.59
PYRAMID LIFE INSURANCE COMPANY THE	59,866,278	4.24
HEALTH ALLIANCE MEDICAL PLANS INC	43,509,032	3.08
HEALTHSPRING LIFE & HEALTH INS CO., INC.	41,053,295	2.91
CONNECTICUT GENERAL LIFE INSURANCE CO	37,350,742	2.65
PERSONALCARE INSURANCE OF ILLINOIS INC	37,298,583	2.64
FIRST HEALTH LIFE & HEALTH INS CO	33,677,077	2.39
SILVERSCRIPT INSURANCE COMPANY	27,289,740	1.93
COVENTRY HEALTH AND LIFE INSURANCE CO	23,925,522	1.70
EXPRESS SCRIPTS INSURANCE COMPANY	5,918,973	0.42
UNITED AMERICAN INSURANCE COMPANY	4,706,323	0.33
STERLING LIFE INSURANCE COMPANY	4,670,621	0.33
ACCENDO INSURANCE COMPANY	2,112,187	0.15
HEALTH NET LIFE INSURANCE COMPANY	1,902,097	0.13
CHESAPEAKE LIFE INSURANCE COMPANY THE	62,727	0.00
WELLCARE HEALTH INSURANCE OF IL INC	15,197	0.00
PACIFICARE LIFE & HEALTH INSURANCE CO	-1,167	0.00
SIERRA HEALTH & LIFE INS CO INC	-1,765	0.00
AMERICAN PROGRESSIVE LIFE & HEALTH OF NY	-6,391	0.00
TOTAL NUMBER OF COMPANIES THIS LINE: 23		
<b>Totals - Top 25 Companies</b>	1,411,338,243	100.00
<b>Totals - All Companies</b>	1,411,338,243	100.00

# Illinois Direct Business Market Share Report for 2010

## Life Accident and Health Top 25 Companies

DIRECT PREMIUMS NON-CANC. A&H BUSINESS LIFE (PG 24 LINE 25.1 COL 1) AND P&C (PG 19 LINE 15.2 COL 1)

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
NORTHWESTERN MUTUAL LIFE INSURANCE CO	44,802,352	23.05
PROVIDENT LIFE & ACCIDENT INSURANCE CO	18,291,055	9.41
MASSACHUSETTS MUTUAL LIFE INSURANCE CO	17,898,798	9.21
PAUL REVERE LIFE INSURANCE COMPANY THE	14,476,603	7.45
METROPOLITAN LIFE INSURANCE COMPANY	13,349,959	6.87
PRINCIPAL LIFE INSURANCE COMPANY	12,434,011	6.40
BERKSHIRE LIFE INSURANCE COMPANY OF AM	10,581,094	5.44
COMBINED INSURANCE COMPANY OF AMERICA	9,978,735	5.13
GUARDIAN LIFE INSURANCE COMPANY OF AM	5,566,888	2.86
STANDARD INSURANCE COMPANY	4,879,441	2.51
RIVERSOURCE LIFE INSURANCE COMPANY	4,748,330	2.44
UNUM LIFE INSURANCE COMPANY OF AMERICA	4,019,960	2.07
REASSURE AMERICA LIFE INSURANCE COMPANY	3,918,082	2.02
MONY LIFE INSURANCE COMPANY	3,692,382	1.90
MINNESOTA LIFE INSURANCE COMPANY	3,626,150	1.87
AXA EQUITABLE LIFE INSURANCE COMPANY	3,123,113	1.61
UNION CENTRAL LIFE INSURANCE COMPANY THE	2,133,975	1.10
NEW YORK LIFE INSURANCE COMPANY	1,417,286	0.73
FEDERATED LIFE INSURANCE COMPANY	1,191,205	0.61
COMMONWEALTH ANNUITY & LIFE INSURANCE CO	1,188,416	0.61
CENTRE LIFE INSURANCE COMPANY	1,091,113	0.56
PROVIDENT LIFE & CASUALTY INSURANCE CO	1,089,082	0.56
OHIO NATIONAL LIFE INSURANCE COMPANY THE	888,989	0.46
NATIONAL LIFE INSURANCE COMPANY	835,031	0.43
AMERICAN GENERAL LIFE INSURANCE COMPANY	807,969	0.42
TOTAL NUMBER OF COMPANIES THIS LINE:	25	
<b>Totals - Top 25 Companies</b>	186,030,019	95.70
<b>Totals - All Companies</b>	194,397,644	100.00

# Illinois Direct Business Market Share Report for 2010

## Life Accident and Health Top 25 Companies

DIRECT PREMIUMS GUAR. REN. A&H BUSINESS LIFE (PG 24 LINE 25.2 COL 1) AND P&C (PG 19 LINE 15.3 COL 1)

