

## Illinois Department of Insurance

### Illinois State Based Marketplace Project Manager – Question and Answers Submission

#### Bid Solicitation: DOI-SBM01

**QUESTION 1:** How are points divided up in evaluation? How is price weighed?

**ANSWER 1:**

Professional Qualifications – 200 points

Staff Support – 150 points

Prior Performance – 200 points

Specialized Experience Performing Project Management (PM) Services for State-Based Marketplaces (SBM) – 350 points

Identified experience with Illinois health insurance tax incentives, and Affordable Care Act administration – 100 points

**This procurement is an RFP (Professional and Artistic). Price is not considered in the evaluation.**

**QUESTION 2:** In meeting qualifications, can qualifications be from team members' prior positions before HMA?

**ANSWER 2:** Yes, and we encourage that inclusion but be sure to specify regarding PM needs.

**QUESTION 3:** Does the \$10 million launch budget referenced in Section 1.D.3 include costs associated with the start-up and launch of the SBM's eligibility and enrollment IT platform?

**ANSWER 3:** TBD

**QUESTION 4:** What is the timeframe for the \$10 million SBM launch referenced in Section 1.D.3? Is it the period between contract award and November 2025? Another period?

**ANSWER 4:** There is no timeframe delineated for this appropriation. This is an open-ended appropriation.

**QUESTION 5:** Does the \$10 million referenced in Section 1.D.3 include all funding sources for the SBM launch, including user fee revenue generated during the SBM FP year (2025)? Or does the \$10 million represent funding allocated to the SBM launch that is addition to SBM FP user fee revenue?

**ANSWER 5: It does not. This is not inclusive of anticipated user fees.**

**QUESTION 6:** Do you have a target budget for the services contemplated by this RFP?

**ANSWER 6: The budget will be determined based on the responses received by the State.**

**QUESTION 7:** Does the state intend to integrate the new SBM's eligibility system with the Medicaid program to perform MAGI-Medicaid eligibility determinations from the beginning?

**ANSWER 7: We are exploring integration options.**

**QUESTION 8:** Should the bidder include a project budget including the total project cost as well as an estimate of hours performed by each role on the project? Or in some other form?

**ANSWER 8: Requires an hourly rate per classification. It does not include a budget for work performed.**

**QUESTION 9:** Instead of two sets of hourly rates for the initial 5-year term and 4-year renewal, would it be acceptable to submit hourly rates for each of the 9 years encompassing the initial term and renewal period?

**ANSWER 9: Yes**

**QUESTION 10:** Section E of the RFP requests hourly pricing. However, some professional services firms do not perform or invoice on an hourly basis, but instead do business using weekly team bundles. Allowing Offerors to provide an alternative commercial pricing model would open this solicitation to a wider range of potential experts with both commercial and public sector experience who do not have hourly rates or operate on an hourly basis. Given these considerations, would the State consider allowing Offerors to submit alternative pricing model based on weekly bundle rates?

**ANSWER 10: Pricing E.1.2. Requires an hourly rate per classification. We will not accept another pricing model. Price is not considered in the evaluation, so project costs will be negotiated upon award of the contract.**

**QUESTION 11:** Identified Experience (RFP P. 12) - Our firm has experience with the rate review and regulatory process from other states. Would IL consider experience from other states a qualifying experience?

**ANSWER 11: Yes**