## Individual Life by Complaint Ratio

| 2011 Complaint Statistics of Insurance<br>Companies Showing 5 or More Complaints for<br>Coverage Type<br>Individual Life | Complaints<br>Closed<br>During<br>2011 | Individual Life<br>Policies in Force<br>as of 12/31/2011 | 2011 Individual<br>Life Complaint<br>Ratio per 10,000<br>policies in force | Major Reasons Complaints were<br>filed with the Illinois Department of<br>Insurance |                      |        |                   | 2010<br>Consumer<br>Complaint<br>Report<br>Ratio |
|--|--|--|--|---|----------------------|--------|-------------------|--|
|  |  |  |  | under-<br>writing   | marketing<br>- sales | claims | policy<br>service |  |
| Country Life Insurance Company   | 5                                      | 417,014  | 0.12   | 1   | 2                    | 0      | 2                 | 0.12   |
| State Farm Life Insurance Company  | 8                                      | 447,990  | 0.18   | 3   | 0                    | 3      | 2                 | 0.16   |
| Prudential Insurance Company of America  | 20                                     | 539,658  | 0.37   | 2   | 0                    | 6      | 12                | 0.39   |
| Transamerica Life Insurance Company  | 5                                      | 111,829  | 0.45   | 1   | 0                    | 3      | 1                 | 0.85   |
| John Hancock Life Insurance Company U.S.A.   | 5                                      | 104,273  | 0.48   | 1   | 1                    | 0      | 3                 | 0.51   |
| Metropolitan Life Insurance Company  | 30                                     | 467,581  | 0.64   | 3   | 0                    | 10     | 17                | 0.54   |
| New York Life Insurance Company  | 9                                      | 135,333  | 0.67   | 2   | 1                    | 2      | 4                 | 0.51   |
| Western & Southern Life Insurance Company  | 8                                      | 109,325  | 0.73   | 1   | 0                    | 4      | 3                 | 0.79   |
| American General Life Insurance Company  | 11                                     | 125,970  | 0.87   | 0   | 1                    | 3      | 7                 | 1.08   |
| Lincoln National Life Insurance Company  | 5                                      | 56,638   | 0.88   | 2   | 2                    | 0      | 1                 | 2.04   |
| AXA Equitable Life Insurance Company   | 9                                      | 93,609   | 0.96   | 0   | 0                    | 4      | 5                 | -  |
| Globe Life & Accident Insurance Company  | 16                                     | 160,065  | 1.00   | 3   | 0                    | 6      | 7                 | 2.55   |
| Protective Life Insurance Company  | 10                                     | 92,622   | 1.08   | 2   | 0                    | 2      | 6                 | 1.52   |
| Allstate Life Insurance Company  | 8                                      | 72,481   | 1.10   | 1   | 1                    | 1      | 5                 | 1.17   |
| United Insurance Company Of America  | 22                                     | 174,671  | 1.26   | 3   | 0                    | 12     | 7                 | 1.49   |
| United of Omaha Life Insurance Company   | 12                                     | 88,456   | 1.36   | 1   | 2                    | 4      | 5                 | -  |

## Individual Life by Complaint Ratio

| 2011 Complaint Statistics of Insurance<br>Companies Showing 5 or More Complaints for<br>Coverage Type<br>Individual Life | Complaints<br>Closed<br>During<br>2011 | Individual Life<br>Policies in Force<br>as of 12/31/2011 | 2011 Individual<br>Life Complaint<br>Ratio per 10,000<br>policies in force | Major Reasons Complaints were<br>filed with the Illinois Department of<br>Insurance |   |    |    | 2010<br>Consumer<br>Complaint<br>Report<br>Ratio |  |
|--|--|--|--|---|---|----|----|--|--|
| American General Life & Accident Insurance Co  | 12                                     | 86,884   | 1.38   | 1   | 0 | 4  | 7  | 2.22   |  |
| Primerica Life Insurance Company   | 13                                     | 82,590   | 1.57   | 3   | 0 | 6  | 4  | 1.20   |  |
| Monumental Life Insurance Company  | 32                                     | 194,773  | 1.64   | 4   | 5 | 11 | 12 | 1.97   |  |
| MetLife Investors USA Insurance Company  | 6                                      | 30,745   | 1.95   | 1   | 3 | 2  | 0  | -  |  |
| Atlanta Life Insurance Company   | 11                                     | 44,963   | 2.45   | 2   | 0 | 4  | 5  | 2.72   |  |
| Reassure America Life Insurance Company  | 13                                     | 50,280   | 2.59   | 2   | 0 | 4  | 7  | 3.12   |  |
| North American Company for Life and Health Ins   | 5                                      | 18,765   | 2.66   | 3   | 0 | 2  | 0  | -  |  |
| Hartford Life & Annuity Insurance Company  | 7                                      | 23,201   | 3.02   | 2   | 2 | 2  | 1  | -  |  |
| Fidelity & Guaranty Life Insurance Company   | 6                                      | 16,371   | 3.67   | 3   | 0 | 2  | 1  | -  |  |
| Universal Guaranty Life Insurance Co   | 5                                      | 10,338   | 4.84   | 0   | 5 | 0  | 0  | -  |  |
| Bankers Life & Casualty Company  | 20                                     | 39,866   | 5.02   | 4   | 0 | 10 | 6  | 7.28   |  |
| Conseco Life Insurance Company   | 10                                     | 11,489   | 8.70   | 3   | 0 | 2  | 5  | 5.60   |  |
| Washington National Insurance Company  | 9                                      | 9,816  | 9.17   | 0   | 0 | 2  | 7  | 8.84   |  |
| Total  | 332                                    | 3,817,596  | 2.10   | Mean (The "average" of compalint ratios)  |   |    |    |  |  |
| " " indicator that company was not included in the 2   |  |  |  | Median (The "middle" value of complaint ratios)                                     |   |    |    |  |  |

"-" indicates that company was not included in the 2010 Consumer Complaint Report due to minimum compliant activity during 2010.