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
HEALTH CARE SERVICE CORP A MUT LGL RES	656,042,626	40.62
AMERICAN FAMILY LIFE ASSR CO OF COLUMBUS	135,610,295	8.40
COUNTRY LIFE INSURANCE COMPANY	76,476,029	4.74
GENWORTH LIFE INSURANCE COMPANY	73,295,198	4.54
UNITED OF OMAHA LIFE INSURANCE COMPANY	61,462,282	3.81
JOHN HANCOCK LIFE INSURANCE COMPANY USA	42,409,148	2.63
METROPOLITAN LIFE INSURANCE COMPANY	35,857,647	2.22
STATE FARM MUTUAL AUTOMOBILE INSURANCE C	30,390,203	1.88
BANKERS LIFE & CASUALTY COMPANY	27,349,190	1.69
CONTINENTAL CASUALTY COMPANY	26,358,964	1.63
WASHINGTON NATIONAL INSURANCE COMPANY	25,066,623	1.55
NORTHWESTERN LONG TERM CARE INSURANCE CO	20,041,110	1.24
TRANSAMERICA LIFE INSURANCE COMPANY	18,910,699	1.17
PROVIDENT LIFE & ACCIDENT INSURANCE CO	15,328,772	0.95
UNITED AMERICAN INSURANCE COMPANY	15,309,040	0.95
UNITED WORLD LIFE INSURANCE COMPANY	14,483,949	0.90
SENIOR HEALTH INS CO OF PENNSYLVANIA	14,317,348	0.89
AMERICAN FAMILY MUTUAL INSURANCE COMPANY	13,960,597	0.86
MUTUAL OF OMAHA INSURANCE COMPANY	12,777,608	0.79
UNICARE HEALTH INSURANCE COMPANY OF MW	11,675,553	0.72
PRUDENTIAL INSURANCE COMPANY OF AMERICA	10,929,539	0.68
PHYSICIANS MUTUAL INSURANCE COMPANY	10,267,613	0.64
FAMILY HERITAGE LIFE INSURANCE CO OF AM	9,995,107	0.62
ALLIANZ LIFE INSURANCE COMPANY OF N A	9,695,378	0.60
COMBINED INSURANCE COMPANY OF AMERICA	8,442,282	0.52
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
<b>Totals - Top 25 Companies</b>	1,376,452,800	85.23
<b>Totals - All Companies</b>	1,614,995,291	100.00

# Illinois Direct Business Market Share Report for 2010

## Life Accident and Health Top 25 Companies

DIR. PREM. NON-REN. FOR STATED REASONS ONLY A&H BUSINESS LIFE (P24 L25.3 C1) AND P&C (P19 L15.4 C1)

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
HUMANA INSURANCE COMPANY	58,667,397	54.16
AETNA LIFE INSURANCE COMPANY	35,429,711	32.71
STATE FARM MUTUAL AUTOMOBILE INSURANCE C	5,563,744	5.14
UNIFIED LIFE INSURANCE COMPANY	1,504,926	1.39
STONEBRIDGE LIFE INSURANCE COMPANY	839,341	0.77
NORTHWESTERN MUTUAL LIFE INSURANCE CO	838,139	0.77
WORLD INSURANCE COMPANY	612,194	0.57
AMERICAN REPUBLIC INSURANCE COMPANY	512,413	0.47
TIME INSURANCE COMPANY	378,684	0.35
BERKSHIRE LIFE INSURANCE COMPANY OF AM	352,073	0.33
PHYSICIANS MUTUAL INSURANCE COMPANY	340,598	0.31
RESERVE NATIONAL INSURANCE COMPANY	273,098	0.25
KANAWHA INSURANCE COMPANY	269,331	0.25
PRUDENTIAL INSURANCE COMPANY OF AMERICA	258,213	0.24
METROPOLITAN LIFE INSURANCE COMPANY	257,520	0.24
MASSACHUSETTS MUTUAL LIFE INSURANCE CO	214,043	0.20
PHILADELPHIA AMERICAN LIFE INSURANCE CO	210,251	0.19
COUNTRY LIFE INSURANCE COMPANY	209,123	0.19
TRUSTMARK INSURANCE COMPANY	193,258	0.18
GUARDIAN LIFE INSURANCE COMPANY OF AM	178,955	0.17
CONTINENTAL GENERAL INSURANCE COMPANY	145,632	0.13
REASSURE AMERICA LIFE INSURANCE COMPANY	105,828	0.10
MUTUAL OF OMAHA INSURANCE COMPANY	95,341	0.09
MEGA LIFE AND HEALTH INSURANCE COMPANY	87,975	0.08
UNUM LIFE INSURANCE COMPANY OF AMERICA	87,686	0.08
TOTAL NUMBER OF COMPANIES THIS LINE:	25	
<b>Totals - Top 25 Companies</b>	107,625,474	99.36
<b>Totals - All Companies</b>	108,323,123	100.00

