



# Illinois Department of Insurance

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JB Pritzker  
Governor

Dana Popish Severinghaus  
Director

June 23, 2022

Mr. Bruce S. Arneson, President  
American Independent Companies  
601 West Monroe Street  
Springfield, IL. 62704

**Re: Apollo Casualty Company, NAIC 10343**  
**Omni Indemnity Company, NAIC 34940**  
***Market Conduct Examination Verified Report***

Dear Mr. Arneson,

A Market Conduct Examination of your companies was conducted by an authorized examiner designated by the Director of the Illinois Department of Insurance (“Department”) pursuant to Illinois Insurance Code (“Code”) Sections 132, 132.5(f), 404(1)(a) and 404(1)(c). This examination covered the period of January 1, 2019, through March 31, 2022. Enclosed with this letter is a copy of the verified examination report.

The examination report is a public document under the Freedom of Information Act (“FOIA”) [5 ILCS 140/1 *et seq.*] and will be posted on the Department’s website. To the extent that the examination report contains information that your Company deems private, personal, or trade secret pursuant to Sections 7(1)(b), (c), or (g) of FOIA [5 ILCS 140/7(b), (c), and (g)], your Company may request that the Department redact such information from the report prior to making it public. In making a request for confidentiality, your Company must provide a factual basis for its assertion of confidentiality. The Department will consider the request and determine whether such information is exempt from disclosure under Section 7 of FOIA.

No company, corporation, or individual shall use this report or any statement, excerpt, portion, or section thereof for any advertising, marketing or solicitation purpose. Any company, corporation or individual action contrary to the above shall be deemed a violation of Section 149 of the Illinois Insurance Code (215 ILCS 5/149).

Please contact me if you have any questions.

Sincerely,

Erica Weyhenmeyer  
Chief Market Conduct Examiner  
Illinois Department of Insurance  
320 West Washington St., 5th Floor  
Springfield, IL 62767  
Phone: 217-782-1790  
Erica.Weyhenmeyer@Illinois.gov

Company Name: APOLLO CASUALTY COMPANY	CoCode:	10343	Group Code:		3678							
<b>Private Passenger Auto Liability</b>	Accident Quarter											
Statewide data (Illinois only) as of 3/31/2022	Q1 - 2019	Q2 - 2019	Q3 - 2019	Q4 - 2019	Q1 - 2020	Q2 - 2020	Q3 - 2020	Q4 - 2020	Q1 - 2021	Q2 - 2021	Q3 - 2021	Q4 - 2021
(2) All expenses other than loss adjustment expenses, excluding amounts from item 5 below	189	192	210	198	215	278	351	130	291	237	222	256
(3) Net Earned Premium Before Application of any COVID-19 Related Premium Credit/Refund/Dividend	46,051	50,485	52,383	50,849	48,418	94,607	29,966	34,827	51,070	53,872	55,420	57,632
(4) The Amount of any COVID-19 Related Premium Credit/Refund/Dividend accounted for as premium	0	0	0	0	0	0	0	0	0	0	0	0
(5) The Amount of any COVID-19 Related Credit/Refund/Dividend accounted for as expense	0	0	0	0	0	0	0	0	0	0	0	0
(6) Net Ultimate Incurred Losses and Defense and Cost Containment Expenses	43,625	50,437	58,975	63,323	44,417	80,576	41,751	29,349	38,650	49,078	47,976	28,841
(7) Net Ultimate Adjusting & Other	494	656	563	720	464	525	316	212	250	395	380	353
(8) Ultimate Reported Claim Counts (excluding Claims Closed without Payment)	16	22	24	24	17	13	13	9	10	12	12	9
(9) Open Claim Counts	6	7	2	8	5	9	10	7	15	16	52	47
Post-refund combined ratio (6+7+2+5)/(3-4)	96.2%	101.6%	114.1%	126.3%	93.1%	86.0%	141.6%	85.3%	76.7%	92.3%	87.7%	51.1%
Pre-refund combined ratio (6+7+2)/(3)	96.2%	101.6%	114.1%	126.3%	93.1%	86.0%	141.6%	85.3%	76.7%	92.3%	87.7%	51.1%
Claims severity (6)/(8)	2,759	2,334	2,503	2,611	2,651	6,090	3,141	3,235	3,858	4,166	3,866	3,270

Notes:

Data from row (1) will be made available on an all company weighted average frequency basis. Data will not be publicly released on an individual company basis.

