

## **Illinois Department of Insurance**

JB Pritzker Governor Dana Popish Severinghaus Director

June 22, 2022

Mr. John J. Marchioni, President Selective Insurance Company Of South Carolina 900 East 96th Street, Suite 400 Indianapolis, IN. 46240

## Re: Selective Insurance Company Of South Carolina, NAIC 19259 Market Conduct Examination Verified Report

Dear Mr. Marchioni,

A Market Conduct Examination of your company was conducted by an authorized examiner designated by the Director of the Illinois Department of Insurance ("Department") pursuant to Illinois Insurance Code ("Code") Sections 132, 132.5(f), 404(1)(a) and 404(1)(c). This examination covered the period of January 1, 2019, through March 31, 2022. Enclosed with this letter is a copy of the verified examination report.

The examination report is a public document under the Freedom of Information Act ("FOIA") [5 ILCS 140/1 *et seq.*] and will be posted on the Department's website. To the extent that the examination report contains information that your Company deems private, personal, or trade secret pursuant to Sections 7(1)(b), (c), or (g) of FOIA [5 ILCS 140/7(b), (c), and (g)], your Company may request that the Department redact such information from the report prior to making it public. In making a request for confidentiality, your Company must provide a factual basis for its assertion of confidentiality. The Department will consider the request and determine whether such information is exempt from disclosure under Section 7 of FOIA.

No company, corporation, or individual shall use this report or any statement, excerpt, portion, or section thereof for any advertising, marketing or solicitation purpose. Any company, corporation or individual action contrary to the above shall be deemed a violation of Section 149 of the Illinois Insurance Code (215 ILCS 5/149).

Please contact me if you have any questions.

Sincerely,

Euca Weyhenneya

Erica Weyhenmeyer Chief Market Conduct Examiner Illinois Department of Insurance 320 West Washington St., 5th Floor Springfield, IL 62767 Phone: 217-782-1790 Erica.Weyhenmeyer@Illinois.gov

320 W. Washington Street Springfield, Illinois 62767 (217) 782-4515 http://insurance.illinois.gov

Company Name: Selective Insurance Company of South Carolina	CoCode:	19259	Group Code:	242							
Private Passenger Auto Liability	Accident Quarter										
Statewide data (Illinois only) as of 3/31/2022	Q1 - 2019	Q2 -2019	Q3 - 2019	Q4 - 2019 Q1 - 2020	Q2 - 2020	Q3 - 2020	Q4 - 2020	Q1 - 2021	Q2 - 2021	Q3 - 2021	Q4 - 2021
(2) All expenses other than loss adjustment expenses, excluding amounts from item 5 below				958,692			845,489				867,877
(3) Net Earned Premium Before Application of any COVID-19 Related Premium Credit/Refund/Dividend				3,004,040			3,061,869				2,826,568
(4) The Amount of any COVID-19 Related Premium Credit/Refund/Dividend accounted for as premium				0			76,253				0
(5) The Amount of any COVID-19 Related Credit/Refund/Dividend accounted for as expense				0			60				0
(6) Net Ultimate Incurred Losses and Defense and Cost Containment Expenses				2,780,274			1,591,845				1,249,271
(7) Net Ultimate Adjusting & Other				205,189			169,640				153,126
(8) Ultimate Reported Claim Counts (excluding Claims Closed without Payment)				213			152				128
(9) Open Claim Counts				3			7				9
Post-refund combined ratio (6+7+2+5)/(3-4)	#DIV/0!	#DIV/0!	#DIV/0!	131.3% #DIV/0!	#DIV/0!	#DIV/0!	87.3%	#DIV/0!	#DIV/0!	#DIV/0!	80.3%
Pre-refund combined ratio (6+7+2)/(3)	#DIV/0!	#DIV/0!	#DIV/0!	131.3% #DIV/0!	#DIV/0!	#DIV/0!	85.1%		#DIV/0!	#DIV/0!	80.3%
Claims severity (6)/(8)	#DIV/0!	#DIV/0!	#DIV/0!	13,063 #DIV/0!	#DIV/0!	#DIV/0!	10,499	#DIV/0!	#DIV/0!	#DIV/0!	9,779

Notes:

Data from row (1) will be made available on an all company weighted average frequency basis. Data will not be publicly released on an individual company basis.

All data provided in rows (2)-(9) will be considered public.

"Net" refers to net of reinsurance and salvage & subrogation.

Claim counts should be reported net of quota share reinsurance.

Company Name: Selective Insurance Company of South Carolina	CoCode:	19259 Group Code:	242							
Private Passenger Auto Physical Damage	Accident Quarter									
Statewide data (Illinois only) as of 3/31/2022	Q1 - 2019	Q2 -2019 Q3 - 2019	Q4 - 2019 Q1 - 202	0 Q2 - 2020	Q3 - 2020	Q4 - 2020	Q1 - 2021	Q2 - 2021	Q3 - 2021	Q4 - 2021
(2) All expenses other than loss adjustment expenses, excluding amounts from item 5 below			697,848			620,768				658,690
(3) Net Earned Premium Before Application of any COVID-19 Related Premium Credit/Refund/Dividend			2,208,258			2,257,048				2,168,569
(4) The Amount of any COVID-19 Related Premium Credit/Refund/Dividend accounted for as premium			0			58,195				0
(5) The Amount of any COVID-19 Related Credit/Refund/Dividend accounted for as expense			0			0				0
(6) Net Ultimate Incurred Losses and Defense and Cost Containment Expenses			1,658,572			1,148,780				1,670,654
(7) Net Ultimate Adjusting & Other			97,213			97,148				80,408
(8) Ultimate Reported Claim Counts (excluding Claims Closed without Payment)			718			570				664
(9) Open Claim Counts			0			0				9
Post-refund combined ratio (6+7+2+5)/(3-4)	#DIV/0!	#DIV/0! #DIV/0!	111.1% #DIV/0	! #DIV/0!	#DIV/0!	84.9%	#DIV/0!	#DIV/0!	#DIV/0!	111.1%
Pre-refund combined ratio (6+7+2)/(3)	#DIV/0!	#DIV/0! #DIV/0!	111.1% #DIV/0	! #DIV/0!	#DIV/0!	82.7%	#DIV/0!	#DIV/0!	#DIV/0!	111.1%
Claims severity (6)/(8)	#DIV/0!	#DIV/0! #DIV/0!	2,310 #DIV/0	! #DIV/0!	#DIV/0!	2,016	#DIV/0!	#DIV/0!	#DIV/0!	2,517

Notes:

Data from row (1) will be made available on an all company weighted average frequency basis. Data will not be publicly released on an individual company basis.

All data provided in rows (2)-(9) will be considered public.

"Net" refers to net of reinsurance and salvage & subrogation.

Claim counts should be reported net of quota share reinsurance.