# Illinois Direct Business Market Share Report for 2010

## Life Accident and Health Top 25 Companies

DIRECT PREMIUMS OTHER ACCIDENT ONLY BUSINESS (P24 LINE 25.4 COL 1 ) AND P&C (P19 LINE 15.5 COL 1)

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
GUARANTEE TRUST LIFE INSURANCE COMPANY	3,153,656	55.97
MERIT LIFE INSURANCE CO	949,939	16.86
OLD REPUBLIC INSURANCE COMPANY	361,613	6.42
MUTUAL OF OMAHA INSURANCE COMPANY	303,047	5.38
BOSTON MUTUAL LIFE INSURANCE COMPANY	228,940	4.06
INTERSTATE BANKERS CASUALTY COMPANY	211,030	3.75
ILLINOIS MUTUAL LIFE INSURANCE COMPANY	75,516	1.34
FEDERAL INSURANCE COMPANY	64,735	1.15
LIFE INSURANCE COMPANY OF NORTH AMERICA	48,953	0.87
PROVIDENT LIFE & ACCIDENT INSURANCE CO	37,036	0.66
AMERICAN HOME ASSURANCE COMPANY	30,057	0.53
GENWORTH LIFE AND ANNUITY INSURANCE CO	27,837	0.49
NATIONAL CASUALTY COMPANY	24,734	0.44
WASHINGTON NATIONAL INSURANCE COMPANY	19,395	0.34
MONUMENTAL LIFE INSURANCE COMPANY	15,315	0.27
UNIFIED LIFE INSURANCE COMPANY	12,134	0.22
TRANSAMERICA LIFE INSURANCE COMPANY	11,954	0.21
METLIFE INSURANCE COMPANY OF CONNECTICUT	8,796	0.16
RELIANCE STANDARD LIFE INSURANCE COMPANY	8,077	0.14
BANKERS LIFE & CASUALTY COMPANY	5,698	0.10
COLORADO BANKERS LIFE INSURANCE COMPANY	5,321	0.09
CENTRAL UNITED LIFE INSURANCE COMPANY	5,288	0.09
PHILADELPHIA AMERICAN LIFE INSURANCE CO	5,123	0.09
STONEBRIDGE LIFE INSURANCE COMPANY	4,375	0.08
ALLSTATE LIFE INSURANCE COMPANY	2,283	0.04
TOTAL NUMBER OF COMPANIES THIS LINE:	25	
<b>Totals - Top 25 Companies</b>	5,620,852	99.76
<b>Totals - All Companies</b>	5,634,397	100.00

# Illinois Direct Business Market Share Report for 2010

## Life Accident and Health Top 25 Companies

DIRECT PREMIUMS ALL OTHER A&H BUSINESS LIFE (P24 LINE 25.5 COL 1 ) AND P&C (PAGE 19 LINE 15.7 COL 1)

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
HEALTH CARE SERVICE CORP A MUT LGL RES	898,026,041	70.72
HCSC INSURANCE SERVICES COMPANY	197,214,926	15.53
MEDCO CONTAINMENT LIFE INSURANCE COMPANY	34,378,039	2.71
HEALTH ALLIANCE MEDICAL PLANS INC	27,443,802	2.16
PEKIN LIFE INSURANCE COMPANY	23,861,359	1.88
BRAVO HEALTH INSURANCE COMPANY INC	23,397,314	1.84
WELLCARE PRESCRIPTION INSURANCE INC	23,157,516	1.82
MARKEL INSURANCE COMPANY	9,647,858	0.76
AMERICAN COMMUNITY MUTUAL INSURANCE CO	8,751,309	0.69
HUMANA INSURANCE COMPANY	8,544,868	0.67
GOLDEN RULE INSURANCE COMPANY	2,914,766	0.23
PERSONALCARE INSURANCE OF ILLINOIS INC	2,676,483	0.21
STATE FARM MUTUAL AUTOMOBILE INSURANCE C	2,536,376	0.20
RENAISSANCE LIFE & HEALTH INS CO OF AM	2,059,577	0.16
COVENTRY HEALTH AND LIFE INSURANCE CO	1,461,415	0.12
GUARANTEE TRUST LIFE INSURANCE COMPANY	680,893	0.05
ENVISION INSURANCE COMPANY	526,246	0.04
PRINCIPAL LIFE INSURANCE COMPANY	431,134	0.03
NATIONAL GUARDIAN LIFE INSURANCE COMPANY	350,242	0.03
STERLING LIFE INSURANCE COMPANY	300,840	0.02
AMERICAN LIFE INSURANCE COMPANY	208,143	0.02
AMERICAN ALTERNATIVE INS CORP	200,718	0.02
UNITED INSURANCE COMPANY OF AMERICA	128,546	0.01
LIFE INSURANCE COMPANY OF NORTH AMERICA	125,150	0.01
WASHINGTON NATIONAL INSURANCE COMPANY	118,061	0.01
TOTAL NUMBER OF COMPANIES THIS LINE:	25	
<b>Totals - Top 25 Companies</b>	1,269,141,622	99.94
<b>Totals - All Companies</b>	1,269,880,320	100.00