All data provided in rows (2)-(9) will be considered public.

"Net" refers to net of reinsurance and salvage & subrogation.

Claim counts should be reported net of quota share reinsurance.

Company Name: APOLLO CASUALTY COMPANY	CoCode:	10343	Group Code:		3678							
<b>Private Passenger Auto Physical Damage</b>	Accident Quarter											
Statewide data (Illinois only) as of 3/31/2022	Q1 - 2019	Q2 - 2019	Q3 - 2019	Q4 - 2019	Q1 - 2020	Q2 - 2020	Q3 - 2020	Q4 - 2020	Q1 - 2021	Q2 - 2021	Q3 - 2021	Q4 - 2021
(2) All expenses other than loss adjustment expenses, excluding amounts from item 5 below	81	84	92	87	93	121	154	60	146	133	133	161
(3) Net Earned Premium Before Application of any COVID-19 Related Premium Credit/Refund/Dividend	19,710	22,137	22,883	22,312	20,917	41,044	13,180	16,099	25,575	30,292	33,136	36,310
(4) The Amount of any COVID-19 Related Premium Credit/Refund/Dividend accounted for as premium	0	0	0	0	0	0	0	0	0	0	0	0
(5) The Amount of any COVID-19 Related Credit/Refund/Dividend accounted for as expense	0	0	0	0	0	0	0	0	0	0	0	0
(6) Net Ultimate Incurred Losses and Defense and Cost Containment Expenses	13,639	14,793	17,554	16,223	13,371	24,156	13,236	16,704	22,383	38,909	36,899	39,731
(7) Net Ultimate Adjusting & Other	472	519	698	597	408	823	498	458	680	1,023	1,020	828
(8) Ultimate Reported Claim Counts (excluding Claims Closed without Payment)	8	10	9	9	7	6	7	8	10	13	13	13
(9) Open Claim Counts	0	0	0	0	0	0	0	1	0	1	0	7
Post-refund combined ratio (6+7+2+5)/(3-4)	72.0%	69.5%	80.2%	75.8%	66.3%	61.2%	105.4%	107.0%	90.8%	132.3%	114.8%	112.1%
Pre-refund combined ratio (6+7+2)/(3)	72.0%	69.5%	80.2%	75.8%	66.3%	61.2%	105.4%	107.0%	90.8%	132.3%	114.8%	112.1%
Claims severity (6)/(8)	1,678	1,555	1,883	1,740	1,784	4,123	1,796	1,994	2,337	2,984	2,776	3,091

Notes:

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All data provided in rows (2)-(9) will be considered public.

"Net" refers to net of reinsurance and salvage & subrogation.

Claim counts should be reported net of quota share reinsurance.