# Illinois Direct Business Market Share Report for 2010

## Life Accident and Health Top 25 Companies

DIR. PREM. TOTAL OTHER INDIVIDUAL CERT. LIFE (P24 L 25.6, C1) AND P&C (NO EQUIVALENT LINE IN BLANK)

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
HEALTH CARE SERVICE CORP A MUT LGL RES	1,554,068,667	49.40
HCSC INSURANCE SERVICES COMPANY	197,214,926	6.27
AMERICAN FAMILY LIFE ASSR CO OF COLUMBUS	135,610,295	4.31
COUNTRY LIFE INSURANCE COMPANY	77,052,523	2.45
GENWORTH LIFE INSURANCE COMPANY	73,295,352	2.33
HUMANA INSURANCE COMPANY	71,478,289	2.27
UNITED OF OMAHA LIFE INSURANCE COMPANY	61,498,121	1.95
NORTHWESTERN MUTUAL LIFE INSURANCE CO	50,718,116	1.61
METROPOLITAN LIFE INSURANCE COMPANY	49,465,126	1.57
JOHN HANCOCK LIFE INSURANCE COMPANY USA	42,723,791	1.36
STATE FARM MUTUAL AUTOMOBILE INSURANCE C	38,490,791	1.22
AETNA LIFE INSURANCE COMPANY	35,451,979	1.13
MEDCO CONTAINMENT LIFE INSURANCE COMPANY	34,378,039	1.09
PROVIDENT LIFE & ACCIDENT INSURANCE CO	33,717,621	1.07
PEKIN LIFE INSURANCE COMPANY	32,292,680	1.03
HEALTH ALLIANCE MEDICAL PLANS INC	27,443,802	0.87
BANKERS LIFE & CASUALTY COMPANY	27,365,859	0.87
CONTINENTAL CASUALTY COMPANY	26,359,371	0.84
WASHINGTON NATIONAL INSURANCE COMPANY	25,215,480	0.80
MASSACHUSETTS MUTUAL LIFE INSURANCE CO	22,468,593	0.71
NORTHWESTERN LONG TERM CARE INSURANCE CO	20,041,110	0.64
TRANSAMERICA LIFE INSURANCE COMPANY	18,927,388	0.60
COMBINED INSURANCE COMPANY OF AMERICA	18,422,580	0.59
UNITED AMERICAN INSURANCE COMPANY	15,309,040	0.49
UNITED WORLD LIFE INSURANCE COMPANY	14,484,046	0.46
TOTAL NUMBER OF COMPANIES THIS LINE:	25	
<b>Totals - Top 25 Companies</b>	<b>2,703,493,585</b>	<b>85.93</b>
<b>Totals - All Companies</b>	<b>3,146,149,705</b>	<b>100.00</b>

# Illinois Direct Business Market Share Report for 2010

## Life Accident and Health Top 25 Companies

DIR. PREM. TOTAL A&H BUS. LIFE (P24 L26 C1) AND P&C(NO EQUIVALENT LINE IN BLANK, CALCULATED NUM

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
HEALTH CARE SERVICE CORP A MUT LGL RES	6,829,791,794	46.08
UNITEDHEALTHCARE INSURANCE COMPANY	1,150,440,205	7.76
HUMANA INSURANCE COMPANY	848,268,165	5.72
AETNA LIFE INSURANCE COMPANY	571,069,605	3.85
UNITEDHEALTHCARE INSURANCE COMPANY OF IL	397,773,251	2.68
METROPOLITAN LIFE INSURANCE COMPANY	283,891,889	1.92
HEALTH ALLIANCE MEDICAL PLANS INC	238,878,866	1.61
TRUSTMARK LIFE INSURANCE COMPANY	221,826,955	1.50
CONNECTICUT GENERAL LIFE INSURANCE CO	210,547,307	1.42
HCSC INSURANCE SERVICES COMPANY	197,214,926	1.33
PERSONALCARE INSURANCE OF ILLINOIS INC	179,663,198	1.21
GUARDIAN LIFE INSURANCE COMPANY OF AM	156,326,323	1.05
AMERICAN FAMILY LIFE ASSR CO OF COLUMBUS	135,682,636	0.92
PRINCIPAL LIFE INSURANCE COMPANY	130,533,290	0.88
UNUM LIFE INSURANCE COMPANY OF AMERICA	100,845,407	0.68
UNICARE LIFE & HEALTH INSURANCE COMPANY	92,522,481	0.62
TIME INSURANCE COMPANY	92,413,064	0.62
HARTFORD LIFE & ACCIDENT INSURANCE CO	90,964,402	0.61
UNITED OF OMAHA LIFE INSURANCE COMPANY	85,739,023	0.58
COUNTRY LIFE INSURANCE COMPANY	78,453,785	0.53
UNITEDHEALTHCARE INS CO OF RIVER VALLEY	76,984,005	0.52
GENWORTH LIFE INSURANCE COMPANY	76,313,230	0.51
PEKIN LIFE INSURANCE COMPANY	73,727,823	0.50
PENNSYLVANIA LIFE INSURANCE COMPANY	70,819,638	0.48
PRUDENTIAL INSURANCE COMPANY OF AMERICA	62,694,678	0.42
TOTAL NUMBER OF COMPANIES THIS LINE:	25	
<b>Totals - Top 25 Companies</b>	12,453,385,946	84.01
<b>Totals - All Companies</b>	14,823,071,626	100.00

# Illinois Direct Business Market Share Report for 2010

## Life Accident and Health Top 25 Companies

DIRECT PREMIUMS TOTAL (LIFE + ANNUITIES + ACCIDENT & HEALTH + DEPOSIT TYPE FUNDS + OTHER)

COMPANY NAME	DIRECT PREMIUMS \$	PERCENT OF TOTAL
HEALTH CARE SERVICE CORP A MUT LGL RES	6,829,791,794	20.04
METROPOLITAN LIFE INSURANCE COMPANY	1,263,850,067	3.71
UNITEDHEALTHCARE INSURANCE COMPANY	1,155,159,950	3.39
JOHN HANCOCK LIFE INSURANCE COMPANY USA	981,395,248	2.88
HUMANA INSURANCE COMPANY	852,391,005	2.50
PRUCO LIFE INSURANCE COMPANY	840,865,577	2.47
BANKERS LIFE & CASUALTY COMPANY	807,320,837	2.37
PRINCIPAL LIFE INSURANCE COMPANY	802,234,285	2.35
NORTHWESTERN MUTUAL LIFE INSURANCE CO	800,993,892	2.35
LINCOLN NATIONAL LIFE INSURANCE COMPANY	777,298,248	2.28
AETNA LIFE INSURANCE COMPANY	643,346,214	1.89
METLIFE INVESTORS USA INSURANCE COMPANY	619,111,225	1.82
JACKSON NATIONAL LIFE INSURANCE COMPANY	577,853,788	1.70
MASSACHUSETTS MUTUAL LIFE INSURANCE CO	510,188,162	1.50
AXA EQUITABLE LIFE INSURANCE COMPANY	507,606,690	1.49
TRANSAMERICA LIFE INSURANCE COMPANY	489,732,132	1.44
ALLIANZ LIFE INSURANCE COMPANY OF N A	488,845,465	1.43
NATIONWIDE LIFE INSURANCE COMPANY	474,283,094	1.39
PRUDENTIAL INSURANCE COMPANY OF AMERICA	468,753,239	1.38
UNITEDHEALTHCARE INSURANCE COMPANY OF IL	397,773,251	1.17
MINNESOTA LIFE INSURANCE COMPANY	391,217,753	1.15
TEACHERS INSURANCE & ANNUITY ASSN OF AM	389,627,877	1.14
PACIFIC LIFE INSURANCE COMPANY	371,641,076	1.09
NEW YORK LIFE INSURANCE & ANNUITY CORP	351,565,048	1.03
COUNTRY LIFE INSURANCE COMPANY	343,088,681	1.01
TOTAL NUMBER OF COMPANIES THIS LINE: 25		
<b>Totals - Top 25 Companies</b>	22,135,934,598	64.95
<b>Totals - All Companies</b>	34,081,103,295	100.00