Company Name: OMNI INDEMNITY COMPANY	CoCode:	34940	Group Code:	3678								
<b>Private Passenger Auto Liability</b>	Accident Quarter											
Statewide data (Illinois only) as of 3/31/2022	Q1 - 2019	Q2 - 2019	Q3 - 2019	Q4 - 2019	Q1 - 2020	Q2 - 2020	Q3 - 2020	Q4 - 2020	Q1 - 2021	Q2 - 2021	Q3 - 2021	Q4 - 2021
(2) All expenses other than loss adjustment expenses, excluding amounts from item 5 below	77,820	79,558	81,359	47,745	87,169	110,355	138,745	63,680	113,520	92,614	90,265	105,729
(3) Net Earned Premium Before Application of any COVID-19 Related Premium Credit/Refund/Dividend	182,741	200,336	207,868	201,782	192,134	375,425	118,912	138,200	202,658	213,776	219,919	228,700
(4) The Amount of any COVID-19 Related Premium Credit/Refund/Dividend accounted for as premium	0	0	0	0	0	0	0	0	0	0	0	0
(5) The Amount of any COVID-19 Related Credit/Refund/Dividend accounted for as expense	0	0	0	0	0	0	0	0	0	0	0	0
(6) Net Ultimate Incurred Losses and Defense and Cost Containment Expenses	173,116	200,147	234,027	251,282	176,258	319,746	165,680	116,465	153,373	194,756	190,380	114,448
(7) Net Ultimate Adjusting & Other	1,961	2,604	2,236	2,856	1,840	2,084	1,256	842	992	1,568	1,507	1,402
(8) Ultimate Reported Claim Counts (excluding Claims Closed without Payment)	63	86	94	96	67	53	53	36	40	47	49	35
(9) Open Claim Counts	0	0	1	0	0	0	1	3	1	4	0	3
Post-refund combined ratio (6+7+2+5)/(3-4)	138.4%	140.9%	152.8%	149.6%	138.1%	115.1%	257.1%	131.0%	132.2%	135.2%	128.3%	96.9%
Pre-refund combined ratio (6+7+2)/(3)	138.4%	140.9%	152.8%	149.6%	138.1%	115.1%	257.1%	131.0%	132.2%	135.2%	128.3%	96.9%
Claims severity (6)/(8)	2,759	2,334	2,503	2,611	2,651	6,090	3,141	3,235	3,858	4,166	3,866	3,270

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Claim counts should be reported net of quota share reinsurance.

Company Name: OMNI INDEMNITY COMPANY	CoCode:	34940	Group Code:	3678								
<b>Private Passenger Auto Physical Damage</b>	Accident Quarter											
Statewide data (Illinois only) as of 3/31/2022	Q1 - 2019	Q2 - 2019	Q3 - 2019	Q4 - 2019	Q1 - 2020	Q2 - 2020	Q3 - 2020	Q4 - 2020	Q1 - 2021	Q2 - 2021	Q3 - 2021	Q4 - 2021
(2) All expenses other than loss adjustment expenses, excluding amounts from item 5 below	33,308	34,885	35,541	20,950	37,657	47,876	61,027	29,437	56,849	52,077	53,970	66,612
(3) Net Earned Premium Before Application of any COVID-19 Related Premium Credit/Refund/Dividend	78,215	87,844	90,806	88,542	83,002	162,874	52,303	63,886	101,487	120,206	131,491	144,086
(4) The Amount of any COVID-19 Related Premium Credit/Refund/Dividend accounted for as premium	0	0	0	0	0	0	0	0	0	0	0	0
(5) The Amount of any COVID-19 Related Credit/Refund/Dividend accounted for as expense	0	0	0	0	0	0	0	0	0	0	0	0
(6) Net Ultimate Incurred Losses and Defense and Cost Containment Expenses	54,125	58,701	69,658	64,376	53,060	95,856	52,522	66,288	88,822	154,399	146,424	157,664
(7) Net Ultimate Adjusting & Other	1,873	2,060	2,771	2,368	1,619	3,266	1,978	1,819	2,700	4,061	4,046	3,285
(8) Ultimate Reported Claim Counts (excluding Claims Closed without Payment)	32	38	37	37	30	23	29	33	38	52	53	51
(9) Open Claim Counts	0	0	0	0	0	0	0	0	0	0	0	0
Post-refund combined ratio (6+7+2+5)/(3-4)	114.2%	108.9%	118.9%	99.0%	111.2%	90.3%	220.9%	152.7%	146.2%	175.1%	155.5%	157.9%
Pre-refund combined ratio (6+7+2)/(3)	114.2%	108.9%	118.9%	99.0%	111.2%	90.3%	220.9%	152.7%	146.2%	175.1%	155.5%	157.9%
Claims severity (6)/(8)	1,678	1,555	1,883	1,740	1,784	4,123	1,796	1,994	2,337	2,984	2,776	3,091

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